

801.1(b); 802.50(b); 802.1(a); 801.11(b)(2)

July 27, 1994

VIA FACSIMILE TRANSMISSION

Mr. Richard Smith, Esq.

Bureau of Competition, Room 303
6th Street and Pennsylvania Avenue, N.W.
Washington, D.C. 20580

Dear Mr. Smith:

In accordance with our phone conversation on July 21, 1994, provided below are pertinent facts relating to the

"Company A"), both of which are owned by essentially the same group of stockholders (the "Reorganization"). With one exception, all of these stockholders are individuals (or trusts therefor), some of whom are resident outside of the United States. None of the stockholders has "control" of either Company A or Company B as

contractual power presently to designate 50 percent or more of the board of

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that term is defined in 16 C.F.R. §801.1(b). As described in the Introduction below, it is contemplated that the Reorganization will be completed before consummation of a merger transaction between Company A and a third party, Company X.

INTRODUCTION

The stockholders of Company A have reached an agreement with Company X pursuant to which Company A will effectuate the

reorganization in the form of a "reverse triangular merger" and will entail (i) the formation by Company X of a new subsidiary, and

subsidiary of Company X (the "Merger"). As consideration for the

parties test, the Merger is reportable under, and will be reported in accordance with, the Hart-Scott-Rodino Antitrust Act of 1976 (the "Act").

STRUCTURE OF THE REORGANIZATION

As you know, the legal import of a merger dictates that all direct and indirect subsidiaries of Company A will also be transferred to Company X in conjunction with the Merger; however, Company X does not want certain of the direct and indirect subsidiaries of Company A. Collectively, referred to as the

a [REDACTED] corporation (the [REDACTED] Corporation"), an [REDACTED] corporation (the [REDACTED] Corporation"), a [REDACTED] corporation (the [REDACTED] Corporation"), and a [REDACTED] corporation (the [REDACTED] Corporation") which together own all of the outstanding voting securities of two [REDACTED] corporations (the [REDACTED] Corporations"). The [REDACTED] Corporations hold assets having an aggregate book value of approximately \$10 million

\$25 million.

To accommodate Company X's desire to exclude the Unwanted Assets from the Merger, the stockholders of Company A have arranged for Company B to purchase the voting securities of the [REDACTED] (the [REDACTED] described above) to effect this portion of

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purchase agreement pursuant to which Company B will acquire from Company A the Unwanted Assets for an approximate purchase price of \$40,000,000.

Prior to consummation of the Merger, Company B will form and own all of the outstanding voting securities of a shall corporation ("Newco"). Immediately after the acquisition of the

United States ("Company C") that owns directly and indirectly two subsidiaries of Company C owes approximately \$3.7 million on an

of the overall plan of reorganization to divest certain subsidiaries that are not wanted by Company X.

ANALYSIS

The proposed acquisition of the voting securities of the [REDACTED] is entitled to an exemption under the Federal Trade

C.F.R. §802.50(b) exempts an acquisition of voting securities of a [REDACTED] by a U.S. person from the requirements of the Act unless the [REDACTED] (including all entities controlled by the issuer) either (1) holds assets (other than investment assets) voting or nonvoting securities of another person, and assets included pursuant to 16 C.F.R. §801.40(c)(2)) having an aggregate of \$15 million or more; or (2) made aggregate sales in or into the United States of \$25 million or more in its most recent fiscal year.

located in the U.S.

handwritten

As noted above, the [REDACTED] Corporation owns all of the outstanding voting securities of the [REDACTED] Corporations.

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Although the [redacted] Corporations are considered to be United States companies for purposes of the Act, the aggregate book value

they have made sales in or into the United States of approximately \$13 million in 1993. Moreover, the [redacted] Corporation has not itself made sales in or into the United States. Furthermore, other than the [redacted] Corporation (which holds assets only through the [redacted] Corporations), none of the [redacted] holds assets in the United States or has made sales in or into the United States. Consequently, we believe that the [redacted] exemption would apply in connection with the Reorganization.

With respect to the Real Estate Company Transaction, Company C and its two subsidiaries are entities whose assets consist solely of real property and assets incidental to the ownership of real property. Even if the dollar value of this transaction invoked a duty to report under the Act, the [redacted] consists of [redacted] therefore, we believe that the exemption promulgated under § 7A(c)(1) of the Act in conjunction with 16 C.F.R. §802.1(a) applies to the Real Estate Company Transaction.

CONCLUSION

It is our understanding that the sale of the Unwanted Assets qualifies for the [redacted]

the ordinary course of business exemption. Therefore, in view of the foregoing, we do not plan to report the transactions involving the Unwanted Assets or the Real Estate Company Transaction under the Act. Please contact us in the event you or the FTC staff take a contrary view.

Very truly yours,

[redacted signature]

[redacted] 7/29/94 - called writer - he said phrase (or trust thereof) on pg. 1 has included [redacted] trust holdings with those of stockholder settlor or beneficiary. On pg. 2, there are no portable voting stock acquisitions of Company X by stockholders of [redacted] for the merger. Reference FTC mean "the PHN office." On pg. 4, the financials for the [redacted]

The proposed merger of [redacted] Real Estate Company were exempt.

RTB Smith