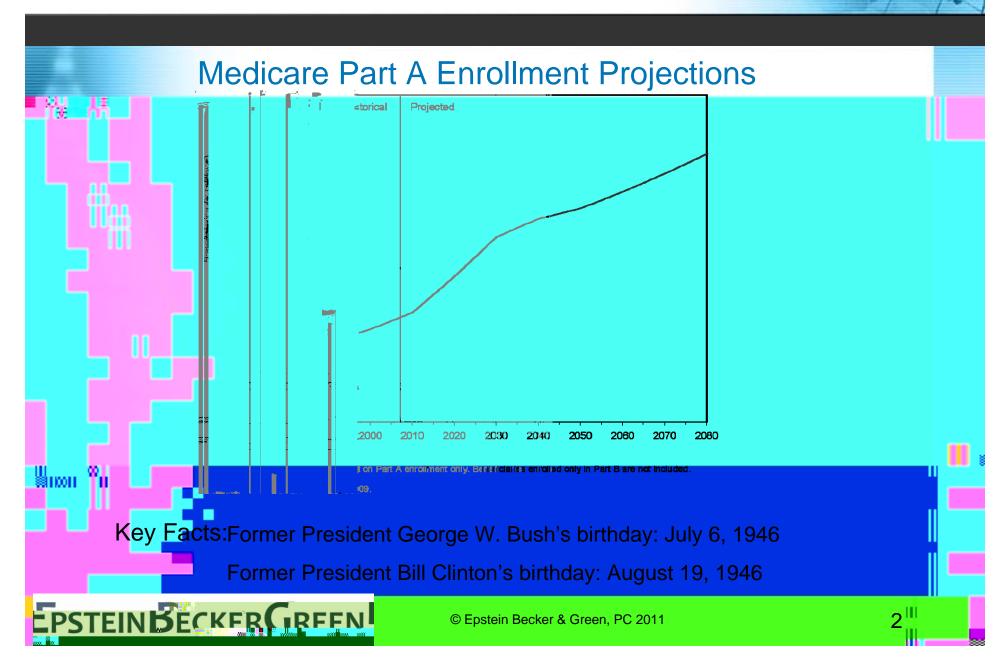


### **U.S. Health Care Industry**

The Trends and Objectives For Improving Access to Health Benefits and Accountable Care



### **Expected Growth in Medicare Beneficiaries**



#### Themes for the Medicare Program

ORIGINAL
MEDICARE:
À La Carte
Medicare
"Bill Payer"

"Public Plan"

Hoon Yu

Future Hybrid Medicare Program

**Utilization Management** 

**Disease Management** 

**Episodes of Care** 

**Bundle of Owned Services** 

**Bundle of Network Services** 

Pay for Performance (Savings)

Customization

MEDICARE ADVANTAGE:

Managed Care

"Consumer Protection"

"Outsourcing Public/Private Partnership"



### What Can Make a Difference for All Health Care Costs

- Shifts in the health status of the population
- Changes in the way health services are delivered
- Payment methods that bundle payments; pay for efficiencies; aggregate payments; pay for savings
- Advances in medical technology
- Malpractice reform
- Changes in consumer preferences (e.g., end-of-life services)
- Political/fiscal discipline



### Accountable Care Organization Under the Medicare Program (PPACA)

- An Accountable Care Organization is an organization of health care providers that agrees to be accountable for the quality, cost, and overall care of Medicare beneficiaries who are enrolled in the traditional fee-for-service program and who are assigned to the ACO.
- There are other non-Medicare accountable care organizations or arrangements.
- There are other Medicare payment reforms such as payment bundling during an episode of care; patient-centered medical homes; and value-based purchasing programs.



## Accountable Care Organizations Under the Medicare Program (PPACA)

- Eligible ACOs include:
  - Physicians and other professionals in group practice arrangements;
  - Networks of individual physicians/professionals;
  - Partnerships or joint ventures between hospitals and physicians/professionals;
  - Hospitals employing physicians/professionals; and
  - Other forms the Secretary deems appropriate (certain critical access hospitals)



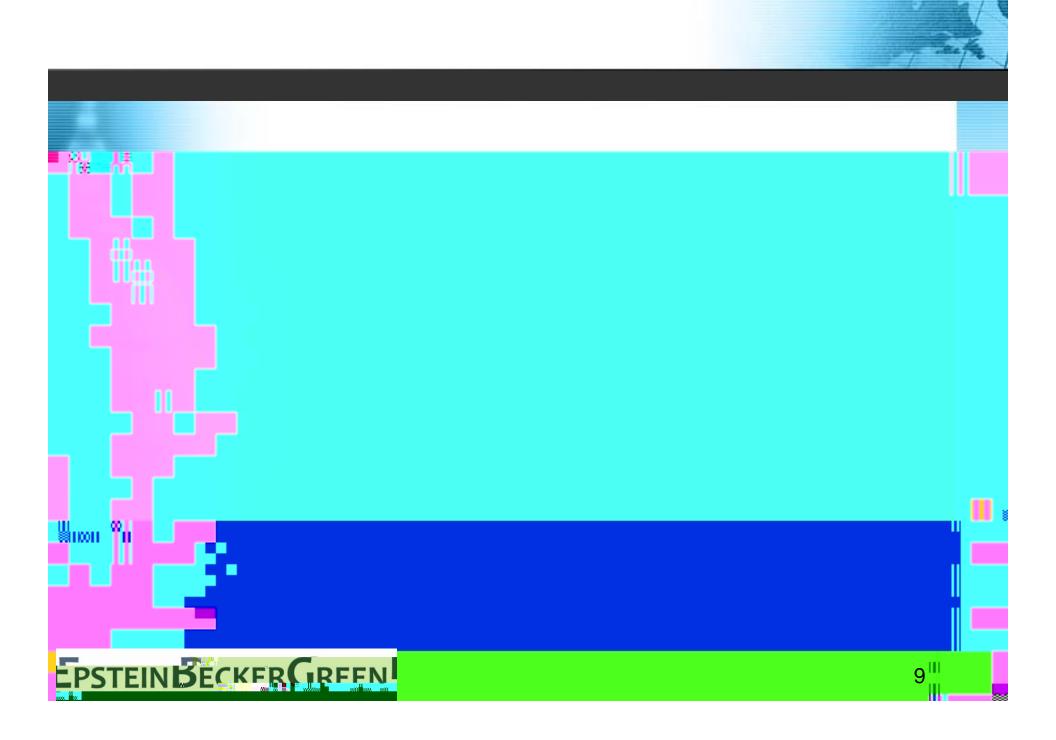
# Accountable Care Organizations Under the Medicare Program (PPACA)

- Savings to be shared based on actual costs compared to the benchmark set by the Secretary (losses are relevant in certain circumstances.)
- Allows the Secretary discretion in implementing a partial capitation model for ACOs

#### **Relevant Provisions Regarding ACOs**

- PPACA specifies the following requirements for conditions of participation:
- 1. Have a formal legal structure to receive and distribute shared savings.
- 2. Have a sufficient number of primary care professionals for the number of assigned beneficiaries (to be 5,000 at a minimum).
- 3. Agree to participate in the program for not less than a 3-year period.
- 4. Have sufficient information regarding participating ACO health care professionals as the Secretary determines necessary to support beneficiary assignment and for the determination of payments for shared savings.





### Relevant Provisions Regarding ACOs

For each 12-month period, participating ACOs that meet specified quality performance standards will be eligible to receive a share (a percentage, and any limits to be determined by the Secretary) of any savings if the actual per capita expenditures of their assigned Medicare beneficiaries are a sufficient percentage below their specified benchmark amount. The benchmark for each ACO will be based on the most recent available three years of per-beneficiary expenditures for Parts A and B services for Medicare fee-forservice beneficiaries assigned to the ACO. The benchmark for each ACO will be adjusted for beneficiary characteristics and other factors determined appropriate by the Secretary, William Pland updated by the projected absolute amount of growth in national per capita expenditures for Part A and B. Losses as well as savings are relevant in certain circumstances.



### **Relevant Provisions Regarding ACOs**

9. Specific quality performance standards will be determined by the HHS Secretary and will be promulgated with the program's regulations, they will include measures in such categories as clinical processes and outcomes of care, patient experience, and utilization (amounts and rates) of services.



