## UNITED STATES OF AMERICA FEDERAL TRADE COMMISSION

**COMMISSIONERS:** 

Edith Ramirez, Chairwoman Maureen K. Ohlhausen Terrell P. McSweeny

In the Matter of	) )
Asbury Automotive Group, Inc.,	)
also d/b/a Coggin Automotive Group and Crown Automotive Group,	)
a corporation;	)

DOCKET NO.

#### **COMPLAINT**

The Federal Trade Commission, having reason to believe that Asbury Automotive Group, Inc., also d/b/a Coggin Automotive Group and Crown Automotive Group, a corporation ("Respondent"), has violated provisions of the Federal Trade Commission Act ("FTC Act"), and it appearing to the Commission that this proceeding is in the public interest, alleges:

- 1. Respondent is a Delaware corporation, with its principal office or place of business at 2905 Premiere Parkway, NW, Suite 300, Duluth, GA 30097. Respondent has marketed, advertised, offered for sale, and sold used motor vehicles.
- 3. Since at least November 2014, Respondent has disseminated or has caused to be disseminated advertisements promoting the sale of used motor vehicles.
- 4. Respondent's advertisements include, but are not necessarily limited to, advertisements

touting the "Crown Automotive Certified Program," it makes claims which include the following representations regarding certified used vehicles:

#### "Inspected, Reconditioned & Certified

Every Coggin Certified used car or truck has undergone a 150 point bumper-to-bumper inspection by Certified mechanics. We find and fix problems - from bulbs to brakes - before offering a vehicle for sale."

#### Exhibit A (excerpt from <u>www.cogginauto.com</u>)

"Our Crown Certified Used Vehicles Include: | 150 Point Bumper-to-bumper inspection . . .

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## Inspected, Reconditioned & Certified

Every Crown Certified used car or truck has undergone a 150 point bumper-to-bumper inspection by Certified mechanics. We find and fix problems from bulbs to brakes before offering a vehicle for sale."

## Exhibit B (excerpt from <u>www.crownauto.com</u>).

#### "...Are your used cars inspected?

Answer: Yes, Crown Automotive sends every Crown Certified used vehicle through a rigorous 150 point inspection to ensure that every vehicle is in top shape before you take it home. It is important to Crown that every feature of your vehicle work as it should so that you have peace of mind before you leave the dealership.

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## ... What are certified used cars?

Answer: It's the reliability of new and the affordability of pre-owned car. A certified used car must go through a rigorous inspection. The certification comes from the manufacturers to ensure top quality of the pre-owned car being sold to you. Crown Automotive also offers Crown Certified used vehicles."

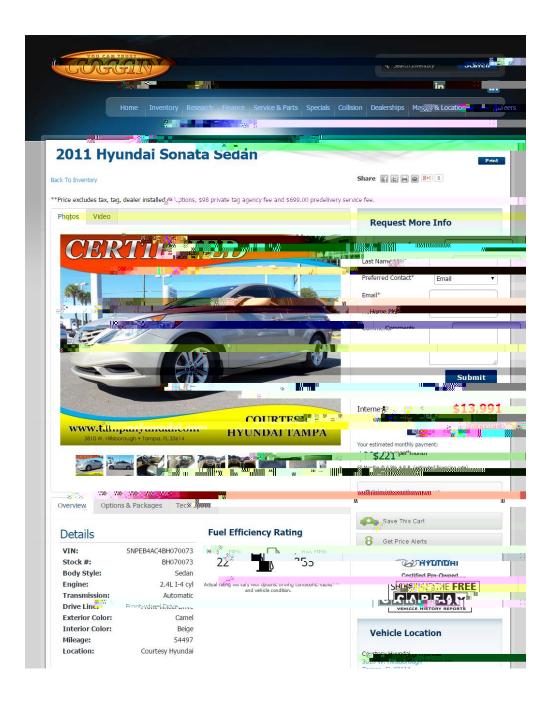
## Exhibit C (excerpt from <u>www.crownauto.com</u>).

5. Even though it makes the claims set forth in Paragraph 4, Respondent has advertised numerous certified used vehicles subject to open recalls for safety issues on its websites.

6. In

# Exhibit D at 3.

9. Until at least June 2015, when consumers have viewed specific vehicle listings on Respondent's websites



## Exhibit E.

10. To uncover any information about open recalls for safety issues through Respondent's website, a consumer would have to locate the "Carfax" link on the search results page or the vehicle listing page and click on it to access a vehicle history report, although the "Carfax" link provides no descriptive information or in any way conveys that it contains

important safety information about recalls. Moreover, in numerous instances, even these reports omit information about open recalls for safety issues.

## VIOLATION OF THE FEDERAL TRADE COMMISSION ACT

## Count I

- 11. In connection with the marketing, advertising, offering for sale, or sale of used motor vehicles, Respondent has represented, directly or indirectly, expressly or by implication, that used motor vehicles it sells have been subject to rigorous inspection, including for safety issues.
- 12. In numerous instances in connection with the representation set forth in Paragraph 11, Respondent has failed to disclose, or disclose adequately, that used motor vehicles it sells are subject to open recalls for safety issues.
- 13. Respondent's failure to disclose, or disclose adequately, the material information set forth in Paragraph 12 above, in light of the representation described in Paragraph 11, above, constitutes a deceptive act or practice in or affecting commerce in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

THEREFORE, the Federal Trade Commission, this \_\_\_\_\_ day of \_\_\_\_\_, 2016, has issued this complaint against Respondent.

By the Commission.

Donald S. Clark Secretary

SEAL: