Exhibit B

## OFFICIAL TRANSCRIPT PROCEEDING

## FEDERAL TRADE COMMISSION

DEALLED FIL

TITLE

EMERSON DIRECT, INC.

DATE

RECORDED: DATES UNKNOWN TRANSCRIBED: JULY 25, 2003

**PAGES** 

1 THROUGH 15

SMOKE AWAY COMMERCIALS

FEDERAL TRADE COMMISSION

INDEX

5 Smoke Away Commercial 1 3
6 Smoke Away Commercial 2 9
7
8
9
10

San Mha Sanana 3...

24

25

				•
1	•	FEDERAL	TRADE COMMISSION	•
2				
3		In the Matter of:	<b>)</b>	
4	. •	Emerson Direct, Inc.	) Matter No. 03231	39
5			)	
6	• .		)	
7	•		Dates Unknown	,
8				
9				
10				•
11		The following	transcript was produced	from a
12	. •	live tape provided to F	or The Record, Inc. on Ju	ıly 11,
13	•	2003.		4
14	:			•
15				
16				
17	•			
18				
19	-			
20	**			
21				
22				
23				

For The Record, Inc. Walderf, Maryland (301)870-8025

1	PROCEEDINGS
. 2	
3	120 SECOND COMMERCIAL
4	ON SCREEN: Materials supplied by
5	Video Monitoring Services of America, LP,
6	may be used for internal review,
	analvais or research only.
	<u> </u>
8	Any editing, reproduction,
9	publications, rebroadcasting, public showing,
10	internet or public display is forbidden and may
11	violate copyright laws.
12	ON SCREEN: (Flashing on screen)
13	Attention Smokers!
14	MALE ANNOUNCER: Attention all smokers.
15	ON SCREEN: KICK THE HABIT!
16	In Just 7 Days
17	MALE ANNOUNCER: Now you can kick the habit in
18	just seven days. That's right.
19	ON SCREEN: Quit Smoking in Just 7 Days!
20	100% Guaranteed!
21	MALE ANNOUNCER: You can quit smoking in only
22	seven days guaranteed.
23	ON SCREEN: Smoke Away
24	MALE ANNOUNCER: Incroducing the all-hatural
25	Smoke Away System

For The Record, Inc. Walderi Maryland (301)870-8025

ON SCREEN: Herbal "Stop Smoking" 1 Program that works! MALE ANNOUNCER: -- the herbal stop smoking program that works to completely stamp out your nicotine ON SCREEN: easy 6 7 safe 100% 8 effective Mores Back Guarantee! 100 percent effective or your money back. 12 ON SCREEN: Patches 13

Prescriptions

Gums

14

MALE ANNOUNCER: Over 100,000 people have used 1 the Smoke Away System. 2 <u>~~ correry: Curke Away</u> Dave Quit in Days! 6 DAVE: I like the fact that Smoke Away is all-7 natural and it really works. 8 ON SCREEN: Smoke Away 9 Yvonne 10 20 Yr. Smoker 11

YVONNE: I was on the patch for five months with absolutely no results. I did Smoke Away for three days and I've been smoke-free ever since.

14

15

effective. I've had tremendous success with my patients 1 using the Smoke Away Program. ON SCREEN: Doctor Recommended! 3 1-800-395-5013

7 the Smoke Away Program.

ON SCREEN: All-Natural

9 Program

10 Quit Smoking

in just

.

Program today --ON SCREEN: Smoke Away 2 KICK THE HABIT! 1\_200\_395-5013 MALE ANNOUNCER: -- in seven days, you could 5 kick the habit --6 ON SCREEN: Quit Smoking in Just 7 Days! 100% Guaranteed! . 9 (less S&H) 10 1-800-395-5013 11 MALE ANNOUNCER: -- 100 percent guaranteed or 12 your money back. 13 ON SCREEN: Smoke Away 14 Order NOW! 15 Also works for: 16 tobacco chewing 17 cigars 18 snuff 19 1-800-395-5013 20

espromione. Don't be a glave to smoking

		·
1		Guarantee (less S&H)
2	•	We Accept Check-By-Phone
3		1-800-395-5013
4	. *	Send check or money order to:
5		Council on Natural Health
6		P.O. Box 367087
7		2021t- Chrings _ F1, 34136,7087
8		Rush Shipping Available
9		MALE ANNOUNCER: To order Smoke Away, call 1-
10		800-395-5013. That's 1-800-395-5013. So, call 1-800-
11	•	395-5013 and order today.
12		(The first commercial was concluded.)
13	•	
14		60 SECOND COMMERCIAL
15		ON SCREEN: (Flashing on screen.)
16		Attention Smokers!
17		MALE ANNOUNCER: Attention all smokers.
18		ON SCREEN: KICK THE HABIT!
19		Quit Smoking
20		in 7 Days!
21		MALE ANNOUNCER: Now you can kick the habit in
22	•	just seven days.
23		ON SCREEN: Quit Smoking
24		in , bays!
25		100%

For The Record, Inc. Waldorf Maryland

10 Guaranteed! 1 MALE ANNOUNCER: That's right. You can quit smoking easily in only seven days guaranteed. 3 ON SCREEN: Smoke Away All Natural 5 1 -800-764-1356 MALE ANNOUNCER: Introducing the all-natural Smoke Away System --Program that works! 10 Makes a great gift! 11

	11
1	MALE ANNOUNCER: Fed up with expensive patches,
2 :	prescriptions and gums that often don't work
3	ON SCREEN: Smoke Away
4	Quit Smoking
5	in Just 7 Days!
6	100%
7	Guaranteed!
8	Makes a great gift!
9	1-800-764-1356
10	MALE ANNOUNCER: for less than the price of
11	all of them, you can stop smoking in seven days 100
12	percent guaranteed or your money back.
13	ON SCREEN: Smoke Away
14	Dr. Sherry Bresnahan
15	Doctor Recommended!
16	1-800-764-1356
17	DR. SHERRY BRESNAHAN: It's safe, it's highly
18	effective. I've had tremendous success with my patients
19	using the Smoke Away Program.
20	ON SCREEN: All Natural
21	Smoke Away
22	20 Yr. Smoker
23	Quit in Days!
	bave

For The Record, Inc. Waldori, Maryland (301)870-8025

1-800-764-1356

The Think he had been the Control of the state of the sta

2	natural and it really works.
3	ON SCREEN: Individual results may vary.
4	Guaranteed!
5	Smoke Away
6	20 Yr. Smoker
7	Quit in 3 Days!
8	Yvonne
9	1-800-764-1356
10	YVONNE: I did Smoke Away for three days and
11	I've been smoke-free ever since.
12	ON SCREEN: Contains all-natural herbal
13	ingredients
14	1-800-764-1356
15	MALE ANNOUNCER: The secret is the unique
16	combination of all-natural herbal ingredients
17	ON SCREEN: Smoke Away
18	eliminate craving for nicotine
19	1-800-764-1356
20	MALE ANNOUNCER: that work to completely and
21	naturally eliminate your body's craving for nicotine.
22	ON SCREEN: \$ (crossed out)

· 13

1	MALE ANNOUNCER: Why spend hundreds of dollars
2	on patches and gums that just put more nicotine in your
3	system?
4	
5	ON SCREEN: Smoke Away
6	Quit Smoking
7	in Just 7 Days!
8	100%
9	Guaranteedi
10	1-800-764-1356
11	MALE ANNOUNCER: For less than the price of any
12	of them, you will stop smoking in seven days
13	ON SCREEN: Stop Smoking in 7 Days!

## 1-800-764-1356 15 -- guaranteed or your money MALE ANNOUNCER: 16 back. 17 ON SCREEN: NOT available in stores! 18 Also works for: 19 tobacco chewing 20 cigars 21 snuff 22 Order NOW! 23

3-806-764-2556

. .

2	Make <b>s</b>	a gr	eat g	ift
	•	•		
3	Smoke	Away	make	s a

(The second commercial was concluded.)

great gift.

.5

· ·	1	16
1	CERTIFICATION OF TYPIS	<b>T</b>
2		
3	MATTER NUMBER: 0323139	
4	CASE TITLE: EMERSON DIRECT, INC.	
5	TAPING DATE: DATES UNKNOWN	•
6	TRANSCRIPTION DATE: JULY 25, 2003	
<b>7.</b>	אמשיים ביים ביים ביים איים איים ביים איים ביים ב	
Ω .	T PEDERY CERTIFY that the transcript contain	ned
<u></u> ,		
-		
	herein is a full and accurate transcript of the t	anes
9	nerein is a full and accurace clambelipe of end	
	Real Property and the second s	
=		
S. rae		
	,	
	N <sub>K</sub> ×	
-		
-		
11	TRADE COMMISSION to the best of my knowledge and	belief.

13

DATED: SEPTEMBER 3, 2003

Elizatet A Sarell