

ORIGINAL

TRADE MARK

- Do not cite to demonstrative exhibits as substantive evidence.
- Do not cite to expert testimony in support of propositions that should be established by fact witnesses or documents.
- Do not cite to an offer of proof or testimony or documents that were elicited on an offer of proof.
- Violations of the requirements of this Order should be pointed out by opposing counsel in the reply brief or reply to proposed findings of fact.
- When citing to trial testimony, the parties shall identify that testimony by the witness' name, the letters "Tr." and the transcript page number. Do not provide line numbers or the word "at" before the transcript page number. Do not use first initials unless there is more than one witness with the same last name. The citation following the statement of fact shall be in parentheses. An example of the format that shall be used is:

• Reply findings of fact shall set forth the opposing party's proposed finding of fact in single space and then set forth the reply in double space. Reply findings of fact shall be numbered to correspond to the findings that the reply findings are refuting and shall use the same outline headings as used by the opposing party in its opening proposed

finding of fact, set forth the opposing party's proposed finding of fact and then state that you have no specific response or do not disagree.

An example of the format for reply findings that shall be followed is:

39. Jarrett Inc. was a corporation organized and existing under the laws of the Commonwealth of Pennsylvania, publicly traded on the American Stock Exchange, with its principal place of business at 1740 Lake Needwood Drive, Suite 300, Arlington, VA, 22201. (CX 328 at 001253; CX 021 at 1003; Hanson, Tr. 6732).

Response to Finding No. 39:
Respondents have no specific response.