# UNITED STATES OF AM ERICA BEFORE FEDERAL TRADE COMMISSION

COMMISSIONERS:	Jon Leibowitz, Chairman Pamela Jones Harbour Will iam E. Kovacic J. Thomas Rosch		
In the Matter of		)	
WHOLE FOODS MARKET, INC.		) )	Docket No. 9324
a corporation.		) ) _)	

DECISION AND ORDER [Public Record Version]

The Federal Trade Commission ("Commission") having heretofore issued to complaint charging. Whole FoodsMarket, Inc. ("Whole Foods" or "Respondent") with violations of Section 7 of the Clayton Act, as amended, 15 US.C. § 18, and Section 5 of the Federal Trade Commission Act, as amended, 15 US.C. § 45, and Respondent having been served with a copy of that complaint, together with a notice of contemplated relief, and Respondent having answered the complaint denying said charges but admitting the jurisdictional allegations set forth therein; and

The Respondent, its attorney, and counsel for the Commission having thereafter executed an Agreement Containing Consent Orders ("Consent Agreement"

Whole Foods is a coporation organized, existing and doing business under

1.

- Subject to the prior approval of the Commission, the Divestiture Trustee shall have the
  exclusive power and authority to divest the Assets To Be Divested and to assure that
  Respondent has completed all of its obligations under Paragraph II.H. of this Order for
  any Asset To Be Divested.
- 2. The Divestiture Trustee shall have six (6) months from the date the Commission approves the trustee agreement described berein to accomplish the divestiture, which shall be subject to the prior approval of the Commission. If, however, at the end of the six (6) month period, the Divestiture Trustee has re

Respondent shall extend the time for divestiture under this Paragraph in an amount equal to the delay, as determined by the Commission.

- 5. The Divestture Trustee stall use commercially reasonable eforts to negotiate the most favorable price and terms available in each contract that is submitted to the Commission, subject to Respondent's absolute and unconditional obligation to divest expeditiously and at a pice from each Commission-approved Acquirer not less than zero dolars. Each divestiture shall be made in the manner and to a Commission-approved Acquirer as required by this Order; provided, however, if the Divestiture Trustee eceives bona fide ofers from more than one acquiring entity for a paticular location listed on Appendix A or Appendix B of this Order, and if the Commission determines to approve more than one such acquiring entity for such location, the Divestiture Trustee shall divest to the acquiring entity selected by Respondent from among those approved by the Commission; provided further, however, that Respondent shall select such entity within five (5) days after receiving notification of the Commission's approval.
- 6. The Divestiture Trustee shall serve, without bond or other security, at the cost and expense of Respondent, on such reasonable and customary terms and conditions as the Commission may set. The Divestiture Trustee shall have the authority to employ, at the cost and expense of Respondent, such consultants, accountants, attorneys, investment bankers, business brokers, appraisers, and other representatives and assistants as are necessary to carry out the Divestiture Trustee's duties and responsibilities. The Divestiture Trustee shall account for all monies derived from the divestiture and all expenses incurred. After approval by the Commission of the account of the Divestiture Trustee, including feesfor the Divestiture Trustee's services, all remaining monies shall be paid at the direction of Respondent, and the Divestiture Trustee's power shall be terminated. The compensation of the Divestiture Trustee shall be based at least in significant part on a commission arrangement contingent on the divestiture of the relevant assets that are required to be divested by this Order.
- 7. Respondent shall indemnify the Divestiture Trustee and hold the Divestiture Trustee harmless against any losses, daims, damages, liabilities, or expenses arising out of, or in connection with, the performance of the Divestiture Trustee's duties, including all reasonable fees of counsel and other expenses incurred in connection with the preparation for, or defense of, any daim, whether or not resulting in any liability, except to the extent that such losses, daims, damages, liabilities, or expenses result from malfeasance, gross negligence, willful or wanton acts, or bad faith by the Divestiture Trustee.
- 8. The Divestiture Trustee shall have no obligation or authority to operate or maintain the Assets To Be Divested.

scheduled raises, boruses and vesting of pension benefits (as permitted by law and for those Store Employees

business information, including all information technology and operating systems, all human resources payroll and benefits records, all accounting and finan

## APPENDIX A OPERATING LOCATIONS

Wild Oats Market 2584 Baseline Rd. Boulder, CO 80305

Alfalfa's 1651 Broadway St. Boulder, CO 80302

Whole Foods Market 3180 New Center Point Colorado Spings, CO 80922

Wild Oats Market 4301 Main St. Kansas City, MO 64111

Whole Foods Market 7250 W Lake Mead Blvd. Las Vegas, NV 89128

Wild Oats Market 5910 S. University Blvd. Littleton, CO 80121

Whole Foods Market 6930 S. Highland Dr. Cotton Wood Heights, UT 84121 Wild Oats Market 1090 St. Francis Dr. Santa Fe, NM 87505

Whole Foods Market 8688 East Raintree Drive Scotsdale, AZ 85260

Whole Foods Market 19440 NW Cornell Rd. Hillsboro, OR 97124

Whole Foods Market 7133 N Oracle Rd. Tucson, AZ 85704

Whole Foods Market 340 N. Main St.

## APPENDIX B CLOSED LOCATIONS

200 W. Foothills Pkwy. Fort Collins, CO 80525

1422 N. Cooper Road Gilbert, AZ 85233

874 E Warner Road Gilbert, AZ 85296

5350 W. Bell Road Glendale, AZ 85308

517 N. Stephanie St. Henderson, NV 89014

17711 Jean Way Lake Oswego, OR 97035

8194 S. Kipling Parkway Littleton, CO 80127

6424 Naples Blvd. Naples, FL 34109

7831 Dodge St. Omaha, NE 68114

9028 W. Union Hills Peoia, AZ 85382 13823 N Tatum Blvd. Phoenix, AZ 85032

87 Marginal Way Portland, ME 04101

2077 NE Burnside St. Gresham, OR 97030

5695 S. Virginia Steet Reno, NV 89502

4979 S. Virginia Steet Reno, NV 89502

4600 Shelbyville Road St Matthews, KY 40207

15569 W. Bell Road Surprise, AZ 85374

3736 W. Center Park Drive West Jordan, UT 84084

8819-8833 Ladue Rd. St. Louis, MO 63124

#### APPENDIX C

#### INFORMATION TO BE PROVIDED TO THE DIVESTITURE TRUSTEE

For each store listed in Appendix A and Appendix B:

Store number, banner, name, address, city, state, zip code and county

Total square footage and selling space quare footage

Date store opened and closed if applicable)

Indication whether store is freestanding or in a shopping center

Indication whether store has equipment (yes or no answer within ten (10) days of approval of trustee agreement, full list of fixtures and equipment to be provided later upon the request of the Divestiture Trustee

Total gross sales for the (1) 2008 fiscalyear, (2) first quarter 2009 fiscalyear, and (3) first quarter 2008 fiscalyear

Occupancy expenses (segmented by minimum amual rent, percentage rent, common area maintenance expenses insurance, taxes and utilities) during the last full fiscal year

Lease and lease abtract indicating lease commencement date, baselease expiration, remaining renewal options, minimum amual rent, percentage rent and threshold, rent adjustments, recapture rights/operating covenants, and use restrictions

Any required contractual obligations to be assumed related to occupancy

Fixture (basic floor plan layout) and site plans (e.g., ingress and egress into shopping center, etc.) to the extent they exist

Aerial, exterior and interior photographs to the extert they exist

Maps of the customer draw area and customer spotting surveys and supporting data, to the extent they exist, to be provided on the Closing Date for the particular store

For the Wild Oats Associated Intellectual Property:

A detailed list of all assets that constitute the Wild Oats Associated Intellectual Property

All registrations for all trademarks, trade dess, service marks and trade names

### CONFIDENTIAL APPENDIX D

[Redacted From the Public Record Version, But Incorporated By Reference]