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by providing the dollar revenue derived from its completed contracts and the estimated dollar revenue attributable to those contracts which have not yet been completed and those

conversation, I understand that the FTC prefers that respondents err on the side of over-inclusiveness, and thus conclude that your office would prefer that Company X so report dollar revenue both from completed and uncompleted contracts.

Your cooperation and assistance on this matter is greatly appreciated.

In accordance with the customary procedures, I shall expect a response only if the foregoing does not accurately reflect the views of your office.

Sincerely yours,