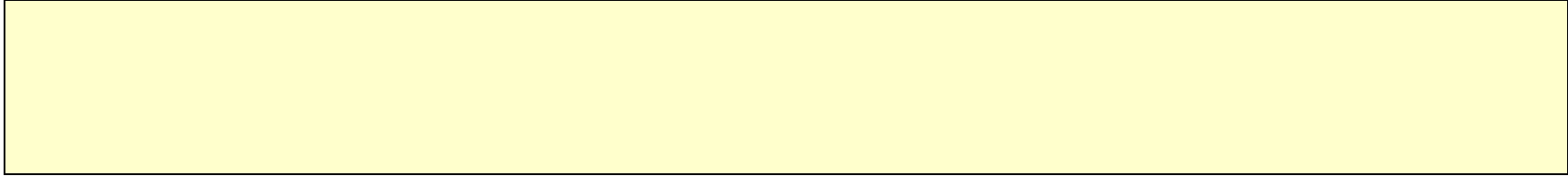




Overview

- **Advocate Physician Partners (APP)**
- **Goals**
- **Infrastructure**
- **Obstacles**
- **Mechanisms & Incentives to Increase Compliance**
- **Measures of Success**
- **Joint Contracting/Exclusivity**





Goals

- APP's Clinical Integration Program is a collaborative effort by over 2900 physicians and the eight Advocate hospitals to drive targeted improvements in health care quality and efficiency through our relationship with every major insurance plan offered in the Chicago metropolitan area, thus *uniting payer, employer, patients, and physicians in a single program to improve outcomes.*



APP Infrastructure

- **154 FTE's**
- **\$24 Million Admin Expenses (2007)**
- **Databases / Patient Registries**
- **Governance**



APP Infrastructure Support for CI

- **Medical Directors**
 - Each of 7 PHOs
 - QI Committee Chair
 - Senior Medical Director
- **CI Director – 1 FTE**
- **Analyst – 1 FTE**
- **Quality staff - 6 FTE**
- **Pharmacist - 2 FTE**



APP Infrastructure Support for CI

- **Provider Relations staff - 13 FTE**
- **Data support staff - 3.5 FTE**
- **Also contracting, finance and administrative support**
- **For CI only**
 - **\$1.65 M/year in salaries and benefits**
 - **18.5 FTE's**



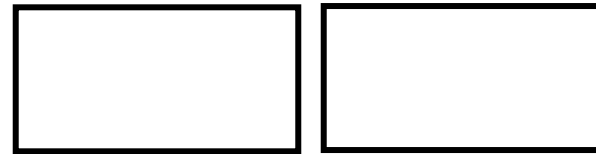


Mechanisms to Increase Compliance

- **APP QI/Credentials Committee**
- **Membership Criteria**
- **Peer Pressure / Local Medical Director**
- **Mandatory Provider Education/CME**
- **Physician's Office Staff Training**
- **Financial Incentives / Report Cards**



Advocate Physician Partners Incentive Fund Design





Measures of Success

- **Clinical Outcomes**
- **Patient Safety**
- **Medical & Technological Infrastructure**
- **Efficiency**
- **Patient Satisfaction**







Adoption of eICU - 2007

