

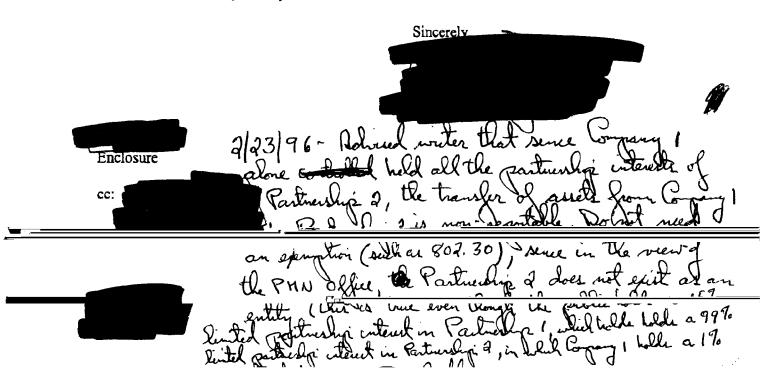
Room 303 Washington, DC 20580

Dear Mr. Smith:

Enclosed is an outline describing the proposed transaction that would like to discuss with you. If it is convenient for you we will give you a call mid-day tomorrow to discuss this transaction further.

30t)

Thank you for your attention to this matter.



TRANSACTION STEPS

Company 1 is the sole general partner in, and owns a 1% general partner interest in, Partnershin Land Partnershin 2 (hours an R5%)

diagram A.) Company 1 has voting control of both Partnership 1 and Partnership 2.

Partnership 1 has no assets other than its interest in Partnership 2. Partnership 2 has assets in several states. The assets in the Western United States are referred to as the "Western Assets" and all its other assets are referred to as the "Other Assets."

Company 1 is planning a series of transactions as follows:

- 1. Company 1 and Partnership 2 will form Partnership 3, partnership. Company 1 will acquire a 1% general partner interest in Partnership 3 in return for a cash contribution to Partnership 3. Partnership 2 will acquire a 99% limited partner interest in Partnership 3 in return for a contribution of the Other Assets to Partnership 3.
- 2. Partnership 2 will next distribute (as a dividend) its 99% limited partner interest in Partnership 3 to Partnership 1. At this point, Partnership 2 and 3 will each be subsidiary partnerships of Partnership 1 and controlled by Company 1. (See Diagram B.)
- 3. Partnership 2 will next purchase for a note approximately \$50 million in assets (the "Acquired Assets") from Company 1. The assets will consist primarily of a

Diggs 11. De grandin 2 will call themak and a made and an action of the COM

million in immited partner interests to the public in an oriening registered with the Securities and

offering will be used by Partnership 2 to pay off the approximately \$55 million note incurred to buy

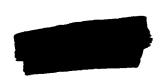




Diagram A

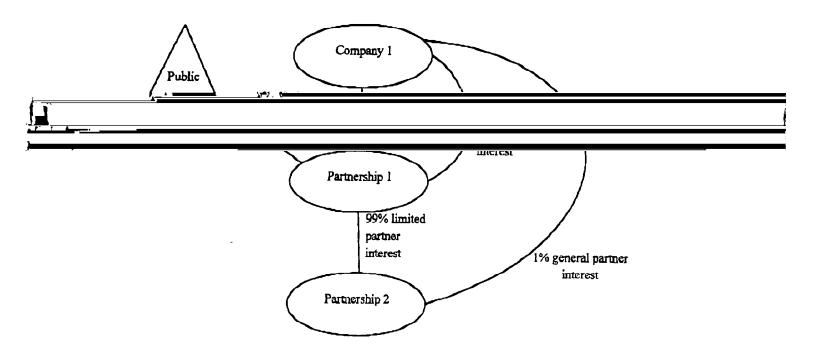






Diagram B

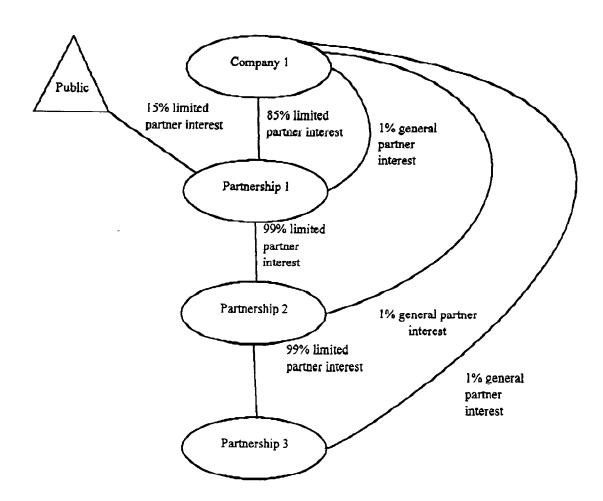






Diagram C

