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VALUEVISION

NUTRI FIRM PERFECT BODY SOLUTION

DATE RECORDED: AUGUST 11, 2000

Exhibit H

1 PROCEEDINGS

2 - - - - -

3 **NUTRI-FIRM BODY KIT SPECIAL**

4 HOST: You know what I'd like to do? I'd like to talk about our -- our
5 body line. Do you know -- I'm going to have a bumper sticker made some day that
6 says just say no to cellulite.

7 **ON SCREEN:**

9 **Retail Value \$88.48**

10 **S&H \$4.29**

11 **\$44.95**

12 **Isomers**

13 **Nutri-Firm 3rd Anniversary Body Kit Special**

14 **1-800-788-7454**

15 **VALUEVISION**

16 **vvtv.com**

17 HOST: Just say no to cellulite because I don't think it's attractive

18 MANUELLA: No.

19 HOST: -- to begin with. And I don't

20 think --

21 MANUELLA: Uh-uh.

22 HOST: -- we have to have it.

23 MANUELLA: Uh-uh.

24 HOST: You know, that's another thing. We don't have to have -- we

25 MANUELLA: Exactly. With the right products --

27 HOST: Yep.

1 MANUELLA: -- that address it at the source, at the root.

2 HOST: Right.

3 MANUELLA: What is the source? What is the problem? Lumpy

4
5 FUSI: Lumpy bumps.

6 MANUELLA: Slacking skin, loss of elasticity.

7 HOST: Right.

8 MANUELLA: Congestion. We stimulate the micro circulation. We

9 firm, tone, hydrate the skin. And now we can do it in this super power packed

10 anniversary special here. So, this will give you a good three to four months of Perfect

11 Body Solution to address the lumps and bumps on your hips, your abdomen, your

12 thighs.

13
14 your exfoliant. It's your softening cream all in one.

15 HOST: And you know you can get that on right after you shave.

16 MANUELLA: Yes, you can.

17 HOST: It does not irritate your skin.

18 MANUELLA: Uh-uh.

19 **ON SCREEN:**

20 **Nutri Firm 3rd Anniversary Body Kit**

21 **C-17392**

22 **Includes:**

23 **(2) Perfect Body Solution \$29.99 each**

24 **(3) Stimulating Body Wash \$ 9.50 each**

25 **Total Retail Value \$88.48**

26 **You Save \$43.53**

1 after

2 MANUELLA: Um-hum.

3 HOST: Now, tell me what leg you think looks more desirable. I

4 mean, take a look at the leg that's on the left and the leg that's on the

5 buttock area.

6 MANUELLA: Well, that's where you actually --

7 HOST: Yeah.

8 MANUELLA: -- notice the loss of elasticity, that cottage cheese look.

9 HOST: Oh, yeah.

10 MANUELLA: And what literally is happening is if you think of stretch

16 MANUELLA: SHUSH!!!

16 **C-17392**

17 **Retail Value \$88.48**

19 **\$44.95**

20 **Isomers**

21 **Nutri-Firm 3rd Anniversary Body Kit Special**

22 **1-800-788-2454**

23 **VALUEVISION**

24 **vvtv.com**

25 MANUELLA: It's just pulling it down and stretching it down. What

27 HOST: Um-hum.

1 MANUELLA: And how do we do that? This magical plant extracts

3 so that it actually --

4 HOST: Um hum

5 **ON SCREEN:**

6 **Before & after (photographs)**

7 **Individual results may vary**

8 **VALUEVISION**

9 MANUELLA: can become much more refined, not as congested.

10 When you have this kind of congestion, you need a decongestant. Perfect

11 problem here with the cushiony-ness to the skin, you need a decongestant. Perfect

12 Body Solution is the answer for that. And again, treatment, moisturizer, exfoliant all

13 in one.

14 HOST: And, you know, these before and afters are just -- oh, this is a

15 dramatic before and after to me. You know, we -- we're in the summer months. We

16 all have our skin on the sun, and it's in the summer, and it's in the summer, and it's

17 **CALL TO ACTION**

18 **C-17592**

19 **Retail Value \$88.48**

20 **S&H \$4.29**

21 **\$44.95**

22 **Isomers**

23 **Nutri-Firm 3rd Anniversary Body Kit Special**

24 **1-800-766-2151**

25 **VALUEVISION**

26 **vvtv.com**

27 HOST: Not on your life. I love capri pants. I can tell you that. Put

28 HOST: Not on your life. I love capri pants. I can tell you that. Put

1 it's -- but it's very true. When you look in the mirror and you don't like what you see,
2 the first thing that you do is try to hide it. Let's try to correct it. And there's a
3 difference.

4 So, now if you help to correct the problem, if you help to minimize the
5
6
7 mirror.

9 MANUELLA: It has nothing to do with weight.

10 HOST: No. No.

11 MANUELLA: I suffered from it terribly when I was 17, 18, 19 years

13 HOST: Um-hum.

14 MANUELLA: -- and I was thin. I was in very good shape. I -- I
15 needed to use something that actually addressed the firming and toning needs of my

17 and all the creams and all the tools that went with it.

18 HOST: U-h-h.

22 MANUELLA: Broken elasticity.

23 HOST: Yeah.

24 MANUELLA: So, a little bit worse in the situation of the skin

25 HOST: Um-hum.

27 come up with something, you've got to create something for me and he did. He went

3 What I'm going to do now is I'm going to show you how this product
4 actually works. This is a lab-created sample of the problem. This is the cycle that is
5 underneath our skin that creates that cottage cheese look.

6 HOST: Can you imagine? Yikes.

7 MANUELLA: Right. And what you can see is that -- it's not --

8 HOST: It's very goopy and sticky.

9 MANUELLA: Well, you know, there's a lot of things that you can do to help it. You know,
10 they say, you know, massage and exercise. You'll get rid of it. Take a look at female
11 marathon runners. They're in excellent shape and they have cellulite because it has
12 nothing to do with exercise.

13 Drink water. Well, I'm adding water and massaging. What happens?
14 It absorbs all the water.

15 HOST: Um-hum.

16 MANUELLA: Why? Because this is -- it loves water. It needs to
17 expand. It's going to grow. That's why when you wear certain outfits, they are snug
18 on you sometimes because of the fact that the cellulite is actually growing, you're
19 becoming bloated.

20 What you want is the eight plant extracts in the liposome formulation
21 that you just take it, take it in, and what you're going to take, it's going to break down
22 at that. It breaks it down.

23 Why is this important? Now, this is underneath your skin. You don't
24 have any cellulite, but you can see it. You can see it. You can see it. You can see it.
25 The thing is, you're going to see it. You're going to see it. You're going to see it.

26 In this kit that you're getting --

27 HOST: Um-hum.

1 MANUELLA: -- for the anniversary, this is my way of saying thank

3 Stimulating Body Wash.

4 **ON SCREEN:**

5 **Nutri Firm 3rd Anniversary Body Kit**

6 **C-17392**

7 **Includes:**

8 **(2) Perfect Body Solution \$29.99 each**

9 **(2) Stimulating Body Wash \$9.50 each**

10 **Total Retail Value \$69.48**

11 **You Save \$43.53**

13 We spend a fortune to cleanse our face and we ignore the needs of the skin on the
14 body. We need the proper cleanser. If you have allergic skin or itchy skin, very dry
15 flaky skin --

16 **HOST:** Um-hum.

17 **MANUELLA:** It's not just on your face or on other areas on your
18 body like those little bumps and bumps on the back of your arms. You need the proper
19 cleanser. This -- we're giving you three bottles of it.

20 **ON SCREEN:**

21 **Before & after (photographs)**

22 **MANUELLA:** Perfect Body Solution.

23 **VALUEVISION**

24 **MANUELLA:** All full-size. And the Perfect Body Solution.

25 **HOST:** Look at this before and after. I mean, we're not talking about
26 small results. We're talking about dramatic results.

27 **MANUELLA:** Um-hum.

2 for you is to try it.

3 MANUELLA: Right.

4 HOST: Will you have to use it how many times a day should we rub
5 this on?

6 MANUELLA: Once in the morning once at night. That's it. You
7 literally need about the size of a quarter.

8 HOST: Okay.

9 MANUELLA: And you just rub it in like a moisturizer.

10 HOST: It's so easy. Yeah.

11 ON SCREEN:

12 C-17392

13 Retail Value \$88.48

14 S&H \$4.29

15 \$44.95

16
17 Nutri-Firm 3rd Anniversary Body Kit Special

18 1-800-788-2454

19 VALUEVISION

20 vvtv.com

21 MANUELLA: You look good enough. You look like a diamond.

22
23 HOST: Oh, it is.

24 MANUELLA: It's not -- it's not perfume.

25 HOST: No hum. And it doesn't smell.

26 MANUELLA: It's not -- no, it doesn't smell and it's not perfume. So
27 you will notice it will just glide.

1 HOST: Um-hum.

2 MANUELLA: The liposomes actually give a rolling effect. It glides
3 onto the skin and a little goes a very long way. It goes into the skin

4 You're getting the moisturization. You're getting the nutrients. It has anti-oxidants in
5 here and it has red and brown algae. When the moisture is in the skin
6 and toning and tightening to the skin.

7 ELISIE: You know, I -- to me, when you think about all of the
8 things that you -- because you're getting two full bottles of the Perfect Body
9 everyone. Normally, we only sell one or we do the double pack. But you're getting
10 two full-size --

11 MANUELLA: And we do the double pack for \$49.

12 HOST: Yeah. So -- I mean, think about this. This is \$44.95. So
13 you're getting a discount on the double pack plus you're getting three of the cleansers.
14 And you're getting that for one price of \$44.95.

15 If you already know you love this product, I would get more than one.
16 I mean, I would get more than one.

17 MANUELLA: And it's only this visit.

18 HOST: Yeah.

19 MANUELLA: This is only for the anniversary. This is very limited.
20 When the quantity on the screen is gone, it's gone. This is a limited quantity.
21 thank you to you because it's our third anniversary.

22 HOST: Um-hum.

23

24

25 HOST: A --

3 direct -- address the needs of the skin, of those blocked follicles on the legs, abdomen,
4 buttocks area.

6 HOST: Oh-huh.

7 MANUELLA: -- that is an algae-based wash. What's important about
8 you're supposed to shower with. You're getting a liquid soap form of that so you can
9
10 tighten and tone your skin with.

13 something where you have to take, okay, ten minutes of your time and you sit down
14 and you massage for ten minutes.

15 MANUELLA: Like these.

16 HOST: And then you have to do this and you have to do this
17
18 that. You get out of the shower, you put it on, you're done.

19 MANUELLA: Uh-huh.

20 HOST: And I understand we have a testimonial on this product as

22 Hi, Kay. Welcome to the show.

23 KAY: Hi.

24 HOST: How are you?

26 HOST: Good. I-- I understand you use this?

27 KAY: Oh, I love it.

2

ON SCREEN:

4

Individual results may vary.

5

WALTEVISION

6

KAY: Oh -- I mean, I had cottage cheese legs and now they're gone.

7

MANUELLA: Excellent.

8

HOST: Great -- gone completely?

9

MANUELLA: Congratulations.

10

KAY: Yes. I mean, they look like when I was 18.

11

MANUELLA: Yes.

12

HOST: Now, how long did it take for you to see the results, Kay?

13

KAY: I would say no more than maybe three months.

14

HOST: Really?

15

MANUELLA: Wow.

16

HOST: For it to be completely done?

17

KAY: Yeah. It's done. And I use it twice a day every day and they're

18

just beautiful. And I'm wearing shorts and I'm loving it.

19

HOST: Oh, good for you.

20

MANUELLA: Good for you.

21

KAY: Yeah.

22

HOST: You know --

23

KAY: Yeah.

24

HOST: -- that -- that is something that can be very disconcerting. Are

25

you married or single? Can I ask?

26

KAY: Single.

27

HOST: See. Oh, well, yeah. I remember when I was single. I liked to

1 show my legs, too, a lot.

2 KAY: Yeah.

3 HOST: Now, we're there, right?

4 KAY: Yep.

5 HOST: We can do that again.

6 ~~KAY: Yeah. I hid them for years because you know my weight went~~

7 to my hips and that.

8 HOST: Um-hum.

9 ~~KAY: And they were just awful~~

10 HOST: Well --

11 KAY: And I tell you, this is a lifesaver.

12 HOST: Now, was it easy for you to use?

13 KAY: Oh, yeah, very easy, and it doesn't take any time. I mean, a

14 ~~couple of minutes. You rub it in and I put it on my stomach, and well, and then I just~~

15 get dressed and off to work I go.

16 ~~HOST: And then it's working for you all day long and you don't even~~

17 ~~you're not even aware of it~~

18 KAY: No. No. And your skin is so soft. I mean, it's baby soft.

19 HOST: Isn't that great?

20 **ON SCREEN:**

21 **C-17392**

22 **Retail Value \$88.48**

23 **S&H \$4.29**

24 **\$44.95**

25 **Isomers**

26 **Nutri-Firm 3rd Anniversary Body Kit Special**

27 **1-800-788-2454**

1 VALUEVISION

2 vvtv.com

3 KAY: Yes. I love her products. Oh, I couldn't live without them. I'll

4 tell you. If you -- if you ever go away, that's it. Life is over.

5 HOST: We're keeping her. She's not going anywhere. She's not going
6 anywhere, Kay.

7 MANUELLA: But you know what I like about the Perfect Body

8 when I had Amanda.

9 I had -- of course, I had the Perfect Body Solution with me because I

10 used to have the Perfect Body Solution with me because I

11 used to have the Perfect Body Solution with me because I

12 about our bodies.

13 We talked about how we're changing or how we want to, you know,

14 remember the good old days when we weren't so big. We all started. I had them all

15 I had the Perfect Body Solution. I had the Perfect Body Solution.

16 as a result already. My skin is so soft, it's getting toned.

17 HOST: Oh, great.

18 MANUELLA: Three, four days later. They were loving it. So, I'm

19 glad you trust. I'm glad you use it, and I'm really happy you're faithful with it and you

20 got the results. So, thank you so much.

21 KAY: Oh, thank you.

22 HOST: Well, you enjoy. Thank you for taking the time. We

23 appreciate it.

24 KAY: Oh, you're welcome.

25 HOST: All right.

26 KAY: Bye-bye.

1 HOST: Bye-bye.

2 You know, it's true. When you have a
3 product that works so well for you and you can see the results --

4 MANUELLA: Um-hum.

5 thing that you notice right away, your skin feels really smooth. All those little
6 bumps and bumps that you have go -- and it has to be the lactic acid that's in there as
7 well --

8 MANUELLA: Um hum.

9 HOST: -- that's helping to smooth that

10 MANUELLA: It is. It's part of it.

11 HOST: -- because -- yeah. You feel that almost immediately when

12 want anyone touching me, you know, let alone your legs or anything. I don't -- I don't
13 want anyone to know that that's there. That's -- it's not -- when you look at someone's
14 skin and it's very pretty and then you touch it and you go, eeh

15 MANUELLA: Um-hum.

16 HOST: -- I think C

17 times --

18 MANUELLA: -- you'll touch people and you'll say, oh, their skin is

19 like sandpaper and you're --

20 you're --

21 HOST: Yes.

22 MANUELLA: A -- um --

1 expect it to be like that.

2 HOST: Sure.

3 MANUELLA: With the Perfect Body Solution, you're going to find
4 that your skin is smooth and silky and soft and touchable.

5 HOST: Yes.

6 MANUELLA: You're also going to find it's excellent on the elbows
7 and calluses on the knees.

8 HOST: Um-hum.

9 MANUELLA: You're also going to find that if you have tired legs,
10 sometimes you get tired legs if they're very sore and they're very water-logged and

11 things like that. The Perfect Body Solution is wonderful to massage and concentrate

12 on that area. It'll help the circulation, it'll help the lymphatic

13 system, it'll help the skin, it'll help the skin.

14 HOST: Um-hum.

15 MANUELLA: It's a very simple, it's a very simple product.

16 purpose. It is something that you can literally use from the neck down --

17 HOST: Um-hum.

18 MANUELLA: -- except the bust -- bust line, of course, and that will

19 soften the skin and smooth the skin, tone the skin --

20 HOST: Yes.

21 MANUELLA: -- and give it all of the nutrients it needs and protection

22 which is very important that you don't get from conventional medicine.

23 HOST: Yes.

24 MANUELLA: It does not contain oils, no animal byproducts, no

25 animal testing. It's a natural product, it's a natural product.

26 green tea, rosehips, butcherbush, Dutch lady, and it's a natural product.

27 varicose veins --

8 MANUELLA: And it means very much to me. Thank you. I really
9 appreciate it.

11 MANUELLA: Sure.

13 earlier show, Manuella, something about if you buy the Bio Metabolic --

15 ALICIA: -- Bio Metabolic --

16 MANUELLA: Yes.

19 MANUELLA: Yes.

20 HOST: Yes.

21 **ON SCREEN:**

22 C-15303

23 Retail Value \$88.48

24 S&H \$4.29

25 \$44.95

26 Isomers

27 Nutrition Diet 2nd Anniversary Bonus Kit Special

1 1-800-788-2454

2 VALUEVISION

3 vvtv.com

4 MANUELLA: Yes. And I'll explain why. If you're using the Bio
5 Metabolic or any weight control, if you're on a diet, and Bio Metabolic is sold out
6. But if you're using any kind of diet or you're on a diet or you're slimming down, what

8 As your body shrinks, the skin doesn't necessarily remember to shrink
9 with it. So you end up with sagging skin or drooping skin or -- or it's spongy skin.
10 The Perfect Body Solution when you are dieting is excellent because it helps to tone

12 HOST: Mmm

13 MANUELLA: So it's very important to use them together. And it's
14 never too late to start because it is bio-available. So if you're losing weight or on an
15 exercise program or a diet program, use the Perfect Body Solution together with your
16 diet.

17 So, it won't show -- you know, a lot of times you'll say, yeah, you lost
18 40 pounds but you don't look as good as you used to because your skin is sagging.
19 The Perfect Body Solution will help firm up that skin and tone it so you look really,
20 really good.

21 HOST: Great.

22 ALICIA: Well, thank you so much.

23 MANUELLA: Thank you.

24 ALICIA: And you may have a birthday and also congratulations.

25 MANUELLA: Thank you. I -- thank you very much.

26 HOST: Take care.

27 ALICIA: Bye-bye.

1 HOST: Bye-bye.

2 For those of you who are on line, I know the phone lines are very, very

3 busy right now. You know, when you can do something that is effective -- effective

5 anything else that you want to. I mean, this is an incredible price for this kit.

6 My next question is to you, are you worth it? Do you think that you're

7 worth it? I think I'm worth it.

8 MANUELLA: Um-hum.

9 HOST: Now -- now, it's different if you have to put up \$300 for

10 something. Then you're thinking well, maybe I'll work on hiding it a little bit more

11 because that's a lot. That's a lot to do.

12 But when you can do something like this and you can really make a

13 change in the way that you feel about yourself, in the way that you look, in the way

14 that you see yourself when you look into the mirror, in the way that you really want to

15 ON SCREEN:

16 Before & after (photographs)

17 MANUELLA: Um-hum.

18 VALUEVISION

19 MANUELLA: It's worth it.

20 HOST: Yeah.

21 MANUELLA: And, you know, you're going to use a moisturizer

22 anyway.

23 HOST: Right.

24 MANUELLA: You're going to have to wash your skin anyway.

25 HOST: Um-hum.

26 MANUELLA: And you're going to have to address the problems that

27 you have, if it's dryness, flakiness, broken out skin, broken --

1 C-17392
2 Retail Value \$88.48
3 S&H \$4.29
4 \$44.95

5 Isomers
6 ~~Nutri-Firm 3rd Anniversary Body Kit Special~~

7 1-800-788-2454
8 VALUEVISION
9 ~~vvtv.com~~

10 HOST: Um-hum.

11 MANUELLA: And it's something that is so good for the body. That's
12 why we continue to sell out of it. That's why people continue to love it. And that's

13 why -- HOST: Yeah.

14 MANUELLA: -- it continues to work. It makes sense
15 I've used it for the longest time. I'm very, very happy with it. It was
16 created for me and it was created for me so that I could use it in one minute in the
17 morning, one minute at night and I'm done.

18 ON SCREEN:

19 ~~Nutri-Firm 3rd Anniversary Body Kit~~

20 C-17392

21 Includes:

22 (2) Stimulating Body Wash \$ 0.50 each

24 Total Retail Value \$88.48

25 You Save \$43.53

27 MANUELLA: Oh!

1 HOST: Yeah. You're very busy.

2 MANUELLA: Very.

3 HOST: You have an incredibly busy lifestyle. You can't — you can't
4 spend a lot of time doing all of that stuff, so it works out perfectly.

5 You know, let's talk about the different areas of the body that it helps
6 The buttock area.

7 MANUELLA: Buttock area.

8 HOST: Oh lifting, firming, toning, cellulite diminisher.

9 MANUELLA: Sure, sure.

10 HOST: And you love it when you feel that movement on the inner — on your inner — on, don't

11 you love it when you feel that movement on the inner — on your inner — on, don't

12 you love it when you feel that movement on the inner — on your inner — on, don't

13 you love it when you feel that movement on the inner — on your inner — on, don't

14 **ON SCREEN:**

15 **C-17392**

16 **Price! Value \$99.49**

17 **S&H \$4.29**

18 **\$44.95**

19 **Isomers**

20 **Nutri-Firm 3rd Anniversary Body Kit Special**

21 **1-800-788-2454**

22 **VALUEVISION**

23 **vvtv.com**

24 MANUELLA: Yes, I can't believe it. I can't believe it. I can't believe it.

25 itself.

26 HOST: Yeah.

27 MANUELLA: Yes, I can't believe it. I can't believe it. I can't believe it.

1 you notice that it's kind of drooping over your knee, you can lift that

2 MANUELLA: Hooded knees. Hooded knees are that cushiony
3
4 element on the knee.

5 HOST: I have a little bit of that

6 MANUELLA: You can actually address it

7 HOST: Yeah.

8 it in an upward motion

9
10 HOST: Okay.

11
12 effect. How about the ankle area if you have those nice thick ankles --

13 HOST: Yeah.

14 MANUELLA: -- and you want to get rid of them

15 HOST: Tummy.

16 MANUELLA: Tummy.

17 HOST: The tummy area

18 MANUELLA: The back of the arms

19 HOST: Hips.

20 MANUELLA: Hips.

21 HOST: Oh.

22 MANUELLA: Back of -- this part of the back as well.

23 HOST: Wow.

24 MANUELLA: A lot of women on the back of the neck. You can use

25
26 HOST: Very nice.

27 MANUELLA: -- here right in the back and they

3 MANUELLA: Um-hum

4 HOST: Oh, yeah. That's a great idea. I didn't think about that one in
5 the back.

6 MANUELLA: Oh, yeah. That's a great one.

7 HOST: Oh, that is terrific. Yeah. Have your husband help you, your
8 significant other help you. You can kind of do that area back here. Put it on the back
9 of your hand and you can rub that in if you want to.

10 MANUELLA: Um-hum. Um-hum

11 HOST: Now, this is -- you know, for \$44.95, you're getting two full-
12 size Perfect Body. Perfect Body has always been one of my favorites. I ask for

13 PERFECT BODY TO BE IN THE SHOW all the time.

14 MANUELLA: Um-hum.

15 **ON SCREEN:**

16 **Nutri Firm 3rd Anniversary Body Kit**

17 **C-17392**

18 **Includes:**

19 **(2) Perfect Body Solution \$29.99 each**

20 **For sale \$1000**

21 **HOST: All the time. Because I just think women get very distressed**

22 **about seeing cellulite. And it seems like they look at the cellulite. They don't**
23 **see anything else.**

1 HOCT: They don't see anything else about you. They see the cellulite

2 It's like a little insect that just draws the eye to that area to that unsatisfaction. Well

3 you have a way to help with that problem and it is called Perfect Body.

4 We do have it available for you here at Value Vision. And if you get it

5 in the anniversary kit, you're going to save \$45.35. The total retail value -- here at

6 Value Vision the retail value is \$88.48.

7 **ON SCREEN:**

8 **C-11574**

9 **Retail Value \$88.48**

10 **S&H \$4.29**

11 **\$44.95**

12 **Isomers**

13 **Nutri Firm 2nd Anniversary Body Kit Special**

14 **1-800-788-2454**

15 **VALUEVISION**

16 **vvtv.com**

18 wonderful product for you, I can show you before and after pictures on how this

19 product works and this is what you're going to get, you're going to get eight fluid

21 works. I will pay the price for it.

22 **MANUELLA: I'm hum**

23 **HOCT: N I'm not a woman, I'm a woman. I'm a woman. I'm a woman. I'm a woman. I'm a woman.**

24 **value vision please me for \$44 and change? Absolutely. I'm going to be a lot happier**

25 **about that. But the point is that women in the United States, women anywhere, if we**

26 **can't get it into our homes**

27 **price to have it into our homes**

1 That's why when we're out on retail and we're in the cosmetic industry,

3 those products because they know that we'll pay it.

4 MANUELLA: Um-hum

5 HOST: You have an alternative and your alternative is Isomax. Your

10 we like to say, just say no to cellulite. Just say no to cellulite. That's what's so

11 important. This is a lot of fun.

12 MANUELLA: It's a lot of fun and it's --

13 HOST: And you're getting into it now.

14 MANUELLA: You know, it's getting control again of your legs, of
15 your body, of your -- of your belly area

16 HOST: That's right.

17 MANUELLA: You know a lot of times --

18 HOST: Yeah.

19 MANUELLA: I know. I know. I know. I know. I know. I know. I know. I know.

20 and you still --

21 HOST: Um-hum

22 MANUELLA: and up with that little neck -- Well that little neck
23 can't be exercised away. It's excess skin

24 HOST: M-hm

25 MANUELLA: It's just skin that's loose and hanging there. You've got
26 to use the Perfect Body Solution --

27 HOST: Um-hum.

1 MANUELLA: -- to tone that skin up --

2 HOST: Yeah.

4 HOST: Yeah.

5 MANUELLA: -- and it'll work on it. If you have stretch marks, take

7 Stretch Mark Cream --

8 HOST: Um-hum.

9 MANUELLA: -- and address that area. And yes, you can use this

11 HOST: Um-hum.

12 MANUELLA: -- drench that cellulite area, zap it a few times, and

13 then take the Perfect Body Solution and use it on top. It will penetrate deeply into the

14 skin.

15 HOST: Um-hum.

16 MANUELLA: Well, and I'm suggesting it. Dr. ...

17 can do to stimulate the circulation is going to help with that drainage, help with that

19 But don't neglect or ignore the value of the Stimulating Body Wash

20 HOST: Yeah.

21 MANUELLA: When you start to wash your body with this, you are

22 going to notice that a lot of those -- that itching or flaking or dryness or redness or

24 doesn't look very even --

25 HOST: Right.

26 MANUELLA: -- that will diminish. It will subside because this

27 protects the acid mantle and it cleans the skin in the proper way. So, you are going to

1 notice a lot of benefits in this kit.

2 **ON SCREEN:**

3 **Time Left: 2:00 (counting down)**

4 **HOST:** We're going to put a clock up on the screen everybody. And

5 ~~you know what?~~ Please use automated ordering. Our phones are very, very busy for

6 this product.

7 **1-800-788-2452 is the number for automated ordering. Yes, I**

8 more than one item. In fact, you can order up to nine different items on automated

9 ordering.

10 **ON SCREEN:**

11 **AUTOMATED ORDERING: 1-800-788-2452**

12 MANUELLA: Excellent.

13 **HOST:** So, it's very easy to do. And you're processed quickly. There's

14 no waiting in line if you use automated ordering. And if you already know that you

15 these.

16 MANUELLA: Yes.

17 **HOST:** Yeah.

18 MANUELLA: Yes.

19 **HOST:** If you love Perfect Body, I would definitely get two of these

20 because that's a steal. That price

21 MANUELLA: Um-hum.

22 **HOST:** You know, if you get the double packs anyway, you're saving

23 **MANUELLA:** The double pack is the only one I'll be buying.

24 **HOST:** Okay.

25 MANUELLA: Even one bottle is \$30 and you can get that right now.

1 HOST: Um-hum.

3 are getting something here that -- the reason why you're getting this. I want you to use
4 it. I want you to use it correctly.

6 MANUELLA: I want you to get the results. I want you to be very,
7 very very happy. And this is one of those things. These go in tandem. They work
8 well with you. A lot of people --

9 HOST: Um-hum.

10 MANUELLA: -- are using the Bio Metabolic or now the Detox. Use
11 this as well in tandem to control and -- and really give the skin that elasticity and
12 bounce and softness and smoothness that you want.

13 HOST: Oh, I agree.

14 MANUELLA: I mean, you want to -- you want to hug people. People
15 want to touch you and all this. Why not have beautiful soft skin and get a body
16 treatment at the same time? And this is 1 (D, 6) (D, 1) (C, 1) (1)

17 HOST: Well, 1
18

19 (The program was concluded.)

20
21