

FEDERAL EXPRESS

Thomas Hancock, Esq.
Premerger Notification Office
Bureau of Competition, Room 303
Federal Trade Commission
Sixth Street and Pennsylvania Avenue, N.W.
Washington, D.C. 20580

Dear Tom:

A

This is to confirm your advice to me today regarding the premerger notification implications of four

transactions with four different parties. Three of these transactions involve the assignment of the notes and security

The fourth transaction involves A's inventory finance loan portfolio. In that transaction, A will provide finance company B with data on the portfolio so that B can approach the borrowers to negotiate a refinancing of that borrower's obligation to A. Company A will pay B a fee for its efforts in negotiating these refinancings. If B succeeds in refinancing a borrower's obligation to A, A will be paid in full on its loan to that borrower. If B does not succeed in refinancing an obligation, that loan remains in A's

successful, new customers for doing so. There are less than 20 borrowers involved in the transaction with B. It is contemplated that A may merge into its parent if it has any assets remaining after the four transactions are completed.

Thomas Hancock, Esq. November 5, 1991 Page 2

As I informed you, I have discussed this situation with William Schechter of the Premerger Notification Office and have summarized the situation in a letter to him dated November 1, 1991. He has indicated, and you concur, that the

opinion as to the fourth transaction, but referred the question to you.

You have indicated that there does not appear to be an acquisition in the fourth transaction. Company B has not in that transaction acquired anything from A. The situation may be analogized to one in which a lessee is offered substitute premises in exchange for the lessed promises, which is a transaction clearly not an acquisition.

Therefore there is no transaction guarant to promise the property of the less o

Please let me know at not accurately summarize our conversation.

if this does

Sincerely,

cc: William I. Schechter, Esq. (by Federal Express)

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