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A proposed order is attached.

Dated: February 28, 2018 Respectfully submitted,

/s/ Lisa B. Kopchik Lisa B. Kopchik Kathleen M. Clair Christine M. Kennedy Michael J. Turner

Counsel Supporting the Complaint

Federal Trade Commission Bureau of Competition 600 Pennsylvania Ave., N.W. Washington, DC 20580 Telephone: (202) 326-3139

Email: LKopchik@ftc.gov

UNITED STATES OF AMERICA BEFORE THE FEDERAL TRADE COMMISSION OFFICE OF ADMINISTRATIVE LAW JUDGES

In the Matter of Louisiana Real Estate Appraisers Board, Respondent	Docket No. 9374
[PROPOSI	ED] ORDER
Upon Complaint Counsel's Motion for a	n Order that Respondent Has Waived Privilege,
and having considered the papers in support and	in opposition thereto, it is hereby
ORDERED, that Respondent's conduct of	constituted a waiver of any claim of privilege for
the documents produced by Respondent in respondent	onse to the Civil Investigative Demand in the
precomplaint investigation in the above-caption	ed matter, and it is further
ORDERED, that Complaint Counsel nee	ed not return, continue to sequester, or destroy
any such documents.	
	Michael Chappell
Date:, 2018	ief Administrative Law Judge

STATEMENT OF CONFERENCE

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basis of a more circumscribed evidentiary record, Respondent seeks to claw back 425 documents from its initial production.

This request comes far too late.

. Ten months ago, staff

gave Respondent's counsel of record copies of these documents; at that time, staff expressly explained to Respondent's counsel its position that, by producing these documents, Respondent had waived any privilege protections. Nevertheless, near the close of fact discovery and on the eve of several depositions of Respondent's personnel, Respondent has suddenly decided to assert a now-waived claim of pest come,

A. The Disclosure Was Not Inadvertent and Respondent Did Not Take Reasonable Steps to Prevent Disclosure

Inadvertent disclosure, in "comport[ing] with the dictionary definition of the word," means simply "an unintended disclosure." *Amobi*, 262 F.R.D. at 53. The question involves the "simple analysis of considering if the party intended to disclose the document." *Id.*; *see also Coburn Grp.*, *LLC v. Whitecap Advisors LLC*, 640 F. Supp. 2d 1032, 1038 (N.D. Ill. 2009) (same; noting also that "the parallel structure of subparts [of Federal Rule of Evidence 502] contrasts a waiver that is *intentional* with a disclosure that is *inadvertent*"). Applying this simple analysis, it is clear that Respondent intended to produce these 425 documents, as evidenced by the fact that Board Executive Director Bruce Unangst explained to Complaint Counsel, with reference to the Board's document productions, that "[w]e want to be as transparent as possible" and that Respondent Board wanted FTC staff to see "everything."

Respondent also did not take reasonable steps to prevent disclosure of privileged materials. In fact, when Respondent produced the disputed documents, it elected not to withhold any materials on the basis of privilege, and therefore did not produce any privilege loTw -17.54 -2.3 Td [(co)-4]

case in which some privileged materials slipped through the cracks. Here, Respondent did not attempt to withhold any potentially privileged materials but rather intended to—and apparently did—produce "everything."

B. Respondent Did Not Act "Promptly"

In or around May 2017, after Constantine Cannon received these materials and before the complaint issued, Complaint Counsel and Respondent's counsel spoke by telephone about the issue of waiver in Respondent's previous document productions. During this telephone call, Respondent's counsel asked Complaint Counsel's position

Despite these many opportunities to rectify any possible error in producing the disputed documents, Respondent waited until February 23, 2018—three weeks before the close odoa.4496 54 (s(w)2 (a))-

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EXHIBIT B

From: Kovacs, James J.

To: Kopchik, Lisa B.; Kennedy, Christine; Turner, Michael; Clair, Kathleen

Cc: Cannon, Stephen; Greenstein, Seth; Levine, Richard; Sheedy, Allison; Fore, Wyatt

Subject: LREAB Clawback

Date: Friday, February 23, 2018 4:18:07 PM

Attachments: <u>LREAB Clawback List.xlsx</u>

Lisa.

Attached is an excel spreadsheet listing 425 privileged documents and communications that were inadvertently produced by the Louisiana Real Estate Appraisers Board to Complaint Counsel in response to the Federal Trade Commission's Civil Investigative Demands in the Part II Investigation. Respondent Louisiana Real Estate Appraisers Board requests that Complaint Counsel return all of the original documents and communications to Constantine Cannon and destroy all copies that Complaint Counsel may have in its possession. We respectfully request that the return and deletion of all 425 documents and communications be done by February 28, 2018. Thank you.

Best, Jimmy

James J. Kovacs

CONSTANTINE | CANNON 1001 Pennsylvania Ave NW, 1300N

Washington, DC 20004 Direct: 202/204-3518 Main: 202/204-3500

Email: <u>jkovacs@constantinecannon.com</u>

http://constantinecannon.com

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FTC-LAB-00003790	Attorney-Client
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FTC-LAB-00006861	Attorney-Client
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FTC-LAB-00027573	Attorney-Client
FTC-LAB-00027728	Attorney-Client
FTC-LAB-00027734	Attorney-Client

FTC-LAB-00058483

EXHIBIT C

- (w) 202.204.3514
- (f) 202.204.3501
- (m) 202.285.5000

Kopchik, Lisa B. [mailto:LKOPCHIK@ftc.gov]
Monday, January 29, 2018 12:36 PM
Greenstein, Seth <sgreenstein@constantinecannon.com>; Cannon, Stephen
<scannon@constantinecannon.com>; Broz, Kristen <kbroz@constantinecannon.com>; Kovacs, James J. <jkovacs@constantinecannon.com>
Depositions

I requested dates for Tad Bolton, Henk, and Robert Maynor depositions. I would still like to schedule them on dates convenient for you.

In the meantime, we are going to serve you with SATs for those depositions. We will be happy to rearrange dates when you get back to us.

Lisa

Lisa B. Kopchik / Federal Trade Commission

CERTIFICATE OF SERVICE

I hereby certify that on March 6, 2018, I filed the foregoing document electronically using the FTC's E-Filing System and served the following via email:

Donald S. Clark Secretary Federal Trade Commission 600 Pennsylvania Ave., NW, Rm. H-113 Washington, DC 20580 ElectronicFilings@ftc.gov

The Honorable D. Michael Chappell Administrative Law Judge Federal Trade Commission 600 Pennsylvania Ave., NW, Rm. H-110 Washington, DC 20580

I also certify that I delivered via electronic mail a copy of the foregoing document to:

W. Stephen Cannon Seth Greenstein Richard Levine James Kovacs Allison Sheedy Justin Fore Constantine Cannon LLP 1001 Pennsylvania Avenue, NW Suite 1300N Washington, DC 20004 scannon@constantinecannon.com sgreenstein@constantinecannon.com rlevine@constantinecannon.com ikovacs@constantinecannon.com asheedy@constantinecannon.com wfore@constantinecannon.com

Counsel for Respondent Louisiana Real Estate Appraisers Board

Dated: March 6, 2018

By: <u>/s/ Lisa B. Kopchik</u>
Lisa B. Kopchik, Attorney

CERTIFICATE FOR ELECTRONIC FILING

I certify that the electronic copy sent to the Secretary of the Commission is a true and

correct copy of the paper original and that I possess a paper original of the signed document that

is available for review by the parties and the adjudicator.

Dated: March 6, 2018

By: <u>/s/ Lisa B. Kopchik</u> Lisa B. Kopchik, Attorney