

the confidentiality provisions of Section 7A (h) of the Clayton Act which restricts release under the Freedom of Information Act

VIA FEDERAL EXPRESS

Mr. Patrick Sharpe
Promerger Notification Officer

Washington, D.C. 20580

Dear Mr. Sharpe:

This letter serves to confirm our telephone conversation of Thursday, February 28, 1991. During that conversation, you and I discussed the

partnership. The facts we discussed are as follows:

P-1, a partnership, has contracted to make an acquisition (the "Acquisition"). P-1 has two partners, P-2 (also a partnership) and A. By the terms of the P-1 partnership agreement, P-2 has the right to at least 90% of the profits of P-1, as well as the right in the

P-2 has two partners, B and C. The P-2 partnership agreement establishes the following priority of payment upon dissolution of P-2:

(a) To non-partner creditors, including provision for contingent or preferred liabilities

(i.e., the return of its capital contribution, plus an annualized 10% rate of return);

(c) To C to the extent of any unpaid portion of its preferred return



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- (d) To the repayment of loans and advances made to P-2 by the partners;
- (e) To B and C in repayment of their respective capital accounts as adjusted for their respective shares of liquidating profits and losses, provided that no distribution to B may exceed the amount of its maximum return (i.e., return of its capital contribution plus an annualized 25% rate of return);
- (f) To B and C in equal proportions, provided that no distribution to B may exceed the amount of its maximum return; and
- (g) The balance, if any, to C.

B is contributing 40% of the capital of P-2, and C is contributing 60% of the capital of P-2. If P-2 makes the Acquisition and then immediately winds up and dissolves, the net dissolution proceeds will flow roughly 60% to C and 40% to B pursuant to paragraphs (b) and (c) above.

~~With respect to profit allocations, the P-2 partnership agreement provides that~~

- (a) 99% to B and 1% to C until B has been allocated profits equal to the losses allocated to it;
- (b) 99% to B and 1% to C until B has received its preferred return;
- ~~(c) 100% to C until C has been allocated profits equal to the losses allocated to it;~~
- (d) 100% to C until it has received its preferred return;
- (e) To B and C in equal proportions, provided that no profits will be allocated to B which would cause total distributions to B to exceed its maximum return; and
- (f) 100% to C.

[Redacted]

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The parties anticipate that neither P-2 nor P-1 will generate any profits in an accounting sense for several years after the Acquisition and that profitability from a tax perspective is even more distant.

Given the facts set out above, it is my understanding that the Federal Trade Commission's Business Notification Office ^{minimal} _{you letter}

believes that the percentage tests of 16 C.F.R. § 801.1(b)(1)(ii) should be applied as of the time of each potentially reportable acquisition. Thus, P-2 controls P-1 because liquidation of P-1 immediately after the Acquisition ^{correct} _{you make} _{cut at pos}

Application process to a community, C controls P-2, because liquidation of P-2 immediately

Application of the profits test as of the time of the Acquisition does not, in itself, yield the conclusion that either B or C is in control of P-2. Although each of B and C will likely control P-2 from a profits standpoint at various points in the life of the partnership with B or C.

of our conversation.

If this letter does not correctly reflect ^{the best} _{position to}

from you to the contrary, I will continue to advise my client in accordance with the analysis set forth above. Thank you for your consideration.

It does not

Sincerely yours,

[Redacted Signature]

[Redacted]

[Redacted]

will be at the point of consummation, (P)
called [Redacted] 3-5-91

This material may be subject to the provisions of Section 7A (b) of the Clayton Act which restricts release under the Freedom of Information Act.