



May 21, 1991

BEDEINED

may 22 9 09 44 '51

AFT COMESTICATION OF THE PROPERTY OF THE PROPE

VIA FAX: 202-326-2050

Premerger Notification Office Federal Trade Commission Washington, D.C. 10580

Attention: Richard Smith

Dear Mr. Smith:

The purpose of this letter is to ask advice of the

ns permitted and couperative rare each organized and

in Comper-voisceau Act, / U.S.C. 9 291. Both transact pusiness

ro ne redutted.

Federal statute. Section 1 of the Capper-Volstead Act, 7 U.S.C. § 291, provides that "[p]ersons engaged in the production of agricultural products as . . . dairymen . . . may act together in associations, corporate or otherwise, with or without capital stock, in collectively processing, preparing for market, handling, and marketing in interstate and foreign commerce, such products of persons so engaged. Such associations may have marketing agencies in common; and such associations and their members may make the necessary contracts and agreements to effect such purposes. . . "

Premerger Notification Office Federal Trade Commission May 21, 1991 Page 2

Fertian ? of the Openon Walnut and her has correction

antitrust laws:

prices (including minimum prices) and terms and conditions under which the grower/producer may market

(1977); Northern California Supermarkets, Inc. v. Central California Lettuce Producers Co-op, 413 F.

2. The fixing of prices, as between cooperatives, without the formality of a separate organization or marketing agent in common, at which the cooperatives or their members will sell their products. See, Treasure Valley Potato Bargaining Ass'n., et al. v. Ore-Ida Foods, 497

Inc., 511 F.Supp. 711 (N.D. Cal. 1981).

3. The achievement of monopoly power by combinations of cooperatives, unaccompanied by predatory conduct. <u>See, Kinnett Dairies, Inc. v. Dairymen, Inc.</u>, 512 F. Supp. 608 (M.D. Ga. 1981), <u>aff'd.</u>, 715 F.2d 520 (11th Cir. 1983), <u>cert. denied</u>, 465 U.S. 1051 (1984); <u>Fairdale Farms, Inc. v. Yankee Milk, Inc.</u>, 635 F.2d 1037 (2d Cir. 1980), <u>cert. denied</u>, 454 U.S. 818 (1981).

We are aware of the Commission Staff's contention, expressed in its 1976 Report on Agricultural Cooperatives, that inter-cooperative mergers are not exempt from the antitrust laws. See, Bureau of Competition, Federal Trade Commission, Staff Report on Agricultural Cooperatives 52-53 (1975). For at least

2. In the same section of the Report, and based upon the same line of reasoning, the Staff concluded that inter-

not exempt, notwithstanding the decision to the contrary in Treasure Valley. The Staff position was

Premerger Notification Office Federal Trade Commission May 21, 1991 Page 3

> wrong. Treasure Valley was indeed inconsistent with the Staff's position. Subsequent decisions in GVF Cannery, supra, Kinnett, supra, and, Northern California Supermarkets, Inc., supra, and the reasoning thereof adequately demonstrate so.

3. Finally, and perhaps most significantly, the Federal Staff report, taken a directly contrary position. its brief filed with the 9th Circuit Court of Appeals in Sunkist Growers, Inc. v. Federal Trade Commission, et al., (No. 79-3091), the Commission stated: "[i]t is

cooperative . . . through mergers between producer cooperatives." Brief for Appellees and Cross-Appellants at 36, Sunkist Growers, supra.

Accordingly, we are satisfied that the merger proposed is exempt from application of the antitrust laws within the meaning of Section 7A(c)(5) of the Clayton Act and is therefore.

that you confirm, as correct, our understanding.

Very truly yours,

