UNITED STATES OF AMERICA BEFORE THE FEDERAL TRADE COMMISSION

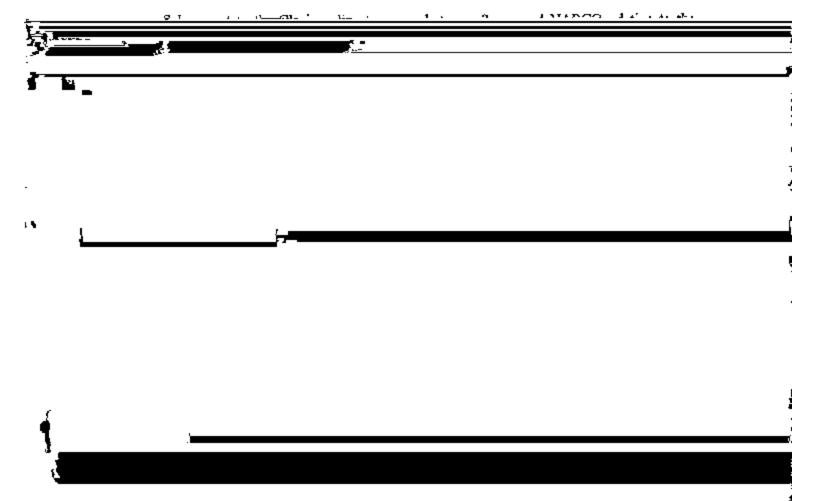


		SECRETARY
In the Matter of	į	
RHI AG) Docket No. C-4005	•

PETITION OF RHI AG TO APPROVE CERTAIN SETTLEMENT AGREEMENT



acquisition of Global Industrial Technologies, Inc., ("Global") by NARCO, a wholly owned indirect subsidiary of RHI, an Austrian corporation. The proposed decision and order required the divestiture of certain assets of subsidiaries of RHI [Global – NARCO] to Resco. The divestiture was embodied in the Asset Purchase Agreement. The divestiture transaction closed on March 3, 2000 ("Closing").



circumscribe RIH's responsibilities under the Consent Order. Additionally, the management of the American subsidiaries had an ongoing relationship with the management of Resco, which RHI believed would further facilitate compliance.

After the entering of the Consent Order, certain disputes developed between Resco and NARCO relating to, among other things, the reconciliation of accounts, the assigned patents and

the Magnesite Agreement. Resco and NARCO entered into a second settlement agreement, the 2001 Settlement, in an effort to resolve all disputes.

Subsequent to the execution of the 2001 Settlement, NARCO and two of its affiliates

NARCO required for its operations. Because of the importance of obtaming immediate cash, NARCO initially decided that it did not have the luxury of waiting for the Commission to approve the 2001 Settlement. It intended to apply for the incorporation of the 2001 Settlement

were «	consumed in the bankruptcy filings and the necessity to meet with creditor	rs, prepare
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issues	and has cooperated in obtaining any requested information.	
issues (III. THE 2001 SETTLEMENT AGREEMENT	
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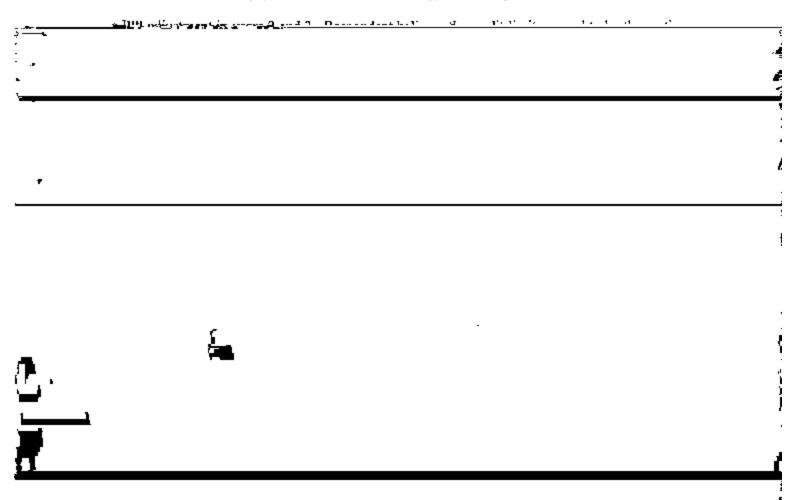
B. Amendment of Patent Liceuses

Under the terms of the 2000 Settlement two patents (US patent numbers (5,427,360 and

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of license set forth in the 2001 Settlement. In particular, RHI requests that Paragraph II of the

accordance with NARCO's order acknowledgement. Resco is to provide forecasts for its anticipated needs for the following month. The magnesite is priced at \$255/metric ton delivered to the Hammond facility (\$265 for the Marelan facility) or market price, whichever is better, plus



violating the Consent Order.

Respectfully Submitted,

PIETRAGALLO, BOSICK & GORDON

By:

William Pietragallo, II Pa. I.D. #16413

Eric G. Soller

Pa. I.D. #65560

Counsel for RHI AG

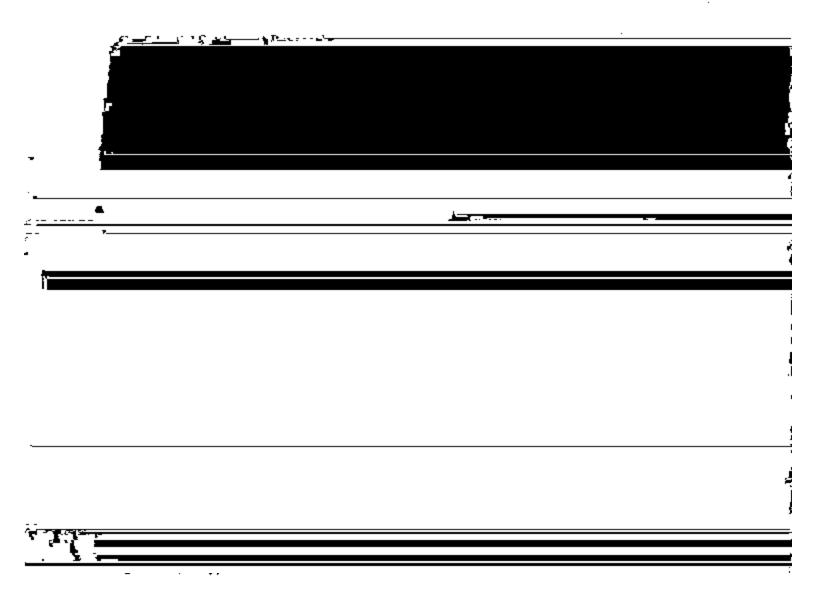
One Ox ford Centre

Thirty-Eighth Floor

Pittsburgh, PA 15219

(412) 263-2000

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Settlement Amount and Payment.

- (a) The parties acknowledge and agree that the amounts to be paid by Resco to NARCO or by NARCO to Resco in connection with various contractual commitments or other agreements are as set forth on Exhibit A attached hereto. The aggregate net balance due from Resco to NARCO in connection with such matters is \$2,848,000 (the "Settlement Amount").
- (b) The Settlement Amount shall be paid by Resco to NARCO by wire transfer in immediately available funds in accordance with the following wire transfer

Bank, Citibank, N.A., New York, NY

ABA No.: 021 000 089

Account Name: Harbison-Walker Refractories Co.

Account No : 3043-9874

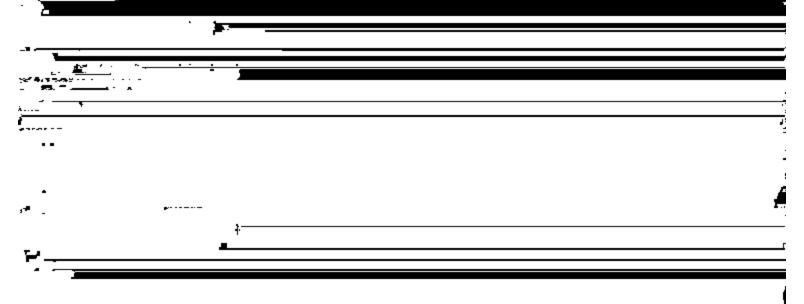
- (c) The Settlement Amount shall be paid on the following schedule:
 - (i) Oge million dollars is being paid on the date bareaft and
- (ii) the balance of \$1,848,000 shall be payable in weekly installments of \$200,000 on Friday of each week commencing October 26, 2001, until the entire Settlement Amount has been paid, with the final payment being in the amount of \$48,000; provided, however, that Resco shall have no obligation to make any such periodic payment hereunder after November 30, 2001 unless and until Global-GIX Canada ("Global") shall make the entire

(d) Resco and NARCO acknowledge that, pursuant to the terms of a Pension Plan Transfer Agreement (the "Pension Agreement") dated as of October 27, 2000 between Global and Resco Canada, Inc. ("Resco Canada"), Global has agreed to make a contribution in the amount of CDN \$1,958,400 to the Canadian Hourly Plan not later than December 31, 2001. NARCO agrees that if Global does not make the entire contribution referenced above on or before December 31, 2001, Resco shall have the right, exercisable on or after January 1, 2002, to set off any deficiency in such contribution against any amount then owed by Resco to NARCO

set-off to each of NARCO, Global and Resco Canada, which notice shall include an undertaking by Resco to make a capital contribution to Resco Canada in an amount equal to the amount of the set-off, for purposes of permitting Resco Canada to make a substitute contribution to the Canadian Hourly Plan. Effective upon the giving of such notice, Resco Canada agrees that Global shall be relieved of its obligations under the Pension Agreement to make the contribution referenced therein to the purpose of the vertoff asserted in the notice.

NARCO represents that set forth on Exhibit B attached hereto is a true, correct and complete description of certain inventory manufactured by NARCO at its Fulton. Missouri facility for use at WCI Steel, Inc. (the "WCI Inventory"). Such description includes a listing of the price and unit quantities of each product included in the WCI Inventory, all of which has been sold to Resco in connection with this Agreement. NARCO agrees that Resco shall be entitled to set offenninst any amounts owed to NARCO nursewer to Suction 27-4 Server

- (iii) the Magnesite Supply Agreement dated as of March 3, 2000 between NARCO and Resco, as amended by the Settlement Agreement (the "Magnesite Supply Agreement"); and
- (iv) Sections 3, 5 and 20 (as amended hereby) of the Settlement Agreement.
- (b) In consideration for the covenants contained in this Agreement and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged by Resco, Resco, on its own behalf and on behalf of each Resco Party, hereby waives, remises, releases, settles and forever discharges each NARCO Party from any and all claims, sums of money, fees, compensation, counterclaims, cross-claims, rights, demands, losses, damages, trespasses, bonds, liabilities, suits, actions and causes of action against any of the NARCO Parties that any of the Resco Parties, jointly or severally, ever had, now has or may have, in Jaw or in country of every nature or description, whether known or unknown, suspected



between H-W and Resco, between A.P. Green Refractories, Inc. and Resco and among H-W, A.P. Green Refractories, Inc., A.P. Green Industries, Inc. and Resco;

- (vii) the Assignment of Trademarks dated February 25, 2000 between NARCO and Resco,
- (viii) the Assignment of Canadian Trademarks dated February 25, 2000 between Global and Resco;
- (ix) the Letter Agreement dated February 25, 2000 between NARCO and Resco regarding Use of Certain Trademarks;

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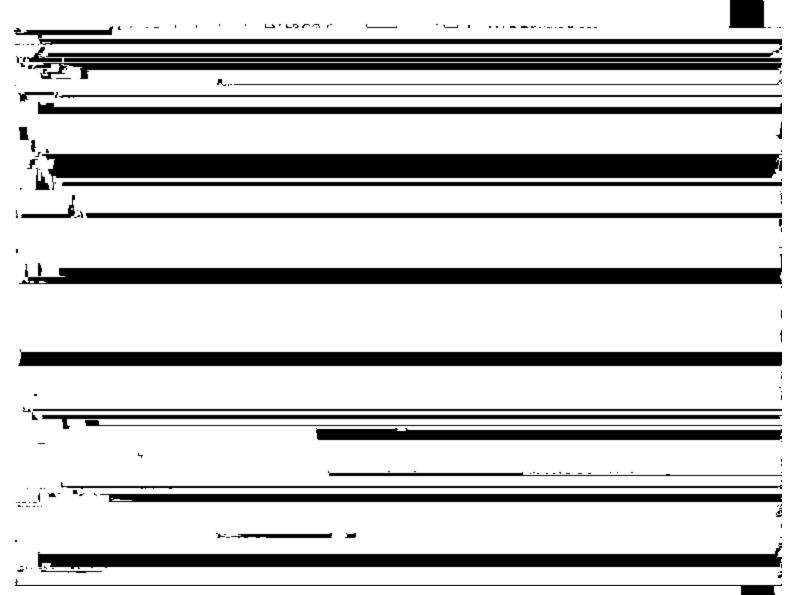
Assignment of Patents dated February 25, 2000 between H-W and (x) Resco; the following sections of the Purchase Agreement: (xi)i.3(b); (I)5.3(a)(i) as and to the extent it relates to a breach of (II)Section 2.1.5, 2.1.6 or 2.1.12 of the Asset Purchase Agreement, and only if and to the extent such breach causes Resco any damages after the date of this Agreement; 5.3(a)(ii) as and to the extent it relates to a breach of

- 5. Purphase Price Allocation. The parties further agree that, notwithstanding the provisions of Section 6-14(b) of the Purchase Agreement or the provisions of the Letter Agreement dated as of March 1, 2000, the Purchase Price shall be allocated among the Acquired Assets as set forth on Exhibit C attached hereto
- Agreement dated as of May 33, 2000 between Resco and NARCO (the "May Inventory Agreement") and Section 8(c) of the Inventory Purchase Agreement dated as of June 31, 2000 between Resco and NARCO (the "June Inventory Purchase Agreement dated as of June 31, 2000 between Resco and NARCO (the "June Inventory Agreement") shall be superseded by the provisions of this Section 5. Resco shall pay to NARCO the purchase price for any Unsold Inventory under the May Inventory Agreement and the June Inventory Agreement (collectively, the "Inventory Agreements") within 45 days after such Unsold Inventory is delivered to the applicable Resco facility. Resco agrees that NARCO shall be permitted to deliver not less than three bruckloads of such Unsold Inventory to each applicable Resco facility on each regular business day. The purchase price for such Unsold Inventory shall be (a) the Base Price (as defined in the May Inventory Agreement) for any such Unsold Inventory referenced in the May Inventory Agreement, which amount the parties estimate will not exceed \$331,000, and (a) the purchase price referenced in the June Inventory Agreement, which amount the parties estimate will not exceed \$83,000.
- 7. <u>Patent License.</u> Resco and NARCO are executing on the date hereof a License Agreement in the form of Exhibit D attached hereto (the "License Agreement")

Environmental Matters

(a) As promptly as practicable after this date hereof, NARCO shaft retain an Engineering to Continue to action the criteria and footh in Continue C. 1000, 1646, To 11, 12, 14

Supplemental Agreement be replaced by substitute materials; provided that Resco agrees that the Environmental Consultant need not replace with substitute materials any asbestos-containing materials removed from either (i) the tunnel kilos or the shaft kilo located at Resco's Hammond, Indiana plant and any piping or ductwork used exclusively in connection with such kilos, or (ii)

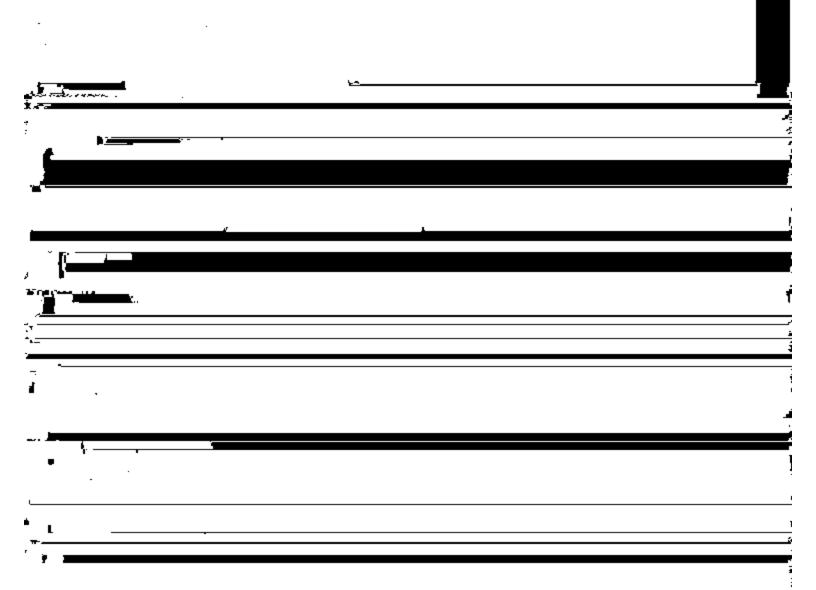


11. Miscellaneous.

- (a) This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns. Nothing in this Agreement is intended, nor shall it be construed, to confer any benefit whatsoever on any persons other than the parties.
- (b) Each party warrants and agrees that, as of the effective date of this Agreement, it or one or more of its Affiliates is the sole and lawful owner of all rights, title and interest in and to every claim or matter released herein, that neither it nor any such Affiliate has assigned, conveyed or otherwise transferred to any person or eatity not a party to this Agreement

any of its rights, obligations, claims, demands or causes of action released herein, and that it has taken or will take all necessary actions to cause its Affiliates to approve the consummation of the transactions contemplated hereby. Neither party shall assign this Agreement to any person

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	(e) This Agreement is the product of informed negotiations between and joint
	the parties and their representatives, including counsel. In the event any ambiguity is dist in any provision of this Agreement, such ambiguity is not to be construed against
	as the drafter of the document. The parties further agree to cooperate in
demonstrati	ing to a court or agency, should the issue arise, that this Agreement was negotiated
and implem	nented in good faith.
	(f) This Agreement represents the entire understanding between the parties



Pittsburgh, PA 15276 Facsimile No.: 412.494.4571

Attention: Mr. William K. Brown

President and CEO

with a copy to:

The man C Canada F .

Duane Morris LLP
One Liberty Place
Philadelphia, PA 19103-7396
Facsimile No 215 979 1020

If to NARCO:

North American Refractories Company

600 Grant Street, 51st Floor

Pittsburgh, PA 15219

Facsimile No.: 412.562.6324

Attention: M

Michael A. Schalk, Esq.

Sales Sales

(b) This Assument may be assusted in ____ . . . _ ___ If E. . . .

IN WITNESS WHEREOF, NARCO and Resco have caused this Agreement to be executed as of the day and year first above written.

NORTH AMERICAN REFRACTORIES COMPANY

1	By: 1 A Sec. C
	Title(<u>CQQ</u> <u>Scci</u>
;	RESCO PRODUCTS, INC.
;	By: William K. Brown President and CEO

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CONTRACTOR STATE

IN WITNESS WHEREOF, NARCO and Resco have caused this Agreement to be executed as of the day and year first above written.

NORTH AMERICAN REFRACTORIES COMPANY

By:		
Title:		
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EXHIBIT A

I. Amounts Owed By Resco to NARCO

Desci	iption	<u>Amount</u>
1.	Reconciliation of all purchases and sales of divested and non- divested brand products through 12/31/00.	\$733,000
2.	"Scrap Inventory" within the meaning of Section 3 of the Inventory Purchase Agreement duted as of May 23, 2000 shipped to Resco plants as of September 16, 2001.	191,000
3	"Scrap Inventory" and "Unsold Inventory" within the meaning of Sections 3 and 8 of the Inventory Purchase Agreement dated as of June 21, 2000 shipped to Resco plants as of September 16, 2001.	183,000
4.	Reimbursement for lease of laser at WCI through September 2001.	105,000
5 .	Reimbursement for cost of mixer at USX-ET through September 2001.	8,000
ó.	Reconciliation of all purchases and sales of divested and non- divested brand products since 12/31/00.	965,000
7.	Actual Inventory Valuation.	500,000
8.	Inventory in pipeline for WCL	27,000
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16.	USX Fairfield A/R adjustment.		(36,000)
17.	Reconciliation of all purchases and sales of divested a	nd non-	(99,000)
	divested brand products since 3/31/01 where payment as of 10/11/01.		
18.	Reimbursement for Hammond property taxes.		(109,000)
		Subtotal:	(\$599,000)
		Total	\$2.848,000

EXHIBIT B

Description of WCI Inventory

	Brand	<u>Įtem #</u>	Size/Shape	Unit <u>Quantity</u>	Per Unit <u>Price</u>	<u>Total</u>	
	Aladin 80	10492	12 x 6 x 3 st,	1,935	4.03	\$ 7,798.05	
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	Aladin 80	73986	12 x 3 x 3 st.	173	2.02	349.46	

EXHIBIT C

Purchase Price Allocation

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EXHIBIT D

Form of Patent License Agreement

PATENT LICENSE AGREEMENT

This Patent License Agreement is made as of October 19, 2001, by and between Reson Products, Inc. ("Licensor"). a Pennsylvania corporation, and North American Refractories Company ("Licensee"), an Ohio corporation.

Background

Licensor is the owner of a patent entitled "Refractory Brick Design For Open End of Refractory Lined Vessel," No. 5.427,360 (Serial No. 126,256) issued on June 27, 1995 (the "Patent"). Licensee is desirous of obtaining a license to use, commercialize and exploit the Patent in the manufacture and sale of Licensee's current formulation of a ladle lip arch brick known as WO-4358 (the "Product") on a non-exclusive basis throughout the world. Licensor and Licensee have agreed to the terms of such non-exclusive license of the Patent in the manufacture and sale of the Product on the terms provided in this Agreement.

NOW, THEREFORE, in consideration of the mutual promises contained herein and for other good and valuable consideration received, the receipt and sufficiency of which are hereby acknowledged, and of the representations and covenants hereinafter set forth, the parties hereby agree as follows:

GRANT OF LICENSE.

A. License of Patent. Subject to the provisions of this Agreement, Licensor

the Patent or Licensor's ownership of the Patent.

(ii) If requested by Licensor in writing, Licensee agrees to affix to each Product or to the package containing such Product or to an insertion slip in the package with each such Product a legible notice reading: "Licensed under U.S. Patent No. 5,427,360."

ROYALTIES.

A. Royalty Fees for Products. Licensee agrees to pay to Licensor for the license of the Patent for each fiscal quarter of each year during the term of this Agreement (each of which is referred to herein as an "Accrual Period") royalty fees ("Royalty Fees") in the amount

of 5% of Licensee's Royalty Base, as defined in Section 3B. The initial Accrual Period shall be for the period from the date hereof to December 31, 2001.

B Royalty Base For purposes of this Agreement, Licensee's "Royalty Base" shall mean Licensee's total Net Revenues derived from the sale of Product. The term "Net Revenues" shall mean sales at the invoiced price of Product after deduction of the following all trade and quantity discounts actually allowed; freight; allowance for credit or returns; sales commissions actually paid to third parties who are not affiliates; and value-added taxes, sales taxes, customer duties or purchase taxes borne by the Licensee. "Net Revenue" shall not include any deduction for cash or prompt payment discounts, and shall not be decreased by invoices which have been written off as uncollectible.

C. <u>Verification by Licensor</u>. For the purposes of verifying the accuracy of the Royalty Fees payable to Licensor, Licensee shall produce and forward to Licensor a quarterly revenue report that in continue has a Francial officer of Licensee.

each Accrual Period. Licensor has the right to appoint a certified public accountant to audit Licensee's books and records at any time upon prior notice to Licensee and during customary business hours. Licensor shall not have the right to conduct more than one such audit in any fiscal year unless any prior audit has revealed an underpayment by Licensee of 5% or more of royalties payable to Licensor hereunder. Any such audit shall be at the expense of Licensor, agrees, at Licenson's expense, to cooperate with Licenson, when requested, in stopping such infringement, but Licensee shall not take any action against an infringer in its own name or on behalf of Licensor without Licensor's prior written approval. Licensee acknowledges the validity

to defend any such claim, action or proceeding, Licensee may do so. Eldensor and Licensee each shall may its cover expenses and retain any costs or demanded and its in the costs and estain

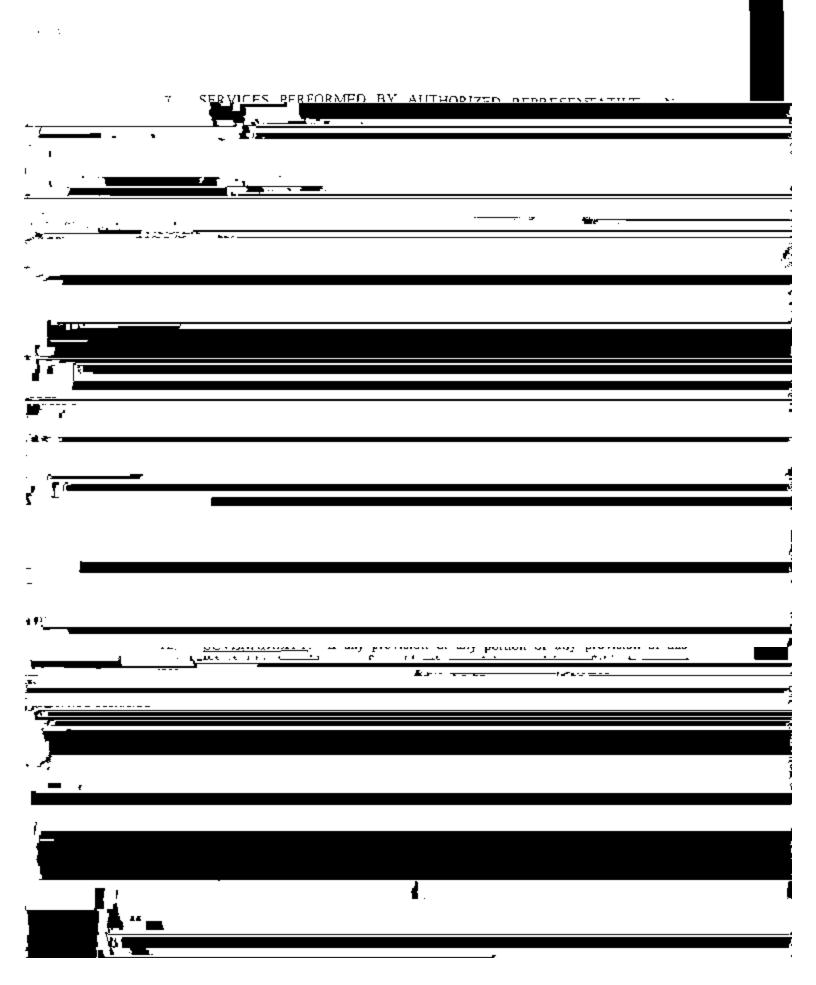
Section 4 shall survive the termination of this Agreement.

5. TAXES. All payments or reimbursements under this Agreement shall be made without setoff or counterclaim and free and clear of and without deduction for any and all present and future taxes, levies, imposts, duties or any other charges of a similar nature ("Taxes"). Licensee agrees to cause all Taxes imposed in connection with the purchase and sale of the Product to be paid directly to the appropriate governmental authority.

TERM TERMINATION AND DEFAULT.

A. <u>Term.</u> This Agreement shall begin on the date first set forth above and continue for an initial term of one year from the date of this Agreement, unless sooner terminated.

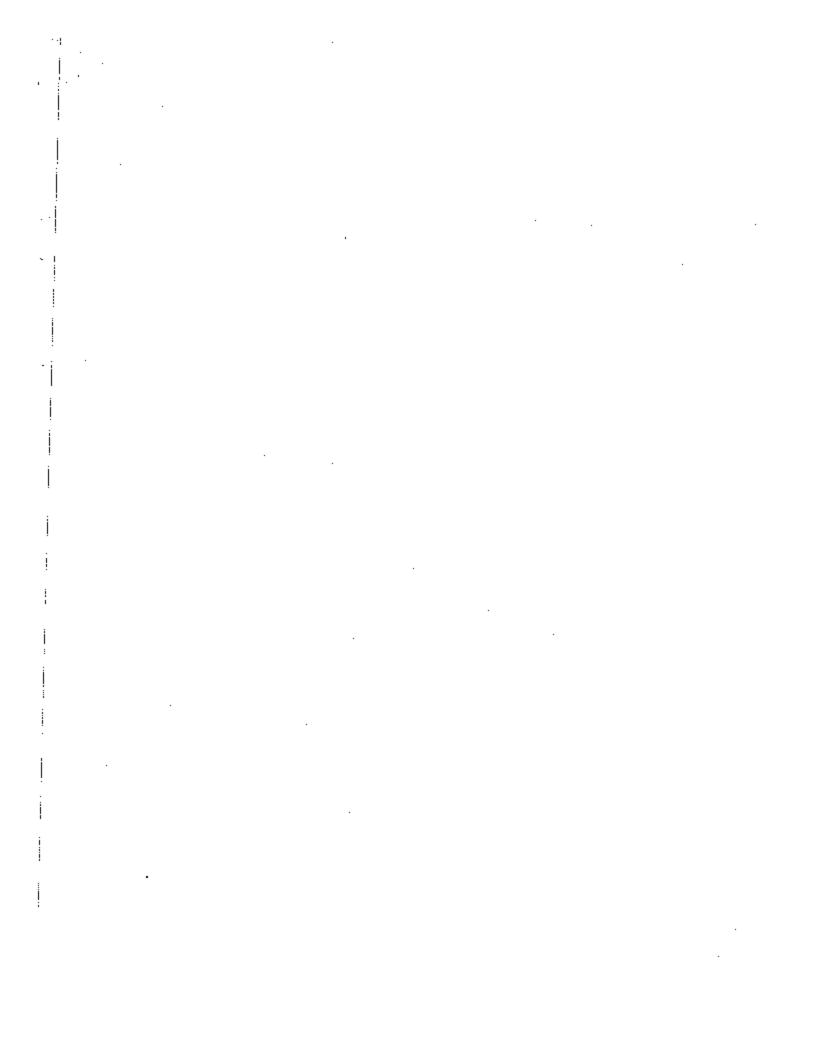
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	terms at the end of each term if not terminated in accordance with this Agreement.
·- <u></u> · <u></u>	B. <u>Default and Termination</u> . This Agreement shall terminate at the election of either party to this Agreement if the other party (the "Defaulting Party") shall breach or default in
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	the rights, provileges and conganons of the parties shall be as follows.
	(i) Such termination shall be without prejudice to Licenson's rights to
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IN WITNESS WHEREOF, the parties hereof have duly executed this Agreement as of the day and year first above written.

EESCOBRODUCES FOR
By: William K. Brown, President and CEO
NORTH AMERICAN REFRACTORIES COMPANY
By:
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PH1/289211.3



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By and betw	een NARCO and RESC	•			
Patagraph Number	Title or Subject Matter	- M:	aterial Changes	Caused by 2001 S	ettlement