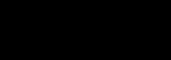
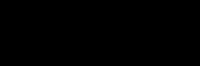
## MORRISON FOERSTER

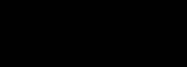


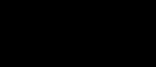
















• Debate regarding the proper legal construct (predatory pricing,





- Gaining consensus among antitrust lawyers is like herding cats.
- An electrical circuit is like a plumbing system.







5



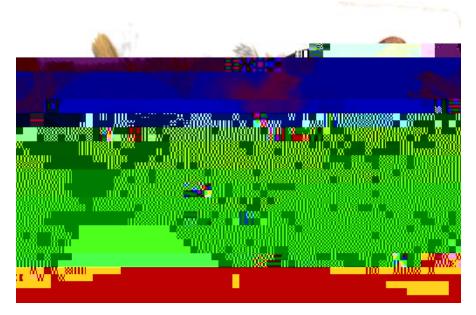


- Conditional pricing faces no recoupment problem. "Recoupment" is simultaneous.
- Based on the evidence, we cannot say that conditional pricing practices are "rarely tried, and even more rarely successful."

- Extreme caution is merited in the case of unconditioned price discounts.
  - Price cutting is at the heart of the competition the "very conduct the antitrust laws were intended to protect."
- Difficult to characterize conditional pricing as an irreducible element of competition. Firms have procompetitive alternatives to conditional pricing.
  - Decision-theoretic arguments fail to account for alternatives.
- Supposed "chilling effect" by other legal rules is not empirically supported.

## 6

Though analogy is often misleading, it is the least misleading thing we have. Samuel Butler



Antitrust by Analogy: Developing Rules for Loyalty Rebates and Bundled Discounts, 79 Antitrust L.J. 99 (2013)