

$$b_k(\bar{e}) = c_1 + \bar{e} + \pi_2^k(\bar{e}) + \frac{\bar{e} - \bar{e}}{2} \frac{3\bar{e} - 2\Delta c}{6\bar{e}}$$

$$\begin{aligned} A.17) \quad b_k(e_k) &= \frac{(\bar{e} - \bar{e})^2}{\bar{e} - e_k} \frac{3\bar{e} - 2\Delta c}{6\bar{e}} + \bar{e} + c_1 + \pi_2^k(\bar{e}) \\ &= \frac{(\bar{e} - \bar{e})^2 (3\bar{e} - 2\Delta c)}{6\bar{e}(\bar{e} - e_k)} + \frac{2c_2 + c_1}{3} + \frac{\bar{e}}{2} - e_k + \frac{\bar{e}}{3} + \frac{4\Delta c}{9} \end{aligned}$$

Such a bid represents an equilibrium since no alternative bid yields higher profits (although for most e in this range, small increases or decreases from this strategy yield equal profits).

c) For $e_k < \bar{e}$, the solution to A.12) equals

$$\pi(e) = \pi(\bar{e}) + \frac{\int_{\bar{e}}^e (1 - F(x)) dx}{2} = \pi(\bar{e}) + \frac{1}{2e} \left[\bar{e}e - \frac{\bar{e}^2}{2} - \bar{e}e + \frac{e^2}{2} \right]$$

$$\Rightarrow b_k(e_k) = \pi(\bar{e}) \frac{\bar{e}}{e - e} + c_1 + e_k + \pi_2^k(e_k) + \frac{\bar{e}e - \frac{\bar{e}^2}{2} - \bar{e}e + \frac{e_k^2}{2}}{2(\bar{e} - e)}$$

Using A.17 and the definition of $\pi_2(e_k)$

$$b_k(e_k) = \frac{(\bar{e} - \bar{e})^2 (3\bar{e} - 2\Delta c)}{6(\bar{e} - e_k)\bar{e}} + \frac{2c_2 + c_1}{3} + \frac{2\Delta c^2}{9(\bar{e} - e_k)} + \frac{e_k}{2} + \frac{\bar{e}e - \frac{\bar{e}^2}{2} - \bar{e}e + \frac{e_k^2}{2}}{2(\bar{e} - e_k)} \blacksquare$$

