1		OFFICIAL TRANSCRIPT PROCEEDING
2		FEDERAL TRADE COMMISSION
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6	MATTER NO.	0223145
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8	TITLE	ABTRONIC ELECTRONIC FITNESS SYSTEM
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17		VIDEOTAPE
18	A	BTRONIC FITNESS SYSTEM INFOMERCIAL
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1	FEDERAL TRADE COMMISSION	
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1	FEDERAL TRADE COMMISSION
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4	In the Matter of:
5	AbTronic Electronic Fitness System) Matter No. 0223145
6	)
7	)
8	April 30, 2001
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12	The following transcript was produced from a
13	live tape provided to For The Record, Inc. on February 8
14	2002.
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1	PROCEEDINGS
2	
3	ON SCREEN: The following is a paid commercial
4	for the ABTronic Fitness System, brought to you by
5	ABTronic.
6	MALE ANNOUNCER: commercial for the ABTronic

	4
1	without any effort. It's like our engineers shrunk half
2	a gym of bulky expensive exercise equipment into a little
3	electronic miracle the size of a pack of matches.
4	Get ready to discover the secret of
5	professional trainers, champion bodybuilders and
6	astronauts with the ABTronic Fitness System.
7	ON SCREEN: ABTronic
8	The Future of Fitness
9	ON SCREEN: Julie Shipley Todd Jensen
10	TODD JENSEN: Hello, my name is Todd Jensen and
11	this is the beautiful Julie Shipley who placed third in
12	the Fitness America Nationals the past two years running.
13	And this is the ABTronic Fitness System. You just place
14	it around your stomach, turn it on and get ready for the
15	greatest set of abs that you're ever going to see with no
16	sweat.
17	JULIE SHIPLEY: And you can feel it working
18	immediately.
19	TODD JENSEN: I mean, wow, look at that. I can
20	see her stomach muscles contracting. That looks pretty
21	cool.
22	JULIE SHIPLEY: It feels pretty cool, too.
23	It's like doing the equivalent of 600 sit-ups in 10

TODD JENSEN: Whoo, that's a lot of sit-ups.

24

25

minutes.

1	It's the most advanced electronic workout that you can
2	get. You stay passive and the ABTronic does all the work
3	for you.
4	ON SCREEN: Steve McKiernan
5	Internet Co., President
6	STEVEN McKIERNAN: While wearing the ABTronic,
7	you know what's happening. You can feel the
8	contractions, you can feel the energy, you can feel the
9	intensity going on in your abdominal muscles. It's
10	crystal clear that there's something healthy going on in
11	your body when you're wearing the ABTronic.
12	ON SCREEN: Sandra Lopez
13	Certified Fitness Trainer
14	SANDRA LOPEZ: When I looked at the ABTronic
15	System I thought, gosh, is this going to give me a good
16	workout. And then, as soon as I tried it, it was
17	awesome. It was just it gave me a great workout. I
18	saw muscles that I never knew I even had and I just love
19	it. It's great.
20	ON SCREEN: Jennifer Knisley
21	Real Estate Specialist
22	JENNIFER KNISLEY: When I first put the
23	ABTronic belt on, I was really surprised to be able to
24	see my muscles actually moving and contracting. It was a
25	neat sensation because I knew my muscles were really

1	working. When I first took it off, I was also surprised
2	because my muscles were tired, which let me know that,
3	indeed, they had worked.
4	TODD JENSEN: It's absolutely great for people
5	who want to lose inches and weight around the midsection.
6	In a matter of days, you're going to see how ABTronic
7	firms and tightens your muscles and makes your stomach
8	flatter.
9	ON SCREEN: Anita Vaccaro
10	Hotel Beverage Dept.
11	Lost 3 inches Before & After photos
12	ANITA VACCARO: After three weeks of using the
13	ABTronic System, I noticed fantastic results. I have
14	lost three inches in my waist and two inches in my hip
15	area and I was just very happy with it.
16	ON SCREEN: Lisa Lundy
17	Real Estate Sales
18	Lost 5 inches Before & After photos
19	Results vary based on use and muscle response
20	LISA LUNDY: I got into a car accident about
21	three months ago and was unable to go work out at the
22	gym. Since then, I have found the ABTronic System. I've
23	used the ABTronic System now for about two and a half
24	months. I've lost five inches on my waist and another
25	three inches on my hips.

1	JULIE SHIPLEY: ABTronic is really safe and
2	easy to use. You apply a little ABTronic gel on the
3	back, wrap the belt around your stomach and turn it on.
4	Wow, you can feel your muscles contract.
5	TODD JENSEN: You see, the ABTronic has a
6	built-in microchip that gives you not one, not two, but
7	six different electronic workout modes
8	ON SCREEN: 6 different programs
9	10 levels of intensity
10	TODD JENSEN: from short staccato muscle
11	contractions to long deep contractions, to random
12	mixtures of shorts and longs, whatever fits your needs.
13	JULIE SHIPLEY: You increase the intensity by
14	pushing this button or you decrease it by pushing this
15	one. There are 10 levels of intensity, from a mild
16	massage to an intense workout, and they couldn't have
17	made it any simpler.
18	TODD JENSEN: And it automatically turns off
19	after 10 minutes, so you don't need to look at the clock
20	while ABTronic is working you out. Now, notice, I said
21	it's working you out. It does all the work.
22	ON SCREEN: Leah Martinez
23	Makeup Artist
24	LEAH MARTINEZ: When I used the ABTronic
25	System, I felt like I didn't have to do anything at all.

1	It	did	all	the	work	for	me	and	Ι	feel	like	all	my	muscles
2	are	wor	king	all	at	the	same	e tim	ne.	. It	just	felt	. sc	good.

JULIE SHIPLEY: And there's no need to buy

expensive exercise equipment or drive to the gym every

day.

TODD JENSEN: You can go about your normal business while ABTronic slims, trims and firms your upper abs, your lower abs and/or your love handles with no sweat.

#### ON SCREEN: Dawn Hathaway

#### VP, Executive Staffing Firm

DAWN HATHAWAY: I'm always in a hurry for time and I think another favorite thing of mine with the ABTronic System is that I could cut my workout short. I was accustomed to doing my cardio workout and then taking the extra time to do the abdominal machine or doing some crunches, and the pleasure of this product is that the ABTronic System did that work for me, so I could actually go about, you know, doing my other daily duties or leaving the gym or whatever I needed to be doing and it would be working for me instead of me having to take that time to work out.

# ON SCREEN: Animation of ABTronic machine working on muscle

TODD JENSEN: ABTronic works by little

а

	-
1	electronic impulses that send a signal through the skin
2	to the motor point of the muscle, triggering the muscle
3	to contract. So, there's no more guessing at how to do a
4	proper crunch. ABTronic does it for you the correct way
5	every time.
6	ON SCREEN: Alice Melesio-Incle
7	Certified Fitness Trainer
8	ALICE MELESIO-INCLE: As a personal trainer, I
9	teach my clients to be able to contract their muscles
10	the abdominal muscles and do crunches properly, but when
11	they go home, they don't remember how to be able to do
12	the proper contraction to make the exercise work for
13	them.
14	What I found with the ABTronic System is that
15	it's a no-brainer.
16	ON SCREEN: It does the work for you
17	Results vary based on use and muscle response
18	ALICE MELESIO-INCLE: You all you do is put
19	on the belt and you don't have to think contracting your
20	abdominals. It does it all for you.
21	JULIE SHIPLEY: ABTronic will tone and firm
22	those muscles around your stomach in no time. Soon, you
23	will have results you only dream about.

For The Record, Inc. Waldorf, Maryland (301)870-8025

24

25

you won't believe.

TODD JENSEN: You are going to have abs that

1	JULIE SHIPLEY: And, ladies, listen to this.
2	ABTronic can even get rid of that cellulite and
3	flabbiness around your thighs and you can also use it on
4	your chest.
5	TODD JENSEN: Dr. Julio Garcia has been a
6	practicing cosmetic plastic surgeon in Las Vegas for 13
7	years and is highly respected among his peers. In fact,
8	it was Dr. Garcia who was asked to sew boxer Evander
9	Holyfield's ear back on after Mike Tyson had it for
10	dinner in their title fight.
11	Dr. Garcia knows how important it is for people
12	to feel and look their best.
13	ON SCREEN: Dr. Julio Garcia

1	DR. JULIO GARCIA: So, with systems like the
2	ABTronic where we can stimulate these muscles and you do
3	both things, both the system of losing some weight,
4	losing those inches, and then firming and toning the
5	muscles underneath, that muscle definition will,
6	therefore, show through much better and give you a better
7	cosmetic improvement.
8	JULIE SHIPLEY: You only need to use the
9	ABTronic Fitness System for 10 minutes two to three times
10	a day to put yourself in bathing suit shape. Remember,
11	10 minutes with the ABTronic and you're doing 600 sit-
12	ups.
13	ON SCREEN: 10 minutes = 600 situps
14	JULIE SHIPLEY: Obviously, the more you use it,
15	the better and quicker the result.
16	Todd, when was the last time you did 600 sit-
17	ups? Never?
18	TODD JENSEN: You know, Julie, the abs are my
19	toughest area to keep fit and I hate getting on the
20	ground doing sit-ups or using those rolling ab machines.
21	But with the ABTronic Fitness System, no sweat. I can
22	use it sitting in front of the television, walking the
23	dog, at work, shopping, traveling, anywhere anytime.
24	JULIE SHIPLEY: And no one will know you're
25	wearing it.

1	ON SCREEN: Jennifer Knisley
2	Real Estate Specialist
3	JENNIFER KNISLEY: I mainly use the ABTronic
4	System at home. And what I liked best is in the morning,
5	I could change my baby's diapers, I could fix breakfast
6	for both of my children, throw in a load of laundry,
7	unload the dishwasher, all my typical morning mundane
8	chores, and at the same time, my ab muscles were working
9	and getting a very good workout and I didn't have to find
10	the time to actually lay down and do sit-ups or anything
11	of that nature.
12	ON SCREEN: Dawn Hathaway
13	VP, Executive Staffing Firm
14	DAWN HATHAWAY: I think my favorite thing about
15	the ABTronic System is that it was so portable and easy
16	to use.
17	ON SCREEN: Portable
18	Easy to use
19	DAWN HATHAWAY: I'm on the go a lot, I travel
20	quite a bit, and it's easily put into a suitcase or put
21	into a handbag so that I didn't feel I was missing out on
22	a workout if I had to be away from home or away from the
23	gym.
24	TODD JENSEN: It doesn't matter whether you're
25	tall or short, big or small

1	ON SCREEN: Do not use during pregnancy or with
2	a pacemaker, cardiac condition, epilepsy, multiple
3	sclerosis
4	TODD JENSEN: here's your opportunity to put
5	your workout on auto pilot and get those abs strong, firm
6	and toned with no sweat with the ABTronic Fitness System.
7	ON SCREEN: This is a paid presentation for the
8	ABTronic Fitness System
9	TODD JENSEN: And here's how to order.
10	MALE ANNOUNCER: No time to work out? Fed up
11	with all those exercise videos that become repetitive?
12	ON SCREEN: Large Red X on screen
13	MALE ANNOUNCER: Tired of all those ab products
14	that force you onto the floor?
15	Now, here's the easiest way to get your body in
16	the shape you want it. The future of fitness is finally
17	here. Introducing the amazing ABTronic Fitness System.
18	Get ready to firm, tone and tighten your upper abs, lower
19	abs and love handles with no sweat. ABTronic is the
20	electronic dream machine that will show you immediate
21	improvement without strenuous time-consuming workouts.
22	You'll develop that six-pack you've always wanted in the
23	easiest way imaginable.
24	ABTronic is very safe and simple to use. You
25	control the 10 intensity levels and you have a choice of

1	six different exercise programs to choose from. Then,
2	amazingly, watch as your ab muscles contract as if you're
3	doing a sit-up. That's right. Your muscles are moving
4	but you are not. ABTronic will work you out while
5	watching television, shopping, working, walking, any
6	place you want, any time you want. Ten minutes on the
7	ABTronic is the equivalent of 600 sit-ups. That's why we
8	guarantee you'll lose two inches off your midsection in
9	less than a month or your money back.
10	You can also target your arms, chest, buns or
11	thighs. And because there are no wires or pads, you can
12	even wear ABTronic under your clothes and no one will
13	know it's there but you.
14	ON SCREEN: Not available in stores
15	The future of fitness with no sweat
16	1-800-210-5588
17	MALE ANNOUNCER: ABTronic is not available in
18	stores. This special TV offer is the only place you can
19	get it. So, pick up the phone and call the number on
20	your screen.
21	ON SCREEN: $$600$ (crossed out with red x)
22	The future of fitness with no sweat
23	1-800-210-5588
24	MALE ANNOUNCER: Other electronic machines sell
25	for as much as \$600. But ABTronic is available to you

1	right now for five payments of \$29.95.
2	ON SCREEN: 5 payments \$29.95
3	(plus S+H)
4	The future of fitness with no sweat
5	1-800-210-5588
6	MALE ANNOUNCER: But hold on, for a limited
7	time, you can purchase ABTronic for only four easy
8	payments of \$29.95.
9	ON SCREEN: 4 payments \$29.95
10	(plus S+H)
11	The future of fitness with no sweat
12	1-800-210-5588
13	MALE ANNOUNCER: That's one full payment off
14	the normal price.
15	ON SCREEN:
16	- Instruction manual
17	- Weight-Loss plan
18	- 2nd battery
19	- Slim Down Firming Gel
20	The future of fitness with no sweat
21	1-800-210-5588
22	MALE ANNOUNCER: And that's not all. You'll
23	also get an easy to read instruction manual, the
24	exclusive ABTronic Advanced Weight Loss booklet, a spare
25	battery and a special ABTronic slim down firming gel to

1	give you maximum results quickly.
2	ON SCREEN: Value \$40 FREE
3	The future of fitness with no sweat
4	1-800-210-5588
5	MALE ANNOUNCER: These extras are valued at
6	\$40, but they're yours free with the purchase of the
7	ABTronic Fitness System.
8	ON SCREEN: Value \$20 FREE
9	The future of fitness with no sweat
10	1-800-210-5588
11	MALE ANNOUNCER: But wait, if you call within
12	the next 29 minutes, we'll also send you this handsome
13	traveling bag, valued at \$20
14	ON SCREEN: Ideal for travel
15	The future of fitness with no sweat
16	1-800-210-5588
17	MALE ANNOUNCER: so you can carry your
18	ABTronic Fitness System anywhere you want.
19	ON SCREEN: Buns Thighs Arms
20	The future of fitness with no sweat
21	1-800-210-5588
22	MALE ANNOUNCER: And there's more, for a
23	limited time, you'll also receive a second shorter belt
24	perfect for placing around your thighs or arms.
25	

1	ON SCREEN: 2nd Belt FREE
2	The future of fitness with no sweat
3	1-800-210-5588
4	MALE ANNOUNCER: Normally, this would be sold
5	separately, but it's yours free with the purchase today
6	of the ABTronic Fitness System.
7	ON SCREEN: 30 day money back GUARANTEE
8	The future of fitness with no sweat
9	1-800-210-5588
10	MALE ANNOUNCER: And you also get an
11	unconditional 30-day money back guarantee. If you're not
12	satisfied, just return it for a refund of the purchase
13	price
14	ON SCREEN: FREE just for trying the ABTronic
15	The future of fitness with no sweat
16	1-800-210-5588
17	MALE ANNOUNCER: and keep the firming gel
18	and weight loss booklet on us for free.
19	ON SCREEN: 4 payments \$29.95
20	(plus S+H)
21	The future of fitness with no sweat
22	1-800-210-5588
23	MALE ANNOUNCER: So, call the number on your
24	screen and get ready to tighten your abs like you've
25	never seen them before. Professional athletes,

1	astronauts and physical therapists have used it. Now
2	it's your turn. Put your workout on auto pilot, the
3	amazing ABTronic Fitness System. Call now.

2.4

TODD JENSEN: Exercise using electronic impulse has been scientifically tested for years, mostly by astronauts, sports doctors and pro athletes. But until now you had to attach wires to the muscles on the body part you wanted to work and things could get pretty tangled up.

JULIE SHIPLEY: With the ABTronic Fitness

System, you can't get any easier. This is wireless.

It's all self-contained in one compact portable unit. I just put a little ABTronic gel on the back of the belt, attach it around my stomach and press the button. Whoa. You can feel it working and you're not even sweating.

### ON SCREEN: Dawn Hathaway

## VP, Executive Staffing Firm

DAWN HATHAWAY: The first time I put the ABTronic System on I expected maybe a slight little vibration or a little bit of something going on there. When I actually tried it, I was amazed at how powerful it was. I could really feel it working and how deep it was going into my abs.

TODD JENSEN: They say big things come in small packages and that can certainly be said with the ABTronic

1	Fitness System. Don't let its size fool you. In the
2	world of electronics and computer chips, small is better
3	and more valuable.
4	Because of its quality engineering, this little
5	miracle is comparable to a gym full of exercise
б	equipment. There's nothing like it. You have to
7	experience it for yourself.
8	JULIE SHIPLEY: You can set it for short
9	staccato contractions or longer deeper muscle
10	contractions. Remember, it has six different workout
11	programs and ten intensity levels.
12	TODD JENSEN: I like the short, quick
13	contraction that duplicates a sit-up. You stay with this
14	for 10 minutes and it's comparable to doing 600 sit-ups
15	at a time. And you do that enough times, and you're
16	going to have that six-pack of abs sooner than you think.
17	ON SCREEN: K.T. Roberge
18	Homemaker
19	Results based on use and muscle response

1	contraction feels like you've done already 100, 150 sit-
2	ups. Most people do sit-ups incorrectly. They do
3	crunches incorrectly. And some people are physically
4	unable to do crunches or sit-ups. So, the ABTronic
5	System will help all those individuals. They don't have
6	to worry about whether or not they're holding behind
7	their neck, they're messing with their spinal cord, and
8	those who physically can't do them don't have to worry
9	about that as well.
10	ON SCREEN: Comparison of the Effects of
11	Electrical Stimulation & Exercise on Abdominal
12	Musculature
13	(Univ. of Maryland)
14	Reprint of Journal Ortho. Sports Phys. Ther,
15	(one line illegible)
16	Confidential
17	JULIE SHIPLEY: Seven doctors from the
18	University of Maryland did a four-week study on abdominal
19	strength of 31 healthy volunteers.
20	ON SCREEN: Bar graph
21	Electronic Stimulation plus Exercise
22	47%
23	TODD JENSEN: That study shows that exercise
24	combined with electronic muscle stimulation increased the
25	subject's strength by 47 percent.

1	ON SCREEN: Bar graph
2	41% increase only 6% increase
3	Electronic stimulation Exercise Alone
4	TODD JENSEN: Electronic stimulation, by
5	itself, with no additional exercise, increased abdominal
6	muscle strength by 41 percent. Exercise alone only
7	accounted for a 6 percent increase.
8	JULIE SHIPLEY: Their conclusion was that
9	electronic stimulation was much better than exercise
10	alone. That proves that you get better results by use of
11	the ABTronic Fitness System whether you use it as a
12	supplement to your normal workout or just by itself.
13	ON SCREEN: Dr. Julio Garcia
14	Board Certified Plastic Surgeon
15	DR. JULIO GARCIA: Well, as a physician, what
16	we all know is if we all want to maintain our muscle mass
17	in order to stay healthy, especially in advanced age, the
18	more muscle mass you have, the healthier you're going to
19	be and that's something we all are concerned about,
20	especially men and women as we get older.
21	Now, the nice thing about the ABTronic System
22	is you don't have to go to a gymnasium where you have to
23	do weight lifting exercises, where we may have some other
24	medical problems that would prevent you from doing that,
25	whether it's high blood pressure or bad joints. The

1	TODD JENSEN: We also did our own comparison,
2	asking two physically fit people to go on an ab machine
3	in a gym four weeks apart, and we did not put them on any
4	specific diet and we did not ask them to eliminate their
5	normal fitness routines.
6	ON SCREEN: 100 pounds 140 pounds
7	+ 40 lbs.
8	TODD JENSEN: Alice increased the amount of
9	weights she could lift by 40 pounds
10	ON SCREEN: 80 pounds 130 pounds
11	+ 50 lbs.
12	TODD JENSEN: and Jennifer improved by 50
13	pounds in about one month's time.
14	JULIE SHIPLEY: We wanted to see what people
15	just like you thought of the ABTronic Fitness System. So
16	we took our cameras to the top of the Las Vegas strip,
17	into the Tower Shops at the Stratosphere Hotel and
18	Casino, and asked for volunteers. Watch what happened.
19	ON SCREEN: Jaime
20	Las Vegas
21	JAIME: Oh, my God. Ahhh, ahhh. Oh, wow.
22	Kind of like an inside tickle.
23	ON SCREEN: Beth
24	Las Vegas
25	BETH: Look what it's doing. This is kind of

1 cool. I want to get one of these.

1	AQUILA: I'm a teacher in New York and I can
2	grab this while I'm working and the kids will never know.
3	ON SCREEN: Carmen
4	New York
5	CARMEN: I got some friends with some beer
6	bellies, they never want to exercise, this is the trick
7	for them.
8	ON SCREEN: Carlos
9	Plano, TX
10	This is a paid presentation for the ABTronic
11	Fitness System
12	CARLOS: Abs are probably one of my
13	frustrations because I you do enough sit-ups, but you
14	just don't get the results and then you just stop. This
15	is pretty amazing.
16	MALE ANNOUNCER: No time to work out? Fed up
17	with all those exercise videos that become repetitive?
18	ON SCREEN: Large Red X on screen
19	MALE ANNOUNCER: Tired of all those ab products
20	that force you onto the floor?
21	Now, here's the easiest way to get your body in
22	the shape you want it. The future of fitness is finally
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24	Get ready to firm, tone and tighten your upper abs, lower
25	abs and love handles with no sweat. ABTronic is the

	Δ1
1	electronic dream machine that will show you immediate
2	improvement without strenuous time-consuming workouts.
3	You'll develop that six-pack you've always wanted in the
4	easiest way imaginable.
5	ABTronic is very safe and simple to use. You
6	control the 10 intensity levels and you have a choice of
7	six different exercise programs to choose from. Then,
8	amazingly, watch as your ab muscles contract as if you're
9	doing a sit-up. That's right. Your muscles are moving
10	but you are not. ABTronic will work you out while
11	watching television, shopping, working, walking, any
12	place you want, any time you want. Ten minutes on the
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15	less than a month or your money back.
16	You can also target your arms, chest, buns or
17	thighs. And because there are no wires or pads, you can
18	even wear ABTronic under your clothes and no one will
19	know it's there but you.
20	ON SCREEN: Not available in stores
21	The future of fitness with no sweat
22	1-800-210-5588
23	MALE ANNOUNCER: ABTronic is not available in
24	stores. This special TV offer is the only place you can

get it. So, pick up the phone and call the number on

25

1	your screen.
2	ON SCREEN: $$600$ (crossed out with red x)
3	The future of fitness with no sweat
4	1-800-210-5588
5	MALE ANNOUNCER: Other electronic machines sell
6	for as much as \$600. But ABTronic is available to you
7	right now for five payments of \$29.95.
8	ON SCREEN: 5 payments \$29.95
9	(plus S+H)
9 10	(plus S+H) The future of fitness with no sweat
10	The future of fitness with no sweat
10 11	The future of fitness with no sweat 1-800-210-5588
10 11 12	The future of fitness with no sweat  1-800-210-5588  MALE ANNOUNCER: But hold on, for a limited
10 11 12 13	The future of fitness with no sweat  1-800-210-5588  MALE ANNOUNCER: But hold on, for a limited  time, you can purchase ABTronic for only four easy

1	The future of fitness with no sweat
2	1-800-210-5588
3	MALE ANNOUNCER: And that's not all. You'll
4	also get an easy to read instruction manual, the
5	exclusive ABTronic Advanced Weight Loss booklet, a spare
6	battery and a special ABTronic slim down firming gel to
7	give you maximum results quickly.
8	ON SCREEN: Value \$40 FREE
9	The future of fitness with no sweat
10	1-800-210-5588
11	MALE ANNOUNCER: These extras are valued at
12	\$40, but they're yours free with the purchase of the
13	ABTronic Fitness System.
14	ON SCREEN: Value \$20 FREE
15	The future of fitness with no sweat
16	1-800-210-5588
17	MALE ANNOUNCER: But wait, if you call within
18	the next 29 minutes, we'll also send you this handsome
19	traveling bag, valued at \$20
20	ON SCREEN: Ideal for travel
21	The future of fitness with no sweat
22	1-800-210-5588
23	MALE ANNOUNCER: so you can carry your
24	ABTronic Fitness System anywhere you want.
25	ON SCREEN: Buns Thighs Arms

1	The future of fitness with no sweat
2	1-800-210-5588
3	MALE ANNOUNCER: And there's more, for a
4	limited time, you'll also receive a second shorter belt
5	perfect for placing around your thighs or arms.
6	ON SCREEN: 2nd Belt FREE
7	The future of fitness with no sweat
8	1-800-210-5588
9	MALE ANNOUNCER: Normally, this would be sold
10	separately, but it's yours free with the purchase today
11	of the ABTronic Fitness System.
12	ON SCREEN: 30 day money back GUARANTEE
13	The future of fitness with no sweat
14	1-800-210-5588
15	MALE ANNOUNCER: And you also get an
16	unconditional 30-day money back guarantee. If you're not
17	satisfied, just return it for a refund of the purchase
18	price
19	ON SCREEN: FREE just for trying the ABTronic
20	The future of fitness with no sweat
21	1-800-210-5588
22	MALE ANNOUNCER: and keep the firming gel
23	and weight loss booklet on us for free.
24	ON SCREEN: 4 payments \$29.95
25	(plus S+H)

1	The future of fitness with no sweat
2	1-800-210-5588
3	MALE ANNOUNCER: So, call the number on your
4	screen and get ready to tighten your abs like you've
5	never seen them before. Professional athletes,
6	astronauts and physical therapists have used it. Now

1	muscle tone. The muscles show much better, and after
2	only three weeks, I've lost two inches already.
3	ON SCREEN: John Trad
4	Sales Manager
5	Results vary based on use and muscle response
6	JOHN TRAD: Well, I've been using the ABTronic
7	System for three weeks. I've lost three inches in my
8	waist. I feel great. I don't have love handles like I
9	did before and I enjoy it.
10	ON SCREEN: Dr. Ann Lewis
11	Oral Surgeon
12	Before & After photos
13	DR. ANN LEWIS: After using the ABTronic System
14	for about two months, I noticed that my abdominals were
15	more cut. They have more definition, which is what I was
16	looking for.
17	ON SCREEN: Charles Magruder
18	Stock Broker
19	Lost 3 inches Before & After photos
20	CHARLES MAGRUDER: I concentrated the ABTronic
21	System on my stomach and after about two and a half
22	months, I noticed about a three-inch reduction in my
23	waistline. It was very noticeable.
24	ON SCREEN: Kathy Horn
25	Tanning Salon Owner

# Before & After photos

1

2	KATHY HORN: After using the ABTronic System,
3	I've lost three inches on my waist in the matter of two
4	weeks and my abdominals look so much better. I can wear
5	lower pants, which I usually have a problem wearing pants
	like that after having a child, and it's worked wonders.

1	SANDRA LOPEZ: When using the ABTronic System,
2	I preferred the karate chop and the iron man. I usually
3	like to put them on an intermediate to high level because
4	it you really feel it I really feel it working that
5	way. It just it feels like a deep tissue massage or
6	something. It just like really gets deep into the muscle
7	and it's great, I love it. It works.

JULIE SHIPLEY: The random modes give you an overall workout. You never know what's coming. These are used by sports trainers, fitness competitors, martial artists and pro athletes. I also use the cellulite buster on the back of my legs. It's a low intensity mode that's continuously on and it works wonders.

#### ON SCREEN: Marilyn Jones

#### Stuntwoman

MARILYN JONES: Besides using it on my abs,
I've also put it on my thighs and the ABTronic System is
fantastic for the thighs. It really gives you a
fantastic workout, better than anything. In fact, it's
better than squats and leg lifts.

TODD JENSEN: Whether you prefer a lighter massaging motion, a quick impulsive powerful workout or the advanced iron man program that gives you a more extensive workout, we promise that you'll find a level on the ABTronic Fitness System that will work any and all of

1	your problem areas, and with absolutely no sweat. That's
2	guaranteed.
3	You've just got to try it to see what we're so
4	excited about.
5	ON SCREEN: Jay Horn
6	Police Officer
7	JAY HORN: I've had a bad problem with this
8	love handles on the side. Everybody has them, I think.
9	And using the ABTronic System has really taken off inches
10	off my sides, and even my wife has seen it and noticed
11	it, and I like that.
12	ON SCREEN: Dawn Hathaway
13	VP, Executive Staffing Firm
14	DAWN HATHAWAY: I've done crunches after
15	workout both on the floor and with abdominal machines and
16	neither one is very comfortable, to be frank.
17	ON SCREEN: comfortable
18	saves time
19	DAWN HATHAWAY: The ABTronic System was a
20	pleasure in that you could have the belt on and not be
21	lying on the ground and people aren't looking at you and
22	stepping over you and it, besides saving time, just was a
23	real pleasure to use.
24	JULIE SHIPLEY: And remember, you can wear
25	ABTronic walking, at work, traveling, shopping, watching

1	television, surfing the Internet, anywhere, any time.
2	TODD JENSEN: No one will even know you're
3	wearing it. It fits right under your clothes.
4	ON SCREEN: Samantha Kolari
5	Human Resources Recruiter
6	use while:
7	- cooking
8	- cleaning
9	- laundry
10	- computer
11	- traveling
12	SAMANTHA KOLARI: I've used the ABTronic System
13	at home while I was cooking, cleaning, doing laundry.
14	I've used it while I'm working on my computer. I've used
15	it, also, on the airplane. It's a very small unit so I
16	don't it's not as noticeable and it makes it very
17	convenient for me to use it everywhere I go.
18	ON SCREEN: Sandra Lopez
19	Certified Fitness Trainer
20	SANDRA LOPEZ: The ABTronic System is very
21	practical. I can't see myself putting an Ab Roller or
22	something in my purse, whereas the ABTronic System I can
23	put in my purse. I can cook, I can clean, I can read
24	with it on and it I can just do so many things at once
25	and still get a great workout, and I will definitely

1	recommend it to my friends. There's no doubt about it.
2	ON SCREEN: Dr. Julio Garcia
3	Board Certified Plastic Surgeon
4	DR. JULIO GARCIA: The thing about the system
5	is it's applicable for men, women, young and old and it
6	gives them that sleek appearance, not that muscle kind of
7	gymnasium type, you know, bulky appearance that people
8	are trying to avoid, but a healthy yet toned appearance.
9	The ABTronic really has achieved that.
10	TODD JENSEN: Well, our time with you nice
11	people is almost up. We've shown you the test results,
12	the demonstrations. One thing we can't do is pick up the
13	phone and make that call. So, order the ABTronic Fitness
14	System that does all the work for you and gets you those
15	toned, tight and firm abs in no time. ABTronic is not
16	available in stores, so there are only a few minutes left
17	for you to order one from this special TV offer.
18	JULIE SHIPLEY: Now is the time to put the
19	ABTronic Fitness System into your life.
20	ON SCREEN: Do not use during pregnancy or with
21	a pacemaker, cardiac condition, epilepsy, multiple
22	sclerosis
23	TODD JENSEN: How can you beat it? A great
24	workout with no hassle, no driving, no injuries and no
25	sweat.

1	ON SCREEN: This is a paid presentation for the
2	ABTronic Fitness System
3	TODD JENSEN: Here's your last chance to order
4	and thank you for joining us.
5	ON SCREEN: 1-800-210-5588
6	MALE ANNOUNCER: No time to work out? Fed up
7	with all those exercise videos that become repetitive?
8	ON SCREEN: Large Red X on screen
9	MALE ANNOUNCER: Tired of all those ab products
10	that force you onto the floor?
11	Now, here's the easiest way to get your body in
12	the shape you want it. The future of fitness is finally
13	here. Introducing the amazing ABTronic Fitness System.
14	Get ready to firm, tone and tighten your upper abs, lower
15	abs and love handles with no sweat. ABTronic is the
16	electronic dream machine that will show you immediate
17	improvement without strenuous time-consuming workouts.
18	You'll develop that six-pack you've always wanted in the
19	easiest way imaginable.
20	ABTronic is very safe and simple to use. You
21	control the 10 intensity levels and you have a choice of
22	six different exercise programs to choose from. Then,
23	amazingly, watch as your ab muscles contract as if you're
24	doing a sit-up. That's right. Your muscles are moving
25	but you are not. ABTronic will work you out while

1	watching television, shopping, working, walking, any
2	place you want, any time you want. Ten minutes on the
3	ABTronic is the equivalent of 600 sit-ups. That's why we
4	guarantee you'll lose two inches off your midsection in
5	less than a month or your money back.
6	You can also target your arms, chest, buns or
7	thighs. And because there are no wires or pads, you can
8	even wear ABTronic under your clothes and no one will
9	know it's there but you.
10	ON SCREEN: Not available in stores
11	The future of fitness with no sweat
12	1-800-210-5588
13	MALE ANNOUNCER: ABTronic is not available in
14	stores. This special TV offer is the only place you can
15	get it. So, pick up the phone and call the number on
16	your screen.
17	ON SCREEN: $$600$ (crossed out with red x)
18	The future of fitness with no sweat
19	1-800-210-5588
20	MALE ANNOUNCER: Other electronic machines sell
21	for as much as \$600. But ABTronic is available to you
22	right now for five payments of \$29.95.
23	ON SCREEN: 5 payments \$29.95
24	(plus S+H)
25	The future of fitness with no sweat

1	1-800-210-5588
2	MALE ANNOUNCER: But hold on, for a limited
3	time, you can purchase ABTronic for only four easy
4	payments of \$29.95.
5	ON SCREEN: 4 payments \$29.95
6	(plus S+H)
7	The future of fitness with no sweat
8	1-800-210-5588
9	MALE ANNOUNCER: That's one full payment off
10	the normal price.
11	ON SCREEN:
12	- Instruction manual
13	- Weight-Loss plan
14	- 2nd battery
15	- Slim Down Firming Gel
16	The future of fitness with no sweat
17	1-800-210-5588
18	MALE ANNOUNCER: And that's not all. You'll
19	also get an easy to read instruction manual, the
20	exclusive ABTronic Advanced Weight Loss booklet, a spare
21	battery and a special ABTronic slim down firming gel to
22	give you maximum results quickly.
23	ON SCREEN: Value \$40 FREE
24	The future of fitness with no sweat
25	1-800-210-5588

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3	ABTronic Fitness System.
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9	ON SCREEN: FREE just for trying the ABTronic
10	The future of fitness with no sweat
11	1-800-210-5588
12	MALE ANNOUNCER: and keep the firming gel
13	and weight loss booklet on us for free.
14	ON SCREEN: 4 payments \$29.95

1	contraction of the muscle stimulating that muscle whether
2	you want to or not, it's going to contract, we're going
3	to get that muscle tone and maintain that muscle mass so
4	you maintain that and you're healthier and look better
5	for the rest of your life.
6	ON SCREEN: The preceding was a paid commercial
7	for the ABTronic Fitness System, brought to you by
8	ABTronic.
9	MALE ANNOUNCER: The preceding was a paid
10	commercial for the ABTronic Fitness System brought to you
11	by ABTronic.
12	(The infomercial was concluded.)
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1	CERTIFICATION OF TYPIST
2	
3	MATTER NUMBER: 0223145
4	CASE TITLE: AbTronic Electronic Fitness System
5	TAPING DATE: APRIL 30, 2001
6	TRANSCRIPTION DATE: FEBRUARY 14, 2002
7	
8	I HEREBY CERTIFY that the transcript contained
9	herein is a full and accurate transcript of the tapes
10	transcribed by me on the above cause before the FEDERAL
11	TRADE COMMISSION to the best of my knowledge and belief.
12	
13	DATED: FEBRUARY 14, 2002
14	
15	
16	ELIZABETH M. FARRELL
17	
18	CERTIFICATION OF PROOFREADER
19	
20	I HEREBY CERTIFY that I proofread the transcript for
21	accuracy in spelling, hyphenation, punctuation and
22	format.
23	
24	
25	KATHY J. DE MENT