

October 24, 1990

Premerger Notification Office  
Bureau of Competition  
Sixth & Pennsylvania Avenue, N.W.  
Room 303  
Washington, DC 20580  
Attention: John Patrick Sharpe

BY TELECOPIER  
(202) 326-2050

Re: Pre-Merger Notification Requirements under the Hart-

Dear Mr. Sharpe:

Pursuant to our telephone conversation on Monday, October 22,

1. A division of seller (the "Selling Division") is engaged in the purchase and sale of certain types of goods <sup>manufactured</sup>.

by a division of our client ("Buying Division A") in the ordinary

to about to purchase substantially all of the operating assets of

4. Between now and the closing date, Buying Division A will continue to purchase the above goods from Selling Division in the ordinary course of business. The aggregate price of these goods will be approximately \$20 million. These goods would have been purchased irrespective of the sale of assets. However, they will be priced somewhat higher than they normally would.

purchase of selling

called 10-31-90  
(85)

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Buyer is acquiring \$20mm of \$25.6  
mm in inventories or 80% of seller =  
"substantially all".

5. After the above transactions, Selling Division will be left with other types of goods having a value of approximately \$5 million which will not be purchased by the buyer.

Our question is whether the ordinary course of business exception set forth in Section 7A(c)(1) of the Clayton Act will be available with respect to the purchase of the inventories by Buying Division A so that the sale of assets will not meet the test

Division A would have purchased the inventories in question in the ordinary course of its business whether or not the sale of assets to Buying Division B took place. Another distinguishing fact is

subsequent to the consummation of the purchase transaction

your attention and assistance in this matter.

Rather than focusing on current  
and future inventories you should

Sincerely,  
Assets \$2-\$3 \$30 mm  
Inventory held at \$6-\$8 8.0 mm

Answer: Determined that Buyer acquires  
\$2 mm in hand assets and \$45.5 mm in  
inventories of which \$6.0 to \$8.0 mm will  
be held at the time of consummation.

Note: I'm not sure what "substantially all" means  
but I know what it is when I see it -  
80% is substantially all.

Based on the information given at the high  
end this will not meet the size of transaction.  
Advised that inventories are not in the ordinary  
course when connected with the sale of  
substantially all of the assets of a  
division in regardless of two separate agreements  
(see comment 114 of Promoter Practice Manual) (85) ~~confidential~~

with