



UNITED STATES OF AMERICA



has applied this mandate in analyzing aspects of the real estate transaction. For example, the FTC has commented on numerous occasions in support of allowing non-attorneys to compete with attorneys in the provision of certain real estate settlement tasks.<sup>2</sup> Further, in 2002, the

paperwork required to close the transaction. The marketplace is evolving in response to these consumers. Real estate professionals who are willing to provide only those services a home seller wants have emerged in Missouri and throughout the country. These "fee-for-service" or "menu-driven" business models are currently legal under Missouri law and typically enable

and durability—and not just the immediate cost—are favorably affected by the

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Although the minimum service requirements in House Bill 174 are triggered only when



demand for the fee-for-service business model among Missouri consumers. For consumers who

live in an area in which the local MLS requires an exclusive brokerage agreement, the proposed

## Endnotes

<sup>1</sup> Federal Trade Commission Act, 15 U.S.C. § 45.

<sup>2</sup> Letter from FTC and the Justice Department to Massachusetts State Representative Paul Keenan (Oct. 6, 2004).

Letter from FTC and the Justice Department to Standing Committee on the Unlicensed Practice of Law, State Bar of Georgia (Mar. 20, 2003); Letters from the FTC and the Justice Department to Speaker of the Rhode Island House of Representatives and to the President of the Rhode Island Senate, *et al.* (June 30, 2003 and Mar. 28, 2003); Letter from the FTC and the Justice Department to President of the North Carolina State Bar (July 11, 2002); Letter from the FTC and the Justice Department to Speaker of the Rhode Island House of Representatives, *et al.* (Mar. 29, 2002); Letter from the FTC and the Justice Department to the Ethics Committee of the North Carolina State Bar (Dec. 14,

<sup>13</sup> For example, in the analogous case of real estate settlement services, both the New Jersey and the Kentucky