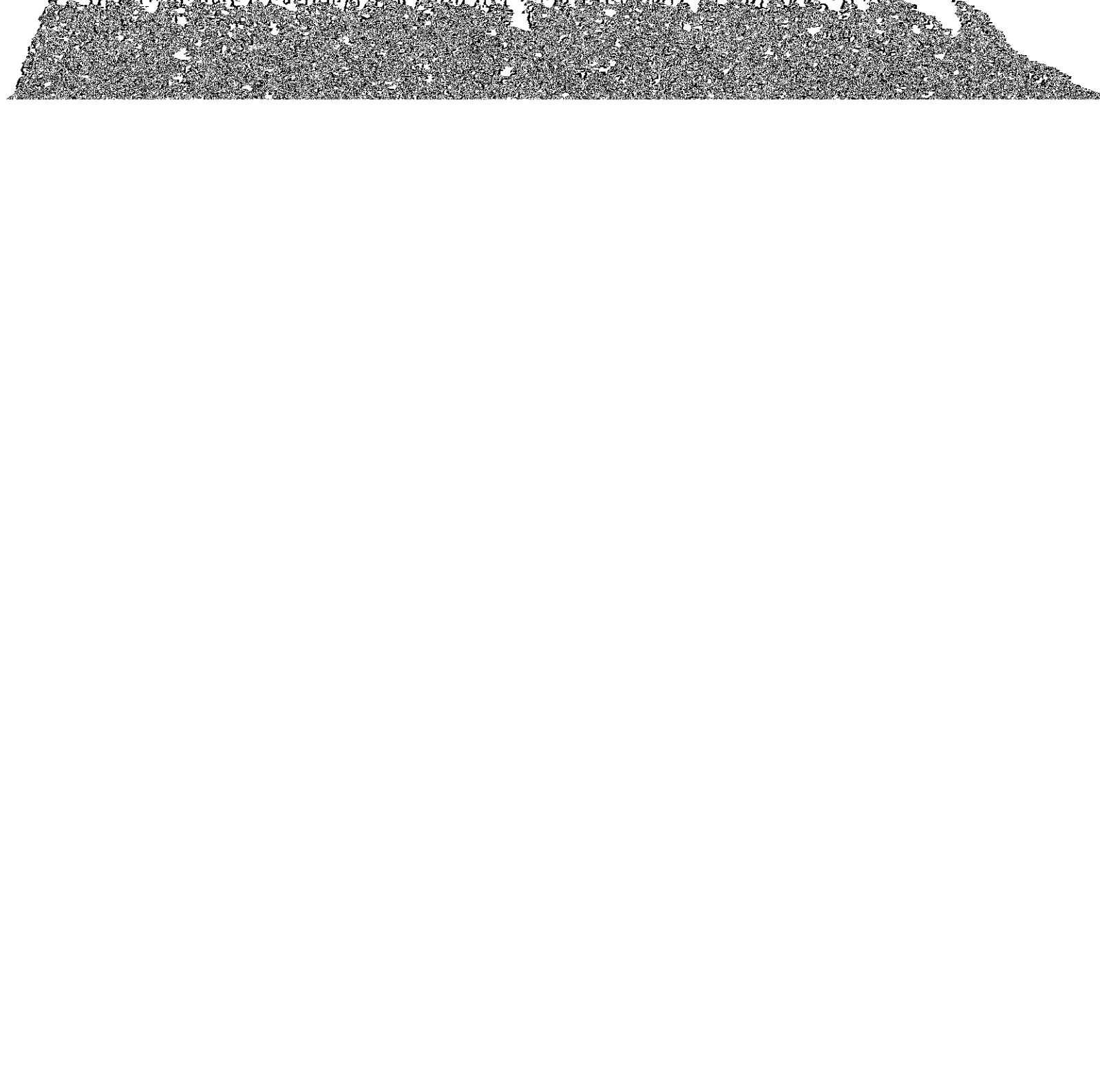


1 the telemarketer the right to solicit in specific states, and call for the telemarketer
2 to be paid a percentage of the amount solicited, typically between 80% and 90% of
3 all funds raised.

4 23. The organizations typically provide the telemarketers with
5 telemarketing scripts, brochures, pledge forms, thank you letters, and decals.
6 These solicitation materials bear a toll free number for each organization, so that



1 asking about donor complaints. She is also charged with making sure that the
2 telemarketer is appropriately registered in each jurisdiction where it will be
3 soliciting. Clinkenbeard is a salaried employee of AVRF, COPS, and DFF, and
4 was not an officer or director of any of them.

5 *Misrepresentations about charitable programs*



1 telephone scripts, brochures, and thank you letters. COPS claims to operate a

1 rent, medical coverage, and costs not covered by their departments; and to provide

1 | consciously avoiding knowing that the telemarketers are engaged in acts or

