























maximizes  $E(\pi|m) - d m$ . The marginal condition is  $E(\pi|m^*) - E[\pi|(m^*-1)] \geq d$  and  $E[\pi|(m^*+1)] - E(\pi|m^*) < d$ . For simplicity, we treat  $m$  as a continuous variable and write the marginal condition as  $\partial E(\pi)/\partial m = d$ . In Figure 1 we depict the graph of the "smoothed" marginal valuation function along with the marginal cost of information. The level of information  $m^*$  maximizes expected profit net of the cost of information. At  $m^*$  the residual demand mean square forecast error is  $\text{Var}(e) + \sum_{i=m^*+1}^n a_i^2 \text{Var}(X_i)$ . The greater is the quantity of information the smaller is the forecast error. Minimum mean square forecast error is  $\text{Var}(e)$ , since  $e$  is unobservable.

#### Optimal Information and Firm Size

The optimal level of information,  $m^*$ , depends on the size of the dominant firm. We now consider how  $m^*$  changes as the dominant firm's share grows. Specifically,

$$(8) \quad \partial \{E(\pi|m) - E[\pi|(m-1)]\} / \partial t = -c(bc-r)^2 [(bc-r)^2 - 3t^2] / 2t^2 [(bc-r)^2 - t^2]^2.$$

The sign of (8) depends on the sign of  $[(bc-r)^2 - 3t^2]$ .<sup>8</sup> If the dominant firm's share is sufficiently large,  $[(bc-r)^2 - 3t^2] < 0$ , and (8) would be positive. Intuitively, when  $t$  is small most of the marginal gain from information acquisition accrues to the fringe, which free rides in a price leadership model. We presume that for a single firm to achieve the status of dominant firm or price leader it must have substantial market share. Thus, focus-



















