UNITED STATES OF AMERICA BEFORE FEDERAL TRADE COMMISSION



In the Matter of)	
CHICAGO BRIDGE & IRON COMPANY N.V.,	
a foreign corporation	
CHICAGO BRIDGE & IRON COMPANY)	
a corporation,	
and)	Docket No. 9300
PITT-DES MOINES, INC.	
a corporation.	

To: The Honorable D. Michael Chappell Administrative Law Judge

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Rules"), 16 CFR §3.22 (c), Complaint Counsel files this opposition to Respondents' motion to withdraw stipulated documents from evidence ("Motion to Withdraw"). In their motion,

testimony of Respondents' expert, John E. Vaughn, via a stipulation Respondents "reviewed and signed... when it was offered by Complaint Counsel." Motion to Withdraw at 2. Thus, this

court should refuse to allow Respondents to renege their prior agreement with Complaint Counsel and with this Tribunal.

In the alternative, should this court choose to examine the admissibility of CX 1577 and CX 1578, the court should find that these documents are clearly admissible on several grounds. First, CX 1577 and CX 1578 are statements made by a person authorized to speak on behalf of a party and are therefore party admissions under F.R.E. 801(d)(2)(C). Second. if Mr. Vaughn does

of the party, and CX 1577 and CX 1578 should be admitted as admissions of a party-agent under EP F. 801(dV2)(D) ¹ Third Mr Vaughn's statements were made under oath in front of a court_reporter, and with counsel accompanying him and preparing him to give testimony. As such, his comments are relevant, material and reliable, and therefore admissible under FTC Rule 3.43.

Respondents contention that Mr. Vaughn's testimony should be treated similarly to Carroll Davis' testimony that was excluded under 801(d)(2)(A) is erroneous for several reasons. Most obviously, Complaint Counsel does not rely anywhere in this motion on 801(d)(2)(A) as a basis for the admission of Mr. Vaughn's testimony.

Mr. Davis' testimony is also easily distinguished from Mr. Vaughn's. Unlike Mr. Vaughn, Mr. Davis: 1)

Mr. Vaughn's testimony was taken in a deposition, with full opportunity for objection and cross-examination. Finally, Mr. Davis was never listed on Respondents' witness list; until December 23, 2002, Mr. Vaughn was never removed.

I. Statement of the Facts

On September 19, 2002, Respondents filed their final witness list. Respondents' Final Witness List at 10. On October 4, 2002, Respondents filed a motion for leave to modify their

granted by the court. Order Granting Respondents' Motion for Leave to Modify Witness List at

3. Mr. Vaughn was added to Respondents' witness list and deposed on October 30, 2002.

After weeks of negotiation on December 16, 2002, Complaint Counsel and Respondents

part transcript of Mr. Yaughn's denosition testimony, identified as CX 1577 and CX 1578. In

whether CX 1577 and CX 1578 had been admitted. Declaration of Michael Franchak ¶ 5. On December 22, 2002, Respondents informed Complaint Counsel for the first time that they did not

testimony. *Id.* at ¶ 6. On December 31, 2002, Respondent filed a motion to remove CX 1577 and CX 1578 from JX 7, claiming they were inadvertently included. Motion to Withdraw at 1.

II. CX 1577 and CX 1578 Have Already Been Admitted Into Evidence As Part of a Reviewed, Signed, and Submitted Joint Exhibit

Under *Henry v. Commissioner*, stipulations are not permitted to be withdrawn absent a showing of "manifest injustice." 362 F.2d 640, 643 (5th Cir. 1966) (stipulations "shall not be set aside except to avoid manifest injustice"). *See Donovan v. Hamm's Drive Inn*, 661 F.2 316, 317

injustice were shown or if the evidence contrary to the stipulation were substantial"); Associated Beverages Co. v. P. Ballantine & Sons, 287 F.2d 261, 263-264 (5th Cir. 1961); Brinson v. Tomlinson, 264 F.2d 30, 33-34 (5th Cir. 1959); Loftin and Woodward, Inc. v. United States, 577

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Respondents cite no law supporting their position that JX 7, a stipulation that was negotiated for weeks, and that Respondents admit they "reviewed and signed," should be disregarded.² Motion to Withdraw at 1-2. Instead Respondents ignore the legal precedent relating to the withdrawal of stipulations, as stated in *Henry v. Commissioner*. On these grounds alone, CX 1577 and CX 1578 should be admitted.

III. CX 1577 and CX 1578 Constitute Admissions By Persons Authorized to Speak on Behalf of a Party and Are Admissible Pursuant to FRE 801(d)(2)(C)

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out (u)(2)(0), a statement is an aumission, and not nearsay, if it is offered against a party and is

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² The stipulations in this matter are the result of long negotiations involving hundreds of exhibits at a time. If the court grants Respondents' motion to disregard JX 7, the entire stipulation process upon which both Complaint Counsel and Respondents have worked so hard would be put in jeopardy. Moreover, absent a requirement that "partiest injustice" he shows both parties have an installing a filter than the standard of th

careful review of legal precedent reveals, Mr. Vaughn was authorized to testify on behalf of

rarely were these objections made. As a result, Mr. Vaughn's testimony should be admitted as admissions under FRE 801(d)(2)(C).

Mr. Vaughn was authorized to testify on behalf of CBI on the subjects covered in his

Cl. 1997), the court held that "[w]hen an expert witness is put forward as a testifying expert at the beginning of trial, the prior deposition testimony of that expert in the same case is an admission against the party that retained him." In *Glendale*, the court reasoned that:

By the time the trial begins, we may assume that those experts who have not been withdrawn are those whose testimony reflects the position of the party who retains them. At the beginning of trial we may hold the parties to a final understanding of their case and hence an *authorization* of their expert witnesses who have not been withdrawn. At this point when an expert is put forward for trial it is reasonable and fair to presume they have been *authorized*. This of necessity includes prior deposition testimony of that expert. This is also a rational and fair point at which to draw the *authorization* line.

39 Fed. Cl. at 424-425 (italies provided). Here like the expert in Glondale Mr. Vaughn was not

analogous to the present case reveals that expert deposition testimony is in fact a party admission

Hadre EDE 901(AV2)(C) Motion to Withdraw at E. In Collins . Warms Company 621 E 20

777 (5th Cir. 1980), the Fifth Circuit Court of Appeals reversed the exclusion of the deposition testimony of an expert (Greene) hired by the defendant to investigate the accident at issue in the case. 621 F.2d at 781. In *Collins*, shortly before trial, Plaintiffs moved to enter Mr. Greene's deposition transcript into evidence as a party admission, and the District Court for the Western District of Texas denied the motion. *Id.* at 780. On appeal, the Fifth Circuit held that "[Defendant] hired [the expert] to investigate the bus accident and to report his conclusions. In

perform. His deposition, therefore, was an admission of [Defendant]." Id. at 782. Here, Mr.

Respondents cite Kirk v. Raymark Industries, Inc., 61 F.3d 147 (3rd Cir. 1995) in support

Kirk is easily distinguished from the present case. In Kirk, the Third Circuit held that an expert testifying on behalf of a party in one litigation is not authorized to speak on behalf of the same party in later, unrelated, litigations. 61 F.3d at 164. Here, Mr. Vaughn's deposition testimony is meant to be used in the same litigation as the one in which it was produced. This same fact alone was enough for the Northern District of Illinois, in Dean v. Watson, to distinguish Kirk and admit expert testimony in a case with parallel, not inapposite facts. 1996 U.S. Dist. LEXIS 2243, *14-*15 (N.D. Ill. 1996) (admitting expert "testimony at issue [that] was taken regarding the present litigation, not prior litigation unrelated to the incident at issue.")

A-Cal Copiers, Inc. v. North Am. Van Lines, Inc., 180 F.R.D. 183 (D. Mass. 1998) is also easily distinguishable. In A-Cal Copiers, the defendants hired an expert who wrote an earlier report relating to photocopiers which were at issue in the case. 180 F.R.D. at 186, 180. Distriction

attempted to introduce this report into evidence. *Id.* at 186. The plaintiffs cited FRE 801(d)(2)(C), a statement made by one authorized to speak on behalf of the party, as authority that the report was a party admission and therefore not hearsay. The court found exclusion of the report proper, because there was no evidence the defendant in any way authorized the expert to speak on its behalf. *Id.* at 189. Here, Mr. Vaughn was retained by Respondents to give testimony in front of a court reporter in *this* matter. In *A-Cal Copiers*, the expert was not retained by the defendants to testify in trial. *Id.* at 185-186. Further, plaintiffs in *A-Cal Copiers* were attempting to enter an *ex parte* written report, not the sworn, prepared and defended

IV. CX 1577 and CX 1578 Constitute Admissions By a Party-Agent And Are Admissible Pursuant to 801(d)(2)(D)

If this Tribunal concludes that Mr. Vaughn was not authorized to testify on behalf of CB&I, CX 1577 and CX 1578 should be independently admissible as admissions by a party

Respondents' reliance on Brandt v. Wand Partners, et al., 242 F.3d 6, 21 (1st Cir. 2001) is similarly flagged. In Brandt the First Circuit sites the Viele holding but only in distance also First Circuit 313 - 1

whether the expert in question was an agent nor took a position on the issue. Further, Brandt dealt solely with a

expert witness, and independent contractors in general, *could* be a party agent if the party has been found to control the agent. *See* 61 F.3d at 164; 180 F.R.D. at 189.

The Third Circuit noted in Kirk, "Jiln theory, despite the fact that one party retained and

paid for the services of an expert witness, expert witnesses are supposed to testify impartially in the sphere of their expertise. . . . Since an expert witness is not subject to the control of the party opponent with respect to consultation and testimony he or she is hired to give, the expert witness cannot be deemed an agent." 61 F.3d at 164, relying on Restatement (Second) of Agency § 1 cmt. a (1,958)

Here, however, it is clear that Respondents completely controlled Mr. Vaughn's research, report, and testimony. For instance, Mr. Vaughn was denied access to relevant documents he

never provided to him. CX 1578 at 13-15. Further, Mr. Vaughn testified he only reviewed two hids from PDM and not others because Perpendents did not provide him with any other PDM.

some 1999 projects because they were not provided to him. Id. at 127.

In addition, Respondents' counsel played an inordinately large role in creating Mr. Vaughn's expert report. Mr. Vaughn testified that on all but three of the 65 paragraphs in his expert report, Respondents "did most of the typing;" Mr. Vaughn later indicated whether he agreed with the language produced by the Respondents. *Id.* at 61, 62, 78. When asked how much of the report Mr. Vaughn himself typed, Mr. Vaughn testified he did "some" of the typing of three paragraphs of a 65 paragraph report. *Id.* at 62. When asked if he recalled typing

anything else, Mr. Vaughn responded "I think that's all that I actually typed in myself." *Id.* at 62. Mr. Vaughn also testified that the information he relied upon in forming his expert opinion was provided to him by CB&I, not from his own files. *Id.* at 108.

In summary, as Mr. Vaughn was subject to the control of CB&I with respect to the consultation, report, and testimony he was hired to give, Mr. Vaughn was an agent of CB&I. As an agent of CB&I, his admissions are admissible evidence under FRE 801(d)(2)(C).

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t .	V augini should not be alteet the control of obest and bhould be able to teerly to the fair enterit of
	his expertise and relevant experience.4
-	Experts are permitted to testify to procedures and techniques in their respective fields. See, e.g., United States v. Slade, et. al., 627 F.2d 293, 299 (D.C. Cir. 1980) (permitting an expert witness in the field of analytical
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	witness from the insurance industry to discuss industry customs with respect to mass marketing and forecasting plaintiff's losses); <i>Toren v. Braniff, Inc.</i> , 893 F.2d 763, 766 (5 th Cir. 1990) ("[T]he testimony of expert witnesses Joe

^{1994) (}permitting an FBI agent to testify as an expert witness about DNA testing, including the protocol for DNA testing, the actual physical procedures laboratory technicians use to conduct DNA testing, and the quality control techniques used to ensure accurate results).

Two months at	fter the testin	nonv of Mr.	Vaughn has	been delivered	and on	e month
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analyzing and testifying about the opinions of the particular witness identified in the confidential pleadings." Vaughn Errata Sheet; Motion to Withdraw, p. 4. However, Respondents have been

and testifying about the opinions of the particular witness identified in the confidential pleadings" under FTC Rule 3.43. Respondents' attempt to limit the scope of Mr. Vaughn's testimony is relevant *only* to the question of authorization under FRE 801(d)(2)(C); authorization

I just — I want to be clear. Dr. Harris is an expert witness. He's reviewed the record, and the CB&I witnesses testified about these matters, and in fact, we have an expert witness who is specifically testifying about the use of budget prices. So, if you want to ask Dr. Harris his understanding of the record, that's fine, but the questions you're asking him are almost premised as if he's telling you, you know, what CB&I does, and it — I just think you need to distinguish your questions. He's not a fact witness.

Denosition of Barry Harris at 90 (italics supplied). Complaint Counsel has relied on these representations by attempt to narrow the scope of Mr. Vaughn's testimony, at a very late date, not because they no longer find him relevant but instead hecause they dislike what he has said

o. Instead, respondents cite a single instance of an objection they made that the question was beyond the proper scope of an expert, and the expert answered the question asked despite Respondents' objection in any case. In another instance, Respondents strategically omitted a relevant portion of the Vaughn testimony, choosing instead to mischaracterize Complaint Counsel's inquiry as related to the dynamics of a post acquisition CB&I. Motion to Withdraw at 7. Instead, as Respondents' Exhibit F reveals, Complaint Counsel asked whether Mr. Vaughn made comparisons of fixed firm pricing to actual pricing, which he did not do, and whether Mr. Vaughn made comparisons of fixed firm pricing to budget pricing, which both Mr. Vaughn and Mr. Fan did. See CX 1578 at 12-13.

Prior to their recent motion, Respondents have noted at least a few instances in which Mr. Vaughn's testimony should not be limited. At Mr. Vaughn's deposition. Mr. Leon recognized that Mr. Vaughn's

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reliable.

Mr. Vaughn's testimony, made in front of a court reporter, with counsel available to

have arisen in this case. Respondents also do not contend whether Mr. Vaughn's testimony related to his expert report is reliable. In fact, all of Mr. Vaughn's testimony, which is entirely related to his expertise is reliable. Mr. Vaughn's testimony was taken under outh in the

reviewed by Mr. Vaughn for errata and signed.

It is not clear that Respondents scope limitations are substantively meaningful in any

estimate. Vaughn Expert Report ¶ 5; CX 1577 at 59. Mr. Vaughn testified at great length about Mr. Fan's work. In Respondents' motion requesting leave of the court to add Mr. Vaughn to the witness list, Respondents claimed they, as "merely lawyers and not engineers or tank builders" did not have the expertise to analyze Mr. Fan's work. Respondents' Motion for Leave to Modify Their Witness List, p. 3. This was because Mr. Fan's calculations indicated that Linda observed.

Tr. 1005. Mr. Vaughn criticized the accuracy of Mr. Fan's estimate. Vaughn Expert Report ¶ 121. However, Mr. Vaughn also testified that, in having no knowledge of "actual costs," Mr.

	When estad what he would have done differently then Mr. Don. Mr. Vencho Seiled to identify
]	single thing. Id. at 125. Mr. Vaughn testified that Mr. Fan asked for "garbage" from CB&I, but
-	My Vouche cot even loss than that from CD PT Id at 196 DDN 41 4113 11 1
	more information to Fan. Id. at 126-127.
	VI. In Their Motion, Respondents Made Misrepresentations of Fact Which Should Not Go Uncontested
	Respondents state that "[a]lthough Mr. Vaughn had a long career with CB&I, he has been
	retired since the end of 2000." Motion to Withdraw at 4. Respondents also allege "[s]ince Mr.
	Vaughn has been retired from the tank industry since 2000 and is no longer familiar with the
	inner workings of CB&I, any testimony unrelated to his expert report is not reliable." Id. at 6.
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	vaughn's expert report, Mr. vaughn "continued to work for CB&I full-time until April of 2001,"
	. 1.d
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	Expert Report ¶ 1.°
	Further, Respondents fail to note that in deciding which testimony of Mr. Vaughn is admissible, this
	report and thereby in violation of the Court's order on expert discovery); DeMarines v. KLM Royal Dutch Airlines,
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Respondents argue that "if the entirety of the [John Vaughn] depositions are allowed to remain in evidence, Respondents may be forced to call the expert, or another CB&I employee, in order to provide this Court with complete testimony, an event which could potentially add two additional trial days to Respondents' case." Motion to Withdraw at 1. If John Vaughn's

Vaughn as a rebuttal witness, which could also add additional trial days to the present case.

VII. Conclusion

Respondents reviewed and signed a written agreement agreeing that CX 1577 and CX 1578 were to be admitted into evidence. Should the court allow the Respondents to renege on their agreement with Complaint Counsel and this Tribunal, Complaint Counsel respectfully requests that the Court admit CX 1577 and CX 1578 on any of the following grounds:

- 1.) They are admissions made by persons authorized to speak on behalf of the parties, pursuant to the *Glendale* and *Dean* decisions, and FRE 801(d)(2)(C);
- 2.) They are admissions made by an agent of the parties, pursuant to FRE 801(d)(2)(D); or
- 3.) They are relevant, material, and reliable under FTC Rule 3.43(b)(1).

Dated: Washington D.C.

January 8, 2002

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CERTIFICATE OF SERVICE

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