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8 UNITED STATES DISTRICT COURT

9 DISTRICT OF NEVADA

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|----|---------------------------------|---|----------------------------|
| 10 | FEDERAL TRADE COMMISSION, |) | CV- |
| 11 | |) | |
| 12 | Plaintiff, |) | COMPLAINT FOR INJUNCTIVE |
| 13 | |) | AND OTHER EQUITABLE RELIEF |
| 14 | v. |) | |
| 15 | |) | |
| 16 | AUTOMATED ELECTRONIC CHECKING, |) | |
| 17 | INC., a Nevada corporation; |) | |
| 18 | |) | |
| 19 | JOHN P. LAWLESS, individually, |) | |
| 20 | and as an officer of Automated |) | |
| 21 | Electronic Checking, Inc; and |) | |
| 22 | |) | |
| 23 | KENNETH MARK TURVILLE, |) | |
| 24 | individually, and as an officer |) | |
| 25 | of Automated Electronic |) | |
| 26 | Checking, Inc., |) | |
| 27 | |) | |
| 28 | Defendants. |) | |

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22 Plaintiff, the Federal Trade Commission ("FTC" or
23 "Commission"), for its Complaint alleges:

24 1. This case concerns the Defendants' practice of debiting
25 the bank accounts of consumers for fraudulent and unauthorized
26 charges, in violation of the Federal Trade Commission Act, 15
27 U.S.C. Section 45(a). The Defendants, acting as a payment
28 processor on behalf of client merchants who were engaged in

1 fraud, used a relatively new payment mechanism that lacked
2 systemic monitoring in order to debit money from consumer bank
3 accounts, deduct Defendants' own fees, and transfer the remainder
4 to said client merchants. Undaunted by glaring indicators that
5 the transactions were induced by fraud or were unauthorized,
6 Defendants continued to process such payments for years.

7 2. The FTC brings this action under Section 13(b) of the
8 Federal Trade Commission Act ("FTC Act"), 15 U.S.C. § 53(b), to
9 obtain permanent injunctive relief, rescission or reformation of
10 contracts, restitution, the refund of monies paid, disgorgement
11 of ill-gotten monies, and other equitable relief against
12 Defendants for engaging in unfair acts or practices in connection
13 with their processing of debits and charges to consumer financial
14 accounts on behalf of Defendants' client merchants. Defendants'
15 acts and practices violate Section 5(a) of the FTC Act, 15 U.S.C.
16 § 45(a).

17 JURISDICTION AND VENUE

18 3. This Court has subject matter jurisdiction pursuant to
19 28 U.S.C. §§ 1331, 1337(a), and 1345, and 15 U.S.C. §§ 45(a) and
20 53(b).

21 4. Venue in this District is proper under 15 U.S.C. §
22 53(b) and 28 U.S.C. §§ 1391(b) and (c).

23 PLAINTIFF

24 5. Plaintiff, the FTC, is an independent agency of the
25 United States Government created by statute. 15 U.S.C. §§ 41-58.
26 The FTC is charged, *inter alia* , with enforcement of Section 5(a)

1 of the FTC Act, 15 U.S.C. § 45(a), which prohibits unfair or
2 deceptive acts or practices in or affecting commerce.

3 6. The FTC is authorized to initiate federal district court
4 proceedings, by its own attorneys, to enjoin violations of the
5 FTC Act, and to secure such equitable relief as may be
6 appropriate in each case, including rescission or reformation of
7 contracts, restitution, the refund of monies paid, and the
8 disgorgement of ill-gotten monies. 15 U.S.C. § 53(b).

9 DEFENDANTS

10 7. Defendant Automated Electronic Checking, Inc. ("AEC")
11 was a Nevada corporation with its principal place of business at
12 4910 Mill Street, Reno, Nevada 89502. It was engaged in the
13 business of providing payment processing services to merchants,
14 including many who are considered "high-risk" by banks and the
15 payment processing industry. AEC transacted business in this
16 District. AEC dissolved its corporate status in March 2012.

17 8. Defendant John P. Lawless ("Lawless") was the CEO,
18 Secretary, Treasurer and 45% owner of AEC. Individually or in
19 concert with others, he has formulated, directed, controlled, has
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1 authority to control, or has participated in the acts and
2 practices set forth herein. He transacts or has transacted
3 business in connection with the matters alleged herein in this
4 District and throughout the United States.

5 10. AEC, Lawless, and Turville are hereinafter referred to
6 collectively as "Defendants."

7 COMMERCE

8 11. At all times material to this Complaint, Defendants
9 have maintained a substantial course of trade in or affecting
10 commerce, as "commerce" is defined in Section 4 of the FTC Act,
11 15 U.S.C. § 44.

12 DEFENDANTS' BUSINESS PRACTICES

13 Introduction

14 12. From at least 2007 through at least 2011, AEC has
15 operated as a third-party payment processor ("payment
16 processor"). As a payment processor, AEC has entered into
17 contracts with merchants ("client merchants") in which AEC has
18 agreed to process the exchange of money between the client
19 merchant and the client merchant's customers.

20 13. In order to provide payment processing services, AEC
21 entered into contractual relationships with one or more banks
22 through which it agreed to transmit the transactions through the
23 banking system. During the period from 2007 through 2011, AEC
24 processed debits through at least four banks: (1) First Regional
25 Bank in Century City, California; (2) Metro Phoenix Bank in
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1 First Bank of Delaware in Wilmington, Delaware.

2 14. Several of AEC's client merchants have engaged in
3 unfair and deceptive practices to obtain consumer financial
4 account information, resulting in fraudulent and unauthorized
5 debits to consumers' accounts.

6 15. AEC has played a critical role in its client merchants'
7 unlawful business practices. It has provided its client
8 merchants with access to the United States banking system, has
9 controlled the procedures through which money is debited from
10 consumers' bank accounts, and has disbursed consumer funds back
11 to its client merchants.

12 16. AEC knew, or should have known, that its client
13 merchants induced consumers to buy their products through
14 fraudulent representations and routinely failed to obtain the
15 consumers' authorization for debits to their accounts.

16 17. In some instances, AEC debited the bank accounts of
17 consumers who had been misled regarding the nature of the product
18 offered for sale. For example, many consumers believed they were
19 applying for a credit line offered through one of AEC's client
20 merchants, only to learn that instead, they had been enrolled in
21 an online "shopping club" with hefty fees.

22 18. In many other instances, AEC debited the bank accounts
23 of consumers who had never heard of AEC's client merchants, had
24 never knowingly agreed to purchase any products or services from
25 AEC's client merchants, and had not authorized a debit to their
26 account. For example, AEC debited the bank account of Jacob A.

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1 d) Christopher S. informed his bank that he did not
2 authorize the charge and asked that the bank reverse the
3 unauthorized debit. The bank informed him that he needed to file
4 a report with the police, which he did.

5 e) Christopher S. gave a copy of the police report to
6 his bank but the bank never refunded the charge to his account or
7 the overdraft fee.

8 20. Tens of thousands of consumers have been harmed by
9 AEC's business practices. While some consumers, often only after
10 a great deal of effort, ultimately were able to obtain refunds
11 for the fraudulently-induced and unauthorized debits, many were
12 not. Also, many of the victimized consumers had insufficient
13 funds in their bank accounts to cover the unauthorized AEC
14 debits, resulting in overdraft charges for which few were
15 reimbursed.

16 21. The impact of AEC's payment processing activities is
17 widespread and has caused substantial injury to tens of thousands
18 of consumers, many of whom can least afford to have funds taken
19 from their accounts without authorization.

20 22. As set forth below, from at least 2007 to at least
21 2011, AEC has engaged in fraudulent and unauthorized debiting
22 through the following means:

23 a) AEC has encouraged its client merchants to use a payment
24 mechanism that is not subject to systemic monitoring;

25 b) AEC has processed payments for high-risk clients,
26 through banks engaged in risky practices;

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1 c) AEC has turned a blind eye to its client merchants'
2 excessively high return rates;

3 d) AEC has instructed its client merchants on methods to
4 avoid detection; and

5 e) AEC has ignored and failed to investigate consumer
6 complaints.

7 23. AEC's unfair practices are exemplified in its
8 relationship with its client merchants EdebitPay LLC and Platinum
9 Online Group, as set forth in greater detail below.

10 AEC Encouraged its Client Merchants to Use
11 Remotely Created Payment Orders
12 To Avoid Systemic Monitoring

13 24. AEC's client merchants marketed and sold their products
14 and services on websites or through telemarketing, without face-
15 to-face contact with the consumer. AEC therefore offered payment
16 processing services to merchants using payment methods that did
17 not require a consumer's signature, including bank debits
18 processed through the Automated Clearing House Network ("ACH
19 transactions") and bank debits processed through remotely created
20 payment orders ("RCPOs"). At issue in this complaint is the
21 payment mechanism known as the RCPO.

22 25. Both ACH transactions and RCPOs result in money being
23 withdrawn from (or deposited into) a bank account without the use
24 of conventional physical checks. However, there are important
25 differences between the two payment methods.

26 a) Instead of using paper to carry necessary
27 transaction information, ACH transactions are transmitted between
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1 financial institutions through electronic data transmission using
2 a batch processing, store-and-forward system called the ACH
3 Network. Common examples are direct deposits of an employee's
4 salary or automatic monthly debits to pay for a health club
5 membership.

6 b) In contrast, an RCPO is a payment mechanism that is
7 processed through the banking system much like a traditional
8 paper check, even though it does not exist in paper form. An
9 RCPO is an electronic image of a "virtual" check, created by the
10 payment processor or merchant using the consumer's personal and
11 financial account information. The image looks like a

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1 27. ACH transactions are the subject of regular oversight
2 and scrutiny, as the National Automated Clearing House
3 Association (“NACHA”), a private self-regulatory trade
4 association, enforces a system of rules, monitoring, and
5 penalties for noncompliance. Among other things, NACHA monitors
6 the levels at which attempted ACH debits are returned by
7 consumers or consumers’ banks because high rates of returned
8 transactions (“return rates”) can be indicative of unlawful
9 practices, such as unauthorized debiting of consumer accounts.

10 28. In contrast, the volume and rate of returned RCPO
11 transactions are not subject to systemic monitoring by any
12 centralized entity in the check clearing system. Largely because
13 of the lack of systemic return rate monitoring, and because a
14 consumer’s actual signature is not required on an RCPO, RCPOs
15 have become an attractive payment mechanism for merchants and
16 processors engaged in unauthorized debiting and other unlawful
17 practices.

18 29. AEC encouraged its client merchants to switch to RCPO
19 processing because RCPOs are not subject to the same systemic
20 monitoring and regulation as ACH transactions.

21 a) For example, in January 2008, AEC’s principal Mark
22 Turville notified one client merchant that “NACHA is going to a
23 1% threshold for unauthorized transactions starting 12-21-2007
24 and being enforced 3-21-2008.” Turville urged the merchant to
25 consider switching to RCPOs: “As you know our new [RCPO] product
26 is now being used by most of our clients and does not have a 1%
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1 restriction”

2 b) In October 2008, one of the banks processing debits
3 for AEC notified AEC that it was concerned about the unauthorized
4 return rates that one of its clients was generating for ACH
5 transactions. The bank wrote, “Given these numbers and the fact
6 that NACHA . . . has warned us and the fact that we are getting
7 complaints already from consumers, it would be best that you put
8 this client on [RCPO] for everything, no ACH at all.” AEC’s
9 principal, Mark Turville, responded that AEC was “switching all
10 the accounts under this client . . . to [RCPO] immediately.”

11 30. AEC’s client merchants generated extraordinarily high
12 rates of returned RCPO transactions. Between 2007 and 2011, AEC
13 processed RCPO bank debits to consumer accounts for merchants who
14 generated total return rates of 50%, 60%, 70%, and even higher
15 than 80%. AEC was aware of these return rates because it was
16 notified by the processing bank every time a transaction it had
17 processed was returned.

18 31. The total return rate reflects the percentage of all
19 returned transactions (regardless of the return reason), out of
20 the total number of attempted debits. Therefore, a greater than
21 50% total return rate means that for all consumer transactions
22 processed on behalf of a given merchant, more than half the
23 transactions were rejected by consumers or their banks.

24 32. Since at least 2007, AEC has used RCPOs to debit, or
25 attempt to debit, millions of dollars from consumers’ bank
26 accounts on behalf of its client merchants, even though consumers
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1 and banks routinely rejected the transactions because they were
2 unauthorized and fraudulent.

3 AEC's Clients' High Return Rates for
4 Not Authorized, Insufficient Funds, and Bad Account Information
5 Were Indicators of Possible Unauthorized Debiting

6 33. When a bank rejects an attempted debit to its account
7 holder's account, the bank designates a reason for the rejection.
8 Such reasons include "Not Authorized," "NSF" (or "insufficient
9 funds"), and "Account Closed." As a payment processor, AEC was
10 notified by the bank of the return reason for each transaction
11 AEC processed that was returned.

12 34. The "Not Authorized" designation is used when a debit
13 to a bank customer's account initially clears, but the consumer
14 subsequently expressly notifies the bank that the debit was
15 unauthorized.

16 35. Obviously, a high rate of transactions returned as "Not
17 Authorized" puts the payment processor, such as AEC, on explicit
18 notice that a high percentage of transactions were not
19 authorized by the consumer.

20 36. However, high rates of returns in other return
21 categories can also reflect fraudulent and unauthorized debiting.

22 a) For example, high rates of returns for insufficient
23 funds, or "NSF," may also be indicators of unauthorized debiting.
24 Consumers who are likely to have insufficient funds in their
25 accounts do not commonly "authorize" merchants to debit their
26 accounts, because these consumers know they will incur
27 substantial overdraft charges imposed by the banks.

1 b) Similarly, high rates of returns due to account-
2 number discrepancies may be a warning sign of fraud or
3 unauthorized debiting. If a significant percentage of the
4 merchant's transactions are rejected because the consumer's bank
5 is unable to locate an account matching the information provided

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1 excessively high return rates, AEC failed to take reasonable
2 steps to ensure that it was not engaging in fraudulent and
3 unauthorized debiting on behalf of these client merchants.

4 AEC Matched High-Risk Clients
5 With High-Risk Banks

6 40. AEC's business has focused on client merchants who were
7 considered to be "high-risk," in part because of the high rates
8 at which their transactions were returned.

9 41. AEC's pricing structure has been such that the income
10 earned by AEC from returned transactions was significantly higher
11 than the income earned from merely processing a transaction that
12 ultimately cleared. The more returned transactions generated by
13 AEC's client merchants, the higher the return fees earned by AEC
14 and its banks.

15 42. Despite the higher fees, many banks were reluctant to
16 do business with "high-risk" merchants.

17 43. The few banks who were willing to do business with AEC
18 and its "high-risk" client merchants were often engaged in risky
19 practices themselves, and consequently found themselves in
20 trouble with banking regulators. As a result, AEC was forced to
21 move from bank to bank, constantly seeking out new places to
22 process payments for its client merchants.

23 44. From 2008 through early 2010, AEC processed payments
24 through First Regional Bank located in Century City, California.

25 45. However, in January 2010, First Regional Bank was shut
26 down by the Federal Deposit Insurance Corporation ("FDIC"). This
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1 followed charges by the FDIC that the bank was engaged in “unsafe
2 or unsound banking practices.” The assets of First Regional Bank
3 were sold to another bank, which decided it did not want to
4 continue processing payments for AEC.

5 46. AEC was able to keep some of its client merchants by
6 entering into an arrangement with another payment processor,
7 CheckGateway, which had an ongoing relationship with Metro
8 Phoenix Bank in Phoenix, Arizona. CheckGateway was not willing
9 to accept all of AEC’s client merchants (it rejected EdebitPay
10 LLC, among others), but for those it was willing to accept, AEC
11 transmitted those clients’ transactions to CheckGateway, which,
12 in turn, processed them through Metro Phoenix Bank. This
13 relationship lasted from approximately February 2010 through
14 November 2010.

15 47. Metro Phoenix Bank also attracted the attention of the
16 FDIC, which ultimately charged that it had insufficient capital
17 and was involved in unsound banking practices. In November 2010,
18 Metro Phoenix Bank entered into a consent order with the FDIC and
19 ceased all processing for AEC client merchants.

20 48. Meanwhile, AEC had located another payment processor
21 through whom it was able to funnel transactions to yet a
22 different bank. In late March 2010, AEC entered into an
23 agreement with a payment processor called Elite Debit, which had
24 a relationship with SunFirst Bank in St. George, Utah. AEC
25 transmitted client merchants’ transactions to Elite Debit, which
26 processed the transactions through SunFirst Bank.

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1 49. In November 2010, SunFirst signed a Consent Order with
2 the FDIC, in which it agreed to cease processing for Elite Debit
3 and various other third party payment processors.

4 50. Shortly thereafter, the FTC sued Elite Debit. In
5 announcing the lawsuit, the FTC said Elite Debit was part of “a
6 far-reaching Internet enterprise that allegedly has made millions
7 of dollars by luring consumers into ‘trial’ memberships for bogus
8 government-grant and money-making schemes, and then repeatedly
9 charging them monthly fees for these and other memberships that
10 they never signed up for.”

11 51. In November 2011, SunFirst Bank was seized by state
12 regulators and the FDIC was appointed as receiver.

13 52. Meanwhile, AEC found another means of processing
14 payments by establishing a relationship with First Bank of
15 Delaware in Wilmington, Delaware. From approximately August 2010
16 to February 2011, AEC processed client merchants’ transactions
17 through that bank.

18 53. In addition to processing for AEC, First Bank of
19 Delaware also processed for several other high-risk payment
20 processors , including Landmark Clearing, Inc. In December 2011,
21 First Bank of Delaware entered into a Consent Order with the FDIC
22 in which it agreed to terminate all E-Payment Programs, including
23 the processing of remotely-created checks and similar
24 instruments. Also in December 2011, Landmark Clearing, Inc.
25 entered into a Stipulated Final Order with the FTC to resolve
26 charges of unauthorized debiting.

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1 54. On November 19, 2012, First Bank of Delaware entered
2 into a settlement with the U.S. Department of Justice, U.S.
3 Attorney's Office for the Eastern District of Pennsylvania, which
4 included a concurrent assessment of a civil money penalty of \$15
5 million with the FDIC and the Financial Crimes Enforcement
6 Network ("FinCEN"). In its civil complaint, the Department of
7 Justice alleged that the bank violated the Financial Institutions
8 Reform, Recovery and Enforcement Act ("FIRREA") by, among other
9 things, debiting the bank accounts of consumer victims on behalf
10 of fraudulent merchants and payment processors working in cahoots
11 with such fraudulent merchants. On October 23, 2012, the bank's
12 shareholders approved the bank's dissolution.

13 55. In February 2011, after repeatedly having been forced
14 to cease processing with different banks and third party
15 processors – and having failed to find others who would accept
16 its client merchants – AEC suspended its payment processing
17 operations.

18 AEC Instructed Its Client Merchants
19 On Methods to Avoid Detection

20 56. Although it used banks willing to engage in risky
21 practices, AEC recognized that the banks were under pressure from
22 bank regulators and that AEC therefore needed to take additional
23 steps to conceal its fraudulent and unauthorized debiting.

24 57. AEC recommended that its client merchants use various
25 corporate names, dbas, customer service email addresses, and
26 phone numbers, in order to conceal obvious signs of fraud that
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1 would compel a bank to terminate the merchant.

2 58. In a November 2008 email, an AEC employee advised a
3 client merchant:

4 We feel it is very important that as soon as possible
5 you spread out your traffic using different descriptors
6 and or corp. names/DBA also please use different
7 customer service emails and phone numbers. The best
8 way to fly under the bank radar is to put no more than
9 10K transactions per month under one
10 descriptor/company/DBA. We just had a very large
11 client who lost processing due to complaints. . . . [A]
12 bank will look at what they see of the same and say we
13 have of lot of these this must be fraud. By spreading
14 it around they do not see a lot of the same. It is
15 very dangerous to grow if the traffic is not spread
16 around under different companies/DBAs, descriptors,
17 customer service contacts . . . our goal is to keep you
18 up long term.

19 59. AEC also took steps to disguise warning signs by
20 manipulating its client merchants' return rates for the "Not
21 Authorized" category. Knowing that its banks paid particular
22 attention to returns classified as "Not Authorized," AEC used
23 various techniques to make its client merchants' high "Not
24 Authorized" return rates seem lower than they actually were.

25 a) An excessively high percentage of AEC's RCPO
26 returns were designated by consumers' banks as "Refer to Maker"

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1 Business Bureau, or other regulatory or enforcement agencies
2 about unauthorized debits to their bank accounts.

3 62. In numerous instances, consumers submitted their
4 complaints about unauthorized debiting directly to AEC.

5 63. In numerous instances, consumers' banks requested that
6 AEC provide evidence of consumer authorization to debit specific
7 accounts.

8 64. Whenever consumer complaints came to its attention, AEC
9 steadfastly refused to admit that they were valid. An egregious
10 example of this occurred in 2009, when Bank of America informed
11 AEC's bank, First Regional Bank, that hundreds of Bank of
12 America's account holders had complained about unauthorized
13 debits.

14 65. In a letter dated April 22, 2009, an official from Bank
15 of America's Check Fraud Claims Department advised First Regional
16 Bank that hundreds of Bank of America accounts continued to be
17 debited by First Regional Bank's customers. "Since our last
18 letter [in October 2008], the demand drafts [RCPOs] have
19 increased Our customers are advising us that these
20 transactions are not authorized. These transactions occur
21 daily." The letter asked First Regional Bank to "do the right
22 thing and make Bank of America's customers whole for the
23 unauthorized transactions."

24 66. First Regional Bank turned to AEC, the processor
25 responsible for many of these unauthorized debits, for a
26 response. In an email to First Regional Bank dated April 23,

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1 other financial services products, such as short-term loans. The
2 prepaid cards were marketed with names such as “Elite Plus
3 MasterCard” and “Sterling VISA.” These products were targeted at
4 consumers who had difficulty getting credit. EdebitPay and
5 Platinum marketed these products both on its own websites and on
6 websites operated by third-party affiliate marketers.

7 74. AEC began processing RCPO transactions for EdebitPay in
8 February 2008, just weeks after EdebitPay and its principals

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1 down operations under the name EdebitPay, and to continue their
2 operations using a company with a new name, Platinum Online
3 Group. According to Cleveland, the primary reason for the name
4 change was to “sidestep” the negative publicity associated with
5 the name “EdebitPay” as a result of the FTC action.

6 79. AEC began processing RCPOs for Platinum in November
7 2009 and continued until February 2010.

8 80. When First Regional Bank terminated AEC as a payment
9 processor in early 2010, AEC tried to find a new bank willing to
10 contract with AEC to process payments for Platinum. After six
11 months AEC was finally successful, and arranged to process
12 payments for Platinum through Elite Debit with SunFirst Bank.

13 81. AEC resumed processing for Platinum for about two and a
14 half months, finally terminating its processing for Platinum for
15 good in November 2010, when SunFirst Bank was ordered to cease
16 third-party processing.

17 82. Between November 2009 and November 2010, AEC processed
18 more than \$8 million in RCPO transactions for Platinum.

19 83. In total, from February 2008 to November 2010 (a time
20 period spanning two years and nine months), AEC processed more
21 than \$49.8 million in RCPO transactions on behalf of EdebitPay
22 and Platinum.

23 84. AEC knew or should have known that many of these
24 transactions were fraudulent or unauthorized.

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EdebitPay and Platinum's High Total Return Rates
Were a Warning Signal
of Fraudulent or Unauthorized Debiting

85. The most obvious evidence of EdebitPay and Platinum's fraudulent and unauthorized debiting was the astronomically high rate of returned transactions that these merchants generated.

86. EdebitPay and Platinum's total return rates, when compared with the 2011 average industry total return rates for ACH transactions nationwide, were shockingly high.

a) The average industry total return rate for ACH transactions in 2011 was 1.5 percent . (NACHA 2011 Return Rates; the NACHA average industry return rates were essentially identical from one year to the next during 2007 through 2011 .)

b) In comparison, EdebitPay's total return rate was 85 percent for the transactions processed by AEC. This is over fifty times the average industry total return rate for ACH transactions.

c) Similarly, Platinum's total return rate was 86 percent , also over fifty times the average industry total return rate for ACH transactions.

87. The exceptionally large volume of returned transactions was a glaring sign that EdebitPay and Platinum were grossly out of sync with legitimate commerce.

88. The extremely high levels of returned transactions generated by EdebitPay and Platinum were evidence that they were attempting to debit consumer accounts with information obtained through fraudulent, deceptive, or unfair practices.

1 were, the “Not Authorized” return category was just the tip of
 2 the iceberg. Most of the thousands of consumers who called and
 3 emailed EdebitPay, complaining that they had never heard of it
 4 and did not know why their accounts had been debited, were not
 5 counted in the “Not Authorized” return statistics. These
 6 consumers included:

7 a) consumers who sought a refund from EdebitPay after
 8 their accounts were debited without their consent -- these were
 9 not counted as a “return” by the bank, because the debits were
 10 successfully processed,

11 b) consumers for whom the transaction was returned as
 12 “NSF,” and

13 c) consumers who tried to stop the unauthorized
 14 debiting by closing their account, resulting in a return for
 15 “Unable to Locate.”

16 “NSF” Returns

17 93. An excessively high percentage of AEC’s RCPO returns
 18 for EdebitPay and Platinum were categorized as NSF. These high
 19 NSF return rates, which vastly exceeded normal return rates for
 20 that category, were another red flag for unauthorized debiting.

21 (a) The ACH industry average for “NSF” returns was
 22 1.04 percent of all ACH debit transactions in 2011. Rate for ACH
 23 Return Code R01, NACHA 2011 Return Rates.

24 (b) In comparison, EdebitPay’s “NSF” return rate was
 25 more than 59 percent .

26 (c) Platinum’s “NSF” return rate was more than 51
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1 percent .

2 94. These NSF return rates made it abundantly clear that
3 many consumers were unaware that their accounts were about to be
4 debited. As one consumer wrote in an email to EdebitPay:

5 There must be some kind of mistake, I do not want this
6 service and did not order it. I applied for an auto loan
7 online and now I have paid 3 overdraft charges for a service
8 that I did not order. I don't know why my checking info went
9 over to you guys. ... Please cancel this and please stop
10 trying to withdraw money from my account.

11 "Bad Account" Returns

12 95. Similarly, an excessively high percentage of AEC's RCPO
13 returns for EdebitPay and Platinum occurred due to account-
14 number-discrepancy reasons.

15 (a) The ACH industry average for such returns totaled
16 0.35 percent of all ACH debit transactions in 2011. Combined
17 Rate for ACH Return Codes R2, R03, R4, NACHA 2011 Return Rates.

18 (b) The return rate for EdebitPay due to "Account
19 Closed," "Invalid Account," or "Unable to Locate" was more than
20 19 percent , or nearly 53 times higher than the ACH industry
21 average.

22 (c) For Platinum, the return rate for these reasons
23 was even higher – more than 23 percent .

24 96. These extraordinarily high return rates for "Not
25 Authorized," "NSF," and "Bad Account" put AEC on notice that it
26 was processing a large number of transactions that had not been

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1 properly authorized.

2 AEC Knew that EdebitPay and Its Principals
3 Previously Had Been Sued by the FTC
4 and Were Subject to An Existing FTC Order

4 97. In addition to the bald data evincing unauthorized
5 debits, other information in AEC's possession indicated that
6 EdebitPay and Platinum and its principals posed a high risk of
7 engaging in fraudulent practices.

8 98. The FTC filed a complaint on July 30, 2007 against
9 EdebitPay and its principals Cleveland and Wilson, alleging,
10 among other things, that EdebitPay engaged in deceptive marketing
11 practices and debited consumers' bank accounts without their
12 express informed consent, including consumers who had never
13 applied for or requested the product EdebitPay was selling. The
14 complaint also alleged that many consumers incurred NSF overdraft
15 fees caused by the unauthorized debits.

16 99. On January 28, 2008, EdebitPay and its two principals,
17 Cleveland and Wilson, settled with the FTC, agreeing to pay \$2.2
18 million in consumer redress and agreeing to an order that
19 prohibited them from, among other things, deceiving consumers or
20 debiting consumers without obtaining their express informed
21 consent.

22 100. In February 2008, when AEC began processing RCPO
23 transactions for EdebitPay, AEC was aware of the FTC action and
24 injunctive order against EdebitPay and its principals, Cleveland
25 and Wilson.

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AEC Knew or Should Have Known That EdebitPay Was
Operating In Violation of the Consent Order

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101. EdebitPay violated the 2008 FTC Stipulated Order during the time period that AEC processed its transactions.

102. On May 27, 2010, the FTC filed an action seeking to hold EdebitPay and its principals in contempt of the 2008 Order, alleging, among other things, that their online advertisements for a credit line were false and misleading. The Court agreed, and on February 3, 2011, the judge found EdebitPay and its principals, Cleveland and Wilson, in contempt, ordering them to pay \$3.7 million in monetary sanctions.

1 contains copies of various website images advertising the Century
2 Platinum “credit line,” with precisely the same small font and
3 obscure disclaimers that the Court found to be undeniably
4 misleading.

5 105. Despite publicly-available information about the May
6 27, 2010 filing of the FTC action seeking to hold EdebitPay and
7 its principals in contempt for violation of the 2008 Order, AEC
8 actively sought to resume processing for them. On July 14, 2010,
9 AEC principal Mark Turville sent an email to Wilson at EdebitPay
10 saying, “We have some new banks online and I wanted to see if we
11 could get some of your processing back.”

12 106. In August 2010, AEC was able to resume processing
13 payments for Wilson and Cleveland (under their new company name,
14 Platinum) through Elite Debit and SunFirst Bank. AEC continued to
15 process for Platinum until the FDIC ordered SunFirst Bank to
16 terminate processing for third parties in November 2010.

17 AEC Knew or Should Have Known
18 That EdebitPay Marketed Its Products
19 on Payday-Loan Websites

20 107. A large percentage of EdebitPay’s alleged sales of
21 financial products occurred not on websites dedicated to such
22 products, but on websites at which a consumer could apply for a
23 short-term, high-interest loan or cash advance. Often such loans
24 were to be repaid with the consumer’s next paycheck (referred to
25 as “payday loans”). These sites had names such as “Cash-In-1-
26 Hour.com,” “cashwiredfast.com,” “easycashadvance.com,” and
27 “getyourpaydayadvance.com.”

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1 from their account without their authorization. As consumer
2 James K. of Duluth, Minnesota declared, "I had never heard of the
3 company before. I never purchased any product from them, I did
4 not authorize them to charge my account, and I do not know how
5 they received my account information."

6 114. AEC either never asked for or ignored EdebitPay's
7 customer service records, which revealed thousands of consumer
8 complaints of unauthorized debiting, many involving payday loan
9 websites.

10 AEC Took Active Steps to Conceal Warning Signs
11 Regarding Platinum

12 115. AEC not only disregarded warning signs indicating
13 fraud and unauthorized debiting in connection with EdebitPay and
14 Platinum, but took active steps to conceal or disguise them.

15 116. For example, in order to obtain the approval of its
16 banks to process transactions for Platinum, AEC submitted a
17 merchant application form on behalf of Platinum despite knowing
18 that it contained numerous misleading statements.

19 a) It is common for unscrupulous online merchants,
20 particularly those who have been sued by the FTC or other
21 regulatory bodies, to stop operating under their original
22 business name and resume operations under a new name, in order to
23 avoid the negative publicity associated with the original name.

24 EdebitPay has freely admitted that this was the reason it created
25 the entity "Platinum" in November 2009 and began operating under
26 that name.

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1 Consumers Were Harmed By AEC's Unauthorized Debiting

2 118. Consumer injury caused by AEC's unauthorized debiting
3 practices has been substantial in at least three ways: (1) by
4 debiting millions of dollars from consumers' bank accounts
5 without consumer authorization; (2) by causing significant
6 overdraft charges to consumers; and (3) by forcing consumers (and
7 banks) to take the time and effort to reverse debits and, in
8 certain instances, to close or change their accounts.

9 119. The debit transactions processed by AEC and returned
10 for insufficient funds triggered thousands of dollars in
11 overdraft charges to consumers. Thus, even when AEC was unable
12 successfully to debit from consumers' accounts due to
13 insufficient funds, many consumers still suffered harm. And with
14 very few exceptions, neither AEC nor its client merchants
15 reimbursed consumers for overdraft fees, and consumers' banks
16 often refused to do so as well. Other consumers were forced to
17 close their accounts in an effort to stop repeated unauthorized
18 debit attempts. These consumers expended time and money in
19 closing the old account and opening a new one, for which they
20 were not reimbursed.

21 VIOLATIONS OF SECTION 5 OF THE FTC ACT

22 120. Section 5(a) of the FTC Act, 15 U.S.C. § 45(a),
23 prohibits "unfair or deceptive acts or practices in or affecting
24 commerce."

25 121. Acts or practices are unfair under Section 5 of the
26 FTC Act if they cause or are likely to cause substantial injury

1 to consumers that consumers cannot reasonably avoid themselves
2 and that is not outweighed by countervailing benefits to
3 consumers or competition. 15 U.S.C. § 45(n).

4 COUNT I

5 122. Defendants' acts or practices in processing fraudulent
6 and unauthorized debit transactions to consumers' bank accounts,
7 as described in paragraphs 12 - 119 above, have caused or are
8 likely to cause substantial injury to consumers that is not
9 reasonably avoidable by consumers themselves and that is not
10 outweighed by countervailing benefits to consumers or
11 competition.

12 123. Therefore, Defendants' acts or practices, as described
13 above, constitute unfair acts or practices in violation of
14 Section 5(a) of the FTC Act, 15 U.S.C. §§ 45(a) and 45(n).

15 CONSUMER INJURY

16 124. Defendants have caused consumers substantial monetary
17 loss by causing funds to be debited from consumers' bank accounts
18 on behalf of merchants engaged in deceptive, misleading, or
19 unfair sales practices, which also resulted in other related
20 consumer harm, such as incurring the costs of closing accounts,
21 paying overdraft fees, opening new accounts, and ordering new
22 checks. Consumers could not reasonably have avoided this injury.
23 Defendants have been unjustly enriched as a result of their
24 unlawful practices. Absent injunctive relief by this Court,
25 Defendants are likely to continue to injure consumers, reap
26 unjust enrichment, and harm the public interest.

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2 D. Award Plaintiff the costs of bringing this suit.

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Janet Ammerman

12 326-3248, menu...-cc.gov (China)

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