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The purpose of this letter is to confirm our telephone conversation of yesterday in which we discussed the Premerger Notification Office's interpretation of 16 C.F.R. 8802.63 of the regulations promulgated under the Hart-Scott-Rodino Antitrust Improvements Act of 1976 (the "Act").

The situation of which we spoke involves an acquisition of the stock of a corporation

which Supplier would continue to provide raw materials to Company under certain conditions.

One of the stated conditions was that the stockholder of Company would pledge shares of

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or company, preferancy unough exercise of the \$1 option.

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a<u>yan</u>nica of the \$1 outlas would fell mithis th<u>all</u>es convisition in faccatedure of the same as the state of the same as the

the type sold to Company. In conducting its business, Supplier reaches various payment terms and conditions with its various customers. Supplier's decision to continue to sell materials to Company was based upon the collateral and option arrangement reached with the stockholder of Company. Previously, when Company was held by another stockholder, Supplier entered into a similar collateral and option arrangement with that stockholder. Supplier considers entering into

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various collateral arrangements with customers, such as the one used here, as being in its ordinary course of business.

On the basis of our discussion and the facts outlined in this letter, Supplier intends to exercise the option without filing under the Act because it considers the exercise to be exempt

of 16 C.F.R. §802.63 or its application to these facts.

