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FTC argued in that brief it is the role of the trial judge to determine the law of the case and it is inappropriate to delegate that function to an expert by allowing testimony controlling legal principles.<sup>2</sup>

## II. BACKGROUND



otherwise define trade secrets. In an antitrust case with mirror issues to this case, the Court excluded the testimony of plaintiff's law professor who sought to explain by reference to various patent law doctrines that the defendant could not have had a reasonable expectation of success in the underlying patent litigation. In re Wellbutrin SR Antitrust Litig., Nos. 045525, 045898, 05-396, 2010 WL 8425189, at \*4 (E.D. Pa. Mar. 31, 2010). As noted, the FTC likewise successfully moved to exclude a retired Federal Judge's testimony on the meaning of patent law in an antitrust case that was based in part on patent issues. *Id.*, the arguments in this brief correspond closely to those presented by the FTC in that case.

The above cases are directly on point. Here, Professor Tushnet's anticipated testimony consists largely of inadmissible explanations of the applicable trademark legal standards and doctrines. For example, Complaint Counsel seek to "educate" this Court by presenting the opinions of their expert regarding what can and cannot constitute trademark infringement or trademark dilution. See CXD0007003, 005-6, -009; CX8014 ¶¶ 20, 87. As in *Wellbutrin SR*, they offer these doctrinal

The

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Respectfully submitted,

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In the Matter of 1 r



Testimony

# REBUTTAL OPINIONS

# Trademark and Advertising Issues Posed by the 1980's Experts

- Does sale and use of trademarked terms in keyword advertising alone constitute infringement?
- Does empirical evidence suggest that consumers experience trademark confusion when they see rival ads generated by keyword advertising?
- Are the terms of the 1980's settlement agreements "commonplace" or remedies that courts would order?
- Does sale and use of trademarked terms in keyword advertising alone constitute dilution?

# Trademark Framework

- Shorthand facilitates comparison and differentiation among similar products

# Keyword Advertising Cases

- Caslaw consistently favors competitive advertising— “free riding” is really competition
- Cases Mr. Hogan cites do not stand for the proposition that keyword advertising alone is infringement

# KeywordrOnlyCases

- BlueNile– motion to dismissdeniedbecause partieswere not direct competitors– wholesalersvs. retailer
- FragranceNet– motion to dismissrelated to validity of Plaintiff’smarks,not to confusion
- LBFTravel– DistrictJudgedid not rule on dismissabf keywordinfringementclaims
- RhinoSports– no liability for broad rmatching; defendanfree to bid on genericterms

# Empirical Studies

- Studies show:
  - Varied search goals
  - Expectation of and appreciation for comparative advertising
- The American Airlines studies ask the wrong questions
- Confusion about whether a search result is organic or sponsored not trademark confusion

# Remedies

- No court has found liability based solely on keyword bidding
- No cases support use of broad matching prohibition or negative keyword requirement as a trademark remedy
- No court has implemented reciprocal restraints on bidding
- Hogan's cited cases do not support finding of "commonality"
- There is no way to say what settlement terms are "common"

# Dilution

- Professor Goodstein's conception of dilution is not the legal definition
- Anti dilution statute includes an explicit exclusion for comparative advertising like that at issue here



Source: 1 800F\_00045485.xls (sited in CX8014 (Tushnet Rebuttal Report)).

See First Amended Complaint at 25, *Binderv. Disability Group, Inc.*, 772 F. Supp.2d 1172 (C.D.Cal.2011), cited in CX8014 (Tushnet Rebuttal Report).

“[Defendant] Disability Group, Inc. has purchased keywords comprised, in whole or in part, of the BINDER & BINDER MARKS. Disability Group, Inc. has used the BINDER & BINDER MARKS as a heading to link to Defendant’s website.”

Id. ¶¶ 49 r50 (internal numbering omitted), cited in CX8014 (Tushnet Rebuttal Report).



# Quotes from Cases

“Needless to say, a defendant must do more than use another’s mark in commerce to violate the Lanham Act... We have no idea whether Rescuecom can prove that Google’s use of Rescuecom’s trademark in its AdWords program causes a likelihood of confusion or mistake.... Whether Google’s actual practice is in fact benign or confusing is not for us to judge at this time. We consider at the 12(b)(6) stage only what is alleged in the Complaint.”

Rescuecom Corp. v. Google, Inc., 562 F.3d 123, 130–31 (2d Cir. 2009)

“[I]n the age of FIOS cable modems, DSL and T1 lines,  
reasonable prudent and

“Perhaps in the abstract, one who searches for a particular business with a strong mark and sees an entry on the results page will naturally infer that the entry is for that business. But that inference is unnatural one when the entry is clearly labeled as an advertisement and clearly

“Because Amazon clearly labels each of the products for sale by brand name and model number accompanied by a photograph of the item, it is unreasonable to suppose that the reasonably prudent consumer accustomed to shopping online would be confused about the source of the goods.”

Multi Time Mach., Inc. v. Amazon.com, Inc., 804 F.3d 930 (9th Cir. 2015), cert. denied 136 S.Ct. 1231 (2016).



“BPI points to no case indicating that the simple purchase of advertising

“The Hatfields used up to seven Websites to sell Products to the general public. The Websites displayed pictures and descriptions of Products and used Plaintiffs’ trademarks. The Hatfields also used Plaintiffs’ trademarks in the metatags of their Websites. Further, Defendants paid a company called Overture.com for an ‘Overture Premium Listing’ for ‘Australian Gold’ and ‘Swedish Beauty,’ guaranteeing that one of Defendants’ Websites would be among the first three listed if either of Plaintiffs’ trademarks was used in an internet search query.”

Australian Gold, Inc. v. Hatfield, 436 F.3d 1228, 1233 (10th Cir.

“We conclude that the factors other than evidence of actual confusion (even if we assume that 1 800’s mark is a strong one) firmly support the unlikelihood of confusion. This case is readily distinguishable from Australian Gold, in which the alleged infringer used its competitor’s trademark on its websites.”

1 800 Contacts, Inc. v. Lens.Com, Inc., 722 F.3d 1229, 245 (10th Cir. 2013).

































# EXHIBIT C

IN THE UNITED STATES DISTRICT COURT  
FOR THE EASTERN DISTRICT OF PENNSYLVANIA

|                          |   |              |
|--------------------------|---|--------------|
| FEDERAL TRADE COMMISSION | : | CIVIL ACTION |
|                          | : |              |
| v.                       | : |              |
|                          | : |              |
| ABBVIE INC., et al.      | : | NO. 14-5151  |

ORDER

AND NOW, this 27th day of March, 2017, it is hereby ORDERED that the motion of plaintiff Federal Trade Commission to strike the report and exclude the testimony of defendants' legal expert Roderick R. McKelvie (Doc. # 229) is GRANTED. See Berckeley Inv. Grp., Ltd. v. Colkitt, 455 F.3d 195, 217 (3d Cir. 2006).

BY THE COURT:

/s/ Harvey Bartle III \_\_\_\_\_  
J.

**CERTIFICATE OF SERVICE**

I hereby certify that on April 23, 2017, I filed **RESPONDENT 1-800 CONTACTS, INC.'S TRIAL BRIEF REGARDING ANTICIPATED OBJECTIONS TO THE TESTIMONY OF PROFESSOR REBECCA TUSHNET** using the FTC's E-Filing System,

Notice of Electronic Service

**I hereby certify that on April 23, 2017, I filed an electronic copy of the foregoing Respondent 1-800 Contacts, Inc.'s Trial Brief Regarding Anticipated Objections to the Testimony of Professor Rebecca Tushnet, with:**

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**I hereby certify that on April 23, 2017, I served via E-Service an electronic copy of the foregoing Respondent 800 Contacts, Inc.'s Trial Brief Regarding Anticipated Objections to the Testimony of Professor Rebecca Tushnet, upon:**

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