

The Beteria Section 74 (h) of the Claston for which readings release under the Presion of Information Act Jeffrey Kaplan, Esq. Staff Attorney Premerger Notification Office Room 303 Federal Trade Commission 6th Street and Pennsylvania Avenue, N.W.

Washington, D.C. 20580

elephone conversation yesterday Pursuant. with my colleage I am writing to request your

TIZE OF LEADS ACTION LEST. Under the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended (the "Act").

The transaction involves a sale by the Seller of the assets of its travel business to the Buyer. The nurchase price to be paid to the Buyer includes \$5 million in cash and an assumption of certain Habitaties of the Seller. In consideration for the Seller's agreement not to compete. The aggregate amount of Habilitles to be assumed by the Seller is approximately \$10 million, or which \$7 million represents the Seller's obligation to provide tours and related services to its customers. The assets being transferred to the Buyer include approximately \$7 million in cash which represents the deposits and partial payments received by the Seller with respect to the aforesaid tours and services.

> We believe that the foregoing transaction does not meet the "size of transaction test" since under Rule 801.21

promulgated under the Act the approximately \$7 million of cash included in the assets being sold to the Buyer would not be included in such assets for purposes of determining

million and therefore no Premerger Notification and Report Form is required with respect to this transaction.

Although the foregoing sets forth the essence of the transaction, for tax reasons, the transaction may be structured slightly differently but will involve the same amount of liabilities being assumed and the same amount of assets being transferred. The transaction may be structured so that simultaneously with the closing the Buyer will enter two as same agreement with the Earlar hursuant to which

services (which is estimated to cost the Buyer approximately \$7 million to provide). In order that the economics of transaction remain as agreed by the parties, under this structure the Buyer will pay the Seller \$12 million for the assets (e.g., the original \$5 million agreed by the parties plus the \$7 million received by the Buyer under the separate agreement described above), which assets will include the epproximately \$7 million of tour deposits and navial nevents (as discussed above, the Buyer will also pay Seller \$2 million for the Seller's agreement not to compete). Since the Buyer will be assuming the \$7 million liability to provide the tours and services by way of the aforesaid separate agreement, the purchase price to be paid for the assets under the Assets Purchase Agreement will not include the assets under the Assets Purchase Agreement will not include the assets by the Buyer of such \$7 million of liability.

is more complicated, the economics remain identical to those set forth in the transaction described in the second paragraph of this letter (e.g., \$5 million for the assets, including the \$7 million of cash for the tour deposits and payments; \$2 million for the non-compete and \$10 million of assumed liabilities including \$7 million with respect to the tours and related services). Accordingly, for the reasons stated above we believe that under this alternate structure

soon as possible to let me know your thoughts on this matter.

Jeffrey Kaplan, Esq.

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I realize that you are very busy; however the Buyer and Seller are anxious to close the transaction as quickly as possible. I appreciate your help with this matter.

Sincerely yours,

By Telecopier and Hand Federal Express