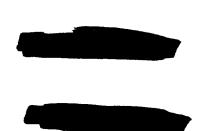
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February 28, 1994

VIA TELECOPIER (202) 326-2050
Richard Smith, Esq.
Staff Attorney
Pre-Merger Notification Filing Office
Federal Trade Commission
Dureau of-Gompetition
Room 303
Washington, D.C. 20580

Re: Hart-Scott-Rodino Antitrust

Dear Mr. Smith:

You may recall our conversation last week in which I

(the "Grantor"). The relevant laces are as lottows:

These shares are non-voting. The trust does not presently hold any stock in any of the subsidiaries of the holding company.

2. The holding company proposes to spin-off all of the shares held by it in one of its majority-owned subsidiaries to the present shareholders of the holding company. Immediately

(certain minority interests in the substituty will be need by others). For purposes of this letter, it is assumed that the fair market value of the subsidiary stock to be held by each of the Grantor and the Trust immediately following the spin-off will

not exceed \$15,000,000, but if aggregated the holdings of the Trust and the Grantor would exceed that amount.

3. (a) The Trust is a "grantor retained annuity trust." It is irrevocable and cannot be amended by Grantor,

the subsidiary's common stock acquired by the Trust in the spinoff, as well as the shares of non-voting common stock of the holding company which it presently holds.

(b) For the first five years of the Trust, the Crantor will be entitled to receive annuity nauments equal to (i)

established, and (ii) in each of years 2 through 5, an amount equal to 120% of the prior year's payment. Such payments are to be made out of Trust income, provided that if such income is insufficient to make the full annuity payment, the balance of such payment is to be paid out of principal.

(c) In addition, the Grantor may, in the discretion of the other trustee, receive a payment from the Trust each year in an amount necessary to enable the Grantor to pay any taxes owing by the Grantor on the income derived by the Trust and

(d) Upon expiration of the five year trust term, all Trust property (including the entire corpus thereof and all

(i) If the Grantor is then living, in trust for Grantor's wife (unless her interest in the Trust has been revoked by Grantor, in which case the Trust property is to go directly in trust to Grantor's children) and upon her death, in trust for Grantor's children. Upon the death of such children, the Trust property is to be distributed to the issue or estates of such children;

(ii) If the Grantor is not then living, then a portion of the trust property equal to a fraction, the numerator of which is equal to the amount of Trust property, if any, includable in Grantor's gross estate and the denominator of which is equal to the value of Trust property as determined in Grantor's federal estate tax return, shall be distributed to Grantor's estate and the balance of the trust property shall be disposed of as provided in subparagraph 3(d)(i) above. The distribution to Grantor's estate is intended to provide the estate with property sufficient to pay any estate tax

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attributable to the inclusion in such estate of any of the Trust property. If no such property is so includable, no such distribution will be made.

(e) Finally, the Trust contains customary provisions permitting the Grantor to substitute for any portion

4. Based on current estimates of fair market value, the value of the non-voting stock of the holding company will constitute the vast majority (approximately 93%) of total Trust assets immediately following the spin-off. Accordingly, it would

11though the Creater has the right to receive the

customary definition of a reversionary interest in the corpus of a trust. Thus, it would appear that although the Grantor retains certain distribution rights, he retains no "reversionary interest in the corpus of the corpus of

Please confirm to the undersigned in writing your informal agreement or disagreement with the above conclusion. Because closing of the proposed spin-off is desired at the parliest possible date, we will be most appreciative of your

Very truly yours,

cc: Richard Smith, Esq. Regular Mail

granter names itself as beneficiary of trust (and paragraphy

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stated that the settler is deemed the words of the