#### UNITED STATES OF AMERICA BEFORE THE FEDERAL TRADE COMMISSION

Land Transfer State Comments

In the Matter of	)
POLYGRAM HOLDING, INC., a corporation,	
DECCA MUSIC GROUP LIMITED, a corporation,	) ) ) )
UMG RECORDINGS, INC.,	) Docket No. 9298 )

and
UNIVERSAL MUSIC & VIDEO
DISTRIBUTION CORP.,
a corporation.

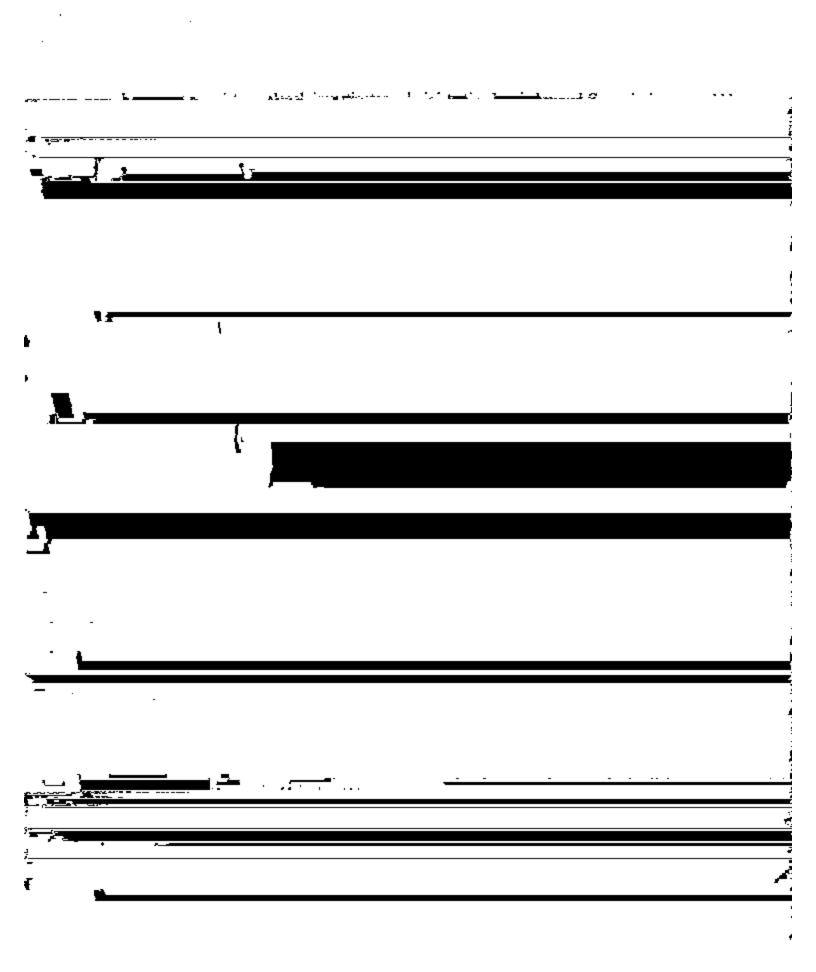
TO: The Honorable James P. Timony Chief Administrative Law Judge

## COMPLAINT COUNSEL'S MEMORANDUM OF LAW IN OPPOSITION TO RESPONDENTS' MOTION TO COMPEL PRODUCTION OF DOCUMENTS

Respondents have been provided with each and every non-privileged, responsive document that complaint counsel has reviewed or relied upon in connection with this case. Respondents do not dispute this. Because a long line of authority limits discovery by Respondents to the factual



Collaboration Guidelines, truncated antitrust analysis, joint venture analysis, and free riding. anyone outside of the Commission on any of these topics. What is clear from the very language of



should be subject to discovery. In this matter, the only "relevant decision-makers" will be from the reports from other cases will not be a part of the administrative record.

Respondents cite Exxon for the proposition that it is entitled to "staff statements." The

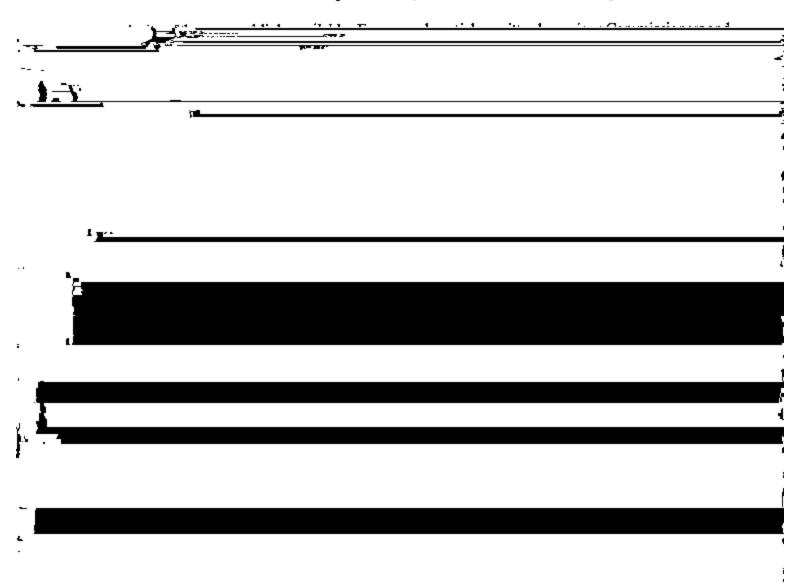
section quoted by Respondents relates to an argument concerning the contemporaneous construction

requested discovery: "The undersigned agrees that the broad request for 'all subsequent policy

#### III. The Discovery Sought by Respondents is Tangential, At Best, to the Issues At Hand

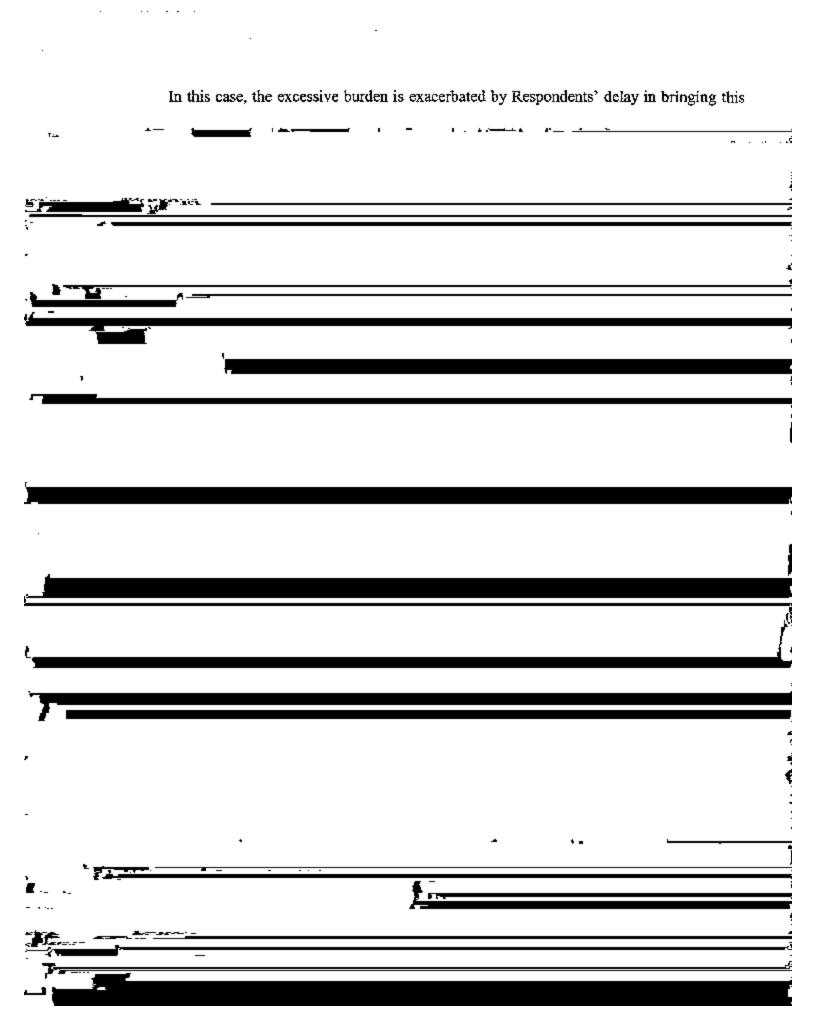
Respondents do not contend that the documents they seek are relevant factually or could be introduced into evidence in this case. Instead, they spin conjecture about documents that, if they exist, may help to bolster Respondents' legal arguments. However, it is clear that, other than the documents that are publicly available, and therefore equally available to Respondents and complaint counsel, the documents sought will provide no real assistance to them.

First, the articles, guidelines, directives, and manuals that Respondents seek are available in published reporters, treatises, law journals, and via on-line services. To the extent that the relevant decision-makers themselves have expressed an opinion that could be considered persuasive, the vast



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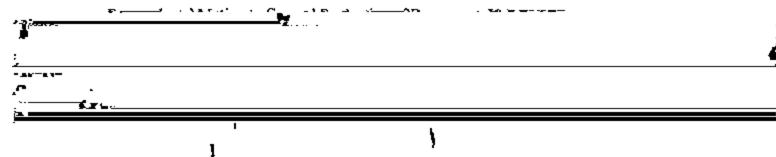


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# ORDER DENYING RESPONDENTS' MOTION TO COMPEL PRODUCTION OF DOCUMENTS

For the reasons set forth in Complaint Counsel's Memorandum in Opposition to Respondents' Motion to Compel Production of Documents, and for good cause shown,



### CERTIFICATE OF SERVICE

