# UNITED STATES OF AMERICA BEFORE THE FEDERAL TRADE COMMISSION

COMMISSIONERS: Edith Ramirez, Chairwoman Maureen K. Ohlhausen Terrell McSweeny

In the Matter of )

C.H. Boehringer Sohn AG & Co. KG ) Docket No. G4601 a corporation.

### ORDER TO MAINTAIN ASSETS

The Federal Trade Commission ("Commission"), having initiated an investigation of the proposed acquisition by espondent C.H. Boehringer Sohn AG & Co. Kitche animal health business of Sanofi, and Respondenting been furnished thereafter with a copy of a dratheof Complaint that the Bureau of Competition proposed to present to the Commission for its consideration and which, if issued by the Commission charge Respondent with violations of Section 7 its altero beat oan who coasse the business of the commission for its altero beat oan who coasse the commission for its of Section 7 its altero beat oan who coasse the commission of Section 7 its altero beat oan who coasse the commission of Section 7 its altero beat oans are heart of the commission of Section 7 its altero beat oans are heart of the commission of Section 7 its altero beat oans are heart of the commission of Section 7 its altero beat oans are heart of the commission of Section 7 its altero beat oans are heart of the commission of Section 7 its altero beat oans are heart of the commission of Section 7 its altero beat oans are heart of the commission of Section 7 its altero beat oans are heart of the commission of Section 7 its altero beat of the commission of Section 7 its altero beat of the commission of Section 7 its altero beat of the commission of Section 7 its altero beat of the commission of Section 7 its altero beat of the commission of Section 7 its altero beat of the commission of Section 7 its altero beat of the commission of Section 7 its altero beat of the commission of Section 7 its altero beat of the commission of Section 7 its altero beat of the commission of Section 7 its altero beat of the commission of Section 7 its altero beat of the commission of Section 7 its altero beat of the commission of Section 7 its altero beat of the commission of Section 7 its altero beat of the commission of Section 7 its altero beat of the commission of Section 7 its altero beat of the commission of Section 7 its altero beat of the commission of Section 7 its a

Agreement Containin@onseniOrders("ConsentAgreement"),containingan admissiorby Respondent all the jurisdictional facts set forth in the aforesældaft of the Complaint, a statement that he signing of said ConsentAgreement is for settlement purposes only and does not constitute an admission by Respondent that the law has been violated as alleged in such Complaint, or that the facts alleged in such Complaint, other that the facts, are true, and waivers and other provisions as required by the Commission's Rules and

The Commissiorhaving thereafter consider the matter and aving determined to accept the executed Consent Agreement and to place sunstent Agreement on the ublic record for a period of thirty (30) day for the receipt and consideration of public comments ow in further conformity with the procedure described in Commiss Fourle 2.34, 16 C.F.R. § 2.34, the Commission hereby issues its Complaint, mather sollowing jurisdictional findings and issues this Order to Maintain Assets:

1. Respondent C.H. Boehringer Sohn AG & Co. KG is a corporation organized, existing, and doing business under and by virtue of the laws of Germany with its headquarters address at Binger Strasse 173, Ingelheim am Rheiman & e

- 55216 and the address of its United States subsidiary, Boehringer Ingelheim Vetmedica, Inc., located at 3902 Genield Rd., St. Joseph, ils/souri64506.
- 2. The Commission has jurisdiction over the Respondent and the proceeding is in the public interest.

## ORDER TO MAINTAIN ASSETS

Ι.

IT IS ORDERED that, as used in this Order to Maintain Assets, the following definitions and the definitions used in the Consent Agreement and the proposed Decision and Order (and when made final and effective, the Decision and Order), which are incorporated herein by reference and made a part hereof, shall:apply

- A. "Boehringer" means C.H. Boehringer Sohn AG & Co. KG, its directors, officers, employees, agents, representativescessors, and assigns; and the joint ventures, subsidiaries, divisions, groups, and affiliates controlled by Boehringer, including but not limited to Boehringer Ingelheim Vetmedica, Inc. ("BIVI") and the respective directors, officers, employees, agentrepresentatives, successors, and assigns of each. After the Acquisition, Boehringer shall include Merial
- B. "BIVI" means Boehringer Ingelheim Vetmedica, Inc., its directors, officers, employees, agents, representatives, successors, and assigns; aoidtthenjtures, subsidiaries, divisions, groups, and affiliates controlled by Boehringer Ingelheim Vetmedica, Inc., and the respective directors, officers, employees, agents, representatives, successors, and assigns of each.
- C. "Commission means the Federal de Commission.
- D. "Decision and Order" means the
  - Proposed Decision and Order contained in the Consent Agreement in this matter until the issuance of a final and effective Decision and Order by the Commission; and
  - 2. Final Decision and Order issued by the Constitution following the issuance and service of a final Decision and Order by the Commission in this matter.
- E. "Decision and Order" means the Decision and Order incorporated into and made a part of the Agreement Containing Consent Orders.
- F. "Monitor" meansany monitor appointed pursuant to Paragraph V of this Order to Maintain Assets oParagraphV of the Decision and Order.

G. "Orders" means the Decision and Order and this Order to Maintain Assets.

II.

#### IT IS FURTHER ORDERED that:

- A. Until Respondent complete divestiture of the Companion Animal Product Assets (including fully providing Product Manufacturing Technology to the Companion Animal Acquirer) Respondent shall take all actions necessary to:
  - 1. maintain the full economic viability and marketability of the Business associated with the Companion Animal Products;
  - 2. minimize any risk of loss of competitive potential for that Business;
  - 3. prevent the destruction, removal, wasting, deterioration, or impairment of any of the assets related to the Companion AnimadBcts;
  - 4. p
    4. ensure the assets related to the Companion Animal Products are provided to the Companion Animal Acquirer in a manner without disruption, delay, or impairment of the regulatory appror2(o t)-2(he)4(.2(tilm)-6(en)-00)4( C- Td [(I)-3y)16( t)-6

- provide an officer's certification to the Commission affirming that all confidentiality agreements have been signed; and
- 2. not later than thirty (30) days after the Companion Animal Closing Date, provide written notification of the restrictions on the use and disclosure of Companion Animal Confidential Information to all of its employees who may be in possession of or have access to Companion Animal Confidential Information. Respondent shall give the abedescribed notification by-mail with return receipt requested or similar transmission, and keep a file of those receipts for one (1) year after the Companion Animal Closing Date. Respondent

- 4. ensure the assets redtto the Cydectin Products are provided to the Cydectin Acquirer in a manner without disruption, delay, or impairment of the regulatory approval processes related to the associated Business; and
- 5. ensure the completeness of the transfer and delivery of the Product Manufacturing Technology.
- B. Respondenthall not sell, transfer, encumber, or otherwise impair the Cydectin Product Assets (other than in the manner prescribed in this Order), nor take any action that lessens the full economic viability, marketability or competitiveness of the Busineslated to the Cydectin Products.

## C. Respondent shall:

- on or before the Cydect Product Closing Date, and as a condition of continued employment, require that each employee whose responsibilities (in whole or part) includes sales or marketing and who has or may have had access to Cydectin ConfidentialInformation, and the direct supervites) of each such employee, sign a confidentiality agreement pursuant to which the employee is required to maintain the confidentiality of the Cydect on fidentialInformation and not disclose it to other employees, exetives, or other personnel Stespondent (other than as necessary to comply with the requirements of this Order). Respondent shall maintain complete records of the Cydect of this Order an officer's certification to the Commission farming that all confidentiality agreements have been signed; and
- 2. not later than thirty (30) days after the Cyde to sing Date provide written notification of the restrictions on the use and disclosure of Cyde other dential Information to all of its employees who may be in possession of or traves ato Cydectin Confidential Information. Respondent shall give the above cribed notification by email with return receipt requested or similar transmission, and keep a file of those receipts rfone (1) year after the Cydec to hosing Date. Respondent shall provide a copy of the fincation to the Cydectin Acquirer. Respondent shall maintain complete records of all such notifications at Respondent's egistered office within the United States and shall provide an officer's certification to the Commission faming the implementation of, and compliance with, the acknowledgement program. Responded hystovide the Cydectin Product Acquirer with copies of all ceffications, notifications, and reminders ent to Respondent sersonnel
- D. Until the Cydectin Closing Date, Respondent shall provide all Cydectiducts Employees with reasonable financial incentives to continue in their positions and to research, Develop, market, sell, and manufacture the Cydectin Product(s) consistent with

- c) does not provide, disclose or otherwise make available, directly or indirectly, any Confidential Business Information related to the marketing or sales of the Naramune Products the marketing or sales employees associated with the Companion Animal Products
- B. The purpose of this Order to Maintain Assets is to maintain the full economic viability, marketability and competitiveness of the Companion Animal Products Business and the Cydectin Products Business within the Geographic Territory throughlits ansfer and delivery of the Divestiture Product Assets to the respection related to maintain the confidentiality of the Confidential Business Information related to the Divestiture Products, and to minimize any risk of loss of competitive potential for three panion Animal Products Business and the Cydectin Products Business the Geographic Territory.

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#### IT IS FURTHER ORDERED that:

- A. The Commission may appoint a monitor or monitors ("Monitor") to assure that Respondent expeditiously complies the all obligations and performs all responsibilities required by this Order to Maintain Assets, the Decision and Committee the Remedial Agreements. The Monitor shall serve, without bond or other security, at the expense of Respondent, on such reasoned but the Commission approves.
- B. The Commission appoints Dr. Stephen J. **Bs**la Monitor and approves the agreement between Dr. Bell and Respondent, attached as an App**tentitie** Decision an Order.
- C. The Monitor's duties and responsibilities shall include the following:
  - 1. The Monitor shall act in a fiduciary capacity for the benefit of the Commission;
  - 2. The Monitor shall have the power and authority to monitor Respondent's compliance with the divestiture and asset maintenance obligations anethrelat requirements of this Order to Maintain Assetts shall exercise such power and authority and carry out the duties and responsibilities of the Monitor in a manner consistent with the puroses of this Order to Maintain Assets and in consultation with the Commission:
  - 3. The Monitor shall have authority to employ, at the expense of Respondent, such consultants, accountants, attorneys, and other representatives and assistants as are reasonably **e**cessary to carry out the Monitor's duties and responsibilities; and
  - 4. The Monitor shall evaluate the reports submitted to the Commission by Respondent pursuant to this Order to Maintain AssessDecision and Order,

and the Consent Agreemeat,d within hirty (30) days from the date the Monitor receives a report, report in writing the Commission concerning performance by Respondent

2. a detailed description of the timing for the timing for the mpletion of such obligations,

provided, howeverthat, after the Decision and Order becomes final and effettieve, reports due under this Order to Maintain Assets may be consolidated with, and submitted to the Commission at the same time as, the reports required to be submitted by Respondent pursuant to Paragraph IX of the Decision and Order

VII.

IT IS FURTHER ORDERE D that Respondent shall notify the Commission at least thirty (30) days prior to:

- A. any proposed dissolution Respondent;
- B. any proposed acquisition, merger, or consolidation of Respondent do Td b0-.1-Tj 0.;ion of

IX.

IT IS FURTHER ORDERED that this Order shall terminate earlier of:

- A. three (3) days after the Commission withdraws its acceptance of the Consent Agreement pursuant to the provisions of Commission Rule 2.34, 16 C.F.R. §2.34, or
- B. the day after transferf all Divestiture Product Assets to their respective Acquirers,

provided, howeverthat if the Commission, pursuant to Paragraph III.A. of the Decision and Order, requires the Respondent to rescind ahydraha divestitures contemplated by any Divestiture Agreement, then, upon rescission, the requirements of this Order to Maintain Assets shall again be in effect with respect to the relevant Divestiture Product Assetstil the day after Responden(tor a Divestiture Trustee's) completion of the divestiture(s) of the relevant Divestiture Product Assets described in and required by the Decision and Order.

By the Commission.

April J. Tabor Acting Secretary

**SEAL** 

ISSUED: December 28, 2016