# 101 0115

## **UNITED STATES**

- 1. Respondent PoolCorp is a catiporaragnized, exiting ad doing busisse undernal by virtue of the State elfavare with its principal placeus finess located at 109 North all vd., Covington, duisiana 70433-5521.
- 2. The Federal Trade Commission has jurisdiction of the surbjætter of this perding and of Respondent, and the proceeding is in the public interest.

#### **ORDER**

I.

IT IS ORDERED that, as used in this Order, the following definitions shall apply:

#### THE PARTIES

- A. Respondent or PodCorp means Pool Corporation, its directors, officers, employees, agents representatives, predecessors successors and assigns and its joint ventures, subsidiaries, divisions, groumpts a affiates controlled PogolCorp; and the spective directors, offices, employes, gents, reprentaives, predecessor, successors, and assigns of each.
- B. Commission meas the Elera TradeCommission.

#### **OTHER DEFINITIONS**

- C. Analysis to Aidurblic Comment means the public methat provided by Commission that describe alternations in the Complain FTIC File No. 101-0115 and the tes of this Order.
- D. Antitust Compliance Program means the program to ensure compliance with Itis Order and with the Antitrus Italians, so required by Paragraph III of this Order
- E. Antitrustaws means the deal Trade Commissin Act, as maended, 15 U.S.C. § 41 et. seq., the Shermanct 15 U.S.C. § et. seq., and the Claryn Act, 15 U.S.C. § et.2 seq.
- F. Business Sengent menas, separtely pool builders; pool retailends; papol service companies.
- G. Confidentially means that and pocuments or tada that exprodued by a Manual ctuer to athird party are in an aggregated or other form such that the documents or data could not be used to identify spific pricing or sales to yain dividual Distributor(s), and that vill not be provided to or otherwise shared with Respondent.

- H. Dealer means any Persone. (g., pool builders pod service companies, and pool retail stores) that sets Pool Products it rectly to owners of residential or commercial pools
- Delivery Service means all terms and viscers associated with inatibilitor delivering Pool Products to a cripical location on behalof a Manufacturer, Baler or other erson, including but not limited to, debiver pool Products via truckmonn con calier, delivery drectly to a consumer shome or job site, the timely scheduling of the delivery, and the extension of credit to legible Dealers
- J. Distribute or Distribution means thewholes de purchase of Pool Products from a Manufactuer and there sale of those Pool Products of Dealers or others
- K. Distributor means a Person that Distributes, or intends to Distribute, Pool Products.
- L. Document meas all writtencoeded, or gaphicmaterla of everkind, prepared by any Person, that aim the possession, custoody ontrol Respondent, and include but is no included to, letters, reports, machapeanails, notes, and semetations.
- M. Executive StaffmeanslaDirectors on the ard of Directors, the President, all Vice Presidents, the Chilena Ficial Officer, Syg 1.000011

- S. Person means may individual, partnership, joint venitume corporation, association, trust, unincorporation oragnization, jointenture other busise or governmental entity and ansubsidiary division, group affliate theore.
- T. Pool Product messanyequipment, produpart or maisle used of the construction, renovation, maintenance, repair or service of residential or commercial swimming pools (e.g., pumps, fitters, heaters, deaners, covers, drains, fittings, diving boards, steps, rails, pool liners, pod walls, chemicals, and deaning tobs). This definition does not induce: pool by sor games; generic building materials (.e., concrete, salt, sand, rebar, tiles, paves, and electrical plumbing quotucts); on ya equipment, produpart or material that is used solely for lands caping or irrigation, Olympic-style pools, or pods used in commercial water parks.
- U. Preferred Vendor mæns a Mænufacturer than as benedesignated by Respondent as being eligible for favorable orpreferential teatment by Respondent in connection with the sale, oprmotion, marketing purhase of the Manufaure's Pool Product(s).
- V. Price Term means thewholes de price, resde price, purchase price, price list, credit term, delivery term, service term, or any other term defining, setting forth, or relating to the moneycompension, or service to by a Manuaric tuer in connection with the sale of its Pool Products of Respondent.
- W. Product Support Immseanyserviceassistancer other supporelate to a Manufature's Pool Product(s), including not lited to, the processe or administration of Manufacturer waranties, Manufacture relates to bles, and training on the features of a Manufacturer's Pool Product.
- X. Sales Staffmeans the offics, directors, employs, ad contrators of Responde whose duties priinty are late to the matrixe, pormotion, sale, or pharse of Pool Products.

II.

IT IS ORDERED that Respondentt, image directly or indirectly, or throubgany corpor

- Manufature sells, or intends to sell, **Podu**ts to abject ributor(s) other than Respondent; or
- 2. Respondent sregment(s) with an Unfacturer to been exclusive Distributor of private label Pool Products.
- E. Respondent, within nin(1910) dys after the date this Ordones final, shall inveated or modify any condition, requirement, policy, agreement, contract, or understanding with any Manufature that is inconsistent with the terms of this Order

#### III.

IT IS FURTHER ORDERED that Respondent shall designitain, and capter a Antitust Compliance Program to assure compliance with Itis Order and with Itie Antitust Laws. This procon shall include, but not be limited to:

- A. Respondent s density on of an finder or director to suppies persoling the desing maintenance, and operation of his program, and to be available on an ongoing basis to respond to any questions by employees of Respondent;
- B. Distribution of a confythis Ordeo all Executive Stafand SaleStaff:
  - 1. Within thirt (30) des of the datters Order doesnes fint and,
  - 2. Annually within thir (30) does of the annirsary of the tolar this Order terminates;
- C. In-Person Taiming on the quairements of this Oracled the Antitrustalus for Respondent s Executive Staffcturo Boncually at either Respondent s Italiana management neetings;
- D. Training on the quirements of this Oracled the Intitrustality for the Sales Staff to occur annually;
- E. Distribution with thirt (30) does after this Order does find a copy of this Order and the Alhasis to Aid UPolic Comment to all Manufare full hais 10 and 12 Executive Sta and Sal

IV.

### IT IS FURTHER ORDERED that:

- A. Within sixty (60) days after the date this Order becomes final, Respondent shall submit to the Commission averified written report setting forth indetail the manner and form in which the Respondence complied, is coimplyand will complywith this Orderor F the period coverd by this report, theore shall include, but not be limited to:
  - 1. The name, title, business address aileaddress, and business phone nuonfiber theofficer or directords ignated by Respondent of design, maintain, and operate Respondents Antitust Compliance Program;
  - 2. The name, title, business address aileaddress, and business phone nuonfiber each Person to whom Respondent its tributed acopy of this Order, and the date and mannife distribution to earth; a
  - 3. The name, title, business address aileaddress, and business phone nuonfiber each Person who ceived in-Person aimingon the quirements of this Orde and the Antitrus twis; the the and lotion at which chaperson watrained; the name, title, business eschemail address, and business phone nuonfiber the Person who ducted the inting and a decription in recomable deail of the In Person Training.
- B. One (1) year afte the document this Order come final, and naually for theolfowing nine (9) years on the annisonry of the document this Order come final, as who as at anyther such times as the Commission require Respondent shall file raified witten report with the Commission setting thom in detail the maramed from in which it has complied and is c

- 4. The name, business ackstree-mail acksts, and business phroumeber of ach Person to whom Respondentree, solicited presented on a courged any Manufature to furnish infortional relating the priore quantity anysales by the Manufacture to any Distributor other han Respondent;
- 5. The name, title, business address aileaddress, and business phone number each Person who has plained orleaged, or by or in writing including but not limited to, pleading filed in any tate or deal court), that Respondent has violated this Order the Antitrustwis, adesciption in reasonable aileof the complaint or albedion, and a substiption of any tion or or duct by espondent taken oproposed inspense to the complaint equation; and
- 6. The names, business address, business phone numbered enilaaddresseof the top ten Mandrates that sold to Respondente attest 138 0.0000 TD (ation, and a

### VI.

IT IS FURTHER ORDERED that for the process of derminingor secting compliance with this order, upon wretteest, Resporteshall permit actually authorized representative of the Commission:

A. Access, during office hours and in the presence of counsel, to all facilities and access of inspect anothery all books, leet gs, accounts ocrospondence memorand and other records and documents in the possession or under the control of Respondent elating to any matters conta