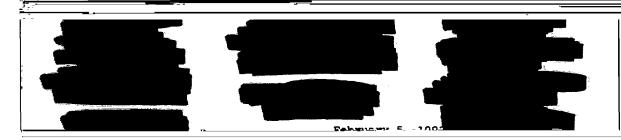
801.40;802.60



Richard B. Smith, Esquire Federal Trade Commission Premerger Notification Office, Rm. 398 5th Street and Pennsylvania Avenue. NW

I would like to discuss with you whether we are correct in concluding that the transaction described below is not reportable under the Hart-Scott-Roding Antitrust Improvements Act of 1976.

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with a corresponding reduction of the pre-transaction ultimate

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will occur independently of any of the others. We therefore

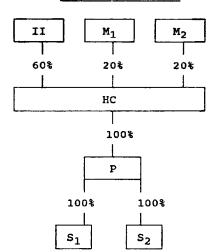
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wholly owned by a holding company (HC). The voting securities of HC are held by an institutional investor (II) and two individuals (M_1 and M_2), in the following proportions: II = 60%, M_1 = 20%, M_2 = 20%. The structure can be visualized as follows:

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Present Structure



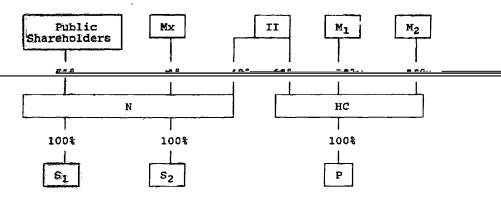
The spin-off of S_1 and S_2 will be accomplished by forming a new company (N), whose shares will be held by II (0 49%), certain managers of S_2 and S_3 (not M, or M,) (< 1%) and

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Post-Acquisition Structure



We think the resulting change in structure should not be reportable under the following analysis:

- 1. The acquisition of N shares by management shareholders $(M_{\rm x})$, none of whom will at any time hold 50% or more of N's outstanding voting shares, and all of whom in the aggregate will have paid only \$150,200 for their shares, will be exempt under 16 C.F.R. 802.20.
- 3. The reduction of II's percentage of indirect

result of the transaction "the voting securities acquired do not increase directly or indirectly, the acquiring person's per centum share of outstanding voting securities of the issuer."

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 \underline{Id} . Note that S_1 and S_2 are the same issuers both before and after the transaction, as they are the

I would appreciate your calling me after you have had a

Enclosure 2/5/92-talled to As to conclusion 2, pg3, arborred to allow the surface of the stallings underwater are sured under 802.60, I they are part of the fallings underwaters are sured to be undersoled by Sorg and they are

Sincerely,

Setute A Blow) Olde in conclusion 3, Pg. 3, (c) (10) is not agranded Setute A Blow) Olde in conclusion 3, Pg. 3, (c) (10) is not agranded Server since II will not control N and thus does not held the voting stockly Server Server of NS, and NS 2 into S; and Sz may also be reportable as acquisitous by N. PB finith

The acquirition by II of 40% of N's veting securities, even if considered separately rather than as one step in a single transaction, would not be reportable. Such an acquisition is properly viewed as a step in the formation of N prior to the public offering, in which case the requirements of 801.40 will not be satisfied because none of the other acquiring-person managers will meet the \$10 million size-of-person requirement. See 16 C.F.R. 801.40(1)(iii). However, this would still leave the mergers of NS, and NS, into S, and S₂. Should the staff not agree with the analysis of paragraph 3 above, this merger would appear to be the only reportable event in the transaction.

Description of Transaction

This memorandum summarizes the proposed spin-off of S_1 and S_2 by P and the concurrent initial public offering of value of S_1 and S_2 on a debt-free basis is approximately \$104 million. The transaction will be carried out in the following steps:

1. Management of S, and S, together with II (an

24.9% of Which Will be supplied by it in exchange for an equal

subsidiaries, NS, and NS2.

3. Lender L will lend to S_1 and S_2 approximately §45.3 million, the proceeds of which will be transferred to P in consideration for the release of S_1 and S_2 from its obligations

- 4. L will transfer to II approximately \$39 million principal amount of its note receivable from P under the Credit Agreement.
- 5. II will transfer to N the \$39 million note receivable from P in exchange for 49% of the N common stock.
- 6. N will issue 51% of its common stock to the public in an initial public offering ("IPO") for proceeds of
- S_2 . S_1 and S_2 will each be the surviving corporations in the mergers. Pursuant to the mergers, P will exchange its interests in S_1 and S_2 for \$55.9 million, \$16.9 million in cash raised in

the IPO, \$20.3 million will be paid to L in reduction of the \mathbf{S}_1

and \$2 debt created in step 3 (reducing that debt to \$25.0 million) and \$3.4 million will be used to pay expenses.

If more than \$39 million is raised in the IPO, the principal amount of the P debt obligation to be used by II to purchase N common stock will increase proportionately and the amount paid by NS, and NS₂ to P in the mergers will also increase