



Industry agglomeration has been an important and long-lasting topic

Traditionally more focused on manufacturing: Detroit, Silicon Valley, etc.

Production side reasons dominate: local advantage, labor pooling, Marshallian externalities.

This paper, as well as the few it cites, looks at retail clustering.

Why retail is interesting

Unobserved (time-varying) demand change
New highways, malls, outlets etc.



A novel channel of clustering: learning from rivals

Standard dynamic oligopoly model

entry barrier: sunk entry cost

Model in this paper

entry barrier: sunk entry cost + unknown demand

later entrants learn from rival: effectively lowers entry barrier

This is an interesting and plausible story

However, not clear to me it is THE channel

Empirical challenge: how to separate it from timing-varying demand

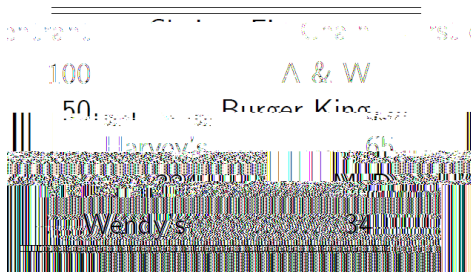
Mimic a standard "reaction" problem in social interaction models

Well documented pattern of first-mover

The most interesting data pattern - does model speak to it

Habit formation story?

Does rival learn differently if a strong incumbent fails vs if a weaker one fails.



Overall, the model could be more transparent

Hard to digest the learning rule:

$$a_{mt} = \frac{Pr(a_{mt-1} \neq 0) a_{mt-1}}{Pr(a_{mt-1} \neq 0) a_{mt-1} + Pr(a_{mt-1} = 0)(1 - a_{mt-1})}$$

To what extent?

Some empirical information left unspecified

How should we think about market size (observed part) evolution?

Trends of population growth or income change

Is the distribution of market structure stationary over this long period

Does not seem to be the case for Chain retail in U.S

Useful to take a stand on where is the transitory path vs. ergodic set of equilibrium market structure. Important for CCP estimation.

Question: do we observe imt in data?

If not, then the identification on levels of fixed/sunk cost/surprises me.

how to interpret negative sunk/ fixed cost.

The standard deviation of IID random shock crucial to report: are we using a standard normal $N(0;1)$?

Also needs more details on how to separate

Unobserved market mixture prob π_1

Probability of common prior belief π_0 .

It is not observed by us as econometrician: what difference does it make that markets are truly good, or firms share common belief that it is good? How to tell?

Details: are those in brackets standard errors, p-values. Statistical significance?

