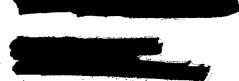


WRITER'S DIRECT DIAL NUMBER:

August 9, 1990



PEDERAL EXPRESS

Washington, D.C. 20580

Att.: Patrick Sharpe, Esq.

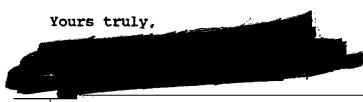
Dear Pat:

transaction.

these entities that accomplishes the shift in control of the

would be no change in the potential competitive impact of the transaction, but in your view, the reporting requirements would be different. As I also noted, such an interpretation has the potential to narmit without compliance all similar ident ventures so long as (i) no participant will own 50% of the holding company and (ii) there is some sort of merger. This could not be the intention of §801.40.

I hope the Department will reconsider its position. Please be so kind as to call on Monday to discuss this matter.



subsequent merger. Since it is a merger, dol. 40 cannot affly. It there were no merger, then it will be subject to 801.40! (25)



August 13, 1990

Via Telecopy and Federal Express



Dear Dear

The purpose of this letter is to confirm the terms of our

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Attached hereto and incorporated into this letter by

after the date hereof, will submit a draft of the definitive purchase agreement and proposed form of lease for your review and shall in good faith negotiate additional

specified on Exhibit I. The definitive agreements will contain representations and warranties, affirmative covenants and conditions precedent as are customary in transactions of this type and such other provisions as shall be mutually agreeable.

Each party agrees to use its best efforts and to take such corporate and other action as shall be necessary and appropriate to cause the acquisition of the Facilities by and the subsequent leaseback by you or your affiliates to be duly consummated as soon as practical with one group of facilities totaling approximately \$76 million expected to close by September 30, 1990 ("Group 1") and the remaining group

other in connection with the transactions contemplated hereby.

EXHIBIT A



کی است کا

The form of a satisfactory Standby Irrevocable Letter of Credit is attached as Exhibit III.

onvernmental authorities and others required for

conforming use.

الرازية يمسيه المتساعطين الهاجان الإنهام المطار

3. Receipt of evidence of proper licensing and compliance

to all permits, licenses, conditional use permits, certificates of need, and proof that each Facility is in

and all insurance requirements, and has all necessary current provider agreements.

- Disclosures in writing, for review, of all pending or threatened litigation or governmental proceedings seeking to enjoin, challenge or collect material damages in connection with the Facilities or the acquisition.
- 5. Receipt of title commitments satisfactory to in current ALTA extended coverage owner's form for each of

streets adjoining the property; the ability to conduct the

August 13, 1990 Page Three

remuirements of annionable series and above land use

possession of the Facilities; and such other title issues as required by Each policy shall be in an amount at least equal to the acquisition price for the Facility.

Receipt or a final "as-built" ALTA survey for each of the

easements), building lines, roads and such other items as may be required by or the title company. The surveys shall indicate that there are no encroachments onto any adjacent property or onto any building line or easement affecting any of the properties.

7. Nartication that no menaming admines absence in the

or has occurred.

8. Satisfactory completion of environmental due diligence.

satisfactory to from a qualified geotechnical or engineering firm acceptable to concerning the presence of hazardous substances on, in, or under the properties.

9. Receipt of legal opinions from counsel to and its

authorization; enforceability; violation of law or codes; cause of an event of default; zoning; receipt of all approvals, consents, permits, licenses, and certificates of need; litigation; eminent domain; and environmental matters.

10. For the Group 1 facilities there has been no material adverse change in operating performance of the Existing Facilities. August 13, 1990 Page Four

11. closing of the Group 2 facilities shall be

third parties, with a minimum aggregate purchase price of \$45 million, 3) and achieving net revenue less

\$71 million for the three months ended February 28, 1991 (whichever month end immediately precedes the closing) 4)

performance of the Facilities at or above fiscal year 1991

- 12. Approval of the transactions contemplated hereby by bank group and approval of new covenants by bank group which will allow to operate at the forecasted levels without default.
- 13. Obligation to close the Facilities included in the transaction but not yet inspected by the (see Exhibit II) is subject to satisfactory inspection by management of

The obligation of to consummate the Group 1 transaction will be subject to:

- 1. Receipt of evidence of proper licensing and compliance with other legal requirements, including but not limited to, all permits, licenses and certificates of need required to permit the transfer.
- Approval of the Group 1 transactions contemplated hereby

The splighting of the comments the Compa. 2

 Receipt of evidence of proper licensing and compliance with other legal requirements, including but not limited to, all permits, licenses and certificates of need required to permit the transfer. August 13, 1990 Page Five

2. Approval of the Group 2 transactions contemplated hereby by bank group.

We are pleased to submit this letter to you. If you are in agreement with the foregoing, please indicate by signing and

. by August 15, 1990. Also,

Very truly yours,

. P.

Agreed to and confirmed this ____ day of August, 1990.

By:
Title:

Sale/Leaseback

will acquire and concurrently lease back to the facilities shown on the attached Schedule I for \$112,300,000. The Group 1

racilities, subject to certain complians specified elsewhere herein.

Base Rent:

The Base Rent will be the Base Lease Rate times the acquisition price paid in equal monthly installments, in advance. The Base Lease Rate, currently estimated at 12.7%, will be 395 basis points above the 10 Year Treasury Rate at the close of business, 5 business days prior to the date of closing.

The Base Rent will be adjusted at the end of year 10 by 50% of any increase (but not decrease) in the 5 year Treasury Note rate since the lease commencement date.

acquisition price of the facility. The rent increases set forth in this paragraph will only apply if any of the Group 2 facilities does not

million for the three months ended January 31, 1991.

Additional Rent:

Inditional Bant will nowal the acceptant of COT Bont or Bornestane Bont

continuing in each year thereafter, 80% of the highest annual Additional Rent for the prior years of the lease shall become Minimum Additional Rent.

Sale/Leaseback Lease Term Sheet

Additional Rent (Continued):

Percentage Rent will equal 5% of annual revenues less contractual allowances and bad debts ("Gross Revenues") in excess of Base Revenues up to the Transition Point. Base Revenues, for percentage rent purposes, will equal first lease year Gross Revenues for the Existing

When aggregate rent for all of the Facilities (annual Base Rent plus Additional Rent, regardless of whether Percentage or CPI Rent is paid) equals 135% of the first year Base Rent for all of the Facilities (the "Transition Point"), Percentage Rent will be 5% of annual Gross Revenues in excess of Base Revenues up to the Transition Point plus 3% of annual Gross Revenues after the Transition Point. Gross Revenues and Base

Term:

The Facilities will be leased on a completely net basis for a primary

Supplemental Rent:

For each facility lease, one-half of one percent of the purchase price will be naid as supplemental rent at the end of year 10

For any facility, the lessee shall have a right of first refusal to purchase such facility during the entire lease term and during any renewal as long as there is not an existing default under the lease. If

shall not be in excess of the greater of i) fair market value or ii) original cost, including the cost of any capital additions funded by Fair market value shall be defined as the fee simple real



Sale/Leaseback Lease Term Sheet

<u>Letter of Credit (New Facilities):</u>

An annually renewed letter of credit ("L/C") from a commercial bank satisfactory to the equal to 12 months' Base Rent, will be required for the New York Total Control of the Control of t

coverage, after a 6% management fee, of 2.0 to 1 for 12 consecutive months and when receives credit ratings on its senior unsecured debt of at least "BB" from Moodys rating agency and at least "Ba" from Standard and Poors rating agency. The L/C requirement shall be reinstated if either of such ratings is downgraded below "BB" or "Ba", respectively, or if any one of the New Facilities fails to meet the

losses on default.

Letter of Credit/Security Deposit (Existing Facilities):

A security deposit in an amount equal to three months' Base Rent or a

credit to cover any losses on default. While use its pest efforts to obtain a letter of credit rather than providing the security deposit.

commitment fee, in the amount of \$100,000. Upon acceptance of the commitment, will pay to the an additional \$400,000 of the

commitment tee previously submitted to it and the commitment shall be terminated. will pay to the balance of the commitment fee

to the estimated Group & closing, ./of of the Group & acquistation price.



Sale/Leaseback Lease Term Sheet

EX	per	se	s:

Suggestant to the evention of the commitment shall nav its.own

execution of the commitment and paid for by the for and consultants. consultants. will pay all other costs and expenses associated with the

expenses.

will deliver a copy of the completed appraisals to whether or not the transaction closes.

Sublease:

A lessee must obtain the prior written consent of for any sublease

or (11) 50% or the gross revenues received from the assignment.

Personal Property:

The personal property shall belong to the lessees. At the end of the lease term or any renewal option, if the lessee does not renew the lease

Brokers rees:

beledu to sul commission of finder a fee in connection when end

Sale/Leaseback Lease Term Sheet

Cross-Default and Cross-Collateralization:

A default under any of the New Facility leases shall be considered a default under all of the leases between and and or affiliates thereof. A default under any Existing Facility lease shall be considered a default under all other Existing Facility leases between and and or affiliates thereof, but not a default under the New Facility leases. The letter of credit for the New Facilities shall be

cross-collateralized among all Existing Facility leases. Also, a

Additional Security:

For the New Facilities only. shall take a first. secured interest

Insurance:

The entire and any modernal change. The fullowing pullutes will be

required:

General Liability insurance will be required with a limit of not less

of not tess than \$1,000,000 per occurrence and excess of at least

limit of \$2,000,000 per occurrence and excess of \$75,000,000 after the next \$500,000.

Excess limits of a minimum of \$75,000,000, will be required for General, and Auto coverage.

All Risk, 100% replacement cost, property coverage insurance will be required with a 90% coinsurance clause with a permissible deductible of \$10,000. To be named loss payee as owner. Loss of Rent coverage

Sale/Leaseback Lease Term Sheet

Insurance (Continued):

for 12 months will be required payable to .

will maintain or cause to be maintained with financially sound

and business as stated above.

s Right of First Refusal:

will have the right of first refusal to provide on equal or better terms the next \$50 million of sale and leaseback funding to after the transactions contemplated herein and approximately \$45 million third-party sale/leaseback transactions contemplated herein. This right of first refusal shall expire on the third anniversary of the Group 1 lease commencement date.

Capital Additions:

re as aware of default shall bare accurred. A chall have the right

of If the cost of the Capital Additions to a facility exceeds in

to provide funds to pay for any Capital Addition. If and declines to provide such funding on terms reasonably acceptable to the funds, then may provide or arrange such funds. If the funds are provided or arranged by and the amount of the Capital Addition exceeds \$100,000, then the calculation of Additional Rent for the facility shall be modified as follows:

first 12 months after completion of the Capital Addition. In 1188 OF

12 months after completion of the Capital Addition, payment or

of such exclusion, the Gross Revenues attributable to such Capital Addition shall be deemed to be an amount which bears the same proportion

Exhibit T

Sale/Leaseback

Capital Additions (Continued):

the entire facility including all capital additions immediately offer

3.36 in any year after completion of a Capital Addition at that facility which exceeds \$100,000 and is financed by

Dook value of the lease will compensate for the net

Use of Proceeds:

shall use the proceeds from the sale of the Facilities for one

or the time of closing, (iii) payment of existing indebtedness of the Subsidiary to line, and line, (iv) payment of other intercompany indebtedness owed by each Subsidiary at the time of closing. The also shall use the proceeds from the sale of the Facilities in a manner consistent with covenants in documentation for its senior bank debt and public debt issues dealing with "Sale of Assets." The shall provide a letter from the agent of its senior bank debt acknowledging receipt of any proceeds in payment of existing senior bank debt. Shall further provide documentation of all of the wire transfers evidencing said payment of senior bank debt.

<u>Purchase Option (New Facilities):</u>

The Lessees shall have an option to purchase the New Facilities at the

the capital additions provisions or iil original each including



Lease Term Sheet

The following terms will be effective only as long as or any of

<u>Leasehold</u> Mortgage:

will consent to any subsidiary Lessee granting leasehold mortgages on the Facilities to the LBO bank group. Leasehold

LBO bank group shall have the right to cure any monetary default or any non-monetary default curable by the bank group.

subsidiary Lessee.

Operations on Default:

shall not be unreasonably withheld.

Assignment of Right of First Refusal and Purchase Option:

will permit or any subsidiary Lessee to assign its

right of first refusal or purchase option.

Right to Substitute Facilities:

Internal Revenue code; and (ii) it will satisfy the requirements to be provided by related to taxation as a real estate investment trust.

Lease Term Sheet

Right to Substitute Facilities (Continued):

to or greater than the return and yield from the substituted racility at the time of such substitution (or in the case of damage or destruction, the yield immediately prior to such damage or destruction) and as reasonably projected over the remaining term of the lease, taking into account any cash paid or received and any other relevant factors. The substitute facility must also be otherwise reasonably acceptable to hereby agrees to assume all costs incurred by connection with the substitution of facilities.

Financial Covenants:

The leases shall not contain any financial covenants, other than the

Exhibit II

	-		
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	\$5 <u>,500</u> ,000 *	2	
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	43,000,000	T	
	\$7,600,000	1	
	\$6,900,000	I	
	\$6,500,000	1	
	\$6,300,000 *	1	
	\$6,800,000	2	
	\$8,800,000 *	2	
	\$18,500,000	1	
		•	
'we'			
	\$6,100,000	1	
	\$6,100,000	1	
	\$5,000,000	2	
	\$7_400_000 ±	<u>-</u>	<u> </u>
			_

10 of 10

Heller

Irrevocable Standby Letter of Credit Page Two

This Letter of Credit shall expire at 2:00 p.m. at the offices of

at _[bank address] if negotiated on or before the expiration date shown above.

Very truly yours,

By: _____

EXHIBIT III

IRREVOCABLE STANDBY LETTER OF CREDIT

	Date:	Letter of Credit #:
-		
		Expiration Date:
ı	GENTLEMEN:	
!	We hereby establish our	Irrevocable Letter of Credit in your favor .
	for account of	available by
		hle at cight not to overed a total of
		·
1	unts Letter of Credit an	d the following documents:
:	 A certificate purpo 	rted to be executed by a representative of
_		SCACTIN CHAL (TESSEE).
		J. C.
14		
-		
-		
	credit is made: (or)	n affiliate of <u>[lessee]</u> , as lessee, and for which a draw under this Letter of a certificate purported to be executed by
-	credit is made; (or) a representative o stating that[les	for which a draw under this Letter of a certificate purported to be executed by faces as lessee, has not supplied a
	credit is made; (or) a representative o stating that <u>[lesternament letter</u>	for which a draw under this Letter of a certificate purported to be executed by for this lessee, has not supplied a of Credit for this instrument prior to in advance of the expiration of this
	credit is made; (or) a representative o stating that <u>[lester thirty (30) days instrument for the along.</u>	for which a draw under this Letter of a certificate purported to be executed by for this lessee, has not supplied a of Credit for this instrument prior to in advance of the expiration of this
	credit is made; (or) a representative o stating that <u>[lester]</u> replacement Letter thirty (30) days instrument for the a Inc.	for which a draw under this Letter of a certificate purported to be executed by facel, as lessee, has not supplied a of Credit for this instrument prior to in advance of the expiration of this account of
	credit is made; (or) a representative of stating that	for which a draw under this Letter of a certificate purported to be executed by facel, as lessee, has not supplied a of Credit for this instrument prior to in advance of the expiration of this account of
r	credit is made; (or) a representative of stating that	n affiliate of [lessee], as lessee, and for which a draw under this Letter of a certificate purported to be executed by fsee], as lessee, has not supplied a of Credit for this instrument prior to in advance of the expiration of this account of