

March 8, 1989

VIA FACSIMILE TRANSMISSION

Mr. Patrick Sharpe Compliance Specialist Premerger Notification Office Bureau of Competition Room 301 Federal Trade Commission Washington, D.C. 20580

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the Rules to the transactions describe Antitrust Implovo.

Summary of Business Relationships.

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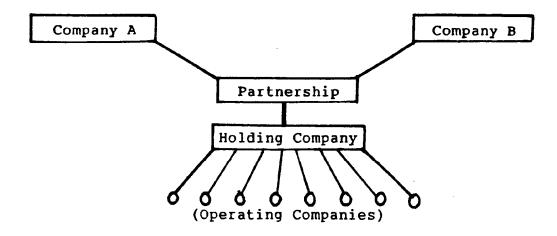
either Company A or Company B within the meaning or the company b, excess of \$100 million. No other percent of \$100 million. No other percent and the company b within

Pursuant to the partnership agreement which created the Partnership, each of Company A and Company B directly or indirectly owns a 50% interest in the Partnership and is entitled to receive 50% of the Partnership's profits. In addi-+ion. the partnership agreement gives each of Company A and northership currently

has a wholly-owned company for eight correserves as a holding company for eight Companies").

Page 2

The following diagram reflects the existing business relationships between Company and the Operating Companies.



Company A is presently unable to fund its 50% share of the cash necessary to finance future acquisitions that have been identified by the Partnership. By contrast, Company B presently has sufficient cash to finance a disproportionately large share of such possible acquisitions. After extensive negotiations, Company A and Company B have developed the following interim arrangement (the "Proposal") for financing such possible acquisitions.

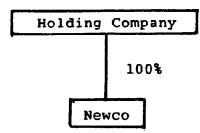
Under the Proposal, Company A and Company B will enter into an agreement (the "Ownership and Governance Agreement"). Pursuant to the Ownership and Governance Agreement, the

Operating Companies to Newco (the "Stock Contribution").
Following the Stock Contribution Walding Companies and accompanies

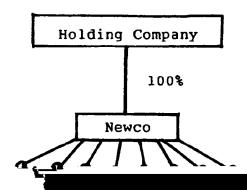
diagram reflects the proposed transactions described above.

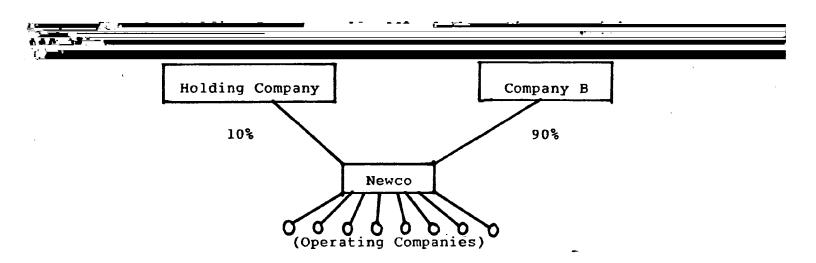
Mr. Patrick Sharpe March 8, 1989 Page 3

Step 1: Holding Company forms Newco.



Step 2: Holding Company contributes to Newco all of the voting securities of the Operating Companies.





For a period following execution of the Ownership and Gavernings Agreement, Company B will be obligated to finance 90% of the total cost of all acquisitions effected by Newco, while Holding Company will be obligated during the same period to finance the remaining 10% of the total cost of such acquisitions (all such companies acquired by Newco, including

In addition, pursuant to the Ownership and Governance Agreement. Company A will be granted options (the "Purchase

Options") to purchase up to a 50% ownership interest in eac h of will specify that Purchase Options must be exercised in the order in which the Covered Companies are acquired (i.e., on a "first-in, first-out" basis).

The Ownership and Governance Agreement will also give both

Company) and Company B own 100% of a Covered Company, the board seats will be distributed equally between them. Generally, where the Partnership (indirectly through the Holding Company) and Company B own less than 100% of a Covered Company, the Partnership will have more board seats than it would otherwise have given its ownership percentage (10%), but fewer board seats than Company B.

Reporting Requirements under the Act.

It appears that the only potentially reportable transaction under the Act is the sale to Company B of 90% of the outstanding stock of Newco (the "Newco Stack Selo"). For the following

First, we believe that the Newco Stock Sale should be

persons are . . . the same person " We are aware that the Bureau of Competition historically has taken the position that partnership interests are not "voting securities" within the manning of the late, since that

their owners to elect persons exercising functions similar to those exercised by directors of corporations. In this case, however, each of Company A and Company B has the right under the partnership agreement to designate 50% of the members of the Partnership's governing board. Furthermore, the basis for distinguishing between partnership interests and voting securities in the context of Section 802.30 seems significantly eroded, given that the current definition of "control" has the effect of treating partnerships substantially as corporations for purposes of determining their ultimate parent entities. Moreover, Company A and Company B could avoid this technicality (and would be willing to do so) by causing the Partnership to distribute the stock of Holding Company to them equally, so that each would "control" Holding Company through the holding of voting securities. It therefore seems anomalous to deprive n of the bonneit of the Contine 002 20 -marmy '

terests rather than voting securities.

Second; no real change in "control" will occur as a result of the Newco Stock Sale. The "acquired person" in the Newco Stock Sale will be Newco. Since Company B has the right to receive 50% of the profits of the Partnership, Company B currently "controls" the Partnership within the meaning of Section 801.1(b)(1)(ii) of the Rules. Company B therefore currently indirectly "controls" Holding Company and the Operating Companies, and prior to the Newco Stock Sale will indirectly "control" Newco. Thus, the acquiring person (Company B) and the acquired person in the Newco Stock Sale

Newco Stock Sale as the information which will be obtained through reporting will not be meaningful. If filing were required with respect to the Newco Stock Sale, as the acquiring person Company B would include in the information reported upgar Items & and its Matification and Benort Form all of the

under Items 5-9 of its Notification and Report Form only the

Notification and Report Form would be identical to that

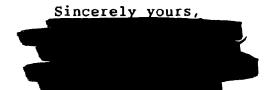
Mr. Patrick Sharpe March 8, 1989 Page 6

Report Forms which would be filed by Company B as the acquiring person and by Company B and Company A as the ultimate parent entities of the acquired person will not disclose any real change in "control" of Newco and would not appear to be meaningful to the Bureau of Competition. We therefore believe that reporting of the Newco Stock Sale should not be required.

As we discussed by telephone today, we would like to receive your interpretive advice by not later than the close of business on Thursday, March 9, 1989. Please feel free to contact me or

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additional information.



Section 802.30 cannot apply when there are two UPE's (50-50) on the acquired side. The B-B remarks on is intraperson but the B-A is not.

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the statute and you will find that B'S
acquisition of anissuer of which it owns 50% is exempt,
acquisition call
and conveyed the
staff's conclusion on
this issue