

802.51

[REDACTED]

[REDACTED]

April 28 1994

VIA FACSIMILE AND FEDERAL EXPRESS

Premeger Notification Office  
Bureau Competition

APR 29 10 5  
FEDERAL TRADING  
COMMISSION  
PREMERGER NOTIFICATION  
OFFICE

is subject to the

release under the Freedom of Information Act.

Attention: Patrick Sharpe  
Compliance Specialist

Re: Request for informal interpretation relating to the  
joint venture proposed by [REDACTED] and  
[REDACTED]

Gentlemen:

Pursuant to 16 C.F.R. §803.30, we are requesting on behalf of [REDACTED]

the [REDACTED], an informal interpretation regarding the availability of  
an exemption from the filing requirements of the Hart-Scott-Rodino Antitrust  
Improvements Act of 1976 (the "Act") pursuant to 16 C.F.R. §802.51 in connection  
with a proposed world-wide joint venture to be entered into by [REDACTED] and [REDACTED]  
relating to the [REDACTED]

As part of the joint venture arrangement, [REDACTED] will be forming a joint venture  
corporate entity under the laws of the [REDACTED]  
[REDACTED] shall each own fifty (50%) percent of the issued and  
outstanding voting securities of the [REDACTED] It is through this

[REDACTED]

Premerger Notification Office  
April 28, 1994  
Page 2

[REDACTED] which are to be a part of the joint venture are to be directly or indirectly held.

The only U.S. operations to be involved in the joint venture will be held

[REDACTED] As part of the joint venture arrangement the assets of the [REDACTED] corporation and an indirect wholly-owned subsidiary of [REDACTED] and certain of the current assets and liabilities (inventory and accounts receivable and payable only) of the [REDACTED] business of [REDACTED] and a wholly-owned indirect subsidiary of [REDACTED] will be transferred to the [REDACTED] in consideration of cash equal to the fair market value of the assets transferred. In addition, the [REDACTED] will undertake the [REDACTED] purchasing, marketing and sales functions of [REDACTED] and the employees of [REDACTED] engaged in the [REDACTED] purchasing, marketing and sales functions will be transferred to the [REDACTED]. [REDACTED] shall also be entering into a toll manufacturing agreement for a ten (10) year period with the [REDACTED] pursuant to which [REDACTED] shall use its manufacturing facilities to produce products for the [REDACTED] in consideration of

The book value of the "total assets" to be transferred by [REDACTED] to the [REDACTED] based upon the last regularly prepared balance sheet of [REDACTED] is approximately \$7,500,000 and the book value of the [REDACTED] \$16.

ABA letter #  
198 4246  
(RS)

[REDACTED]

Premier Notification Office  
April 28, 1994  
Page 3

transactions, it is apparent that both [REDACTED] would be required to make a

*requirements of 801.40*

interest in the [REDACTED] would be exempt from the requirements of the Act under 16 C.F.R. §802.51(b), which states that a foreign person shall be exempt from the requirements of the Act if the acquisition is of voting securities of a foreign issuer and shall not confer control of an issuer which holds assets located in the United States having an aggregate book value of \$15,000,000 or more, or a U.S. issuer with annual net sales or total assets of \$25,000,000 or more. As noted earlier,

*Must meet both 802.51(b)(1) and (2)*

*802.51(b)(1)*

*802.51(b)(1)*

[REDACTED] as a result of the above referenced transaction shall have total assets of less than \$15,000,000 based upon their current book value.

16 C.F.R. §802.51(b)(2) would be zero or, in the worst case scenario, \$17,000,000,

\$10,000,000 in annual net sales which relate to the current assets of [REDACTED] being transferred to the [REDACTED] since only the current assets and none of the production assets to which such sales are also attributable are being transferred.

Although 16 C.F.R. §801.11 and §802.40(c) clarify the application of the test under 16 C.F.R. §802.51(b) as it relates to "total assets" for a joint venture, these provisions do not indicate whether annual net sales attributable to such assets are to be used in connection with a joint venture or whether the annual net sales portion of this test is inapplicable to joint ventures. As a result, we request your advice as to

*see ABA 199 and 200*

*otherwise sales are -0-*

[REDACTED]

Premerger Notification Office  
April 28, 1994  
Page 4

whether acquisition is exempt that in respect to [REDACTED]  
division of company being transferred or conveyed to the joint venture, as in the case  
set forth above with respect to [REDACTED] but not in the case with respect

Your comments and interpretation with respect to this issue would be greatly appreciated. Please be advised that the parties wish to have the joint venture operational by May 31, 1994, and that if a filing under the Act is necessary it shall have to be made shortly in order to satisfy the requirements of the Act prior to that date. If any additional information or facts are required, please do not hesitate to contact me. I look forward to your response.

Very truly yours,

[REDACTED SIGNATURE]

called [REDACTED] 5-3-94

I am [REDACTED]

noted in margins. (PS) RS concurs