UNITED STATES OF AMERICA FEDERAL TRADE COMMISSION

In the Martine

EVANSTON NORTHWESTERN HEALTHCARE CORP.

Docket No. 9315

COMPLAINT COUNSEL'S PROPOSED FINDINGS OF FACT IN REPLY

(Public Version)

Volume III

(CCRFF 965-1481)

Federal Trade Commission

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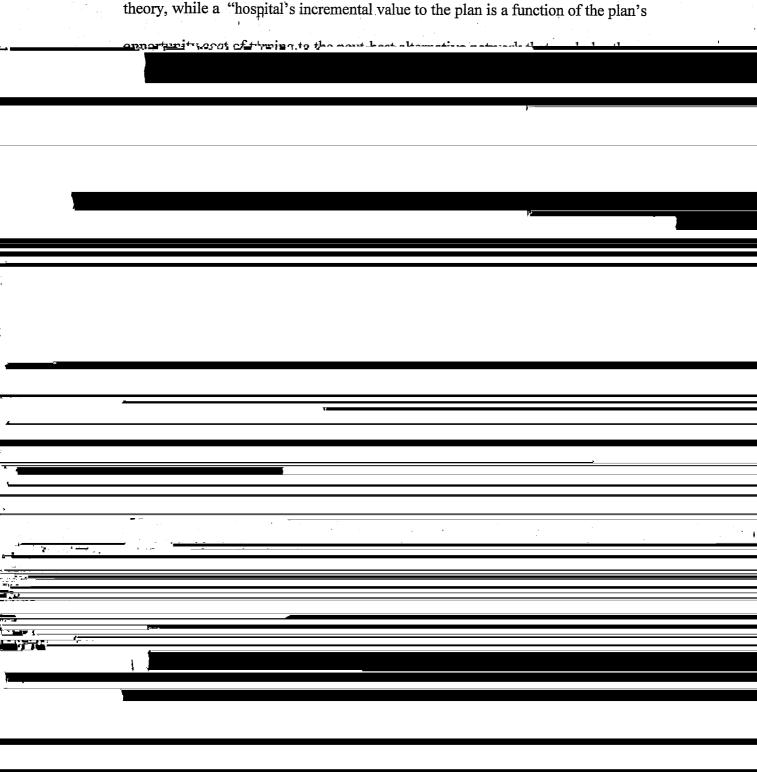
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Factual Evidence Is Inconsistent With Dr. Haas-Wilson's **Bargaining Theory** Dr. Haas-Wilson's Bargaining Theory Is Not Grounded In Theory Or Common Sense nenegel She enines that

Response to Finding No. 966:

The finding is incomplete. Dr. Haas-Wilson explained that under bargaining theory, while a "hospital's incremental value to the plan is a function of the plan's

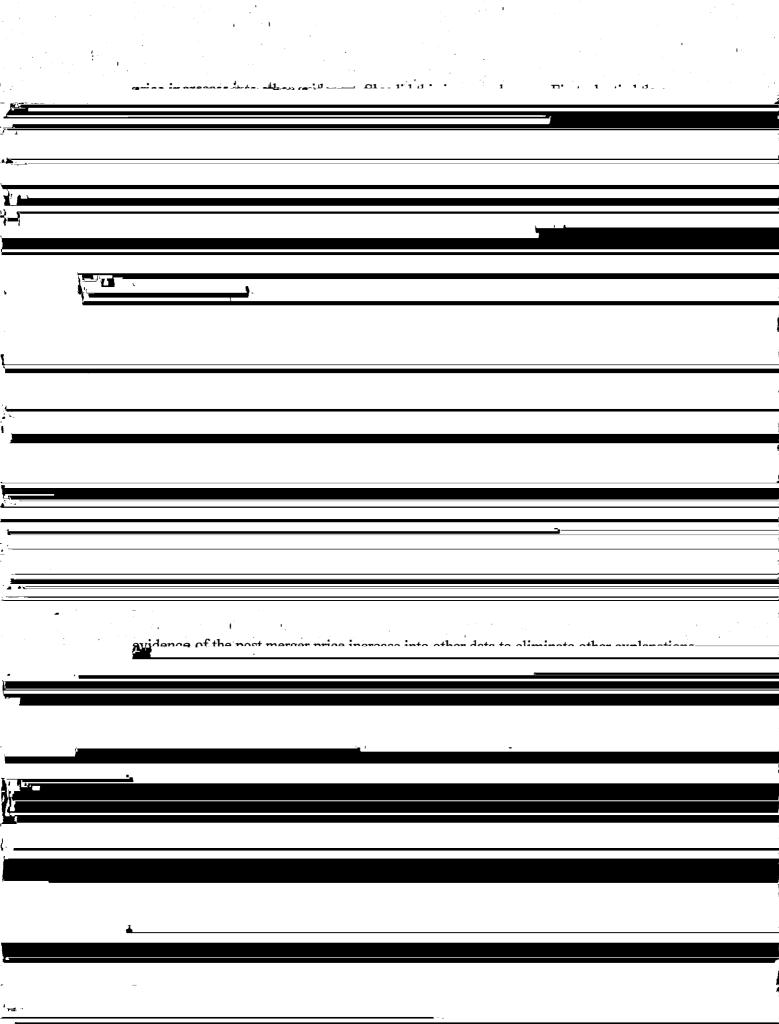


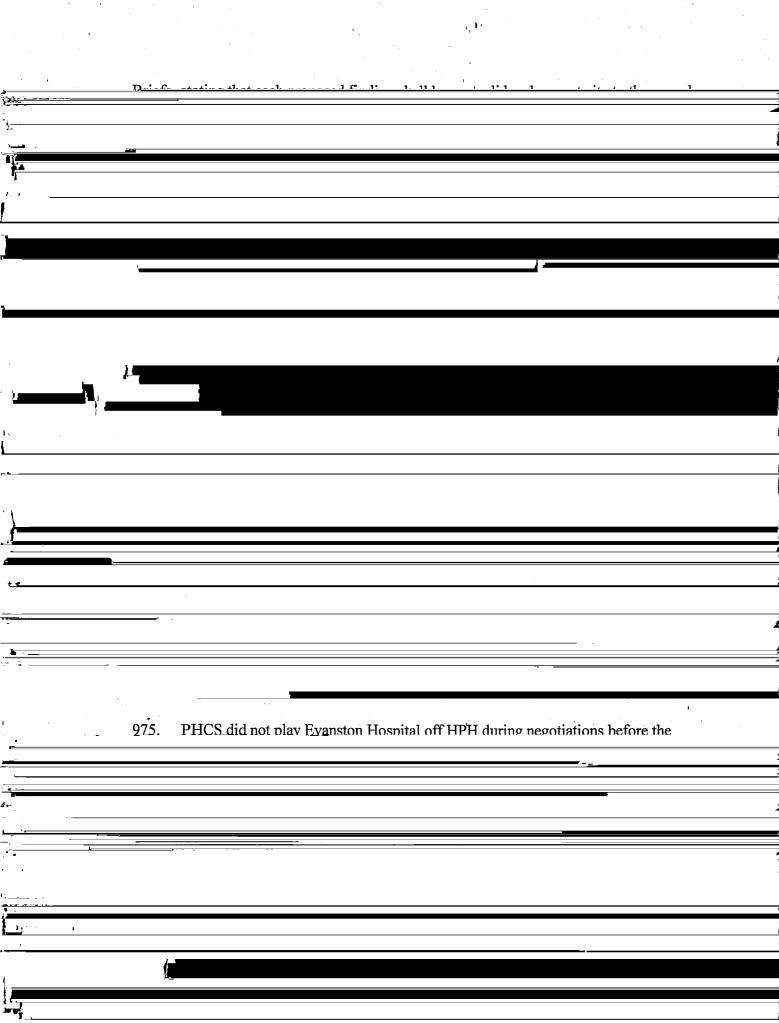
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	Resnanse to Finding No. 968.
	151up 16 in Cimino 111. 160.
	The finding is irrelevant. As Dr. Haas Wilson explained, it was not necessary
	under bargaining theory for HPH and Evanston Hospital to be each others closest
	competitor in either the first or second stage of competition between hospitals, for the
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	merger of Evanston and Highland Park to change the market power available to the
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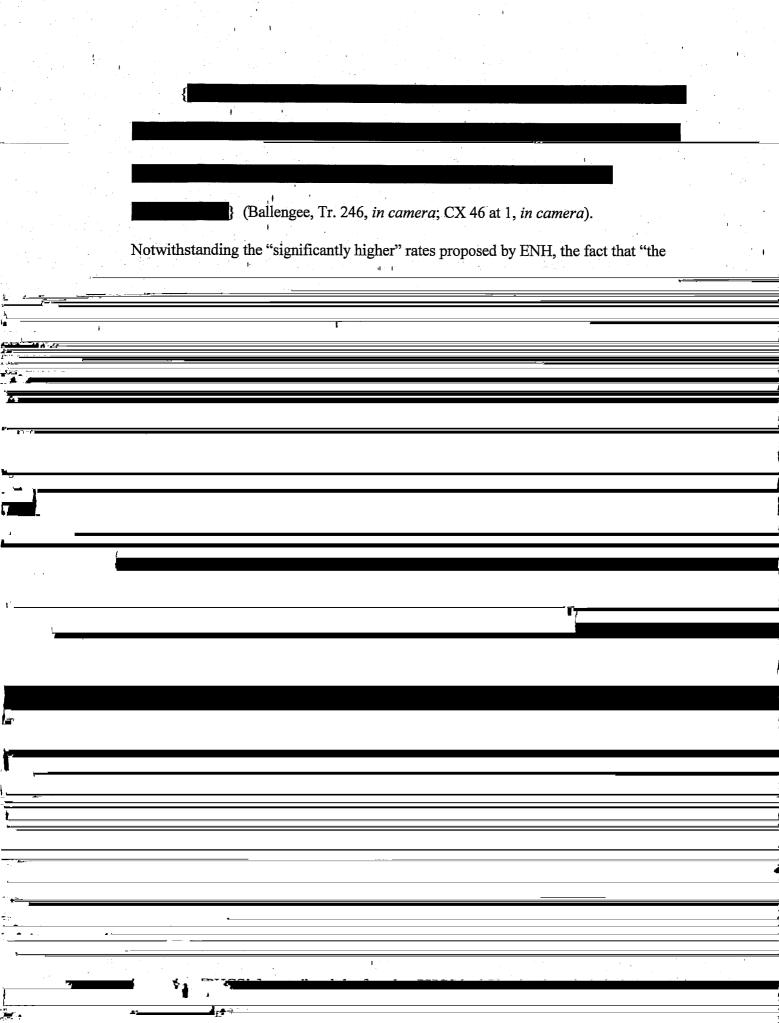
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Wilson did not rely on those two propositions to reach her conclusion that the merger created or enhanced market power. Instead Dr. Haas-Wilson conducted a scientific inquiry into the nature of the post merger pricing and only after that inquiry did she 970. } (Haas-Wilson, Tr. 2759-60, in camera). Response to Finding No. 970: The finding is irrelevant. There is no basis in the record for finding it necessary to

	} (Haas-Wilson, Tr. 2803-04, in camera). {
	(Haas-Wilson, Tr. 2803-04, in camera). { (Haas-Wilson, Tr.
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Yeard or a	Response to Finding No. 972:
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	sentence Dr. Haas Wilson did rely on pertinent information in reaching her conclusion







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	Further, Ms. Ballengee's own testimony in this matter is the best evidence of
<u>-</u>	DICE's Vigure of the new manage environment. Her testiment confirms that DICE
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nis.	
<u>} </u>	
	viewed Evanston and Highland Park as alternatives to each other prior to the merger.
	viewed Evanston and Highland Park as alternatives to each other prior to the merger. (Ballengee, Tr. 166. See CCRFF 975).
	viewed Evanston and Highland Park as alternatives to each other prior to the merger. (Ballengee, Tr. 166. See CCRFF 975).

Response to Finding No. 977:

The finding is irrelevant. {

With respect to the first sentence of the finding Respondents also fail to provide the full testimortial record: Mendonsa Tr 562-63 in ramera (emphasis added)

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	camera (emphasis added)),	\ 8	101t-Datoy, 11. 1313 in	
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		} (Holt-Darcy,	Tr. 1518-9, in camera).	
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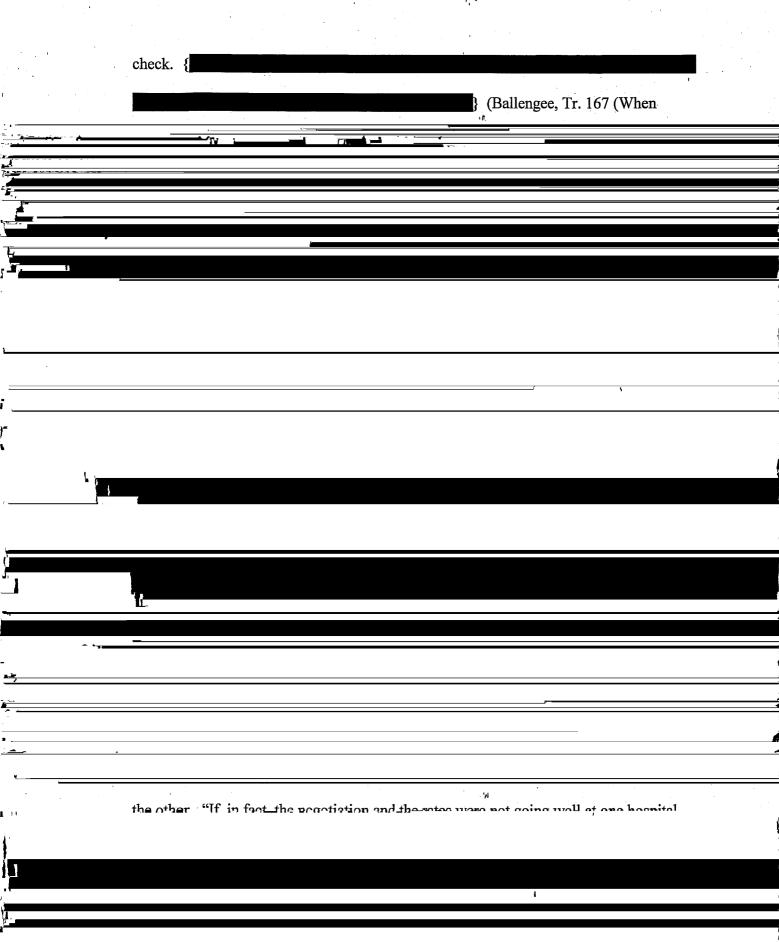
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	a strong negotiating position" because there were no alternatives to which One Health
	could turn. "We knew that we had to get a contract with the hospital essentially
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	Response to Finding No. 981:
	Respondent misstates the record. Dr. Haas-Wilson never answered any question
	'.1 1. TT 9' .1' '
	with regard to Humana's testimony on this point. There is no evidence in the record at all
. 11	on this issue at this point in the transcript.
	on this issue at this point in the transcript.

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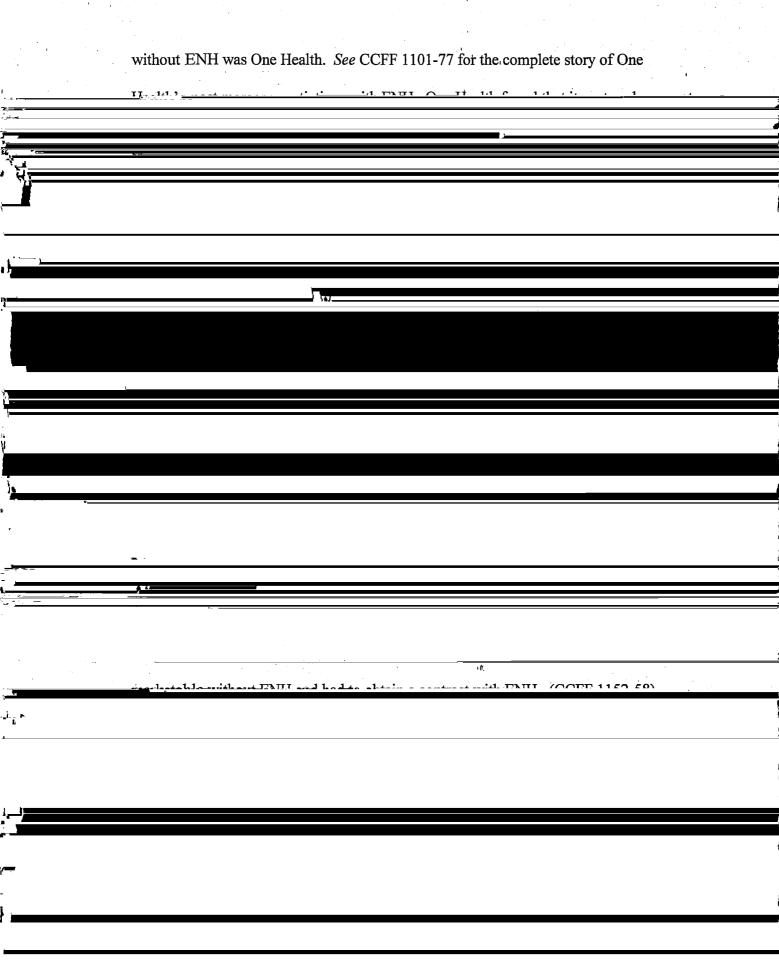
favor of Evanston, that would have had a very negative effect on Highland Park.); Spaeth, Tr. 2172-73, 2178-79 (Highland Park executives knew that the hospital could not sustain network.). See also Newton, Tr. 303 ("If we're looking for a particular price or a

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	f'iii. Dr. Haas-Wilson's Bargaining Theory Does Not Apply Here Because She Admits That A Network Without ENH Would Still Re Marketable
<u> </u>	
	} (Haas-Wilson, Tr. 2762, in camera).
	Response to Finding No. 984:
	The finding is irrelevant. Respondents have created a straw man, without
	substance or applicability to Dr. Haas-Wilson's testimony. Nowhere does Dr. Haas-
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applied bargaining theory to the negotiations between hospitals and managed care organizations. Under bargaining theory the outcome of the bargaining between the

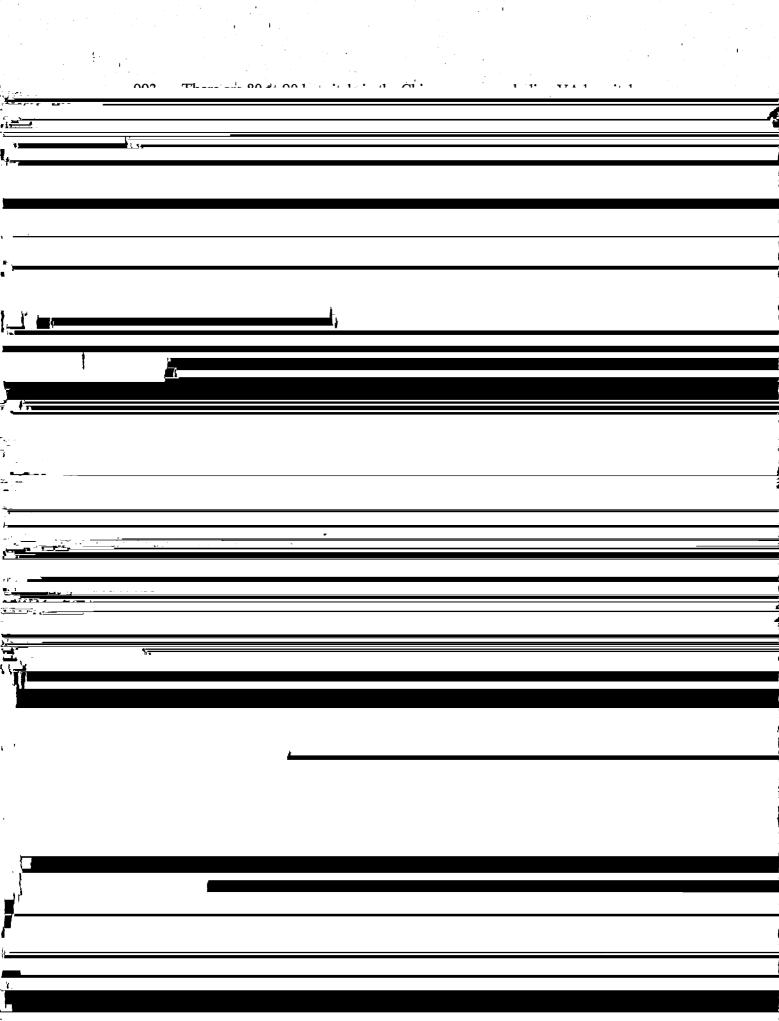


side's bargaining position. (Haas-Wilson, Tr. 2470. 'See also Noether, Tr. 6189). When a o to han northwiletty high and unreasonable mine the health along will hade at its

health plan to exclude a hospital from its network is a powerful tool and defines each

exclude many hospitals for selective contracting to be prevalent. (See Haas-Wilson, Tr. 2459-60). Second, health plan testimony demonstrates that selective contracting is very prevalent in the Chicago area. (See Neary, Tr. 587-88 (Before the merger, One Health's selectivity in choosing hospitals for its network forced hospitals to compete harder for the health plan's business.); Mendonsa, Tr. 484, 485, 491 (Aetna contracts with about 88 out of state of Michaeritala in the Chicago area Matricale commercition in the Herita-110 4.

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7	} (Mendonsa, Tr. 568-	
	569, in camera). Similarly, in the late 1990s, PHCS eliminated the University of Chicago	
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	from its network when the hospital refused to lower its rates. (Ballengee, Tr. 155, 189-	
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Response to Finding No. 996:

Respondent's finding is incomplete and misleading. The various, thin and after

(Noether, Tr. 6107, in camera).

Response to Finding No. 997:

Respondent's finding is incomplete, misleading and irrelevant. As described in CCRFF 996, Bain utilized the word "leverage" in its merger integration advice to mean "strength" or "bargaining position." (See CCRFF 996). Whether and how Bain utilized leverage in other contexts is irrelevant. Indeed, Respondent claims that in RFF 996 that the term "leverage" had two different meanings. (See RFF 996).

Respondent's sole source for this finding is the testimony of Dr. Noether. Dr. Noether was qualified as an expert in this case in the fields of "industrial organization"

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Respondent's finding is incomplete, misleading and irrelevant. As described in CCRFF 996, Bain utilized the word "leverage" in its merger integration advice to mean "otranath" or "harrining recition" (See CODER One) Whather and have Doin will-999. Bain did not advise ENH that the Merger resulted in market power. HPH was '

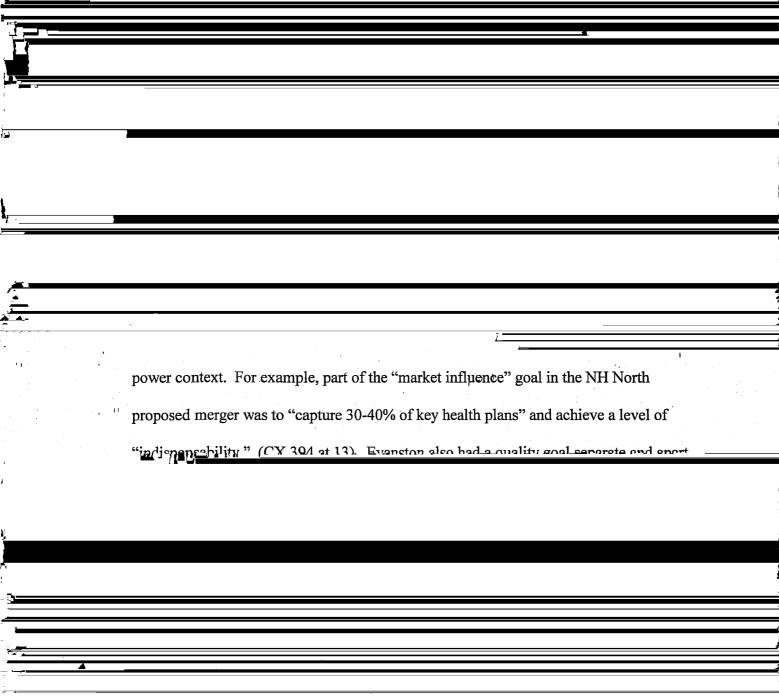
experience); CCFF 1204-10 (Aetna experience); CCFF 1281-88 (Unicare experience)).

experience); CCFF 1080-84 (PHCS experience); CCFF 1152-62 (One Health

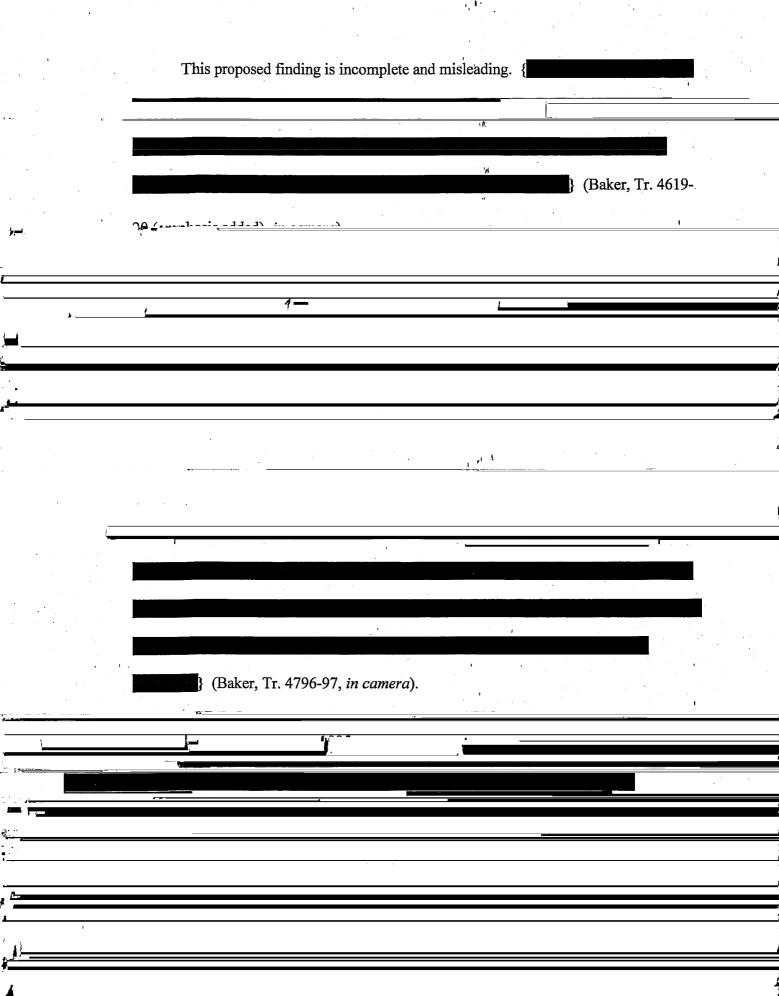
physicians making [High	land Park Healthcare,	Inc.] indispensal	ole to any majo:	r player in	the
managed care market." ((RX 367 at ENH DR 4	1205).			

Response to Finding No. 1001:

Respondent's finding is contradicted by other record evidence. Evanston's



	1983-2015, in camera). {	
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	(Haas-Wilson Tr. 2614-15, in camera;
	see also CCFF 600-608).
	Dr. Baker himself found that outpatient prices increased more at ENH relative to
	his control orders than innatient prices (CCRFF 1004)
<u> </u>	
	In any event, Dr. Baker, the sole source cited for this finding, lacked credibility.
	(See CCFF 1742-1762).
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	D. (Delrey Tr. 4642 in arrays)
	{ (Baker, Tr. 4642, in camera).
	} (Baker, Tr. 4642-43, in camera).
	Response to Finding No. 1006:
•	Complaint Counsel have no specific response.
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	1007. { Baker, Tr. 4621, 4740, in camera). {
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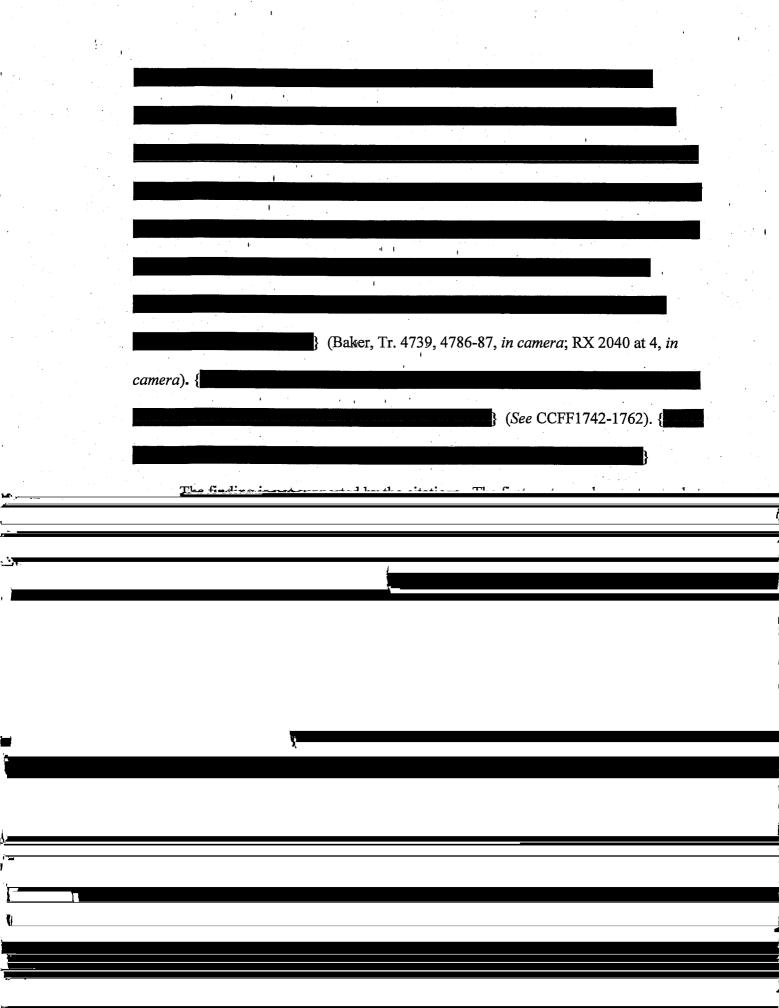
Response to Finding No. 1007:

Complaint Counsel have no specific response.

(Amended Glossary of Terms at 4, 6, 9, April 22, 2005) The finding is irrelevant. All the results Dr. Haas-Wilson testified to at trial were reimbursement per case.				en e		
(Amended Glossary of Terms at 4, 6, 9, April 22, 2005) The finding is irrelevant. All the results Dr. Haas-Wilson testified to at trial were reimbursement per case.		} (Am	lended Alassarv af	Terms at 4 Annil	22 2005) <u> </u>	
(Amended Glossary of Terms at 4, 6, 9, April 22, 2005) The finding is irrelevant. All the results Dr. Haas-Wilson testified to at trial were reimbursement per case.	· · · -					
The finding is irrelevant. All the results Dr. Haas-Wilson testified to at trial were reimbursement per case.	<u> </u>	{		18		
The finding is irrelevant. All the results Dr. Haas-Wilson testified to at trial were reimbursement per case.						
reimbursement per case.		} (A	mended Glossary o		, April 22, 2005)	
reimbursement per case.		{				
		reimbursement per case.				
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]_(Baker, Tr. 4633, in camera). 4 : 1 1010. { } (Baker, Tr. 4635, in camera). Response to Finding No. 1010:

= -	The finding is also irrel	evant. {	
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			(CCFF 497-
	502).	· ft.	
	In any event, the sole so	ource for this proposed find	ing is Dr. Baker, who lacked
	credibility. (See CCFF 1742-1	762)	$\frac{1}{2} \frac{1}{2} \frac{1}$
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	Response to Finding No. 1011	<u></u>	
	This proposed finding i	s incorrect. {	
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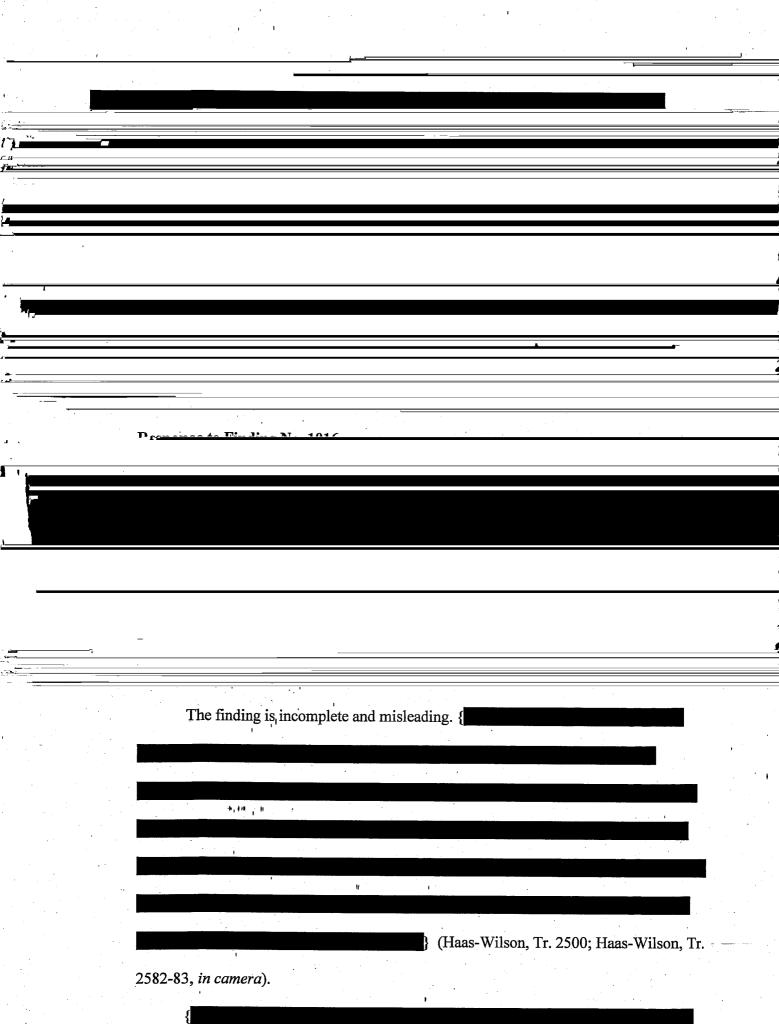


Response to Finding No. 1013:

The cited source to the first sentence does not say what Respondent's finding claims. Dr. Baker never uses the terms wide variances in his answers, merely stating that the numbers are different. Complaint Counsel attempted to introduce the underlying tables that Dr Baker was testifying about hut Respondents objected and Chief Judge McGuire upheld the Respondent's objection and refused to admit Dr. Baker's tables. (See the Court's Order Denying Complaint Counsel's Motion for the Admission of Portions of Dr. Baker's Expert Reports Into Evidence dated May 10, 2005). It is

	In any event, the sole source for this proposed finding is Dr. Baker, who lacked	
es t – Transporter († 1902) Programs († 1902)	credibility. (See CCFF 1742-1762).	1
	1015. { Baker, Tr.	<u> </u>
4627-2	28, in camera). Desagrante Einding No. 1015.	
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	This proposed finding is irrelevant and misleading. {	
	}_{Haac_Wilson_Tr_7518_2524.25_in_aamara: CCF	
	535-579). {	
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Baker, Tr. 4640-4643, in camera).

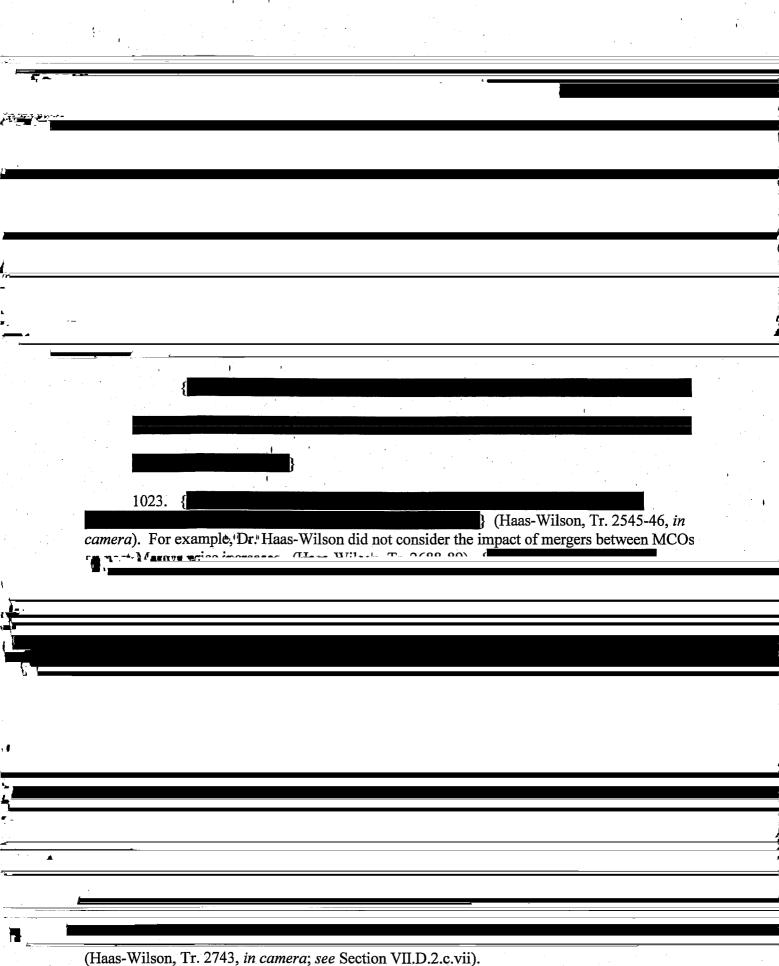


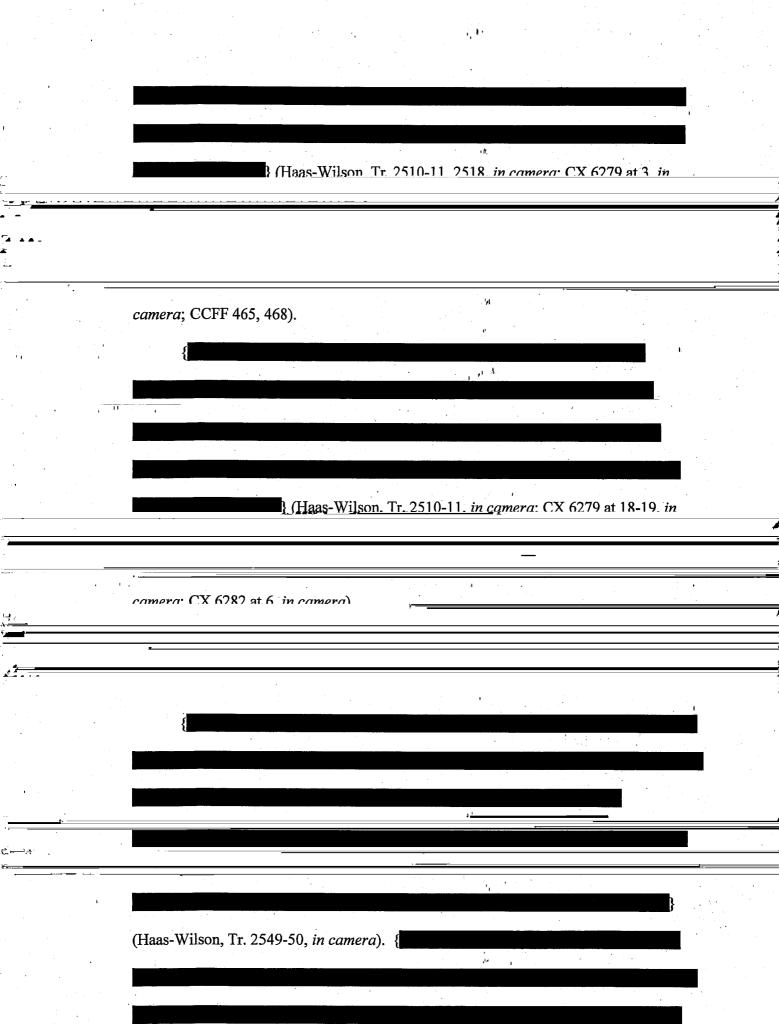
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AND THE RESERVE OF THE PERSON	Resnonse to Finding No. 1017:		
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	1020. Dr. Haas-Wilson reach	ed this conclus	sion before doing	g any analysis of	the claims	
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	Response to Finding No. 102	<u>0:</u>				
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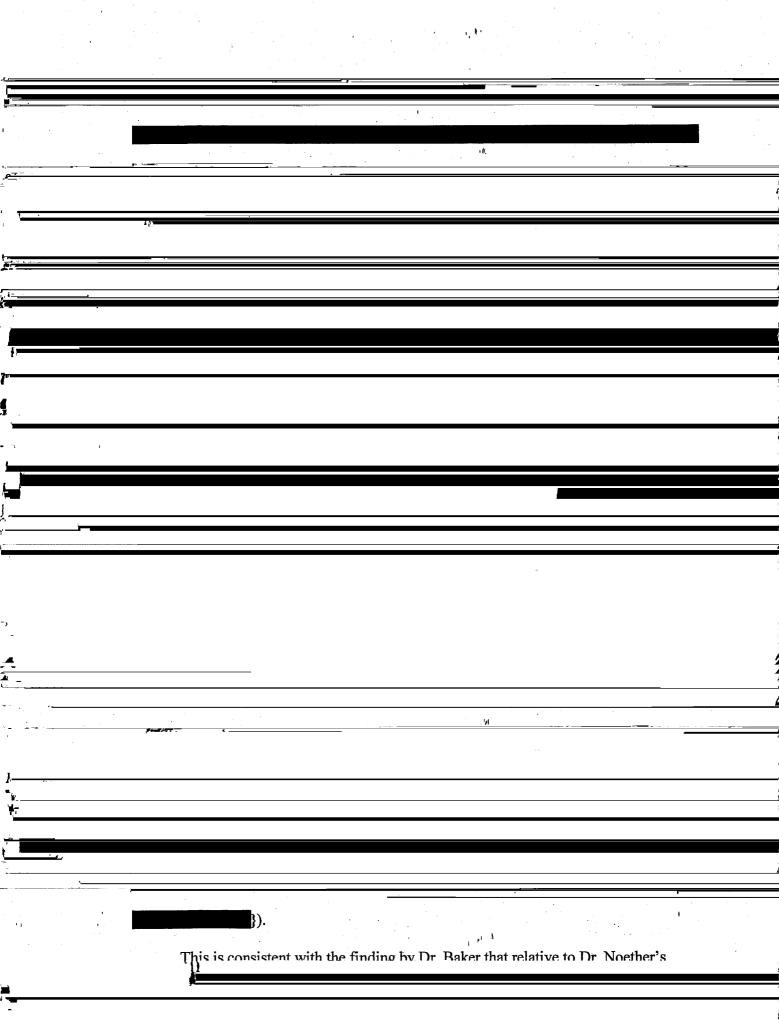
	be potential explanations for the large post-merger price increase at ENH." (Haas-
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	(Noether, Tr. 6239-43 in

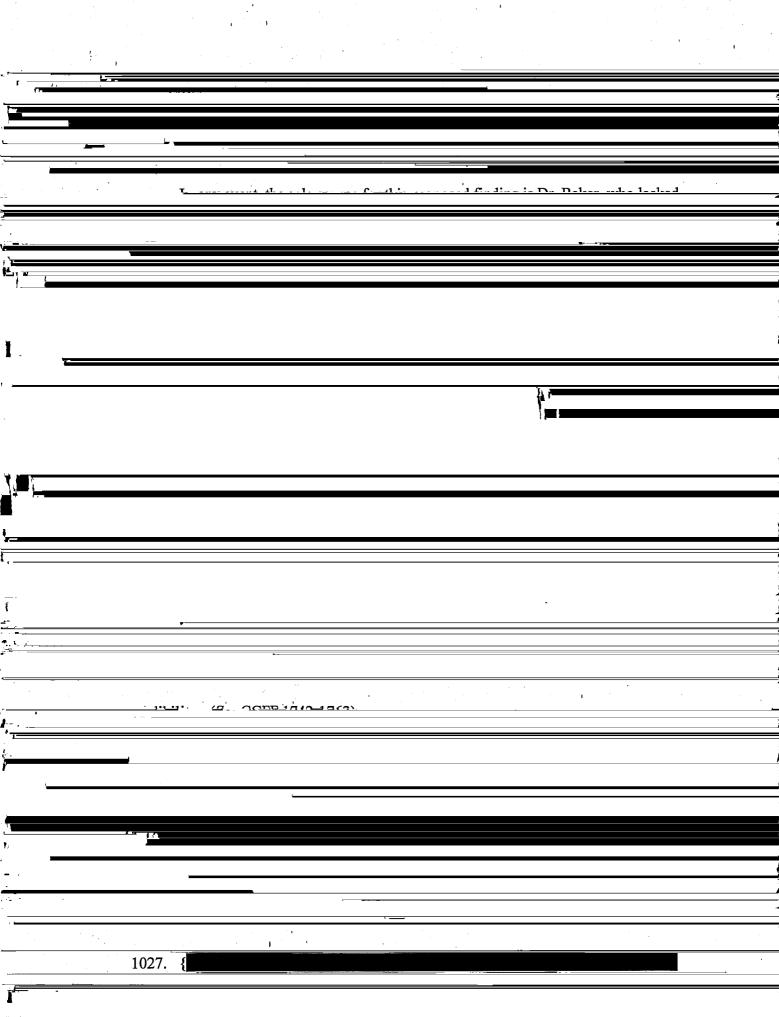
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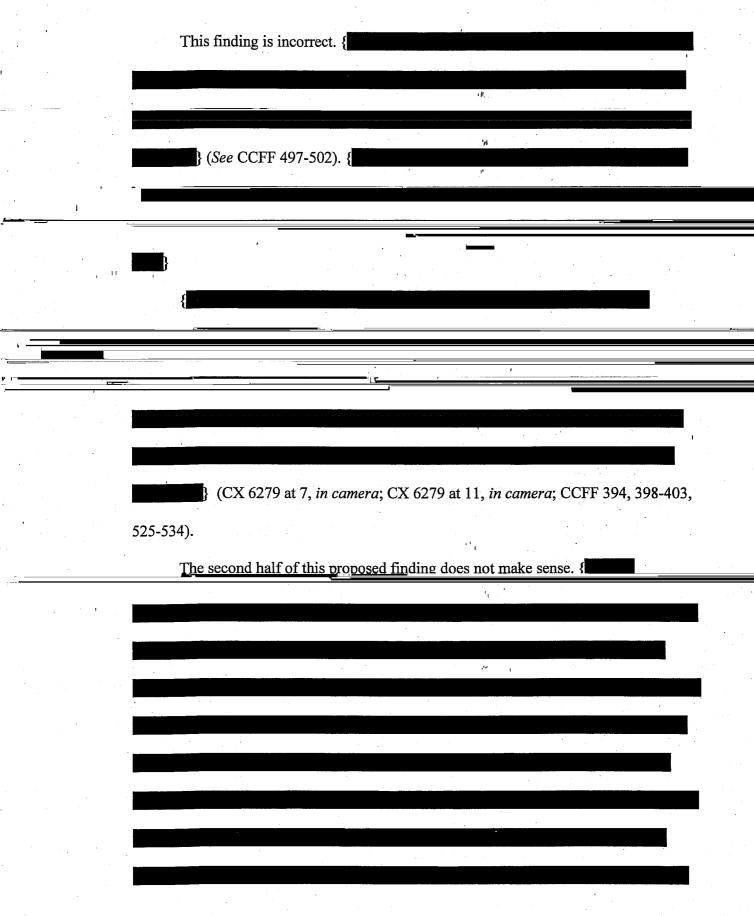




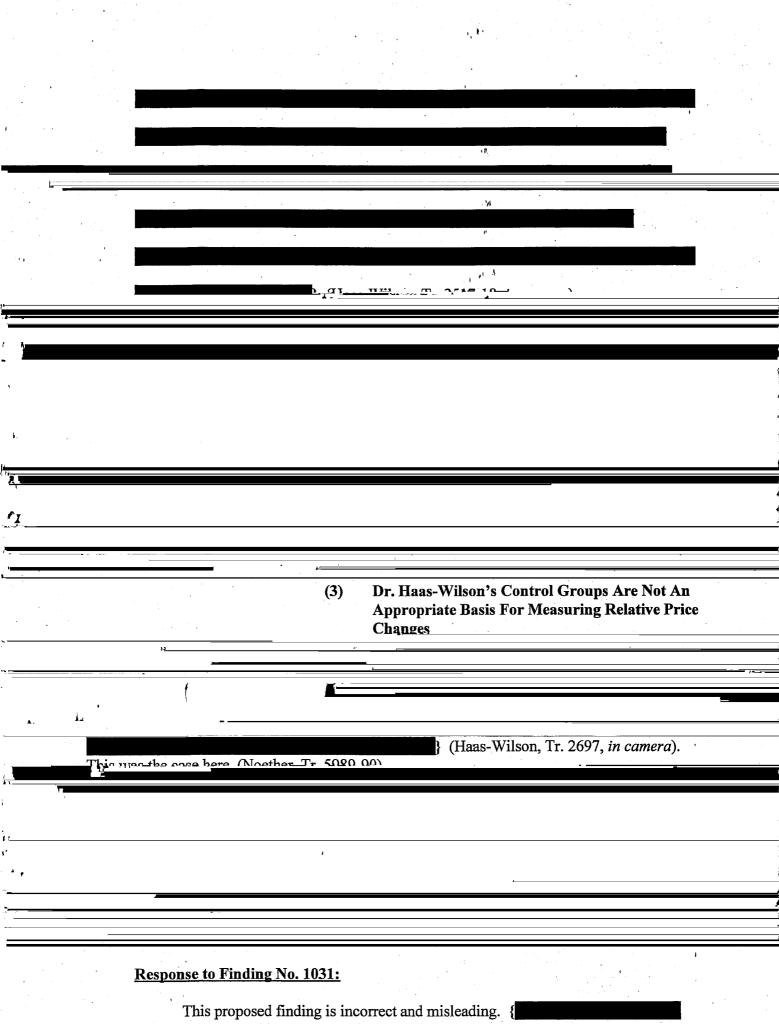
	(Noether, Tr. 6113, in camera).	
	Response to Finding No. 1025:	
	This proposed finding is incorrect. {	
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IV-	(Haas-Wilson, Tr. 2451-52). {	
	(Haas-Wilson, Tr. 2732-34. See CCFF 394-487). {	
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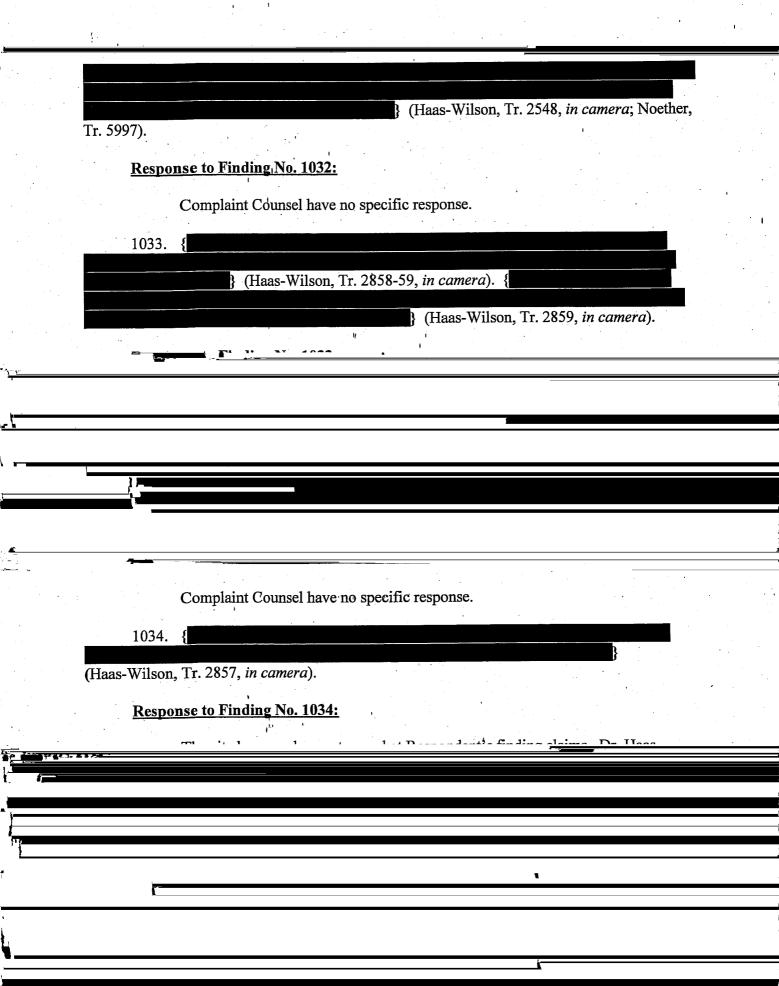






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Tr	. 2853, in cam	pera)			} (Haas-Wi	lson,
11.	. 2055, in cam	oruj.	•		•	
	Response	e to Finding No. 1029	<u>9:</u>			
	T.	he finding is irrelevan	t. This proposed	finding is irrele	vant and incomplete	and
	misleadir	ησ {	<u>'</u>			
	misicuali	-6· (I				
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,-		} (Baker, Tr. 4659, ii	n camera). Thus.	Dr. Haas-Wilse	on and Drs. Baker ar	nd
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Response to Finding No. 1036:

The second sentence of the finding is incorrect. Dr. Noether's own "academic"
control group that she and Dr. Baker used to compare price levels with ENH demonstrate
the danger of an under-inclusive control group. Dr. Noether creates a control group that
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those hospitals don't look a lot like ENH. (See CCFF 1912-1926). Then Dr. Noether

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	1038. { [Noether, Tr. 5989; Noether, Tr. 6109, in camera]. {	
	} (Baker, Tr. 4647, in camera). {	

camera).

} (Baker, Tr. 4647, in

This proposed finding is incomplete and misleading. There is no evidence of any systematic bias that would make the results from using Dr. Haas-Wilson's control groups invalid.. Dr. Haas-Wilson's control groups give the same results as Dr. Noether's control group when studying price changes. { (See CCFF 497-502).

(Haas-Wilson, Tr. 2871, in camera). Response to Finding No. 1042: This proposed finding is irrelevant. { *(# / 1 } (Haas-Wilson, Tr. 2616, 2619-20, in camera). 1043. {

	her teaching control group met the COTH criteria.
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	(Noether, Tr. 6110-11, in camera).
Li	Response to Finding No. 1044:
	This proposed finding is incomplete and misleading. {
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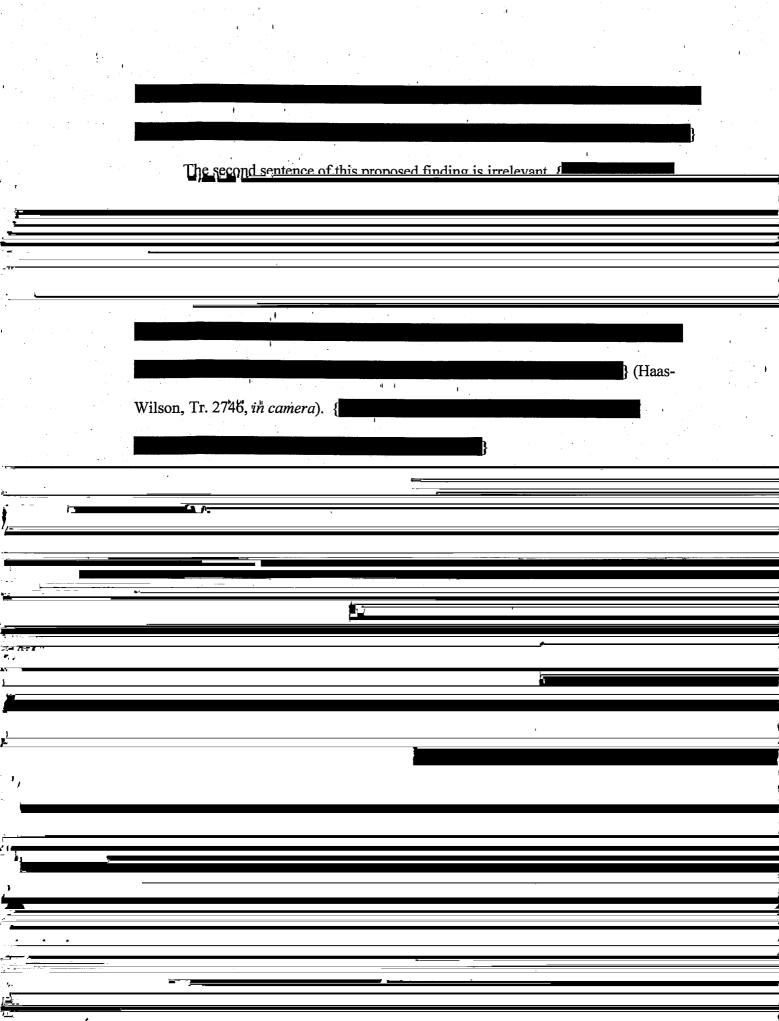
} (Haas-Wilson, Tr. 2616, 2619-20, in camera).

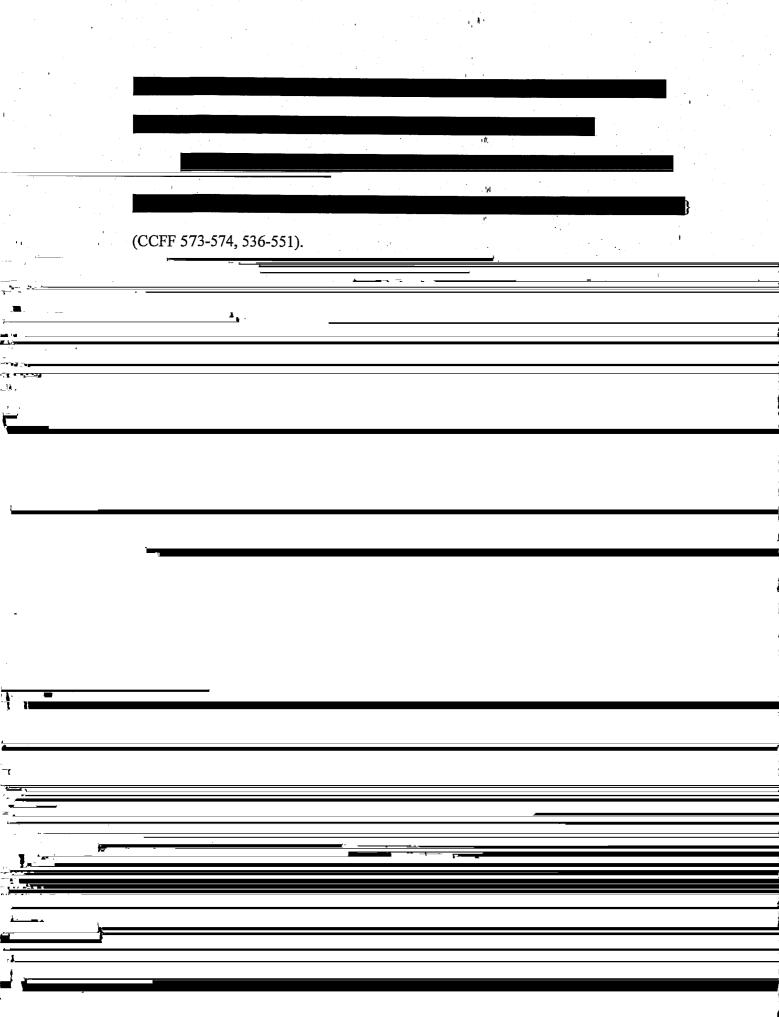
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	(Baker, Tr. 4694-95, in camera). {		
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} (Baker, Tr. 4697, in ((mera) Response to Finding No. 1047: (CCFF

(See CCFF 640-651" in camera). Even Respondent's own expert found price increases at ENH after the Merger. } (Baker, Tr. 4621, 4642-46, 4648, in camera). } (Baker, Tr. 4695-96, in camera). } (Baker, Tr. 4695-96, 4742-43, in camera). Response to Finding No. 1049: This proposed finding is incorrect. {

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Dep.)). (E	Blue Cross is "such a big	player, there is no way	we can have any ability t	0
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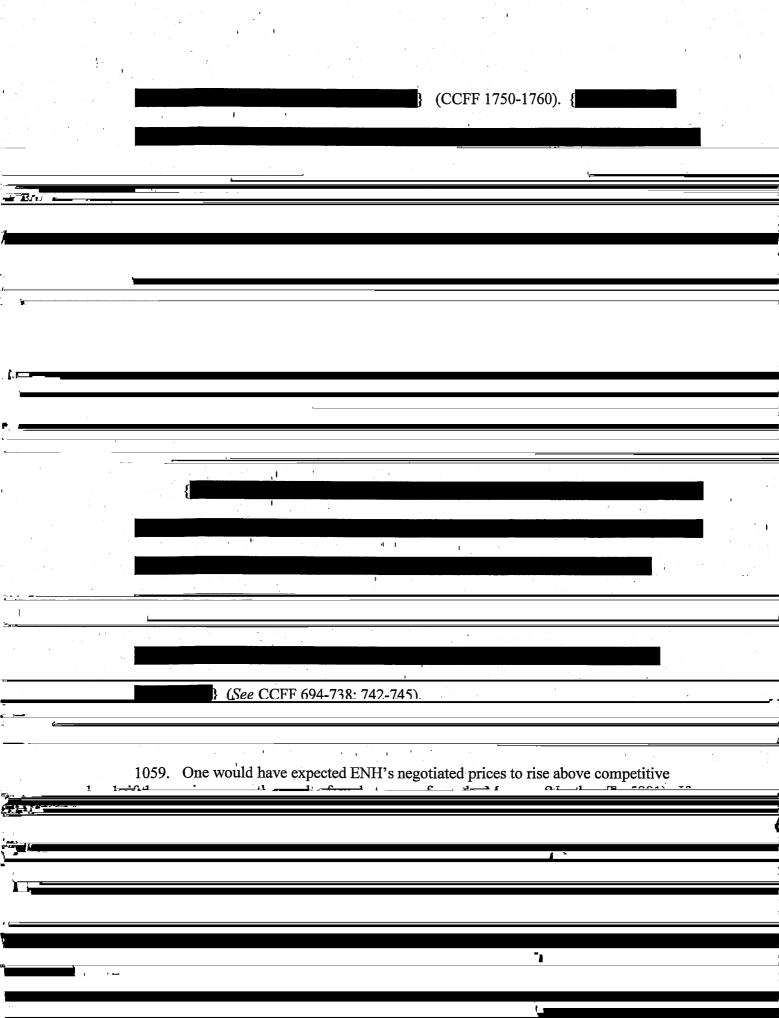


Response to Finding No. 1055:

Complaint Counsel have no specific response.

1056. { Response to Finding No. 1056: Complaint Counsel have no specific response. 1057. {

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283	1058. {		} (Haas-Wilson, Tr. 2	2830,
				}
(Ha	Response to Finding No. 105			
	This proposed finding	is incomplete and mislea	ding. {	
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*,	} (Ha	nas-Wilson, Tr. 2643, in c	camera; CCFF 695). {	
		} (CCFF 1747, in came	era). {	



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		providers being charged below equilibrium prices. (See CCFF 1983-2030; CCRFF	
	•	1060).	
	**	1067. Consequently without considering naise levels it would be immerible to mine.	
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	differ	arning about demand theory. (Noether, Tr. 5989). An analysis of price levels allows entiation between market power and learning about demand. (Noether, Tr. 5991).	
	{	} (Baker, Tr. 4621, in camera).	1
		Response to Fiffding No. 1062:	
	1.	This proposed finding is incorrect for several reasons. First, in the first sentence,	
		Dr. Noether did not say that without considering nrice levels it would be impossible to	
<i></i>			

This proposed finding is incomplete and incorrect. First, Respondent

	mi	scharacterizes	the testimony of	'Dr Haas-W	ilson {			<u>'</u>
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k -							Haas-	
	Wi	ilson, Tr. 2835	(emphasis adde	d), in camero	ı). {		9	
	, ₁₁				1 - 41 - 4			
			}	(See CCFF	694-740). {			
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J.		3. (9	7 ₀₀ _CCEE 1762 1	ທ21\ ■				:
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	100	64. {			3			*
T	÷ 5000)			} (Haa	ıs-Wilson, Tı	:. 2835, in ca	mera; Noeth	er,
	r. 5990). <u>Re</u>	sponse to Fine	ding No. 1064:		•			
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	"academic" control group. (Noether, Tr. 5993). The selection of high priced hospitals
	for inclusion in her "academic" control aroun raised the overess price that she was
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	comparing to ENH. (CCFF 1818-1820). Conversely, the exclusion of lower priced
	hospitals from Dr. Noether's "academic" control group also raise the average price that
	Dr. Noether was comparing to ENH.
1	1066. Dr. Noëfher developed her control groups by looking at various characteristics of
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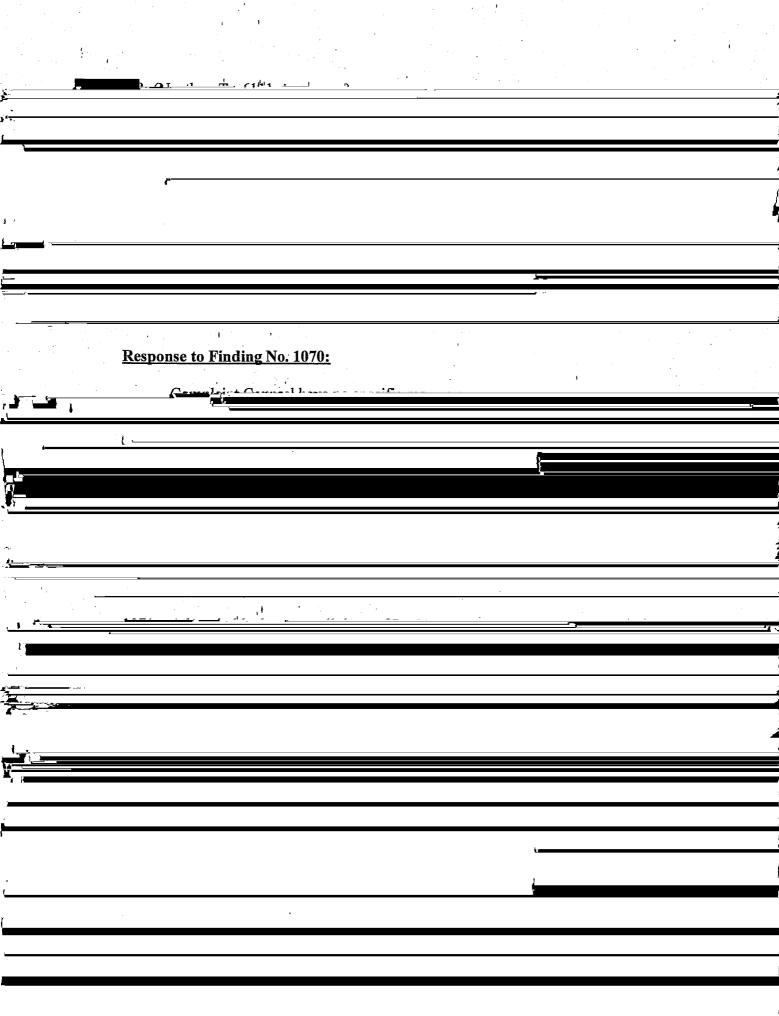
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	Louis Weiss,	Northwest Comm	nunity, Res	surrection	and St.	Francis) 1	net only one	e of Dr.	•
	Noether's cri	teria. (Noether, T	r. 6214). (Case-mix	index a	lone woul	d not have b	een an effect	ive
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	(RX 1912	ge ^t
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	Louis Weissis a maior toochina hamital (CODE 1054 55) Total Waitan	
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	average treated more compley cases than Evanston (CCEE 1972 75)	

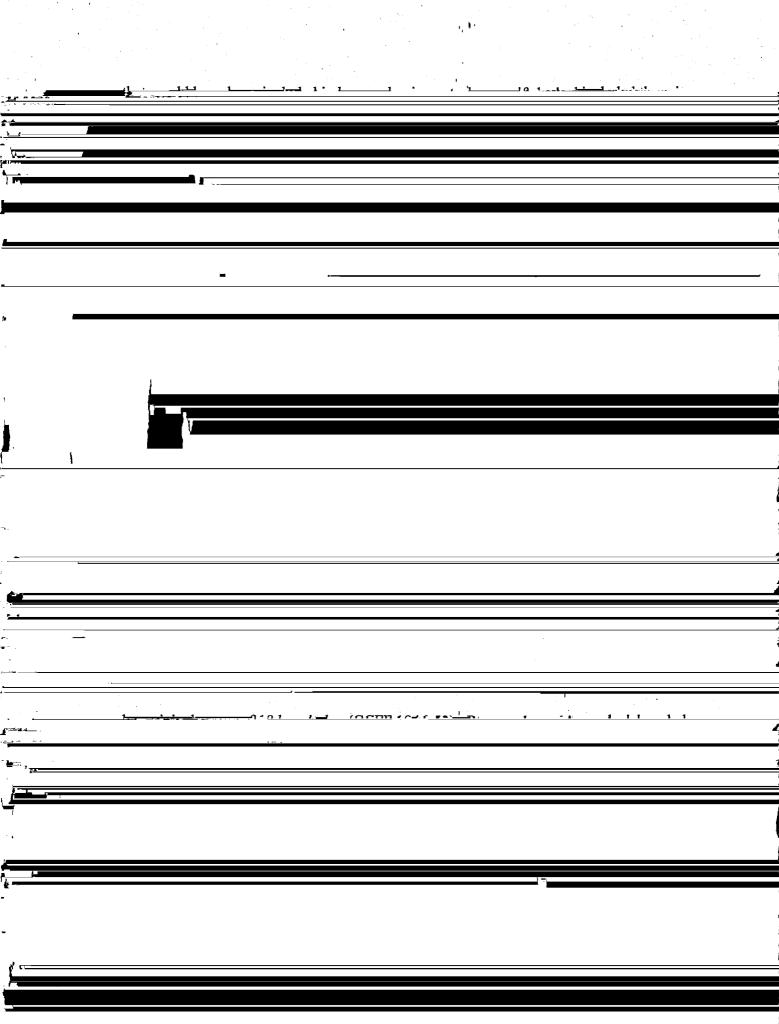
	Evanston in terms of staffed beds of the eighteen on Dr. Noether's list of hospitals. (RX 1912 at 60). {
	(CCFF 1886-88, in camera). { (CCFF 1889, in camera). Dr. Noether identified Danumention Medical Contargo and the homitals in the camera).
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	market as ENH, (Noether, Tr. 5928), an exercise that was intended to identify firms that
	are sufficiently close substitutes as to constrain each other competitively. (Noether, Tr.

	The conclusion to be drawn from these facts is that there would be no bias by
	including these five hospitals in a comparison group to Evanston, but that excluding them
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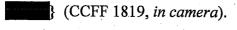


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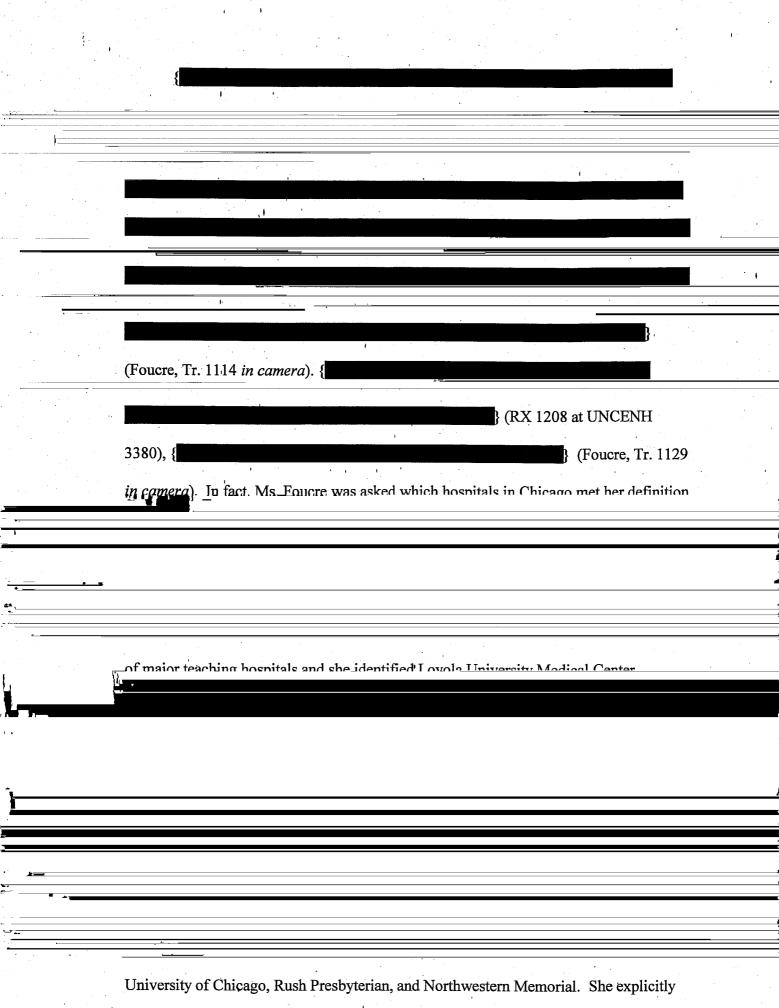
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	the general acute care hospitals in the Chicago PMSA. (Haas-Wilson, Tr. 2548) In her	
	non-merging control group, Dr. Haas-Wilson included all the hospitals in the Chicago PMSA that were not involved in merger with another hospital between 1996 and 2002.	
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ii. Dr. Noether's Characterization Of ENH As A Major Teaching Hospital Is Consistent With MCO Views

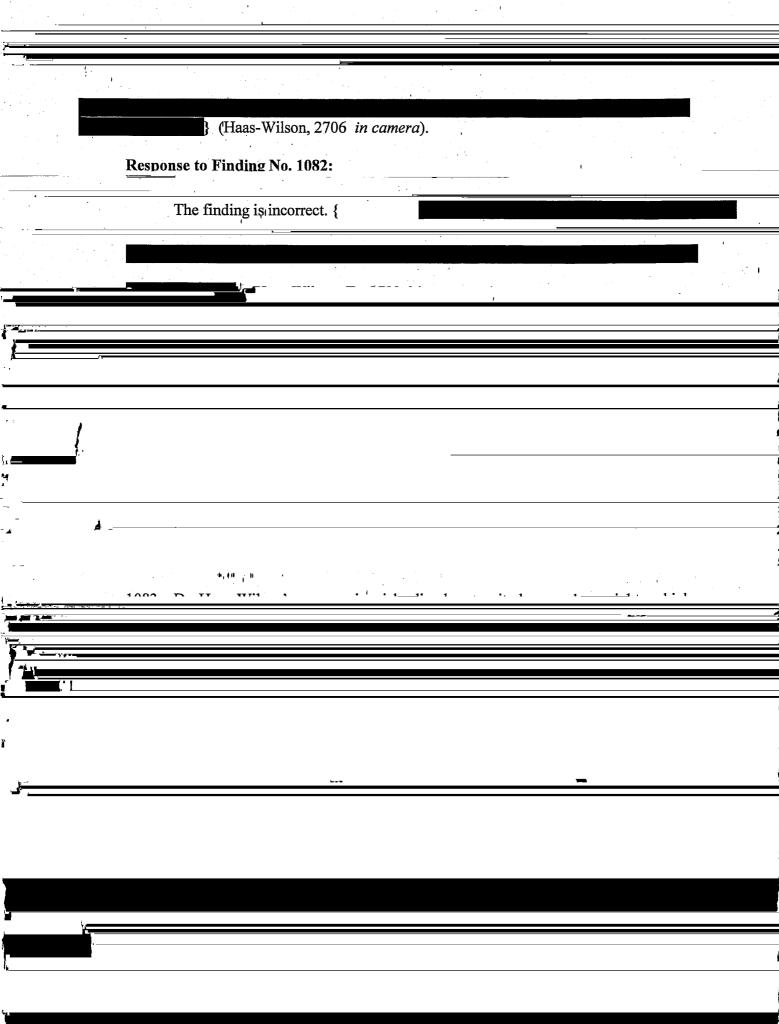
1078. A document authored by Ballangee at PHCS as far back as August 28, 1995,

"advanced teaching" hospital. (Compare Ballengee, Tr. 189 with RX 107 at GWL 859).



Response to Finding No. 1080:

	The finding is misleading and distorts what Dr. Haas-Wilson testified to. The
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•	μοsnital as annronriately being included in Dr. Noether's "academic control group." (See
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(Haas-Wilson, Tr. 2703-04 in camera). If obstetrics is an service that makes up a large portion of a hospital's services, then a hospital is most similar to other hospitals for which obstetrics makes up a large portion of services.

} (Haas-Wilson, Tr. 2698-2703 in

çamera (discussing DX 7031)).

1087. { Noether, Tr. 6001; Haas-Wilson, Tr. 2876, in camera). This definition, however, conflicts with the Complaint,

} (Haas-Wilson, Tr. 2876, in camera) (emphasis added). {

| (Haas-Wilson, Tr. 2882, in camera). {

| (Haas-Wilson, Tr. 2879-80, in camera).

Response to Finding No. 1087:

criticism of Dr. Noether's control group on this point is {

(Haas-Wilson, Tr. 2701
02 in camera (discussing DX 7058)

1088. In any event, solid organ transplants and extensive burn treatments are a very small portion – .8 of 1% – of the total number of services provided at any of the academic control group hospitals (Noether Tr 6002)

Response to Finding No. 1088:

The finding is irrelevant. Because quaternary services require very specific human capital, and also very specialized physical the hospitals that provide quaternary services are thought of as different than hospitals that do not. (Haas-Wilson, Tr. 2701). That Northwestern Memorial. Lovola. Rush-Presbyterian-St. Luke's, and University of

Chicago are different in the types of cases they treat can be seen by the difference in case mix index at those hospitals and at ENH. (Haas-Wilson, Tr. 2699-2700 (discussing DX 7057).

1089. For example, as a percentage of total discharges, organ transplants at the University of Illinois may account for as little as eight-tenths of 1%. (Dorsey, Tr. 1473)

Response to Finding No. 1089:

The finding is irrelevant. The percentage of cases that are organ transplants is irrelevant. (See CCRFF 1088). Moreover, the University of Illinois is one of the

		en e
· · · · · · · · · · · · · · · · · · ·	irrelevant.	
	1090. Finally, Evanston Hospital at one point did provide extensive lelected to terminate that program because demand for these types of services	ourn services, but was significantly
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	2009-10). Response to Finding No. 1090:	
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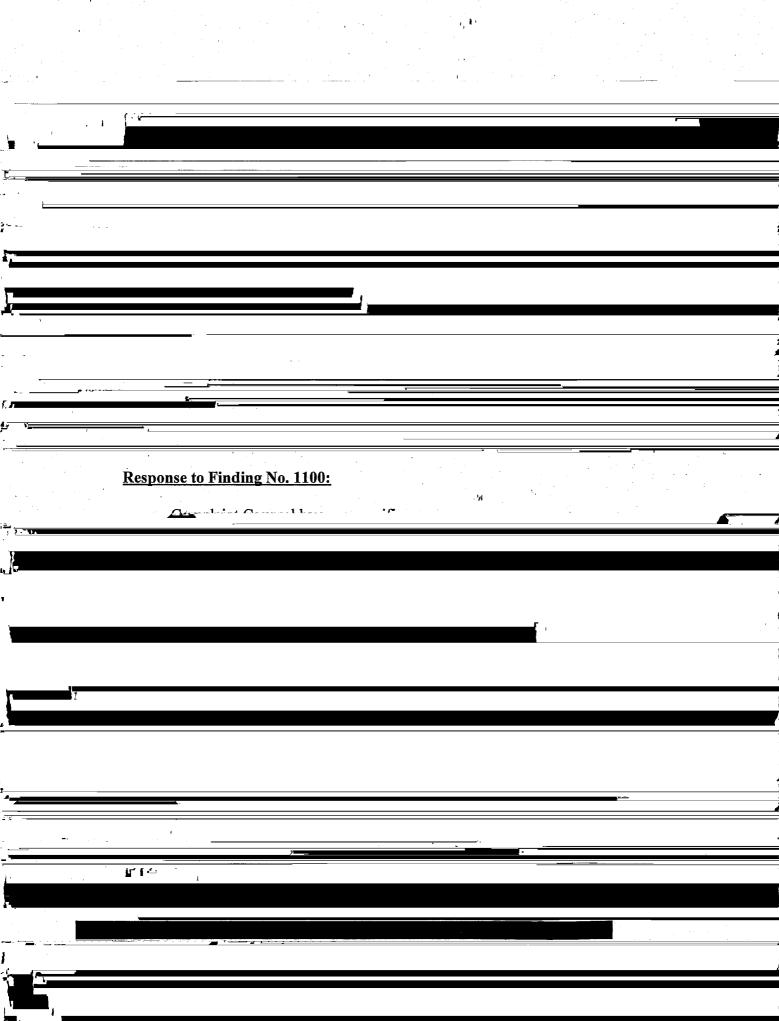
Response to Finding No. 1093:

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	(Noether, Tr. 6049-50, in camera).
	Response to Finding No. 1097:
	The finding is incorrect. The commercial payer data was available for five payers.
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Haas-Wilson, Tr. 2576 in camera)

1098.



	camera), in camera; Haas-Wilson, Tr. 2571-73 (discussing DX 7020 at 2, in camera), in	
e sa timera. •	camera: Haas-Wilson. Tr. 2584-85 (discussing DX 7020 at 2_in camera) in camera:	
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	Haas-Wilson, Tr. 2630-31 (discussing DX 7018, in camera), in camera).	
	1103. { (Noether, Tr. 6053, in camera).	
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	Baker, Tr. 4642, in camera).	
	1105. {	
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	} (Noether, Tr. 6099, in camera). {	
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	Response to Finding No. 1105:	
		
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1107. { } (Noether, Tr. 6056-6057, in camera). Response to Finding No. 1107: Complaint Counsel have no specific response. 1108. { (Noether, Tr. 6057, in camera). { { (Noether, Tr. 6057, in Response to Finding No. 1108: The Endine :-: }, (Baker, Tr. 4797) in camera), and { (Dr. Haas-Wilson, Tr. 2612-15 in camera),

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	the IDPH Universal Data Set. {
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	(Haas-Wilson, Tr. 2526-30 in camera).
	j (Taas Wilson, Tr. 2525 50 in camera).
•	c. Dr. Noether's Empirical Analysis Confirms That The Learning
	About Demand Theory Applies In This Case
$\frac{1}{2}$	1110. {
Noeth	er, Tr. 6060, in camera; RX 1912 at 73, in camera).
(110cm	or, 11. 0000, in cumera, tex 1712 at 13, in cumera).
	Response to Finding No. 1110:
e de la companya del companya de la companya del companya de la co	The finding is incorrect. All of Dr. Noether's conclusions about empirical
	The intended is medited. An of Dr. Noether's conclusions about empirical

applieis confirming the learning shout demand theory are invalid because the relied on an

in the industry. '(See CCRFF'99, 1065).

1112.

OI II TO COCO

Response to Finding No. 1112:

The finding is incorrect. All of Dr. Noether's conclusions about empirical analysis confirming the learning about demand theory are invalid because she relied on an inappropriate and biased control group to compare price levels. (See CCFF 1814-1940).

	for including outnatient services in the same product market as inpatient services is the
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	in camera). {	{ (Noether, Tr. 6065, in camera; RX 1912 at 147, { (Noether,	
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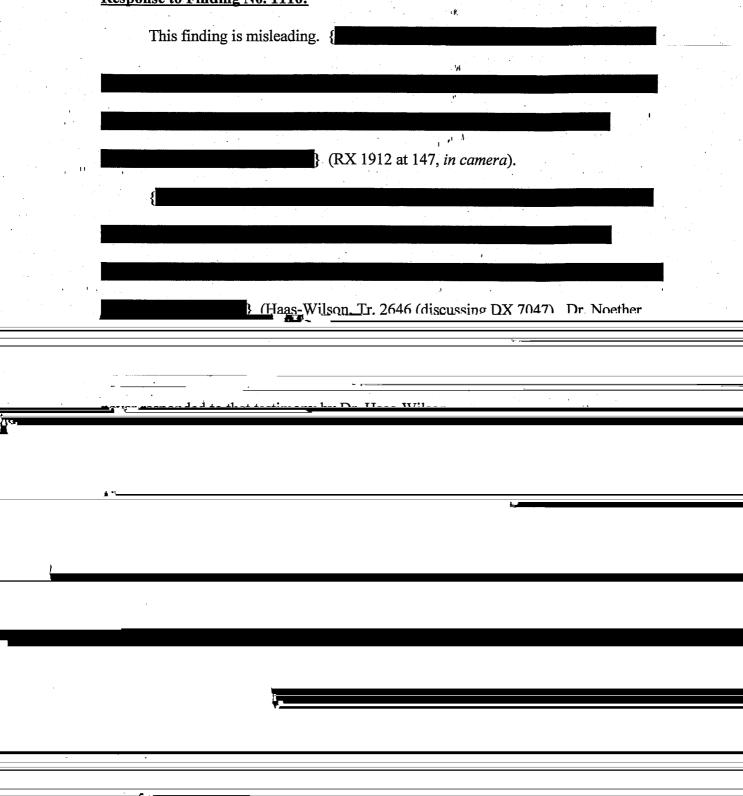
The finding is incorrect. All of Dr. Noether's conclusions about empirical

Response to Finding No. 1115:

RX 1912 at 150, in camera).

1117. {

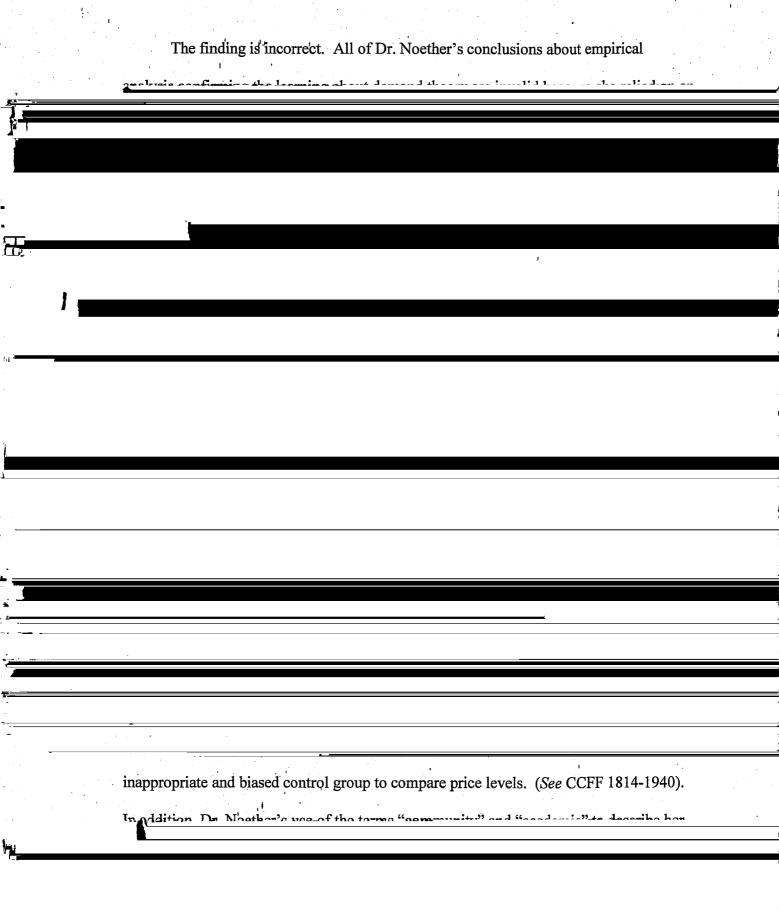
Response to Finding No. 1116:



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	Response to Finding No. 1121:	
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	(Haas-Wilson, Tr. 2727-28). Moreover, all of Dr.	,
	Noether's conclusions about empirical analysis confirming the learning about demand theory are invalid because she relied on an inappropriate and biased control group to compare price levels. (See CCFF 1814-1940).	

	Response to Finding No. 1122:	
	Complaint Counsel have no specific response.	•
	1123. {	•
	{ (Noether, Tr. 6073, in camera).	
	Response to Finding No. 1123:	
	The finding is misleading. {	
<u> </u>		
	(Haas-Wilson, Tr. 2646 (discussing DX 7047), in camera; Baker, Tr.	
	4746, in camera). Even just looking at the rates in the contracts that Evanston and	
	Highland Doule had manager in anter about one third of P.	
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Wilson, Tr. 2646 (discussing DX 7047) in camera; Baker, Tr. 4746 in camera).

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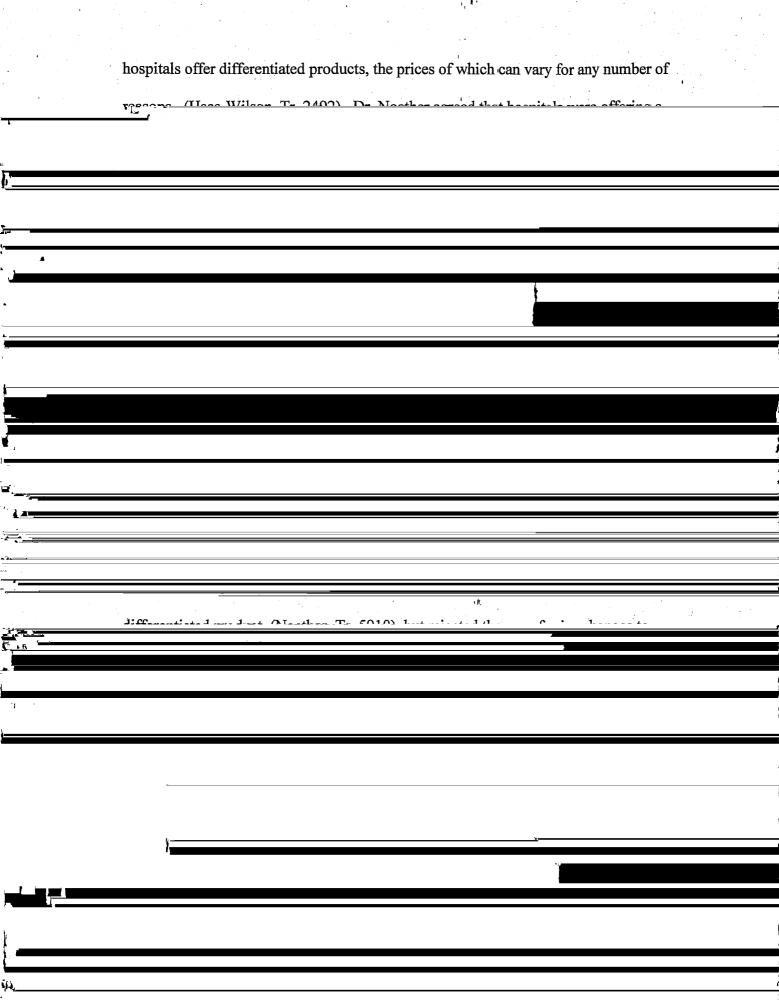
1131. { (Noether, Tr. 6081, in camera; RX 1912 at 68, in camera).

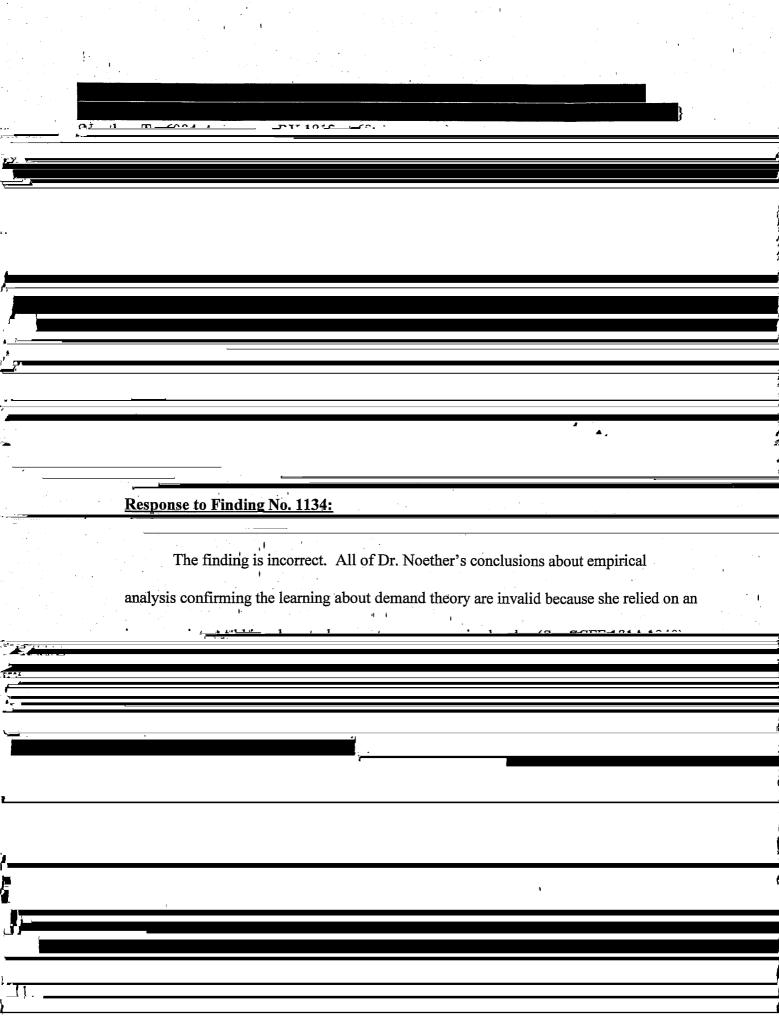
Response to Finding No. 1131:

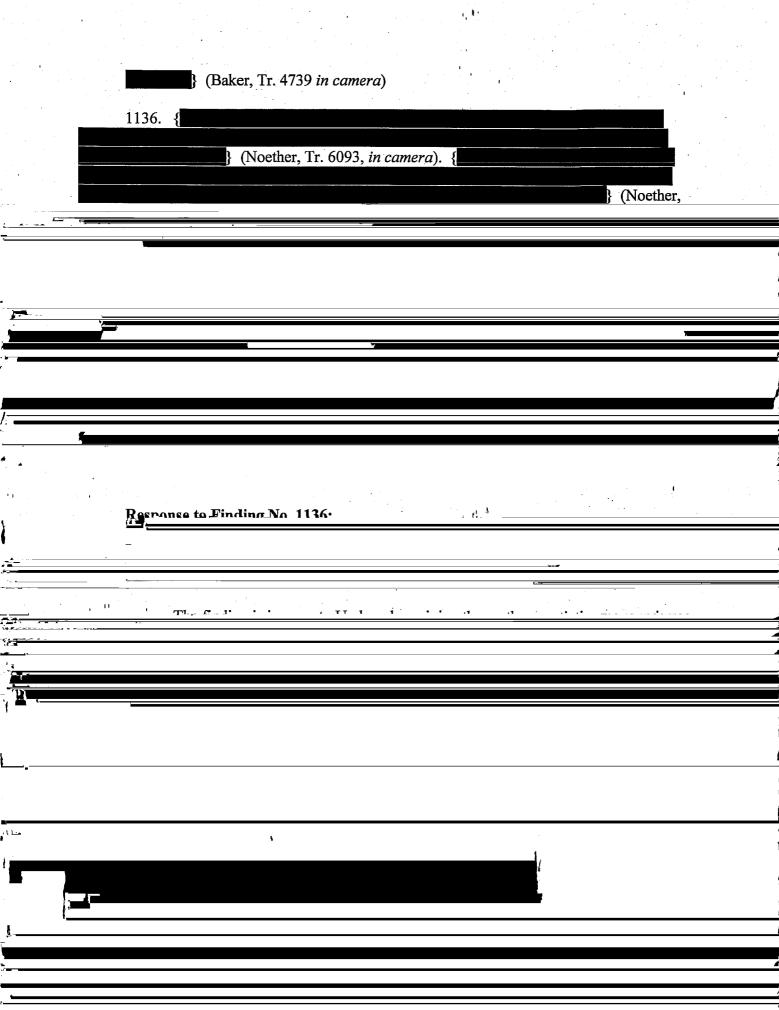
The finding is incorrect. All of Dr. Noether's conclusions about empirical

inappropriate and hiased control group to compare price levels (Soo CCFE 1814-1940)

inappropriate and biased control group to compare price levels. (See CCFF 1814-1940). Moreover, the finding is inconsistent with the calculations done by Dr. Baker. (Baker Tr 4739 in camera) 1133. {







d. Professor Baker's Empirical Analysis Confirms That The Learning About Demand Theory Applies In This Case

Learning About Demand Theory Applies In This Case

The finding is misleading. Dr. Baker did not select the hospitals that went into the

	The finding is misleading. Dr. Baker did not select the hospitals that went into the
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Response to Finding No. 1140:

	The finding is misleading. Dr. Baker did not select the h	ospitals that went into the
	"academic" control group and did not know why Dr. Noether ex	cluded any particular
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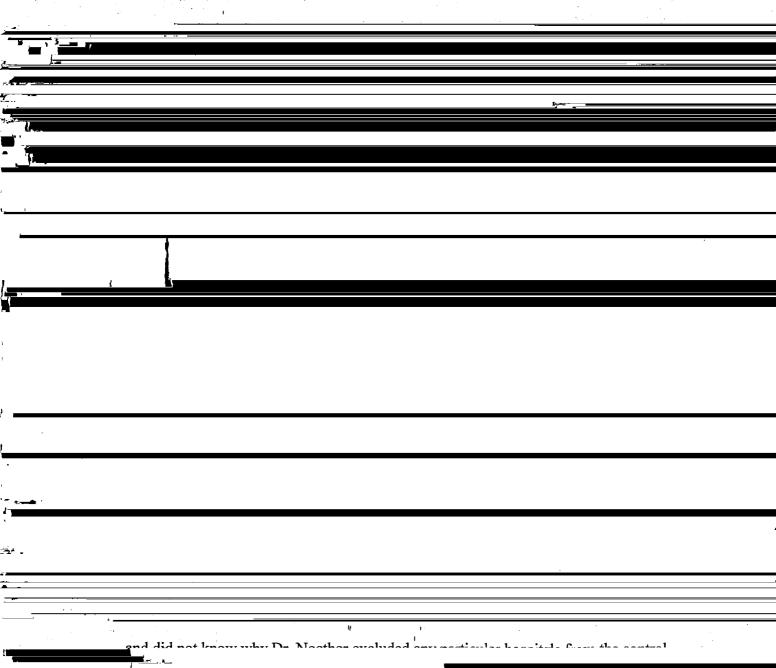
<u> </u>		} (Baker, Tr. 4662-63, in camera).
	} (Baker, Tr. 4730, in camera).
	Resnanse to Finding No. 1142.	
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	The finding is misleading. {	74
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	} (Baker, Tr. 46	88-89 in camera (emphasis added)).
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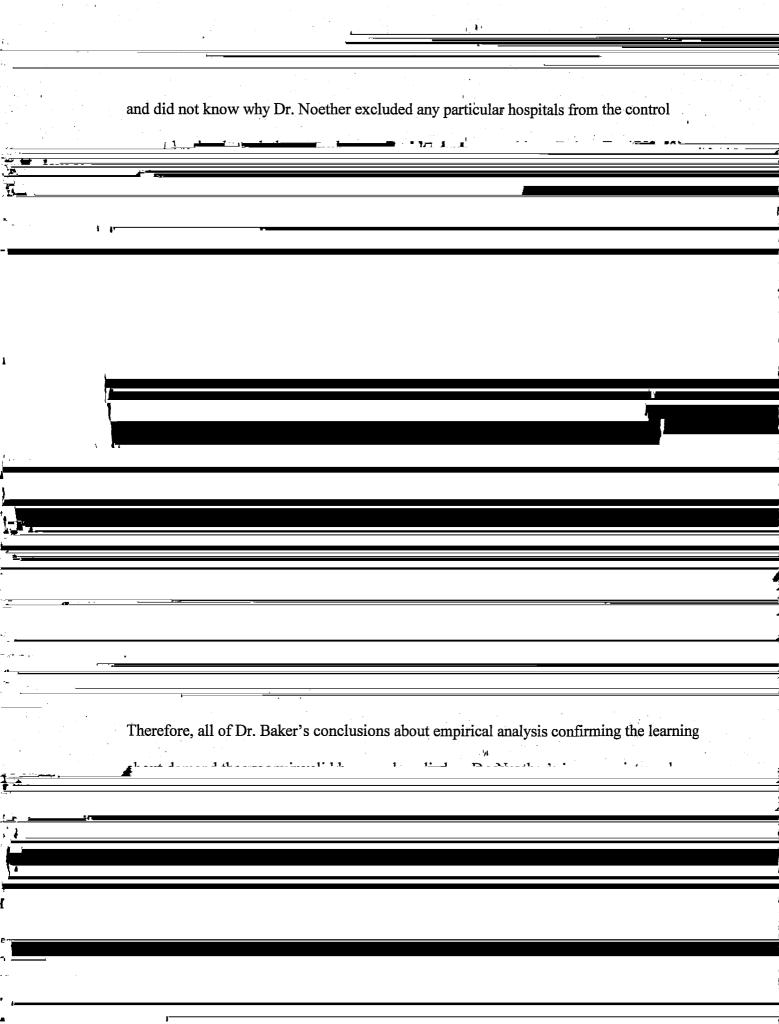
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1143	B. {			
} (Baker, Tr. 4685, in camera).		
	} (Baker, Tr. 4663, in	camera). {		
<u> </u>			}	(Baker, Tr. 4663, in
camera).				

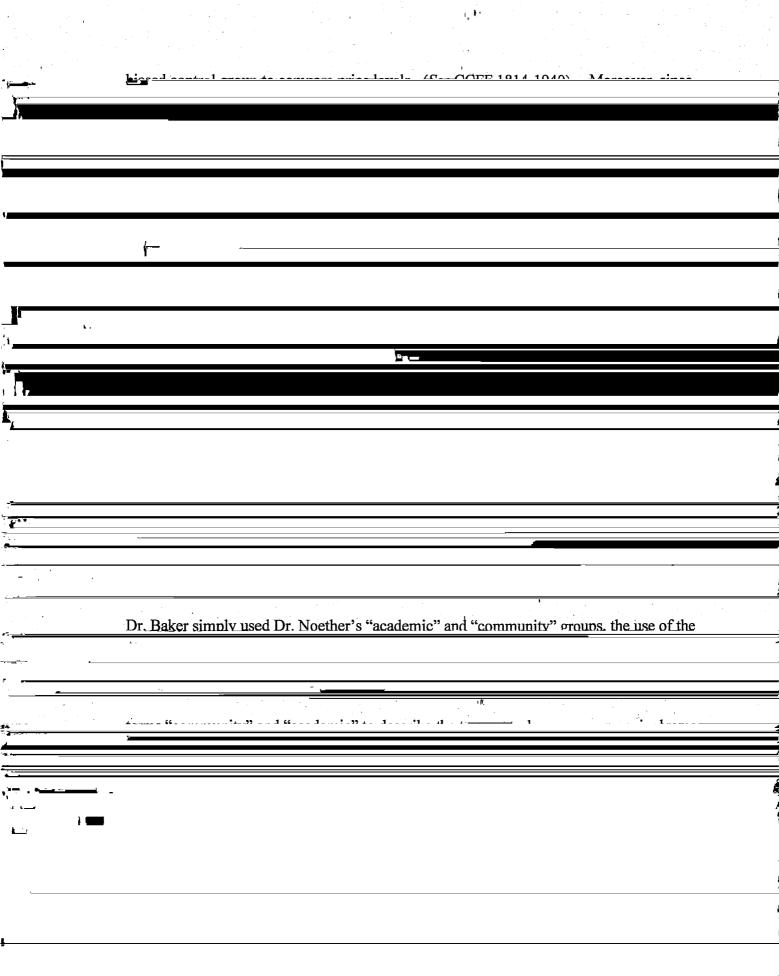
Response to Finding No. 1143:

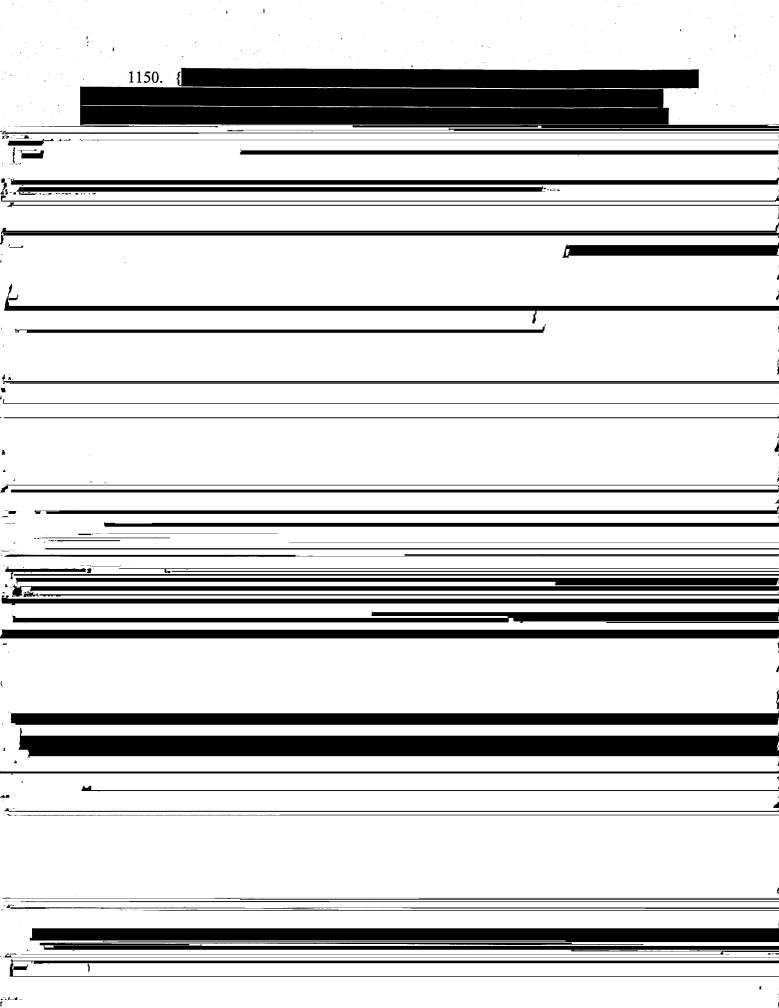
The finding is misleading. (See CCRFF 1142). Moreover Dr. Baker lacks credibility. (CCFF 1742-62).





1147. { Response to Finding No. 1147: The cited source does not say {

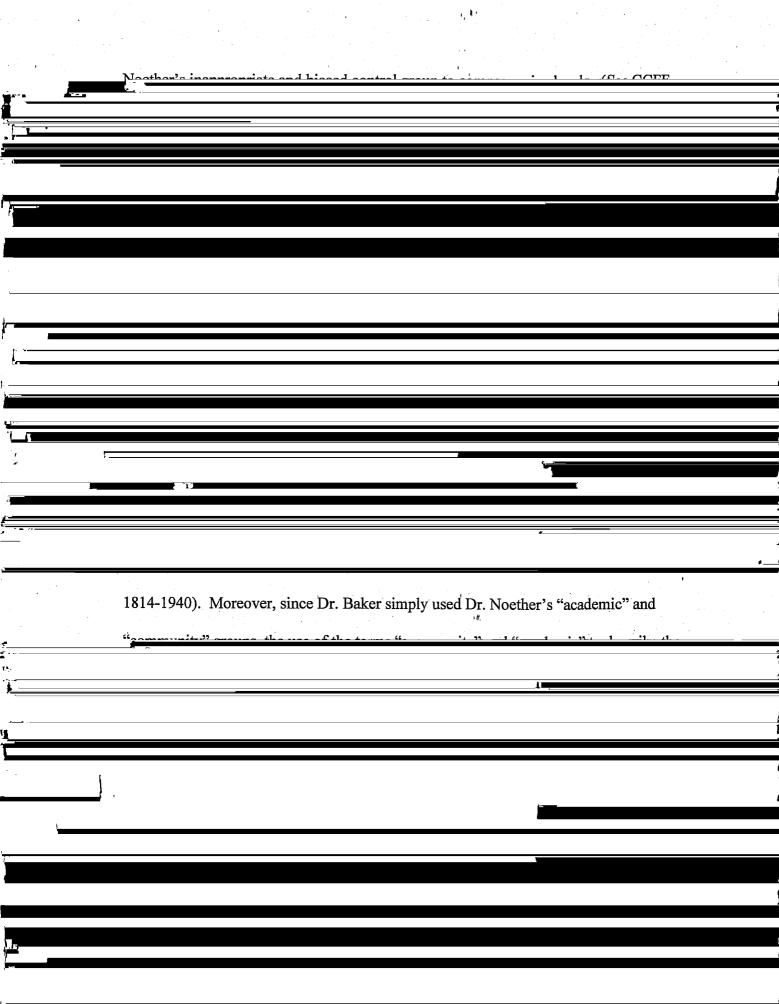




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	two control groups are meaningless. Dr. Noether's use of those terms is not consistent
	with others in the industry. (See CCRFF 99, 1065). Moreover Dr. Baker lacks
	credibility. (CCFF 1742-62).
1	1152. {
(Baker	r, Tr. 4674, 4681-82, 4699, in camera).
	Response to Finding No. 1152:
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Response to Finding No. 1153:

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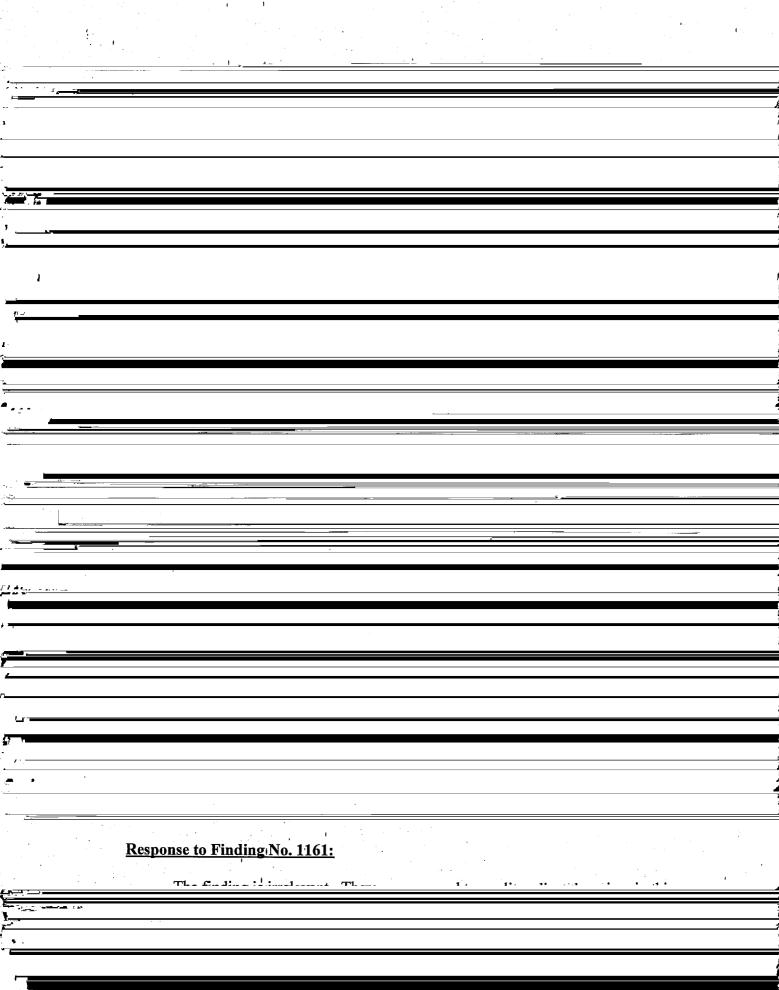


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	and the second s
• •	ji, <u>Professor Baker's Emnirical Analysis Overstates FNH's</u>
<u> </u>	
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	Post-Merger Price Increase Because That Analysis Does
	No. 18 Co. 18 Co
	Not Measure Quality-Adjusted Prices
	1156. {
	Baker, Tr. 4629-30,
4799, in	a camera).
	• • • • • • • • • • • • • • • • • • •
	Response to Finding No. 1156:
	The finding is incorrect. {
	(Baker, Tr. 4799-4800). The only expert in this case that compared quality changes at
	compared quarity ondinges at
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Response to Finding No. 1158:

The finding is incorrect. The relevant question is not whether quality improved at ENH, but whether quality improved at ENH relative to the control group, which it did

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	expert for the Complaint Counsel. (Haas-Wilson, Tr. 2586-88). Dr. Roman	o found no
	dispublication of the state of	7.14
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	(CCFF 1670).			
	In this case, when ENH rais		_	
	Health/Great West tried to drop th	e hosnitals (reduce	anantitu) It was not s	ncceseful so

VIII. MERGER IMPACT ON QUALITY

- A. Definition And Measurement Of Healthcare Quality
 - 1. Definition Of Quality In Healthcare

	1. Definition of Quanty in Healthcare
	1165. Quality in healthcare is defined as the degree to which health services for
•	individuals and nonulations increase the likelihood of desired health outcomes and are consistent
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Response to Finding No. 1167:

For the reasons explained in CCRFF 1165, Complaint Counsel refers the court to

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with process:	meagures a	re more	useful t	than	etructural	meggureg
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2. Measuring Healthcare Quality

1171. Experts in the field of healthcare quality assessment investigate three different classes of quality measures to determine if there has been a quality improvement. The three different categories of health care quality measurement are structure, process and outcomes. (Chassin, Tr. 5144-45; Romano, Tr. 3251).

Response to Finding No. 1171:

Complaint Counsel have no specific response.

1177 Strictural managran raffent encoific characteristics on features of a bealthouse

delivery organization. Structural factors are enabling factors. They set the background. They

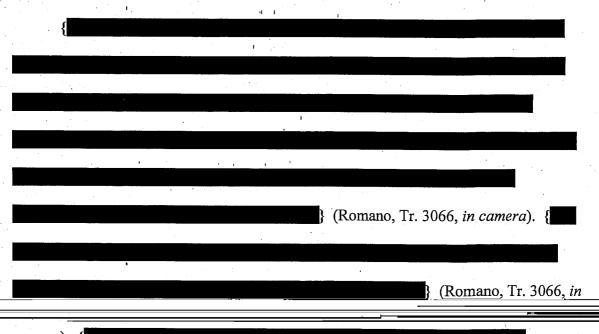
	1174. Outcome measures reflect what ultimately happens to patients as a result of the care process: Do they leave the hospital alive? Are they disabled? Is their functional status
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	Response to Finding No. 1174:
	Commission Command some with this time direct
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	a. Strengths And Weaknesses Of Quality Measures
	1175. Each one of the classes of measures described above has its uses, its strengths and
T	

Response to Finding No. 1177:

Complaint Counsel have no specific response.

11/8.	Outcome meas	ures are very attra	active, but they t	oo have their streng	gths and
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quality as "[t]he best possible clinical *outcomes* for our patients; [s]atisfaction for all of our many customers; [r]etention of talented staff; [s]ound financial performance." (CX 2052 at 5 (emphasis added); O'Brien, Tr. 3554-55). Patients care about what outcomes they get when they go to a hospital. (O'Brien, Tr. 3556; Chassin, Tr. 5153, 5461). ENH measures outcomes in its own quality assessments. (O'Brien, Tr. 3555-56).



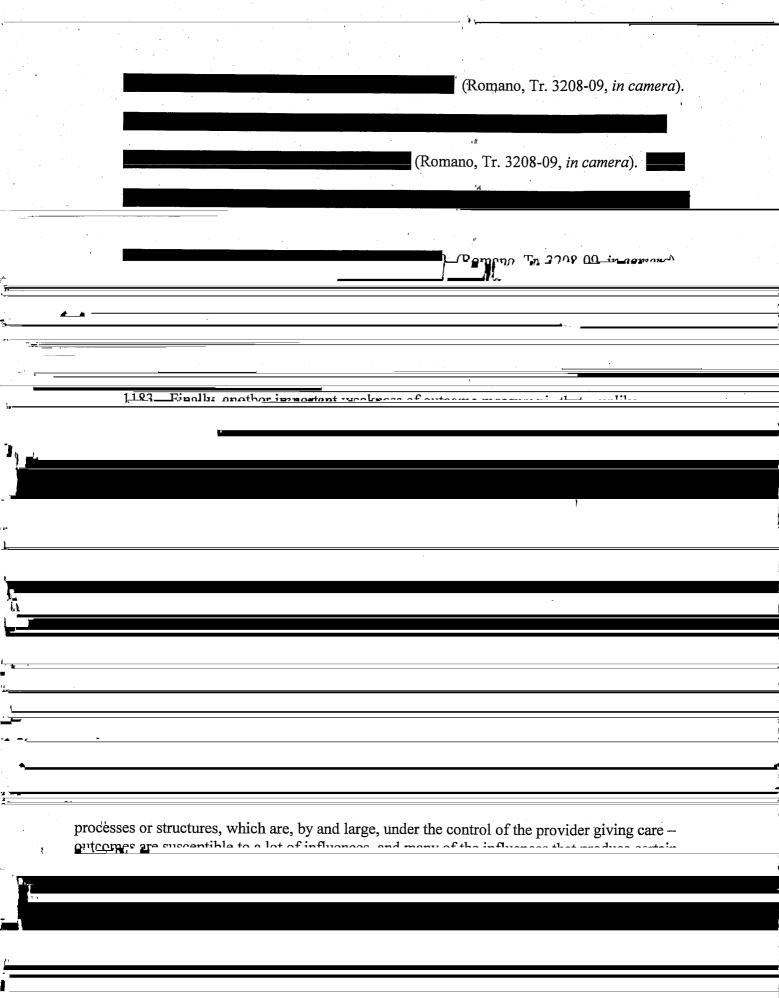
CCFF 2122-2132). (Romano, Tr. 6333-34, in camera;. See also,

Outcome measures are useful in measuring quality of care, particularly when they are correlated with process measures. (Romano, Tr. 2988-89). In contrast, structural measures are insufficient by themselves to measure quality because they tell us very little about the care that is actually provided to patients. (Romano, Tr. 2988).

1180. Another limitation of using outcome data to measure hospital quality is that some

outcomes occur so rarely that they are not useful as quality measures. (Romano, Tr. 3254). For example, the occurrence of neonatal mortality at a low-risk delivery service such as HPH is so rare that it would not be meaningful to compare changes in that outcome over time to evaluate treatment are so delayed after treatment is given that it is impossible to use them in deciding whether quality changes happened as a result of a merger. (Romano, Tr. 3254). For example, for

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	testified only that "that may be true for some procedures." (Romano, Tr. 3254). This
	theoretical limitation does not affect Dr. Romano's actual conclusion from the measures
1	and of the state o
	he used. 1181. Another important aspect in trying to use outcomes to assess hospital quality is the
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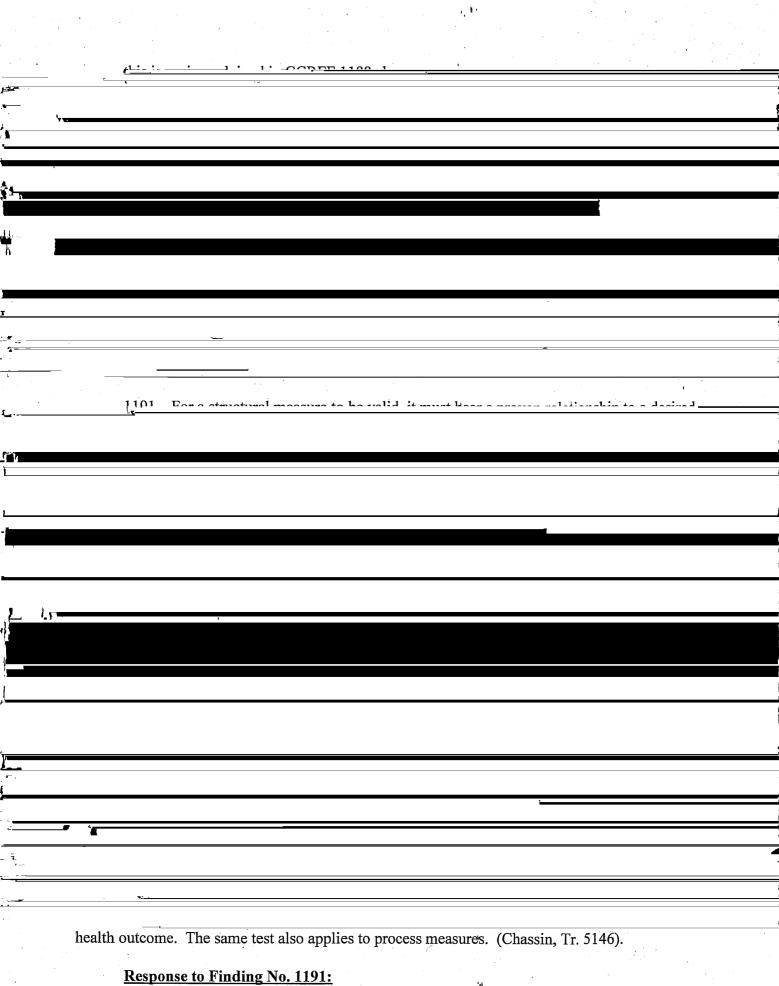


Response to Finding No. 1185:

Complaint Counsel agree with this finding.

	ess, JCAHO considers and rates a hospital on vities, which are called elements of
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	proven high degree of validity. (Romano,	Tr. 3252).	ı			
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	Response to Finding No. 1188:	*.			•	٠.
	On the page cited by Respon	ndent, Dr. R	omano testi	fied that to e	mploy quality	
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	Respondent never bothered to	explain which measures	used in the case were valid and	
•	which were not Dr. Romano	avaloined why each and	11	
		•	every measure he relied upon wa	S
	valid. Respondent's vaguene	ss, and Complaint Counse	el's precision, on this issue is	•
				• •
	explained in CCRFF 1188 abo	ove.	•	
	1194. To establish a relation	shin hetween structural m	easures several other	
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considerations must be weighed. It is always desirable to have clinical research evidence that

	Respondent never bothered to explain which measures used in the case were valid and
	which were not. Dr. Romano explained why each and every measure he relied upon was
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	valid. Respondent's vagueness, and Complaint Counsel's precision, on this issue is
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	B. Dr. Chassin Employed Accepted Methodology For The Study Of Healthcare
	Quality
	1196. Dr. Chassin employed a multi-faceted strategy to measure the changes in
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visit and interviewing processes. (Chassin, Tr. 5160). This review led to an iterative process through which Dr. Chassin made further specific requests for more documents and data and conducted additional interviews and another site visit. (Chassin, Tr. 5160-61).

Response to Finding No. 1201:

1202. Dr. Chassin reviewed at least a dozen deposition transcripts before writing his	
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because I would be talking to people who were themselves ENH employees," (Romano Tr. 2980). 1201 Dr Charain also handwated 24 farmed intermitation of land the manage

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	opinions. Rather, it focused largely on administrative, physician, and nursing leadership
	at ENH. (CCFF 2151-2155).
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	was consistency among all the sources of information he was considering and to see if those
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I'm familiar with in health services research." (Romano, Tr. 3021). grand Dr. Chassin's avalitative tophnians type floured in corneal reseasts including: (i) the failure to clearly describe his sampling strategy, (ii) the failure to formally interview people actually in the front lines of providing care, (iii) the failure to seek out alternative views or individuals having contradictory opinions, and (iv) the

Response to Finding No. 1213:

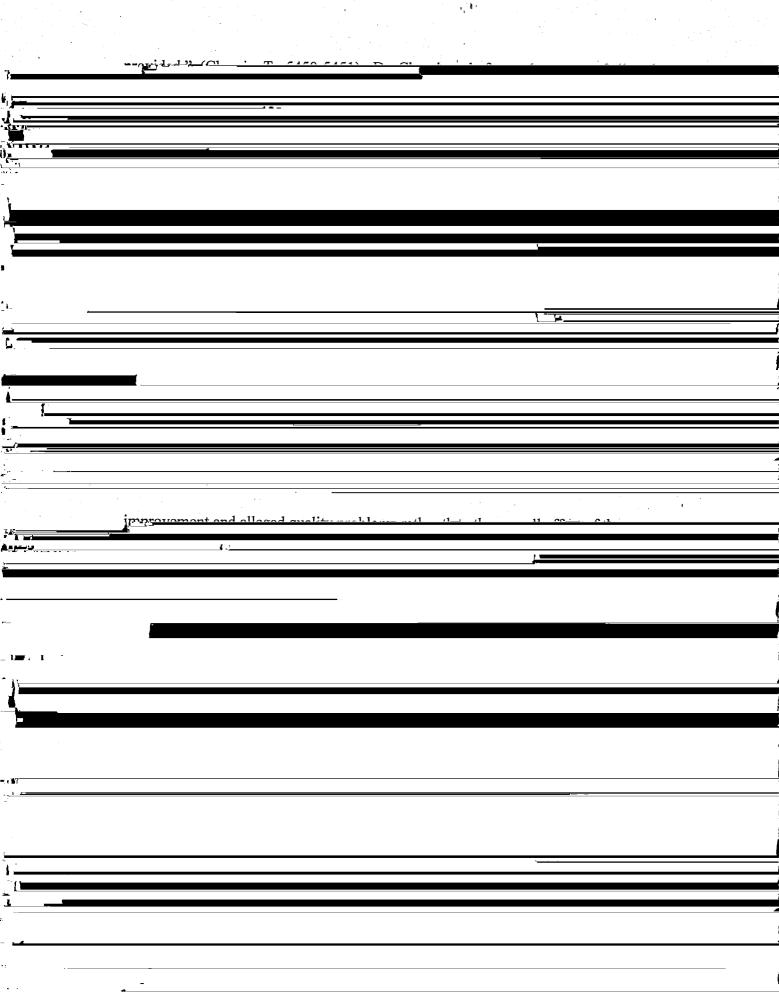
Complaint Counsel have no specific response.

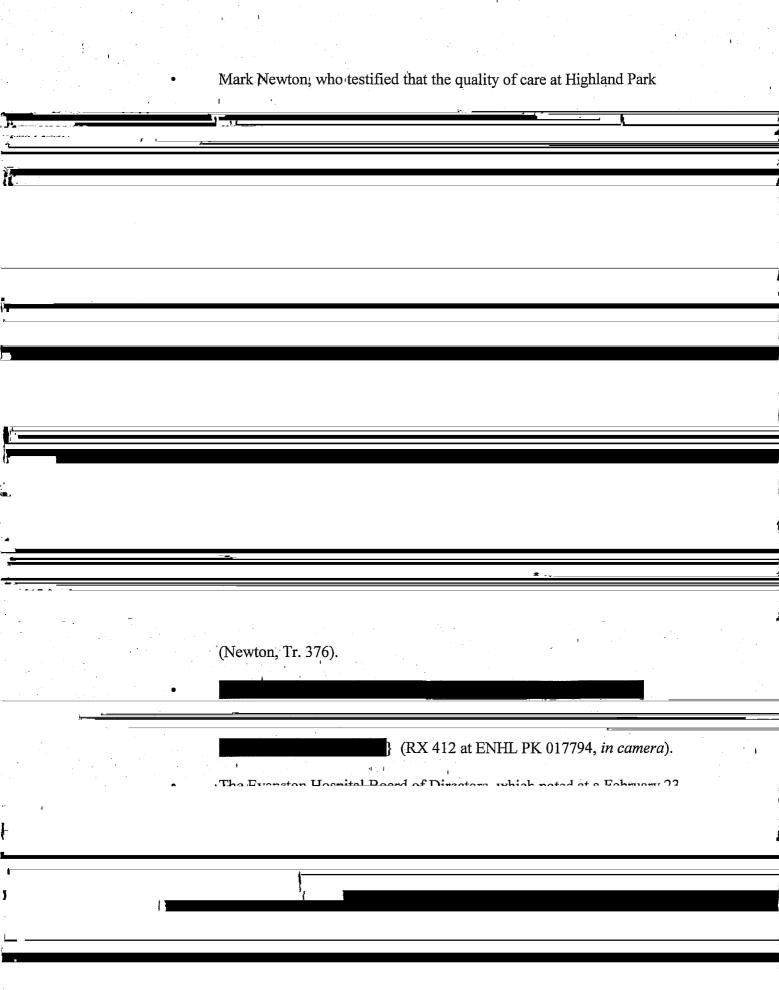




Response to Finding No. 1222:

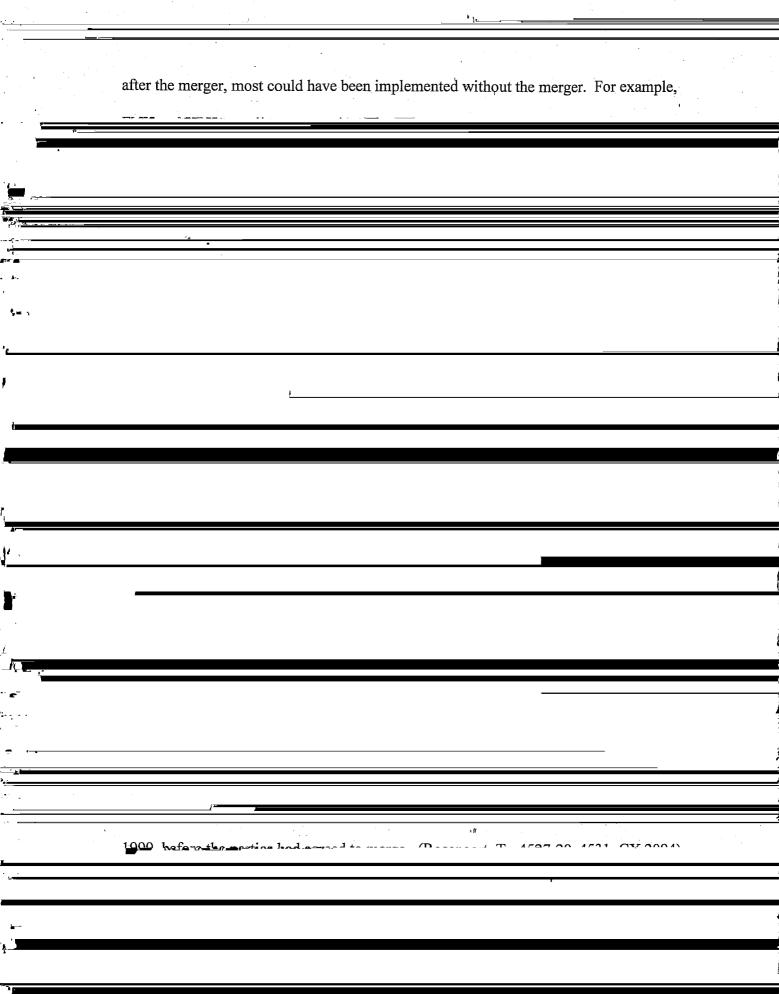
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	1228. Second, in addition to remedying deficiencies, ENH also made substantial
e.	improvements in quality in a number of other clinical service areas after the Merger. (Chassin,
•	Tr, 5138), Most of those improvements required FNH to integrate its clinical and management
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	1230. Many of the capital to upgrade aging,	hese improvements were defective and outmoded	brought about throu equipment and facil	gh a substantial infusio ities, and to increase	n of
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} (RFF 1231, in camera). { Romano, Tr. 3093, in camera). The same of the sa

	national and Illinois trends and HPH's strong pre-merger organization – a divestiture	
	would be unlikely to erode them. (See, e.g., Romano, Tr. 2998, 3003-04 (discussing	
	national trend); Newton, Tr. 377, 291-92 (discussing some pre-merger areas of strength)).	
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	Romano, Tr.	
	3075, in camera). {	· · · · · · · · · · · · · · · · · · ·
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	Romano, Tr. 3075, in camera) (See also CCFF)	
-	Exomano, IL MELL WHAMERIA Wee district	
	2560 (noting that proposed order would require that HPH retain improvements)).	
	2300 (noting that proposed order would require that III II tetain improvements)).	
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	Romano, Tr. 3193, in camera). These conclusions	
	are discussed in more detail in Section X.A. below.	The North
	a. The Merger Improved Quality Of Care In HPH's Ob/Gyn Department	•
	i. Overview	· · · · · · · · · · · · · · · · · · ·
UP/C	1233. One of the quality problem areas that existed at HPH before the Merger was	
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	before the merger. (See CCFF 2188-2201). Pre-merger HPH had a comprehensive	
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}_(Romano. Tr. 3188-89, 3224, 3226-

Romano, Tr. 3127 (discussing DX 7033 at 19, in camera), in

camera; CCFF 2143).

1234. ENH improved these Ob/Gyn services afterthe Merger at a cost of more than \$750,000, annually. (Silver, Tr. 3782-83, 3848-49).

Response to Finding No. 1234:

This finding is irrelevent Complaint Councel to not discount the ENITY about

Response to Finding No. 1236:

	This finding is incomplete. Before the merger, HPH's fetal diagnostic center was
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	This finding in irrelations as to the discussion reconding IDID- and the of con-
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	hefore and after the merger. For a discussion on that topic see CCREE-1927. It should
	•
	also be mentioned that the LDRP was an innovative program developed by HPH as a part
	of ita "Contara of Evacillance" for more or a backle AL. T. 201 02 HIBLE I DBD
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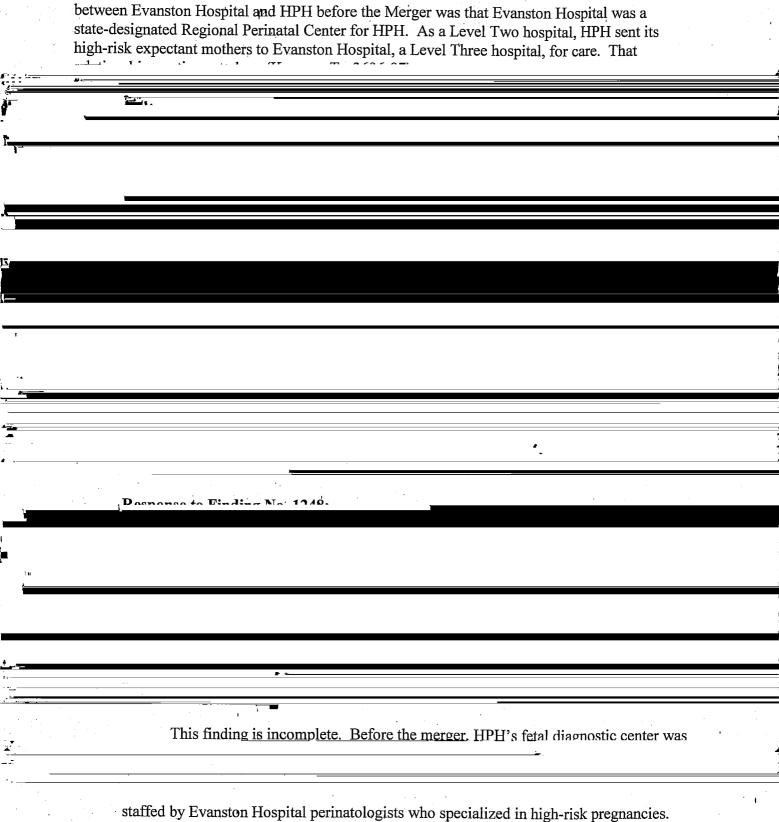
(CX 6265. in camera)_{ (CX 6265 at 25, in camera). 1240. Dr. Chassin also relied on the trial testimony of Dr. Silver, who is the ENH Chairman of the Department of Ob/Gyn. (Chassin, Tr. 5161; Silver, Tr. 3767). Dr. Silver attended medical school at Northwestern University and completed his residency and fellowship training in Ob/Gyn and maternal fetal medicine, respectively. Dr. Silver is Board certified in Ob/Gyn with a subspecialty certification in maternal fetal medicine. (Silver, Tr. 3759-60). Dr.

Response to Finding No. 1241:

Complaint Counsel do not disagree

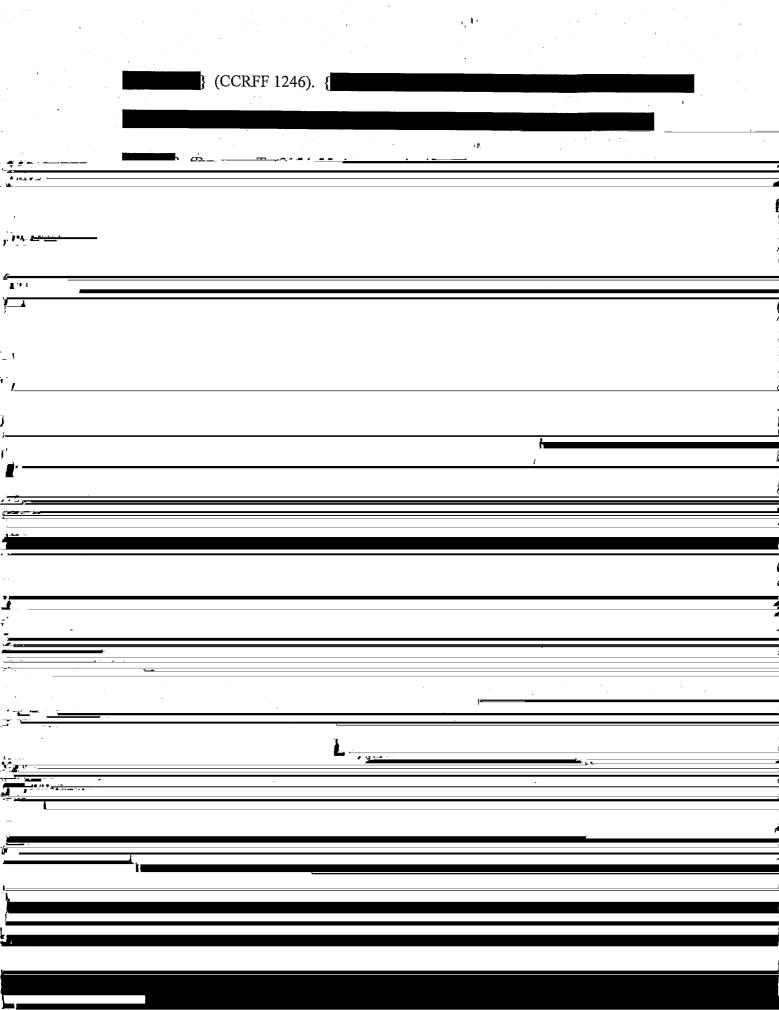
	1242. In addition, as Chairman of the ENH Ob/Gyn Department, Dr. Silver is directly responsible for the review of physician practice and reacting to and adjudicating any quality
	assurance issues that arise. Before the Merger, however, he would not have had any such
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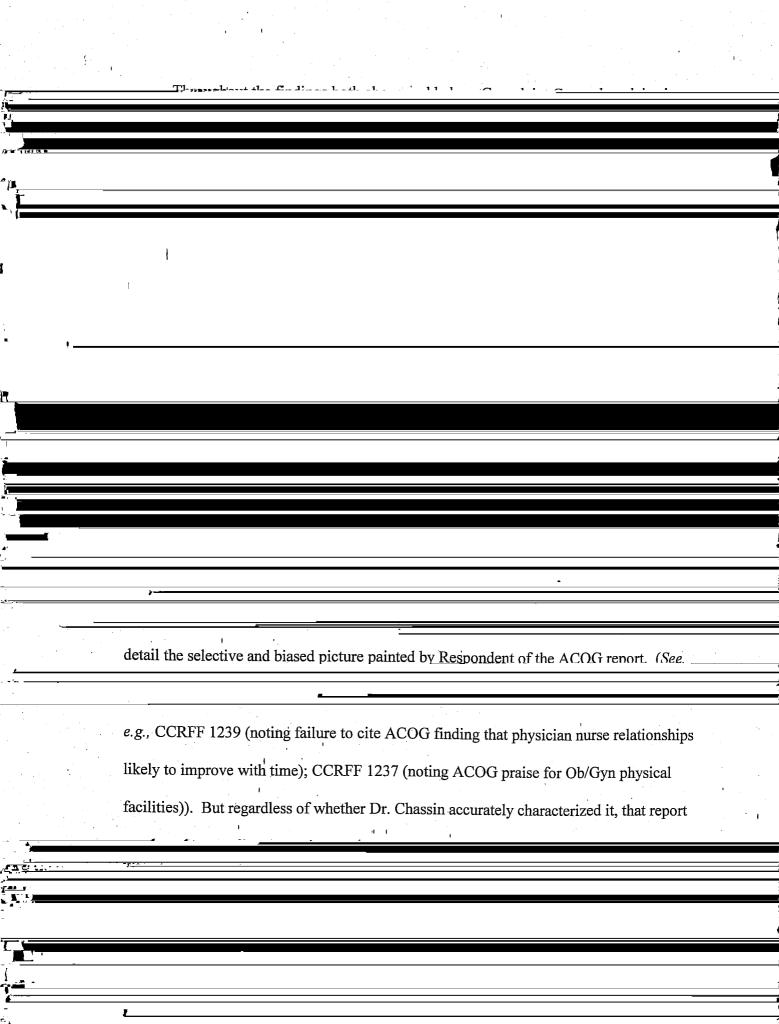
	Response to Finding No. 1245:
	Complaint Counsel do not disagree.
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	Hospital before the Merger, got to know a majority of the practitioners at HPH through the Illinois Perinatal Network. (Silver, Tr. 3774). The relationship through the Illinois Perinatal Network, before the Merger, was extremely circumscribed, however, and it was limited to
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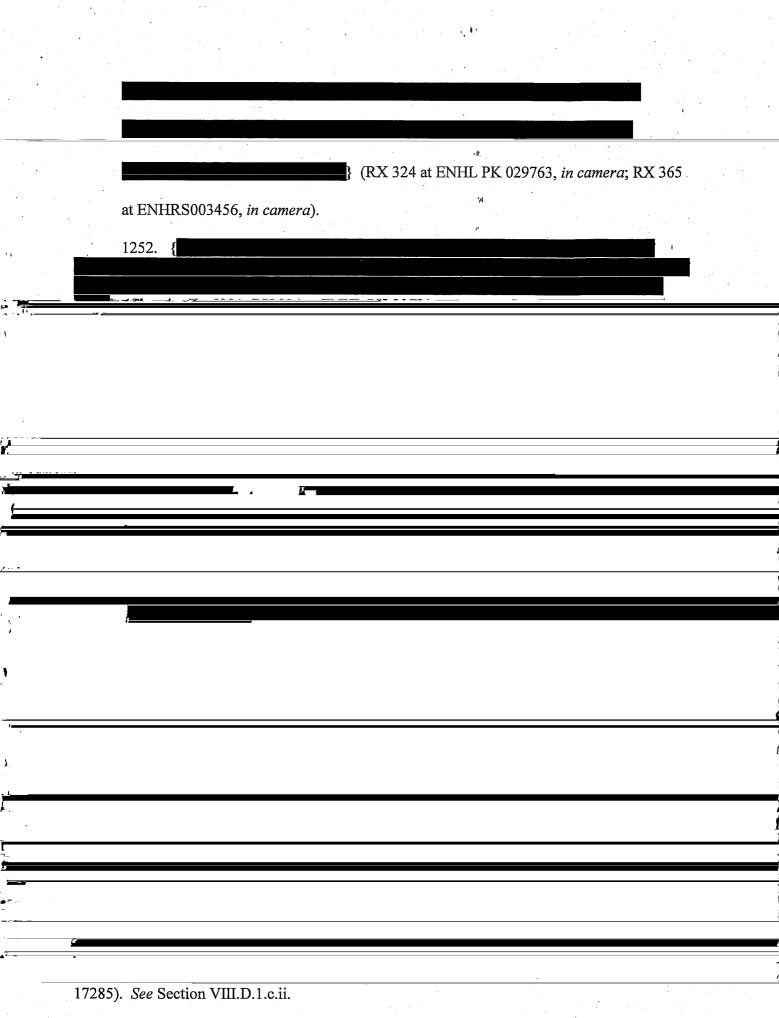


iii. HPH Ob/Gyn Department Had Serious Problems Before The Merger

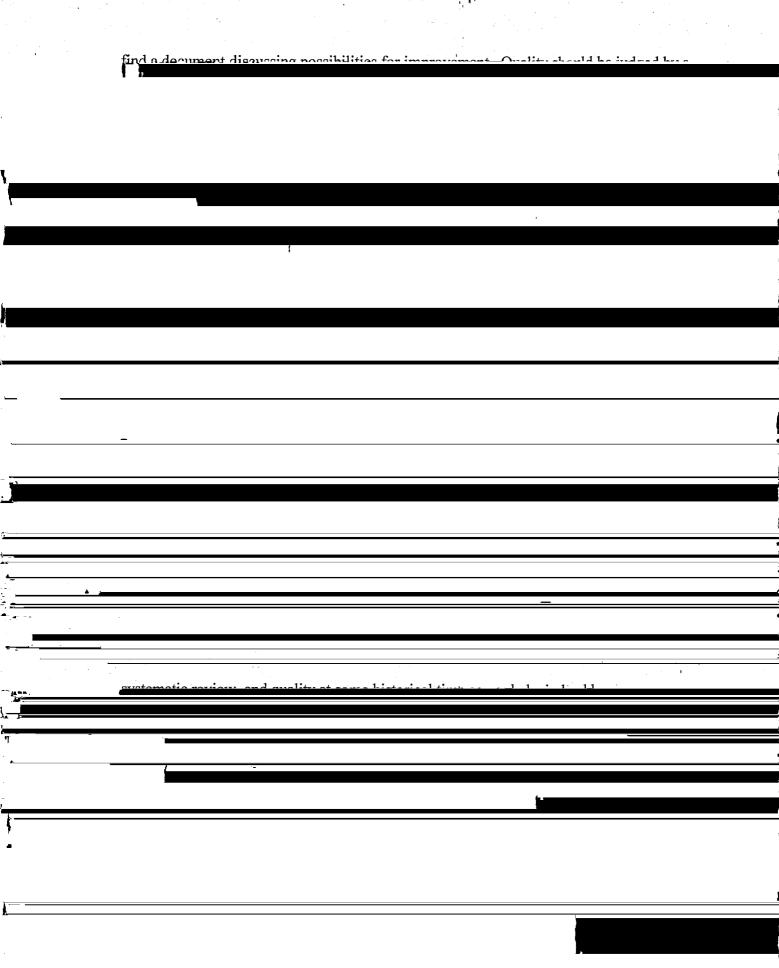
(Krasner, Tr. 3750).

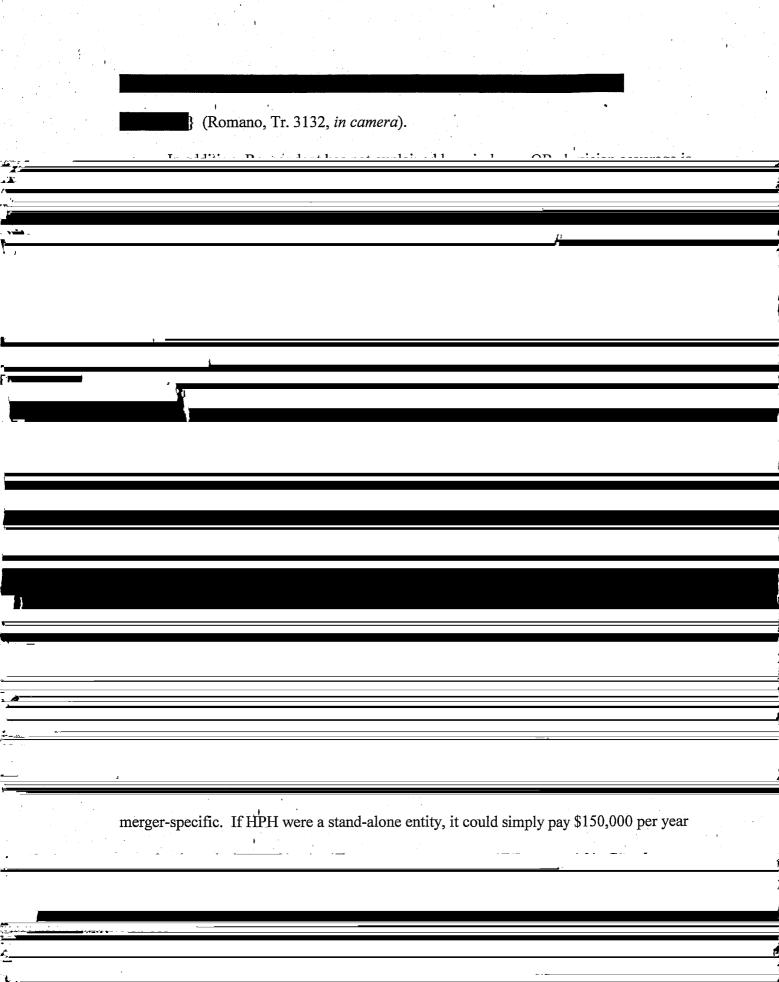




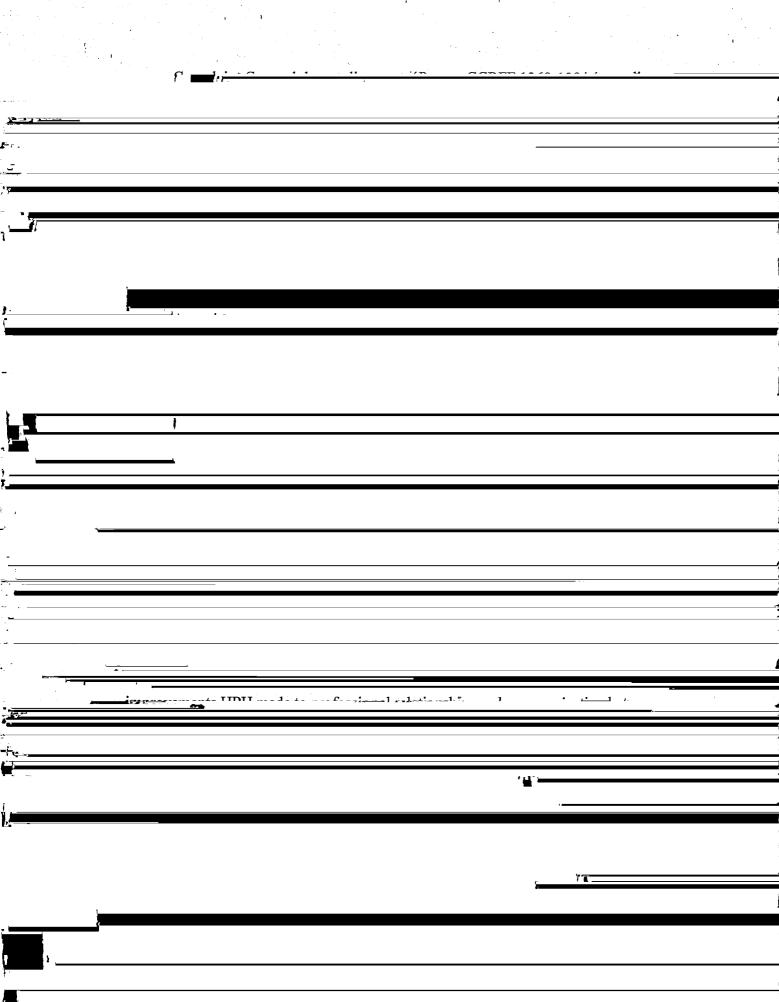


Response to Finding No. 1255: This finding is misles directed incomplete. One of the collision size DX 200 is



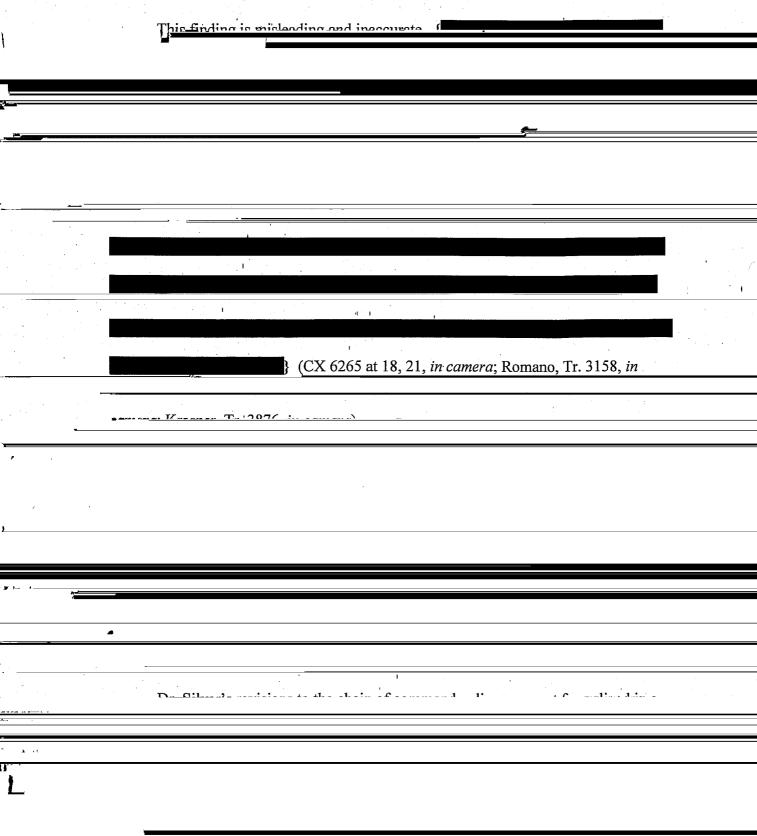


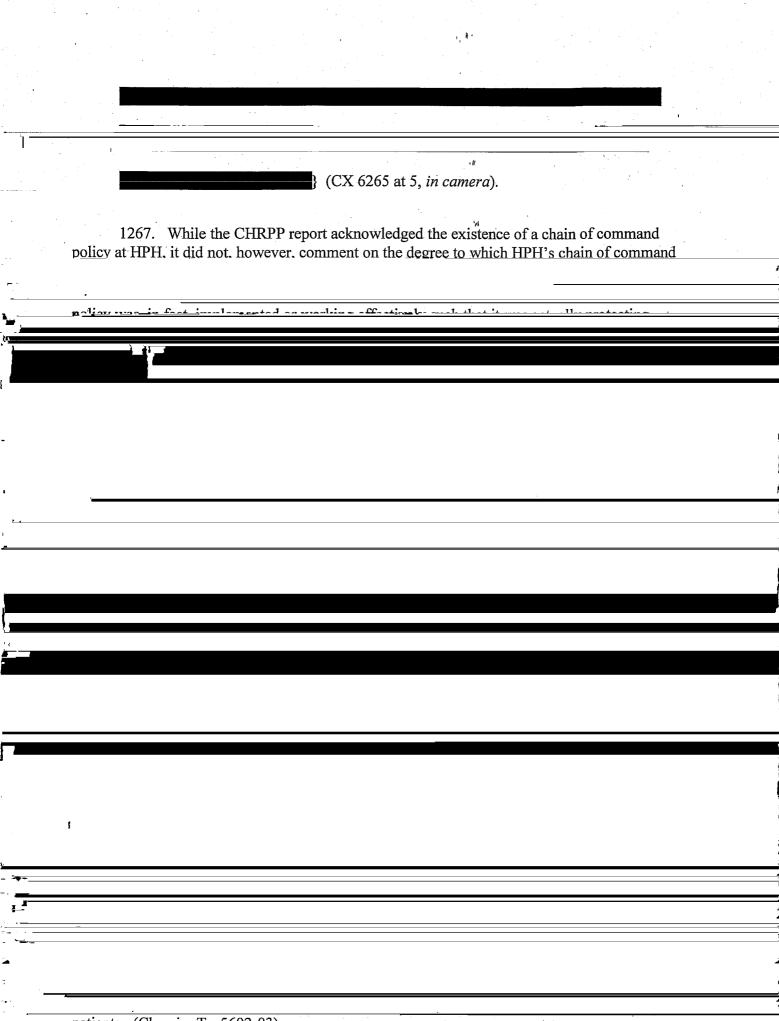
in delivering high quality patient care). (See also RX 324 at ENHL PK 029769, in camera ({ 1258. } (RX 324 at ENHL PK 29754, in camera). { PY 32/ PENIL DV 2075/ in commons) This finding is incomplete and misleading. (See CCRFF 1368-1384 (regarding improvements HPH made to professional relationships between nurses and physicians in the Family Birthing Center before the merger)). 1259. (Chassin, Tr. 5198; RX 324 at ENHL PK 297.73, in camera). This constituted



3157; RX 324 at ENHL PK 29769-70, in camera).

Response to Finding No. 1265:





Tr. 5203; RX 324 at ENHL PK 29730-47, in camera).

Response to Finding No. 1269:

This finding is misleading and incomplete Dro margor IDIT 1:-----

problematic physicians and aggressively dealt with adverse events. (CCRFF 1420-1427).

to a physician deciding to perform any operative procedure based on that diagnosis, or that diagnosis alone.

This citation also demonstrates the fallacies in Respondent's anecdotal

methodology. Recognizing that the CHRPP report documents great strides made by

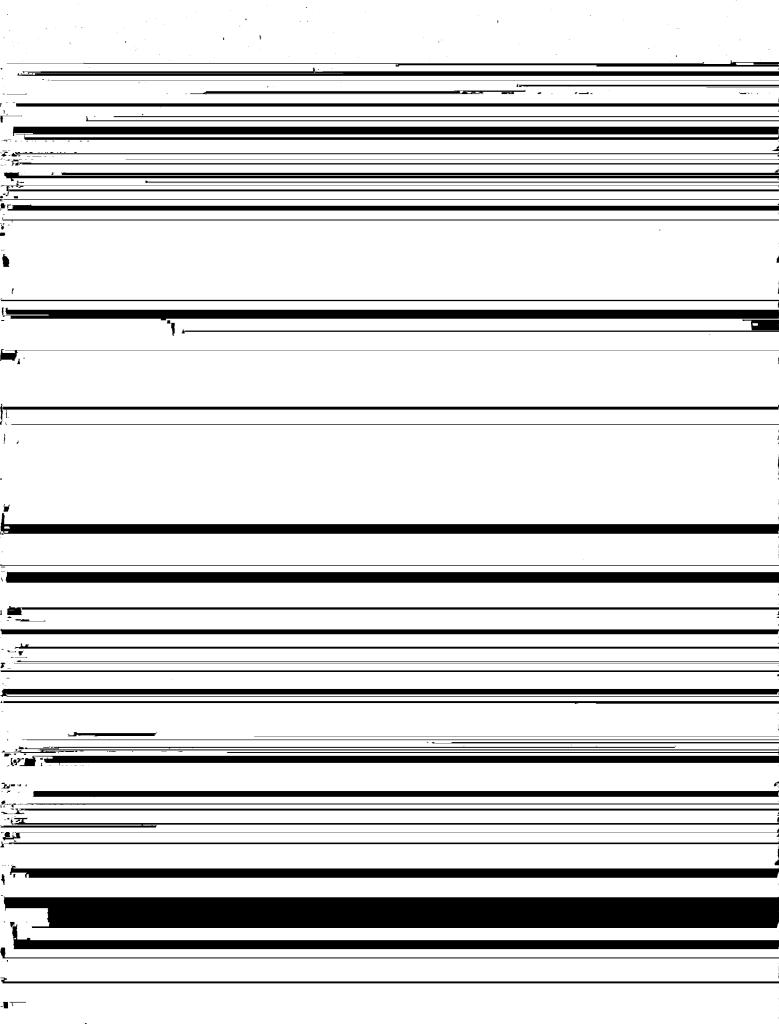
iv. ENH Improved Quality Of Care At HPH's Ob/Gyn	-
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(1) ENH Expanded Obstetrician Coverage At HPH After The Merger	
1276. In 2001, shortly after becoming Chairman of the Ob/Gyn Department, Dr. Silver made a definitive response to the problem of inadequate nighttime obstetrician coverage in	_
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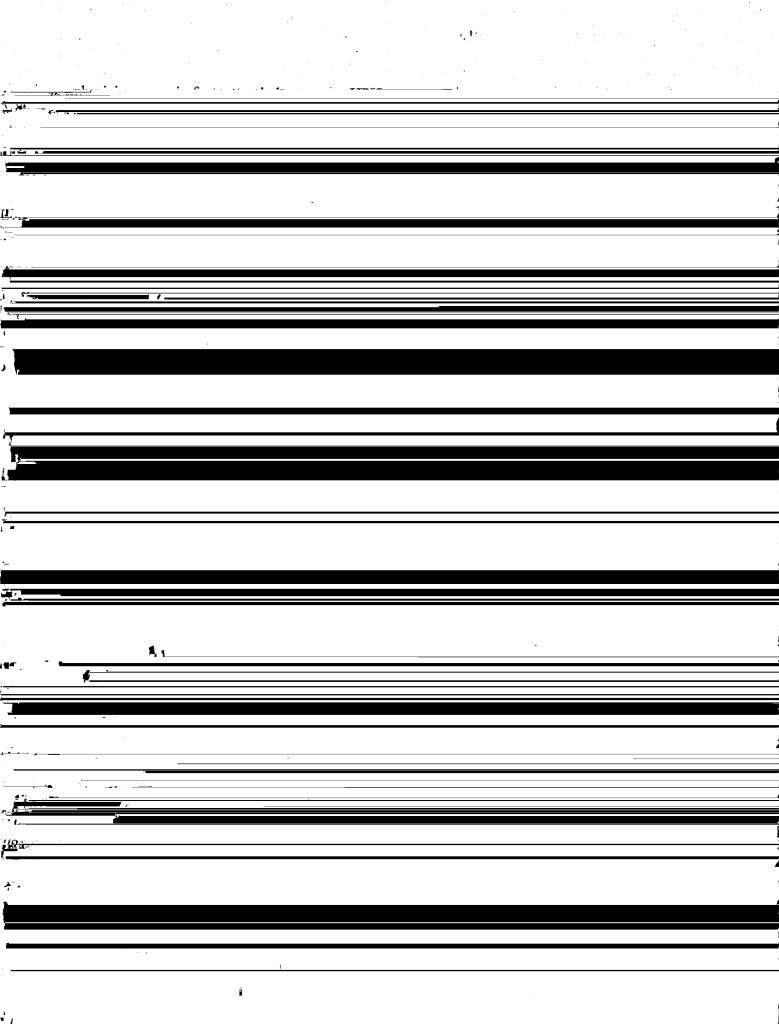
Response to Finding No. 1276:

1278. ENH implemented the in-house coverage program at the HPH campus because it was an issue of safety for women. (Silver, Tr. 3785).

	Response to Finding No. 1278:	
	This finding is misleading. (See CCRFF 1256 ({	
	•, (it = 1)	
	}), in camera).	
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amount without the merger. (See CCFF 2440-2443). 1280. The in-house coverage is provided by a full-time attending obstetrician who is



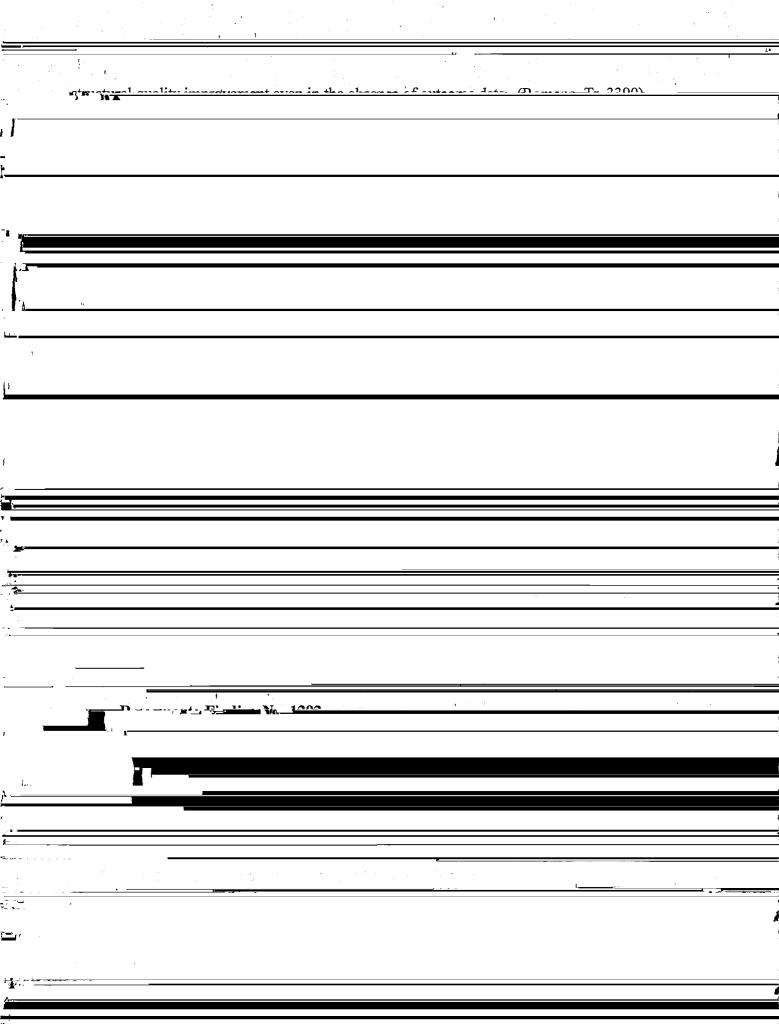


program is not merger specific). 1287. { (Chașsin, Tr. 5585; RX 657 at ENHL PK 29812, in camera; RX 324 at ENHL PK 29709, in camera). { RX 657 at ENHL PK 29812, in camera; Chassin, Tr. 5585; Romano, Tr. 3390). Response to Finding No. 1287: This finding is incomplete. {

above explains why in-house OB coverage is not merger specific. (See CCRFF 1256

stand-alone entity.)).

(HPH had the financial wherewithal to implement an in-house OB coverage program as a

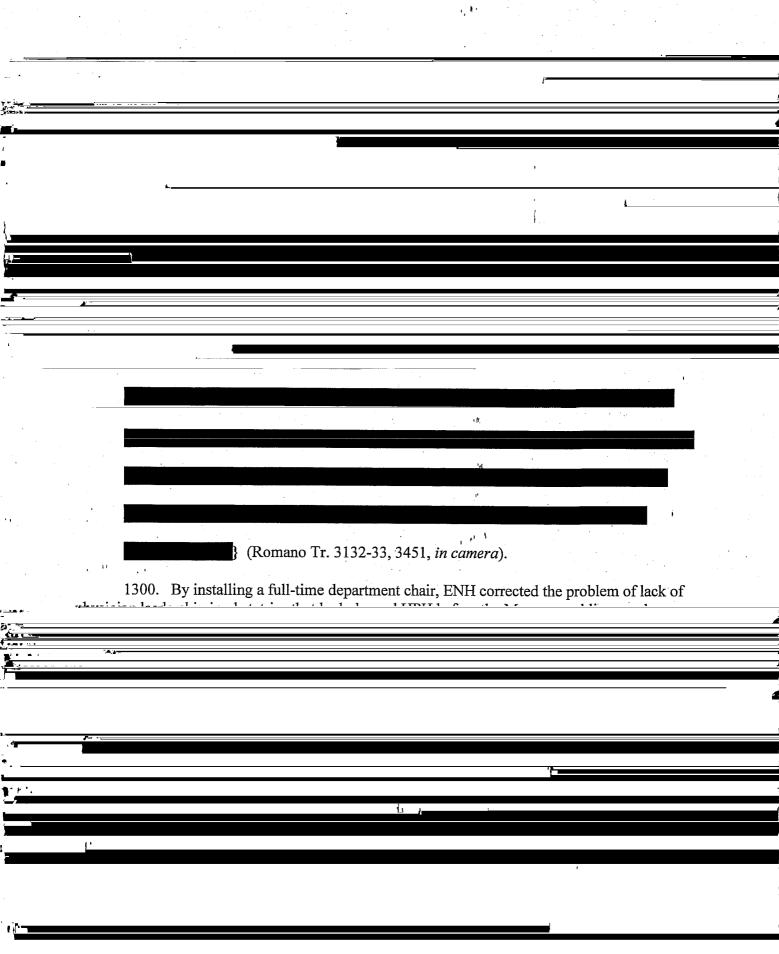


Response to Finding No. 1294:

•	Acsponse to Finding 110.	1274.			
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	6265 at 25, in camera).		76		
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		(3) ENH In	inroved HPH's (Db/Gyn Leadership	\'nd
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Response to Finding No. 1297:

This finding is misleading and irrelevant. (See CCRFF 1255, 1296 (pre-merger



This finding is irrelevant and misleading. These changes are not merger specific. For example if HPH were a stand-alone entity it sould also continue the policy of

•	Parana specificity of this most invitar muctocal or any of the OD muctocals. ENIU did not
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,	need to invest in any equipment or construction of new facilities to publish clinical
	need to invest in any equipment or construction of new facilities to publish clinical protocols for HPH physicians. (Silver, Tr. 3847-48). The induction of labor protocol was



3168-69, in camera; see also O'Brien, Tr. 3560-62. See also CCRFF 1305; CCRFF

1462-1463 (discussing implementation of ENH critical nathways and comparison with

pre-merger HPH care maps)).

compare ENH's preoperative program to any national benchmarks. (Silver, Tr. 3852). Also, Respondent has not explained how this program is merger specific. It was not necessary for ENH to construct buildings or invest in equipment to add the program to HPH. (Silver, Tr. 3847-48). If the merger had not occurred, ENH could still have implemented the preoperative review program at Evanston Hospital and Glenbrook

sho	own the program is merger-spe	cific. (See CCRFF 1311).		
13	14. { } (Silver, Tr. 388 	9-90, in camera). { r. 3890, in camera).		
Re	sponse to Finding No. 1314:	· · · · · · · · · · · · · · · · · · ·	· · .	· · · · · · · · · · · · · · · · · · ·
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supporting a link between the program and patient outcomes, and Respondent has not

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	supporting a link between the	e program and patient ou	tcomes, and Respondent has not	
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	shown the program is merger	-specific. (See CCRFF)	1311).	
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Tr. 3	298, in camera). {			
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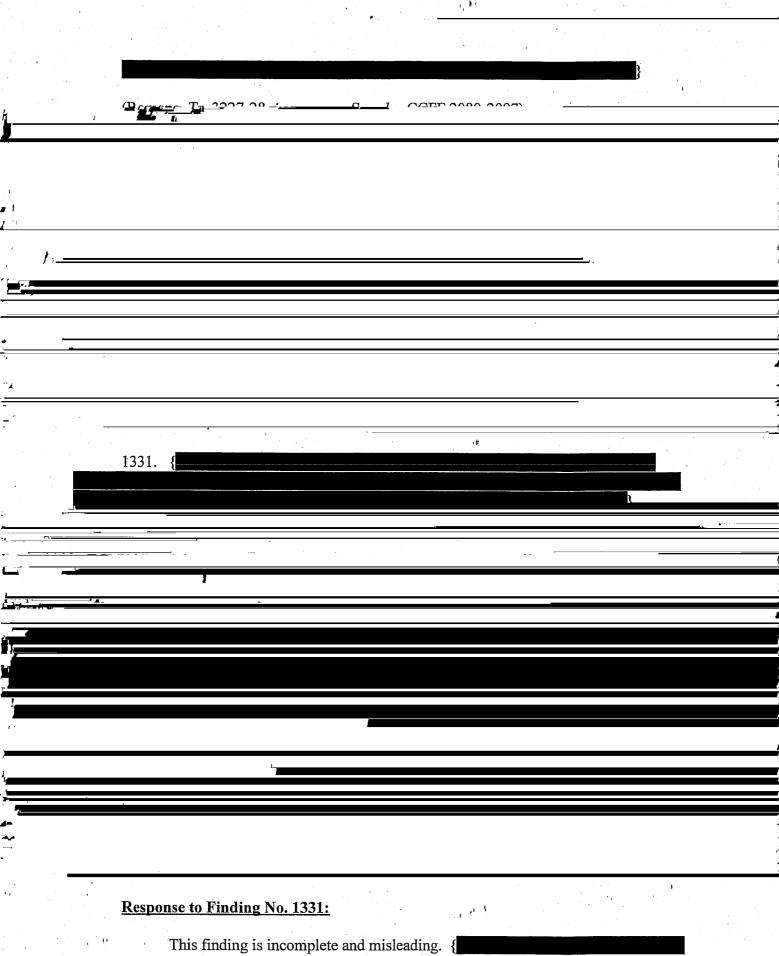
	1319. Dr. Silver's addition	n of the preoperative gynecologic surgical review program is a
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Service (
	2097 for a more detailed discussion of patient outcomes relating to OB/Gyn services).
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	(Romano, Tr. 3230-32, in
	camera). { Romano, Tr.
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peri	orming an operative vagir					
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	Response to Finding	No. 1324:		1		
- 1	This finding is	irrelevant. (See	CCRFF 1303 (the	OB protocols as	e not merger	
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	1325. Having a succe	essful vaginal de	livery is more com	mon with forcep	os than with	
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In J	1325. Having a succe	essful vaginal de	livery is more companies and the second seco	mon with forcer	os than with	

Complaint Counsel do not disagree. (But see CCRFF 1321 and CCFF 2089-2097 , in camera). 1327. { } (Chassin, Tr. 5418, in camera). { (Silver, Tr. 3825; Chassin, Tr. 5419, in camera (discussing DX 7037-002)). Physicians in the department are appropriately very selective of which patients undergo an operative vaginal delivery. (Silver, Tr. 3826). Response to Finding No. 1327:





measures). Furthermore, the changes instituted in HPH's OB department could have been implemented without the merger. (See CCFF 2417-2425).

vi. Dr. Romano's Undue Reliance On Administrative Data To Evaluate HPH's Obstetrical Service Is Invalid

1334. The indicators that Dr. Romano used to analyze obstetrical services at the ENH hosnitale war not commendancina (Domano Tr 3305) Dr Domano conceded that the

				(Romano, Tr. 6317-18,	
	in camera}. 1336. {		iff		;
•		} (Chassin, Tr.	5416, in camera).		. •
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11	Response to Finding	No. 1336:			
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	complexity and severity of illnesses of hospitalized patients. (Chassin, Tr. 5230).
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	Complaint Counsel do not disagree.
	1339Effective nursing services have exemplary leadership, are focused on developing
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	also CCFF 2179-2185). In a post-merger letter to ENH's CEO, Linda Morris, an HPH
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Heidi Krasner has not delivered patient care since she last worked at the HPH Family Birthing Center. Furthermore, she has no way of knowing how patient outcomes at HPH have changed since the merger. (Krasner, Tr. 3743-44).

ii. HPH's Pre-Merger Nursing Services Needed Improvement

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Response to Finding No. 1344:

This finding is inaccurate. HPH offered good nursing services before the merger, and was steadily improving in nursing before the merger (CCFF 2166 2178). It had a

	390-91; Spaeth, Tr. 2/116; Krasner, Tr. 3753; CX 98 at 2). Heidi Krasner helped	
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	fetal monitoring nurse education. (Krasner, Tr. 3753-54). {	
	(Romano, Tr. 3155-56, in camera). {	•
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(CCFF 2174-2176, in camera).

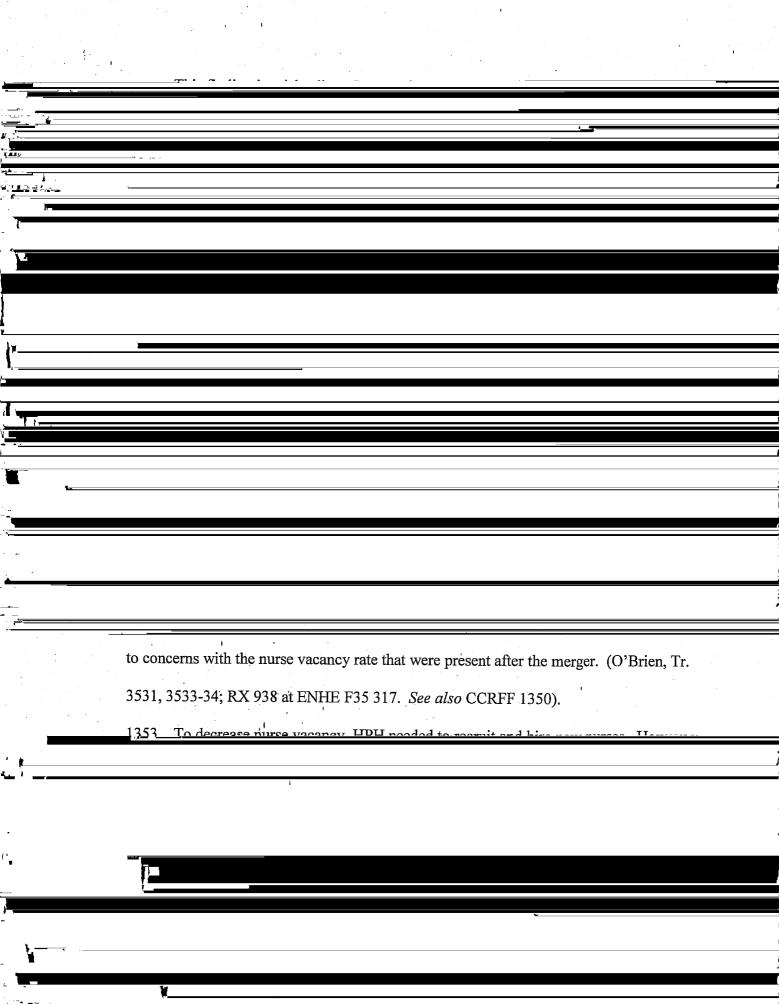
physician orders instead of being partners in care. (Chassin, Tr. 5232; RX 925 at ENHL PK 51687). Response to Finding No. 1346:

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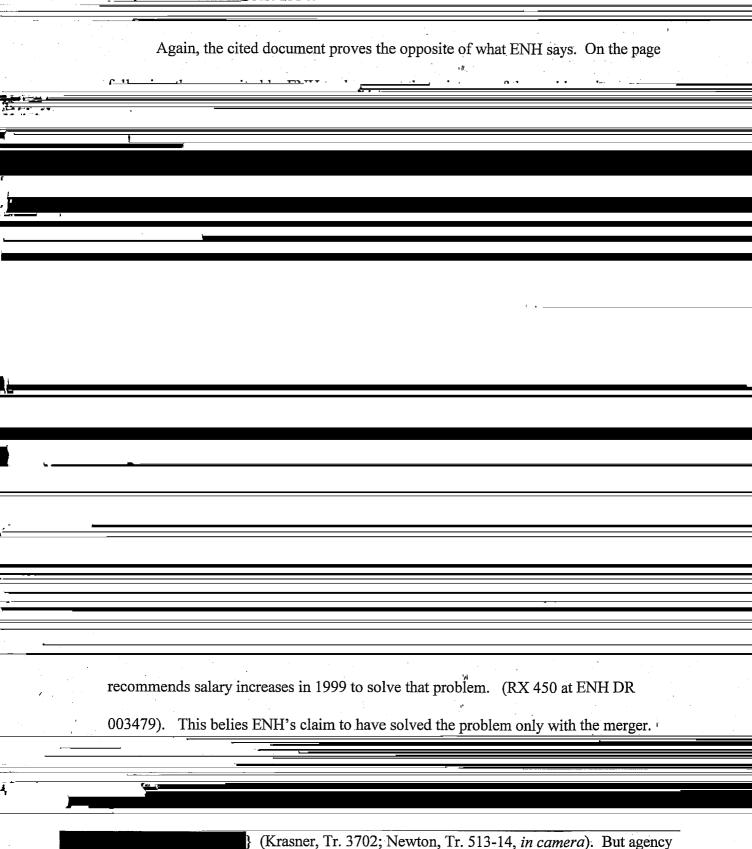
administration was concerned with how the problems with high nursing vacancy rates and nursing turnover would effect nursing staffing and quality of care provided to patients.

(RX_938 at ENHF F35 000317)

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	Ms Krasner with the annroyal of HPH management successfully filled most of
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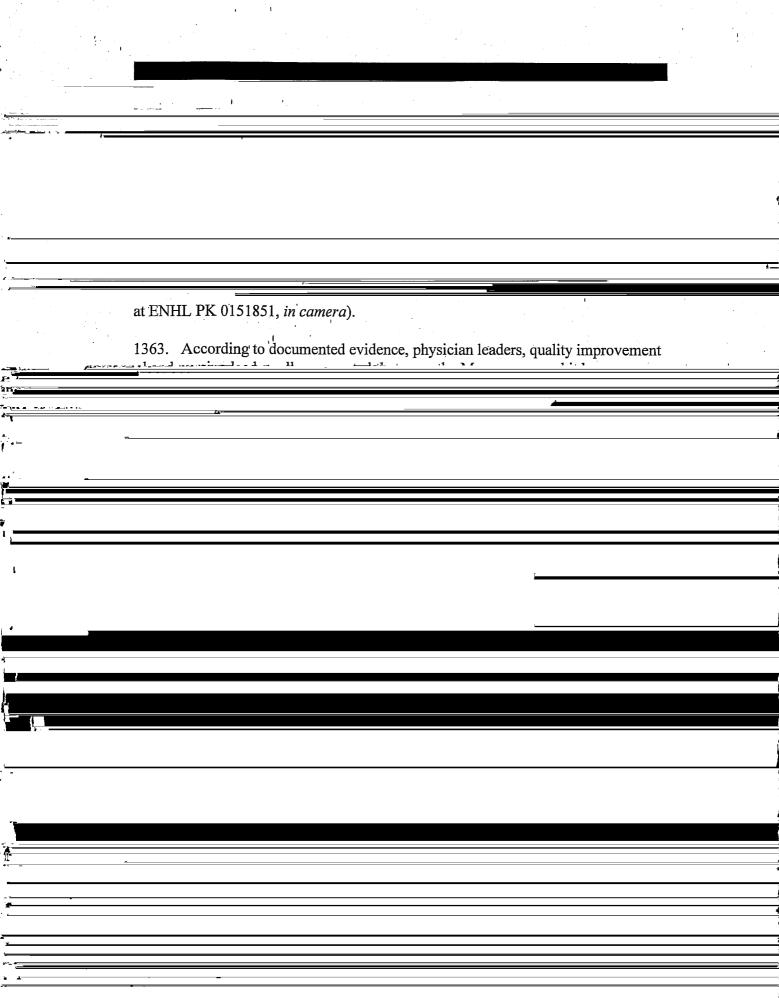


Response to Finding No. 1354:



nurses are not as effective with respect to patient care as nurses who are on staff. Because agency nurses are temporary, they lack institutional familiarity with the hospital, its policies, or its physicians. (Krasner, Tr. 3702-03; RX 657 at ENHL PK 029811). Further, the skill set and abilities of agency nurses are unknown before they are brought in to staff the hospital because

Dittiling C	Center at HPH. (Krasner, Tr. 3702, 3721-22). This constant turnover caused	vacancy
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<u> </u>	esponse to Finding No. 1357:	
	This finding is misleading. (See CCRFF 1350 ({	
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	Resnance to Finding No. 1265.
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t ·	This finding is misleading. (See CCRFF 1344, 1362 (discussing the
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	of nursing skill and training at HPH after the merger)). "
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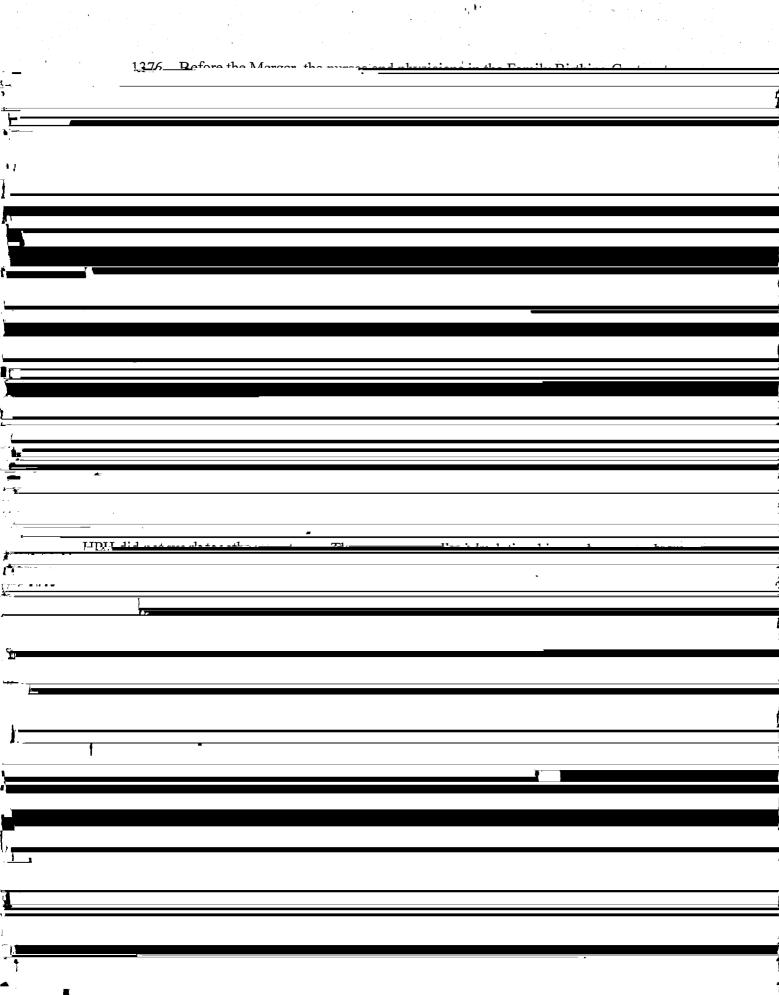
051851, in camera. See also CCRFF 1363).

1369. ACOG, which sets guidelines for care of Ob/Gyn patients, made a site visit to

•	(CCRFF 1368). The problems with Dr. Chassin's interviewing
i ·	methodology are discussed in CCFF 2149-2163.
	1370. {
41.	RX 324 at ENHL PK 29710, in camera). According to Krasner,
tnis w	as an understatement. (Krasner, Tr. 3738).
	Perpanse to Finding, 1270.
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		nurse/physician relationships both before and after the merger)). {	
		(Ankin, Tr. 5036-96, 5103-05, in camera; Harris, Tr. 4201-99; 4418-28, in camera;	
		Rosengart, Tr. 4435-4566; 4578-4580, in camera).	
	<u>physi</u>	1373. The nursing culture at HPH was passive in that the nurses simply carried out cian orders instead of being partners in care. This passive behavior and lack of	
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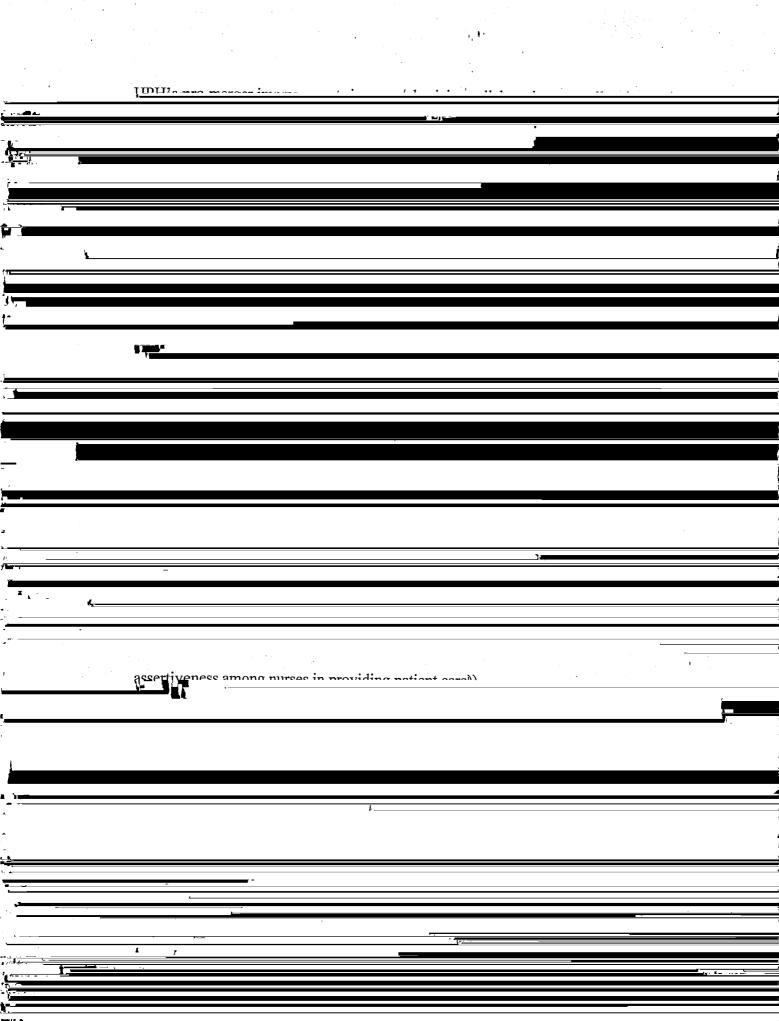


Response to Finding No. 1379:

This finding is misleading. (See CCRFF 1368-1369 (discussing positive nurse/physician relationships before the merger). See also CCRFF 1378 (discussing the professionalism of HPH's medical staff before the merger)). This is also another example of ENH's anecdotal approach. There are any number of "extreme" examples of nursing

(CX 411 at _ ip camera) _While never instifiable and

incidents, in the case of HPH, hardly speak to a need for a hospital to merge with another entity to prevent bad behavior from reoccurring. Rather, they point to a need to analyze



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Response to Finding No. 1384:

	process that spanned a period of years (Chassin Tr_5478-80). The above cited findings
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I .	make clear that this "evolution" began in earnest at pre-merger HPH and was still
	make electrical that this evolution began in earnest at pre-merger HPH and was still
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	continuing several years into the merger.
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	aware of and was proactively addressing those issues pre-merger (Soo o o CCRFF_
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	1344-1346. 1369. 1373-1374). The nre-merger time period presented by ENH begins
	
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about two and a half years. But here, and in RFF 1386, Respondent asks the Court to

consider a post-merger time period of about five years, to the end of 2004. Complaint

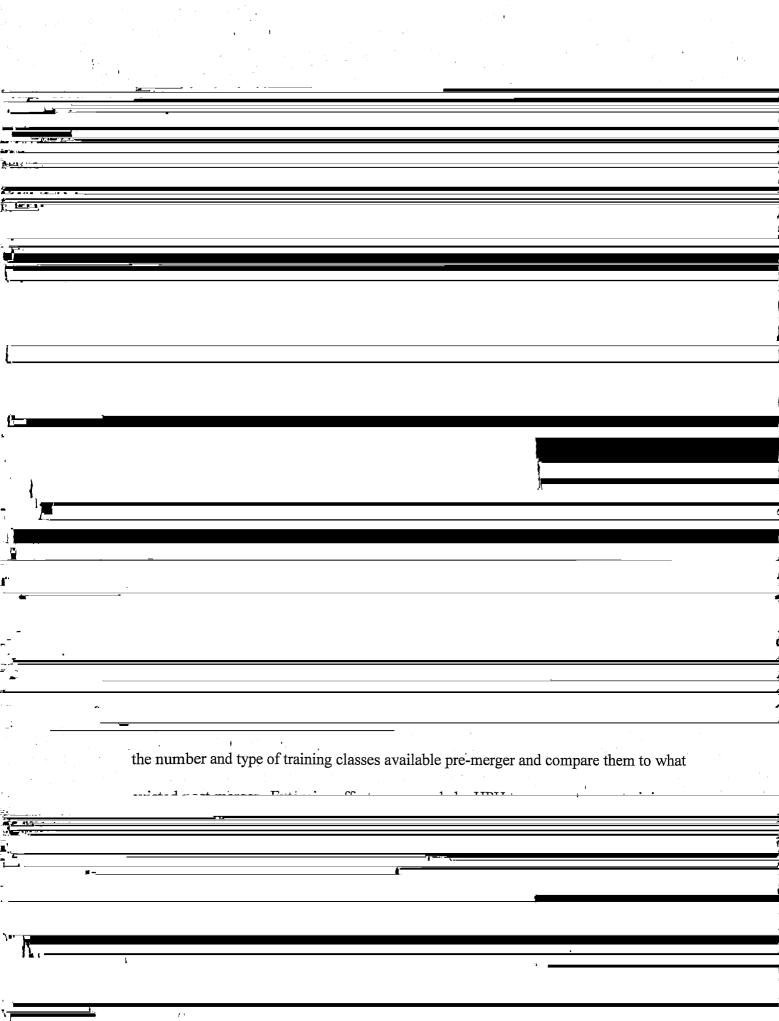
FNH made market adjustments for purses at the time of the Morgan and again in October of

merging with ENH. 1392 There was no centralized Nursing Resource toom at UDIL before the Man

1395. As a result of the changes in compensation, staffing and the Nurse Resource
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mare easily and recruit nurses than before the Monor Weeren T- 2704)

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Response to Finding No. 1395:



	achieved absent the merger. (See, e.g., CCRFF 1344-1345, 1362-1363, 1368, and 1397).
	Moreover, ENH's reliance on RX 1445 belies its contention in numerous other
<u> </u>	findings that Deag Course 11 11
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	reports to HPH's President. Mary O'Brien extensive information about "patient

satisfaction" as measured by Press Ganey scores, indicating that Ms. O'Brien, and ENH, view Press Ganey as a useful measure of quality.

	1402. Nurses at all levels at HPH were trained to prepare for and begin the cardiac
	
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t and	
. 1:	program at HPH added considerable value to each of the nurses in the ICU. (Ankin, Tr. 5065).
•	For example, the increased abilities of HPH nurses gained from caring for critically ill heart
	patients also translated to care they provide to other patients in the ICU. (Rosengart, Tr. 4483-84).
	Response to Finding No. 1402:
	These opportunities would like have been available without the merger, since
	$oldsymbol{h_0}$ (ii)
	UPH had autonative new margar plans to develop a said a series and in

	Response to Finding No. 1404:
<u>.</u>	Respondent's finding is incomplete (See COTE 2204 2402 for it seems at
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	how HPH could have implemented an intensivist program similar to the one it has now
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	merger with ENH has not significantly improved the quality of HPH's ICID. The pre-

This finding is irrelevant and misleading. There is no reason why HPH could not have hired advanced practice nurses after the merger. (See, e.g., (Newton, Tr. 430-31; CX 545 at 3; CX 1055 at 2).

	545 at 3; CX 1055 at 2).
	1407. As of 2003, ENH physicians praised ICU nurses and the quality of care they
	movided to send on the property of the propert
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	collaboration pre-merger, but has also taken, and been recognized for having taken,
	conaboration pre-inerger, but has also taken, and been recognized for having taken,
	substantial steps to improve it. (See CCRFF 1362, 1363, 1368, and 1373).
•	1409. Vital to the improvements in nursing services at HPH was the improved
	nurse/physician relationships that were enhanced in terms of communication and teamwork.
	UDU vivild not have ashioved a quality immerciance in manning value and the state of the state o
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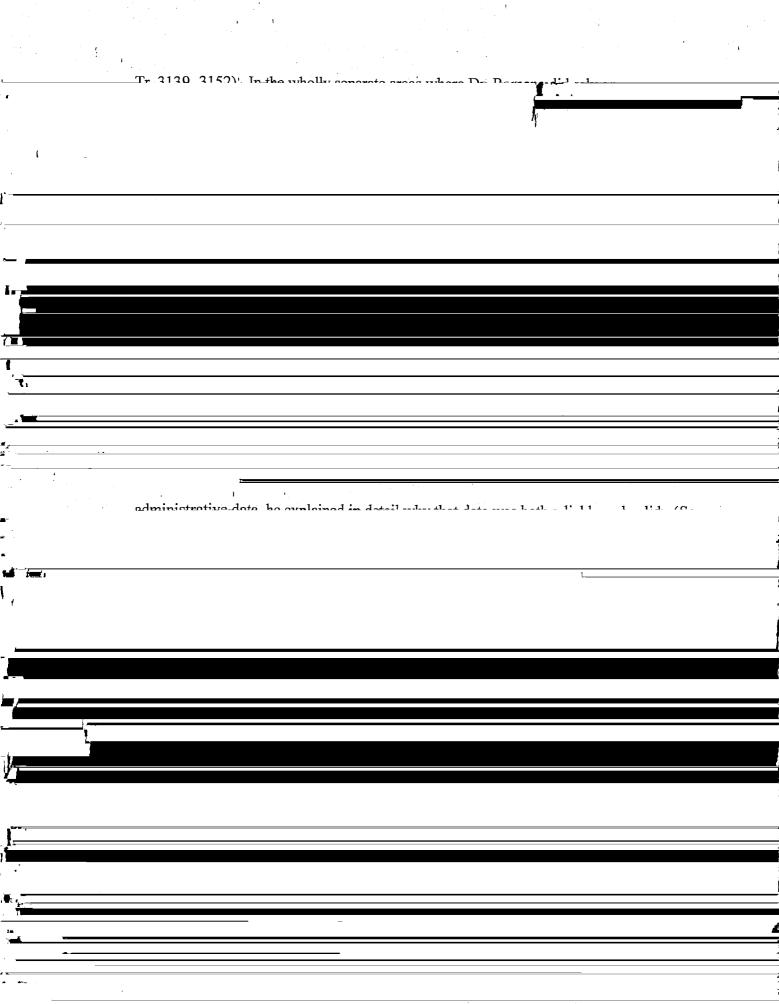
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	Insofar as this change of governance relates to nursing. Co	malaint Councel horse
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	no specific response. Complaint Counsel have noted elsewhere the	nat the existence of paid
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·	department chairs creates its own conflict issues in the context of	physician discipline.
		
	(See CCRFF 1432). '	
	(655 65122 2 162)	
	1412. ENH also made changes in nursing leadership at HPH after	or the Merger (O'Prion
	Tr. 3537; Neaman, Tr. 1354). For example, a new Vice President of Nur	sing was hined
*	(O'Brien, Tr. 3537). + (4) 1	sing was inted.
	(O Ditch, 11. 5557). 4,10	
	Decrease to Finding No. 1412	
	Response to Finding No. 1412:	
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This finding is misleading. (See CCRFF 1368, 1379 (discussing the relationship between physicians and nurses at HPH both before and after the merger)).

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	Romano, Tr. 3449, in camera).
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	Response to Finding No. 1414:
	Response to Finding 140, 1414;
•	Complaint Counsel do not disagree.
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(Romano, Tr. 3142, in camera; CX 6296 at 10-22, in camera). { } (See, e.g., RX 204 at ENHL PK 031140. in camera: RX 346 at ENHL PK 024709, in camera; RX 414 at ENHL PK 039155, 039164, in camera). New Millennium" Lie a good exemple of an ac1418. Shortly after the Merger, ENH made several improvements to HPH's quality assurance program, including: (1) implementing full-time clinical department leadership; (2) instituting a mandatory bi approal to credential.

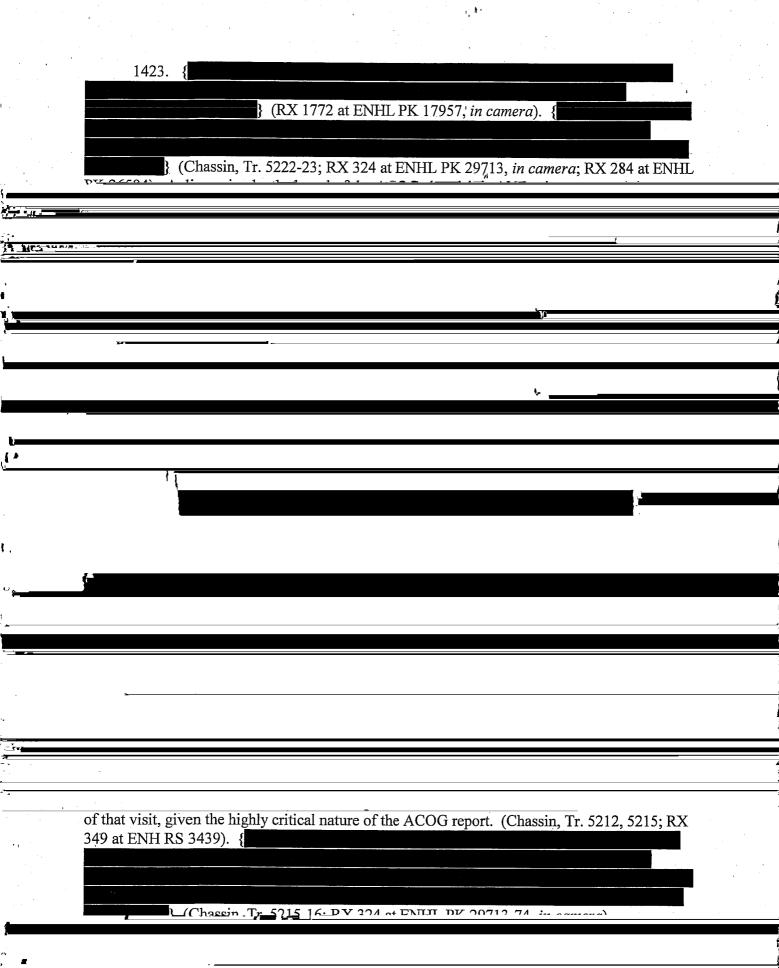


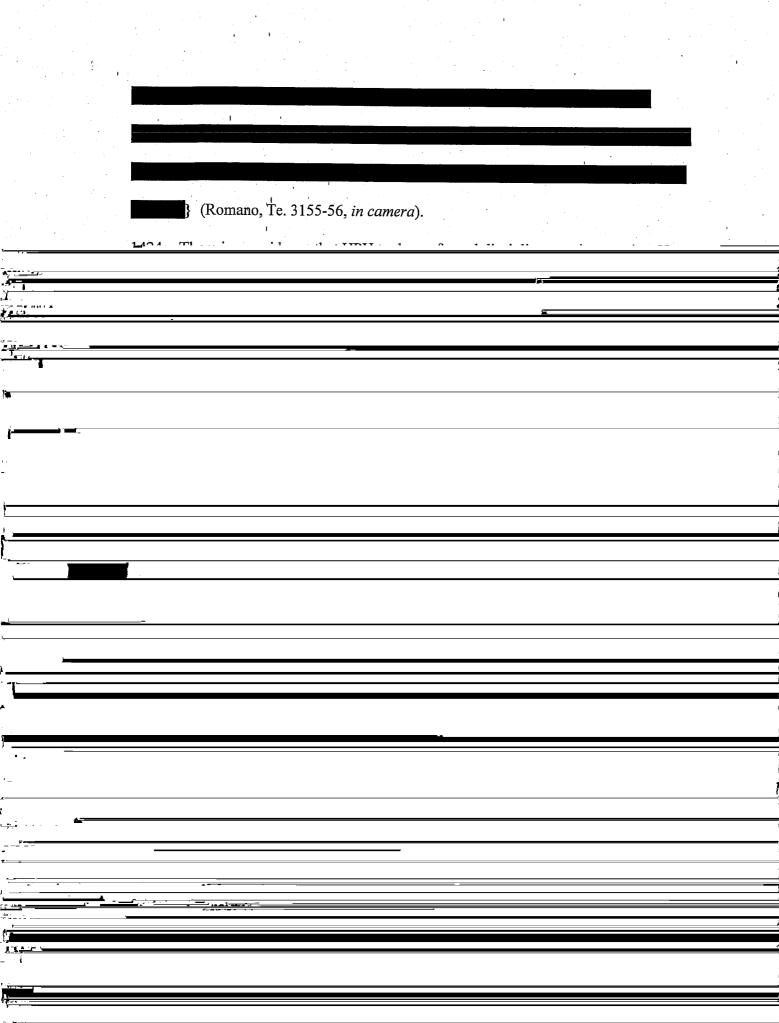
improved after the merger." (Romano, Tr. 3139, 3152).

CCRFF 1416 and 1421.

Respondent's claim that "HPH had a pattern of finding no opportunities for improvement" misstates the evidence and demonstrates the lack of credibility of Respondent's position. Dr. Chassin's conclusion of a "pattern of finding no opportunities for improvement" was based on "qualitative evidence" consisting of "information that is in written minutes" which "tends to be an incomplete summary of the discussions that occurred." (Romano, Tr. 3140). Moreover, Dr. Chassin did not review the facts of the individual cases where no opportunity for improvement was identified, and therefore

occurred." (Romano, Tr. 3140). Moreover, Dr. Chassin did not review the facts of				
	individual cases where no opportunity for improvement was identified, and therefore			
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CCRFF 1416). ENH's post-merger changes have not completely eliminated practice by unqualified or problematic physicians. (See CCRFF 1424). Moreover, the referenced incident in fact proves the opposite of what ENH claims. While the incident itself resulted in a patient death. HPH's response was "a textbook example of how to do things right in terms of identifying opportunities for improvement." (Romano, Tr. 3146). Moreover, the incident was voluntarily reported to JCAHO. (Romano, Tr. 3150). HPH Was "damned if it did and damped if it didn't" under Decreadant's and it is evidence. If a review indicates no opportunities for improvement, ENH says

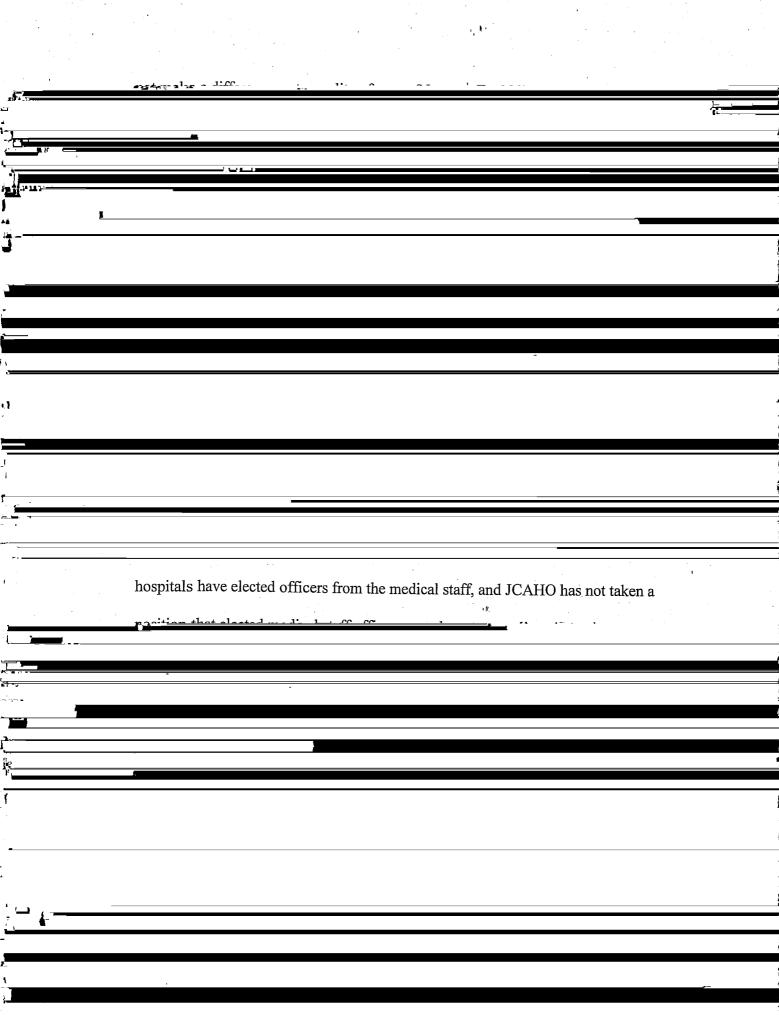
This finding is incomplete and misleading. (See CCRFF 1425-1426).

Response to Finding No. 1428:

Response to Finding No. 1427:

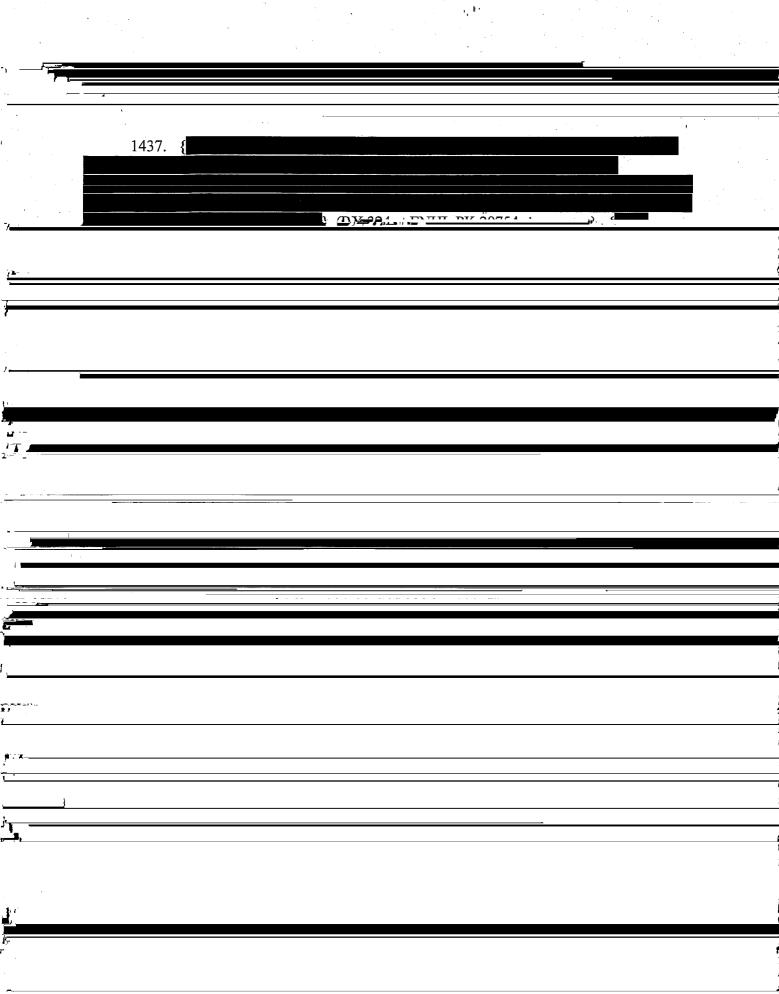
This finding is incomplete and misleading. (See CCRFF 1416, 1421-1425). In the cited portion of the transcript, Dr. Chassin merely repeated his anecdotal assessment that HPH failed to identify apportunities for improvement, even though there are

} (CX 6265 at 25, in camera; see also CCFF 2218-2226). It is



(2) HPH's Pre-Merger Adverse Event Case Reviews Were Suboptimal

1435. Hospital quality assurance programs look carefully at adverse events, errors and



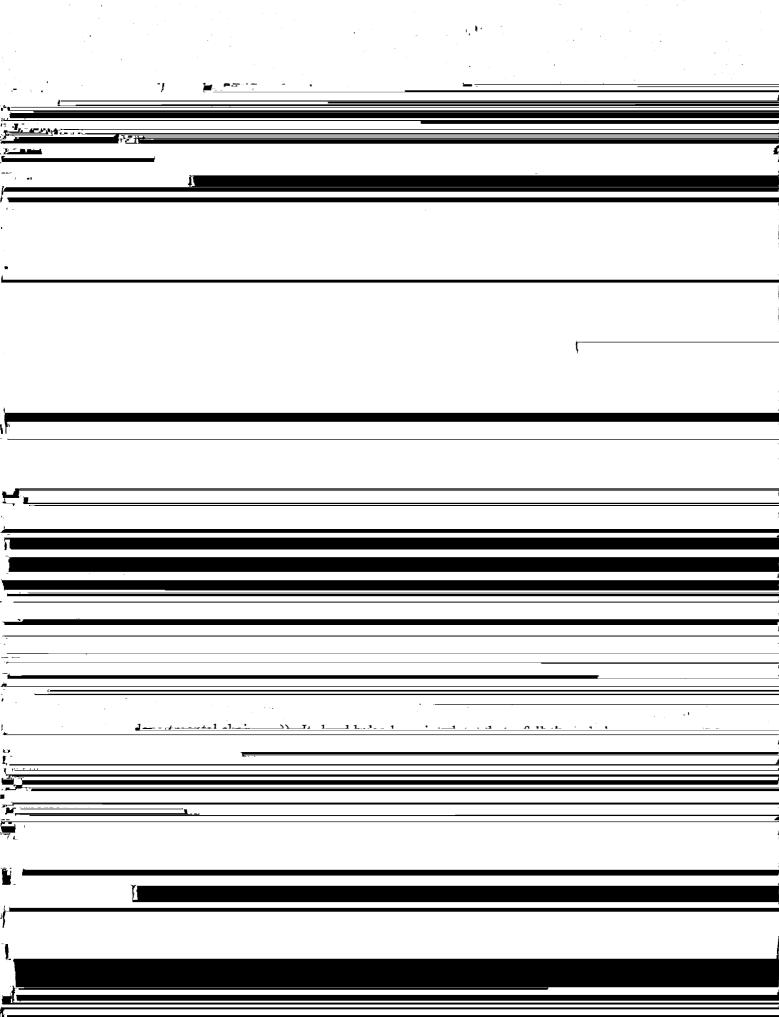
(Chassin, Tr. 5221; RX 324 at ENHL PK 29708, in camera; RX 208 at ENHL PK 17285). In fact, the ACOG report states that ACOG was called in to do the review because a member of the HPH hoard of trustees was unset by a 1007 newspaper publication.

1401, in camera; Silver, Tr. 3936, in camera; CX 1033, in camera). { (Silver, Tr. 3936, in camera). In addition, although Respondent claimed that it improved quality at HPH by eliminating the practice of performing D&C procedures in the emergency room, ENH allowed physicians to perform D&Cs in the emergency room at HPH from the time of the let a physician perform inappropriate gynecological surgery at HPH for over two years after the merger. (See CCRFF 1423; see also CCRFF 1439 for a discussion on serious ' iii. ENH Improved HPH's Quality Assurance Program Soon After The Merger

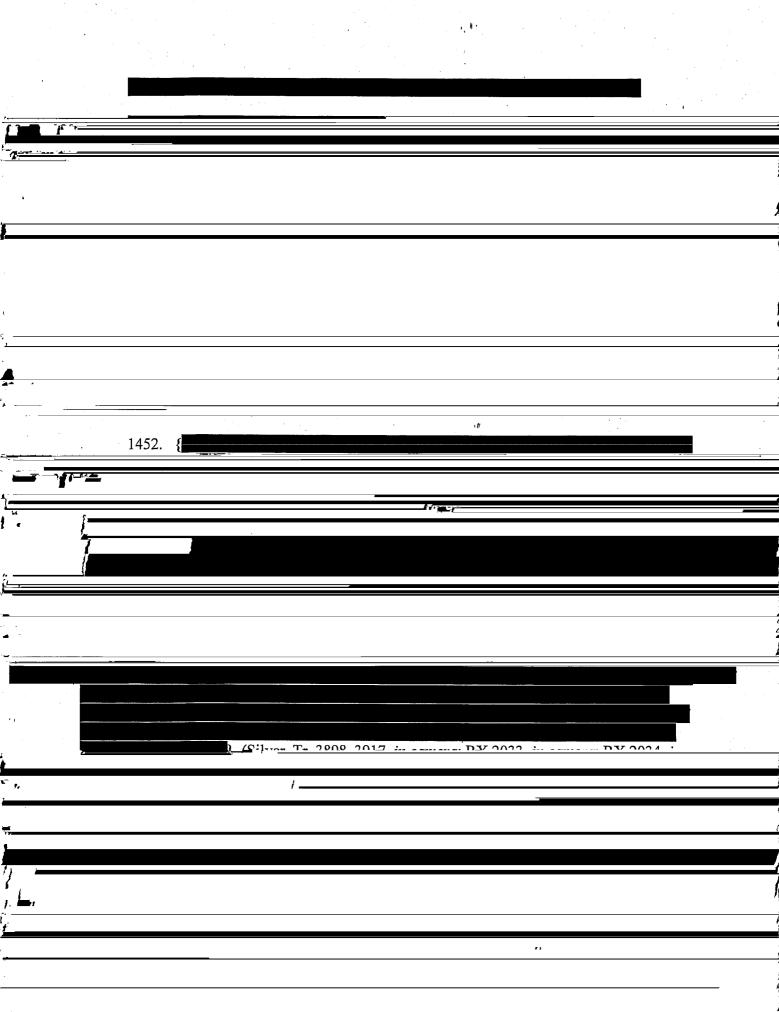
HPH (Chassin Tr. 5224) ENH replaced the part-time and private practicing physician chairs

result. (Romano, Tr. 3133). The Merger Improved The Reporting Of Adverse Events At HPH (1)

	Moreover, on the very same page of the document ENH cites in support of its
	claim of improved processes, RX 889 at ENHL PK 16485, there is a discussion of "Press
	Ganey patient satisfaction data," further demonstrating that ENH's criticisms of that data
	at trial are inconsistent, with the business practices memorialized in January :
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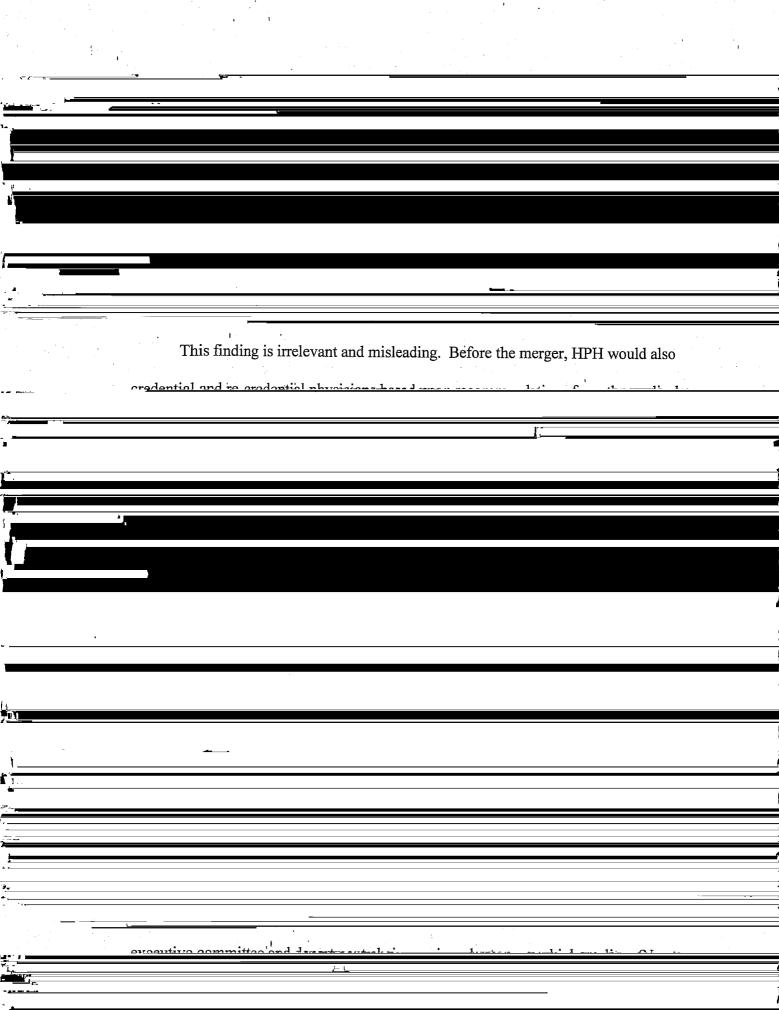
(Silver Tr. 3881, in camera). This is exactly what ENH says Dr. Silver did with record to innatient privileges nost margor



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,	Tr. 3907, in co	amera). nso to Finding No	1/5/1				
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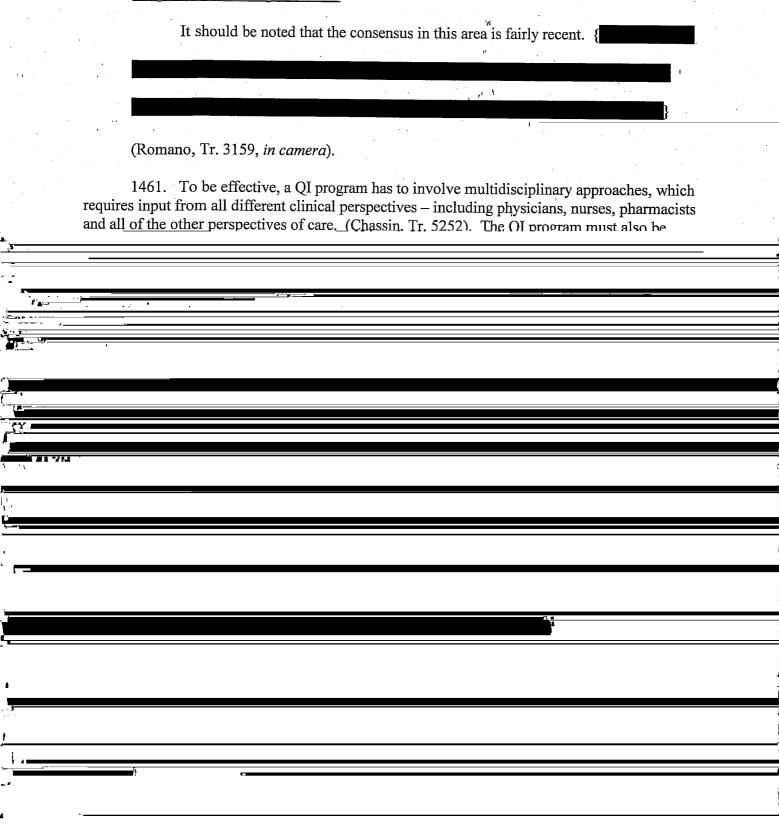
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(Silve	r <u>. Tr. 3926. j</u> n camera).		<u>. </u>		
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Response to Finding No. 1457:



across a wide variety of measures. (Chassin, Tr. 5252). Hospitals must have QI programs that are directed proactively using data-driven methods to improve their services over time. (Chassin, Tr. 5252).

Response to Finding No. 1460:



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	{ (Romano Tr. 3451-52, in camera) _ {
	Romano, Tr. 3139, 3152, in camera). {
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	(Romano Tr. 3159, in camera).
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•	personal avented IMII metil according to another the control of th

	pathways and comparison with pre-merger HPH care maps)). {
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	(Romano, Tr. 3168-70, in
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	} (See, e.g., CX 464 at 2-3, in camera ({
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	This finding is also misleading. Respondent implies that QI program
	improvements at HPH would not have occurred unless HPH was acquired by ENH. {
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	Romano, Tr. 3159, in
	camera). {

i. HPH's Pre-Merger QI Program Was Inadequate

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merger QI program)). 1467. { A Charin To cose Dar our

	Romano, Tr. 3168-69, in camera; see
	also O'Brien, Tr. 3560-62). (See also CCRFF 1305; CCRFF 1462-1463 (discussing
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	A pre-merger strategic plan for HPH included paving closer attention to providing
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1305; CCRFF 1462-1463 (discussing implementation of ENH critical pathways and own assessment of its QI process "toward the end of the pre-merger period" and determined it needed improving. (Chassin, Tr. 5256). But then the merger happened immediately afterwards while advancements in OI were hannening at hospitals across the

(Romano, Tr. 3168-69, in camera; see also O'Brien, Tr. 3560-62). (See also CCRFF

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part .	
• .	physicians began to set some of the priorities for quality improvement for all of ENH. (O'Brien,
	Tr. 3525).
	11. 3323 _j .
	Despense to Finding No. 1472.
	Response to Finding No. 1472:

This finding is incomplete. HPH physicians complained after the merger about the lack of communication regarding policy and no representation at ENH. (CX 405 at 2). HPH physicians also complained about the Quality Control committee being moved out of HPH after the merger. (CX 405 at 6).

Response to Finding No. 1475: (Romano, Tr. 3169, in camera: See CCRFF 1463, 1468 and 1469 ({	(Ql	
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	Healthcare Critical Pathway system." (RX 869 at ENHF F35 321)
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(Romano, Tr. 3168-69, in camera).

iii. Data From HPH's Pre-Merger Care Maps Cannot Be Used To Assess Quality Improvements At HPH

1481. It is not possible to learn anything about changes in quality of care at HPH after the Merger by comparing the pre-Merger data available through HPH's care maps with the available data from critical pathways at Evanston Hospital because length of stay and cost per case are not particularly related to quality of care. (Chassin, Tr. 5258-59). For example, data