

Privacy and Data Security in the Age of Big Data and the Internet of Things
U.S. Federal Trade Commissioner Julie Brill
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Thank you, Alex Alben, for your warm introduction and for inviting me to share my thoughts with this most impressive gathering of lawmakers and leaders from companies and community groups. Protecting consumers' data from unauthorized disclosure and unexpected and inappropriate uses are some of our top priorities at the Federal Trade Commission (FTC), and the challenges of protecting consumers' privacy and security are becoming more pressing as we move further into a world of constantly connected devices and big data analytics. Today's Summit shows that states will continue to play a key role, alongside the FTC, in protecting consumers' privacy and security as our economy and society becomes more connected and data-driven.

We are connecting nearly everything – from smart buildings to clothing and light bulbs – to the Internet. The pace and scale of these changes is breathtaking. Network equipment manufacturer Cisco reports that there are 25 billion networked devices in the world today and predicts that there will be 50 billion by 2020. These sensors, along with our smartphones, tablets, and computers, generate twice as much data today as they did two years ago, and this trend is expected to continue. Sensors that are so small and efficient that they can power

world's leading experts and most prestigious institutions.⁴ Data is helping governments to better plan and deliver their services.⁵ And we are only at the very beginning of these developments.

Some significant risks go along with the potential benefits of connected devices and big data. As we add devices to our homes, classrooms, and clothes, much more sensitive data will be collected. User interfaces on devices will shrink or disappear, making it more difficult for consumers to know when data is being collected, or exercise any control. In fact, I expect that the Internet itself will soon “disappear” because connectivity will just be part of how things work, as electricity is today.⁶

These developments pose difficult challenges for privacy, security, and fairness in our society. The data from connected devices will be deeply personal, and big data analytics will make the data more readily actionable. Software on these devices will handle deeply sensitive information about our health, our homes, and families. Some will be linked to our financial accounts, some to our email accounts. And devices themselves will be more closely connected with our actions in the physical world, making data security and device security critically important.

But some fundamental aspects of our world will not change, no matter how connected and data-driven we become. Most importantly, we as individuals will remain roughly the same. We will not suddenly become capable of keeping track of dozens or hundreds of streams of our data, peering into the depths of algorithmic decision-making engines, or spotting security flaws in the countless devices and pieces of software that will surround us. Faced with a world of uncertainty about which devices are safe and whether consumers are getting a fair shake in the big data world, consumers could use some help.

To help consumers navigate and benefit from this complex, uncertain, and exciting world, the Internet of Things and big data analytics need to meet consumers' expectations and earn their trust. Appropriate privacy and security protections, as well as broader assurances that consumers are being treated fairly, are key elements of consumer trust. And these three elements – security, privacy and fairness in the world of big data and the Internet of Things – are what I would like to discuss today.

The FTC's Role in Protecting Consumers' Privacy and Data Security

Before I get to that discussion, let me first describe the role that the FTC plays in privacy, data security, and consumer protection in general. We are the nation's leading consumer protection agency, and we share competition enforcement with the Department of Justice.

⁴ See, e.g. Madeleine Parker and Sarah Rockwood, UC Berkeley Offers New Online Data Science Master's Degree, *The Daily Californian* (last updated June 24, 2014), available at <http://www.dailycal.org/2014/06/24/uc-berkeley-offers-new-online-data-science-masters-degree/>

⁵ See Ben Casselman, Big Government is Getting in the Way of Big Data, *FIVE THIRTYEIGHT ECONOMICS* (Mar. 9, 2015), available at <http://fivethirtyeight.com/features/big-government-is-getting-in-the-way-of-big-data/>

⁶ Chris Matyszczyk, The Internet Will Vanish, Says Google's Eric Schmidt, *CNET* (Jan. 22, 2015, 6:00 PM), available at <http://www.cnet.com/news/the-internet-will-vanish-says-googles-schmidt/>

Eighty years ago, Congress gave FTC authority to protect consumers from a broad range of “unfair or deceptive acts or practices.”⁷ Under this authority, the FTC has brought nearly 100 privacy and data security enforcement actions.

The flexibility and breadth of our authority to obtain remedies that protect consumers has allowed us to keep up with rapid changes in technology. For example, we have brought actions against companies for allegedly collecting information inappropriately from consumers’ mobile devices,⁸ making unwarranted intrusions into private spaces, exposing health and other sensitive information, exposing previously confidential information about individuals’ networks of friends and acquaintances,¹⁰ and providing sensitive information to third parties who in turn victimize consumers.¹¹

In addition to these privacy and data security enforcement actions, we have also brought hundreds of cases vindicating consumers’ rights under more specific laws that protect sensitive information about children,¹² financial information,¹³ medical data,¹⁴ and information used to make decisions about consumers’ credit, insurance, employment and housing.¹⁵

The FTC also maintains a busy policy docket. At the beginning of this year, we published a report on the Internet of Things, which emphasizes the importance of data and device security as well as the applicability of established privacy principles to connected devices.¹⁶ Before that, we published a detailed study of the data broker industry,¹⁷ which was in the big data business long before the words “big data” became part of our policy lexicon. We also held

⁷ 15 U.S.C. § 45(a).

⁸ See, e.g. *Goldenshores Techs. LLC C-4466* (F.T.C. Mar. 31, 2014) (decision and order) available at <https://www.ftc.gov/system/files/documents/cases/140409goldenshoresdo.pdf>.

⁹ See FTC, Press Release, *Aaron’s Rent-To-Own Chain Settles FTC Charges That It Enabled Computer Spying by Franchisees* (Oct. 22, 2013), available at <https://www.ftc.gov/news-events/press-releases/2013/10/aarons-rent-own-chain-settles-ftc-charges-it-enabled-computer>

¹⁰ See *Facebook, Inc., C-4365* (F.T.C. July 27, 2012) (decision and order) available at <https://www.ftc.gov/sites/default/files/documents/cases/2011/10/111024googlebuzzdo.pdf/>

¹¹ *FTC v. SiteSearch Corp., d/b/a LeapLab* (D. Az. Dec. 23, 2014) (complaint) available at <http://www.ftc.gov/systems/files/documents/cases/141223leaplabcmt.pdf>

¹² See *Children’s Online Privacy Protection Act*, 15 U.S.C. §§ 6501-06.

¹³ 15 U.S.C. §§ 6801-09.

¹⁴ *Health Insurance Portability and Accountability Act*, Pub. No. 104-191, 110 Stat. 1936 (1996) (codified in scattered sections of 18, 26, 29, and 42 U.S.C.).

¹⁵ 15 U.S.C. § 1681t seq.

¹⁶ See generally FTC, *INTERNET OF THINGS: PRIVACY & SECURITY IN A CONNECTED WORLD 1-4* (2015) (staff report), available at <https://www.ftc.gov/system/files/documents/press-releases/staff-report-november-2013-workshop-entitled-internet-things-privacy-150127iotrpt.pdf> (discussing views of workshop participants) [IOT REPORT].

¹⁷ FTC, *DATA BROKERS: A CALL FOR TRANSPARENCY AND ACCOUNTABILITY*

public workshops on cutting edge topics like consumer generated health information, so-called alternative consumer scores¹⁸ and the potential for big data analytics¹⁹ to be used in ways that discriminate against consumers¹⁹. And, just last month, we held a public workshop on cross-device tracking, which refers to companies' efforts²⁰ to correlate a consumer's activities as she moves from smartphone to tablet to desktop computer.

Of course, the FTC does not do this work alone. Other federal regulators have a role in privacy and data security with respect to health care providers and hospitals²¹, banks and depository institutions²², and common carriers.²³ [FN] States also play a vital and active role in advancing consumer privacy and data security²⁴ protections. Last year, approximately 60 new privacy laws were passed at the state level²⁵ in the U.S. State privacy laws range from limiting employers' ability to view their employees' social network accounts²⁴ and prohibiting employers and insurers from using information²⁵ about certain medical conditions²⁵ to requiring companies to notify consumers when they suffer a security breach involving personal information.²⁶ And the FTC and states work closely together on privacy, data security²⁷ and a range of other consumer protection issues.²⁸

¹⁸ See FTC, Spring Privacy Series: Alternative Scoring Products (Mar. 19, 2014), available at <https://www.ftc.gov/news-events/events-calendar/2014/03/spring-privacy-series-alternative-scoring-products>

¹⁹ See FTC, Big Data: A Tool for Inclusion or Exclusion? (Sept. 15, 2014), available at <https://www.ftc.gov/news-events/events-calendar/2014/09/big-data-tool-inclusion-or-exclusion>

²⁰ See FTC, Cross Device Tracking: An FTC Workshop (Nov. 16, 2014), available at <https://www.ftc.gov/news-events/events-calendar/2015/11/cross-device-tracking>

²¹ See Dept. of Health & Human Svcs., HIPAA Compliance and Enforcement, available at <http://www.hhs.gov/hipaa/for-professionals/compliance-enforcement/index.html> (last visited Jan. 4, 2016).

²² See FDIC, Privacy Choices, available at <https://www.fdic.gov/consumers/assistance/protection/privacy/privacychoices.html> (last updated July 28, 2014) (describing roles of different agencies with responsibilities for enforcing privacy laws against banks and other financial institutions).

²³ See FCC, Customer Privacy, available at <https://www.fcc.gov/general/customer-privacy> (describing FCC's role in enforcing privacy protections under the Communications Act and FCC rules) (last visited Jan. 4, 2016).

²⁴ See Nat'l Conf. of State Legislatures, Employer Access to Social Media Usernames and Passwords, available at <http://www.ncsl.org/research/telecommunications-and-information-technology/employer-access-to-social-media-passwords-2013.aspx> (last updated Nov. 18, 2014) (noting that in at least 28 states had introduced social media and employment legislation or had such legislation pending).

²⁵ See, e.g. Privacy Rights Clearinghouse, California Medical Privacy Fact Sheet C5: Employment and Your Medical Privacy available at <https://www.privacyrights.org/content/employment-and-your-medical-privacy> (last updated July 2012).

²⁶ See Nat'l Conf. of State Legislatures, Security Breach Notification Laws (Jan. 12, 2015), available at <http://www.ncsl.org/research/telecommunications-and-information-technology/security-breach-notification-laws.aspx> (collecting references to more than 45 state laws).

²⁷ See, e.g. FTC, Press Release, LifeLock Will Pay \$12 Million to Settle Charges by the FTC and 35 States That Identity Theft Prevention and Data Security Claims Were False (Mar. 9, 2010), available at <https://www.ftc.gov/news-events/press-releases/2010/03/lifelock-will-pay-12-million-settle-charges-ftc-35-states> (stating that LifeLock agreed to pay \$11 million to the FTC and \$1 million to a group of 35 state attorneys general).

²⁸ See, e.g. FTC, FTC and Ten State Attorneys General Action Against Political Survey Robocallers Pitching Cruise Line Vacations to the Bahamas (Mar. 4, 2015), available at <https://www.ftc.gov/news-events/press-releases/2015/03/ftc-and-ten-state-attorneys-general-action-against-political-survey-robocallers>

Device and Data Security

Security is one of the biggest challenges we encounter with the Internet of Things and big data. And because these connected devices are linked to the physical world, device security also is a top concern. Unfortunately, there is some evidence that security vulnerabilities are rampant in the Internet of Things. A 2014 study by Hewlett-Packard found that 90 percent of connected devices are collecting personal information, 70 percent of them are transmitting this data without encryption.²⁹ Part of the reason may be economic. Traditional consumer goods manufacturers that are now entering the Internet of Things market may not have spent decades thinking about how to secure their products and devices from hackers in the way that traditional technology firms have. For these companies, in-house security expertise may be particularly costly. But many connected devices will be expensive and essentially disposable. If a vulnerability is discovered on such a device, will such manufacturers have the appropriate economic incentive to notify consumers, let alone patch the vulnerability?³⁰

Of course, companies should disclose how they will protect consumers' data, and those disclosures must be truthful and not misleading. There is a long history of FTC enforcement actions against companies that failed to meet this standard. And the rather arcane nature of data security does not excuse the failure of companies to apply fixes for well-known vulnerabilities or take other reasonable steps to protect consumers' data or devices.³¹ The FTC is also encouraging developers to go beyond the legal requirements set out in Section 5, and adopt security measures that create stronger protections for consumers.³²

²⁹ <https://www.ftc.gov/news-events/press-releases/2015/03/ftc-ten-state-attorneys-general-take-action-against-political>, FTC, FTC and Federal, State and Local Law Enforcement Partners Announce Nationwide Crackdown Against Abusive Debt Collectors (Nov. 4, 2015), available at <https://www.ftc.gov/news-events/press-releases/2015/11/ftc-federal-state-local-law-enforcement-announce>

Still, security vulnerabilities may be hidden deep in the code that runs an app or device. A vulnerability may not become apparent until a device is connected to an environment for which it wasn't designed, or perhaps until consumers use a device or service in unexpected ways.

All of these factors point to the need to take an “all hands deck” approach to data security, with security researchers playing an important role in bringing security flaws to light. Researchers have found vulnerabilities in systems ranging from electronic voting systems³³ to connected cars³⁴ to online learning platforms.³⁵ This kind of research continues to raise difficult questions about how and when to disclose vulnerabilities to the developer of the product or service.³⁶ It is not always the kind of news that companies – or law enforcement agencies – want to hear, and some researchers have been prosecuted for their activities.³⁷ In October, the FTC criticized a proposal in Congress that would have made certain kinds of security research on connected cars illegal, on the ground that the provision would cut off a useful source of information about security vulnerabilities that could affect consumers' physical safety.³⁸ Fortunately, many companies see the value of flagging about vulnerabilities in their products, and many are willing to pay “bug bounties” to be the first to be told of a vulnerability in one of their own products.

Still, security research is difficult and uncertain. Even when researchers have access to source code, they may have a hard time identifying errors.³⁹ Fortunately, security experts have

Many companies and organizations understand this important connection between transparency, privacy, and trust. But being transparent in this data-intensive age is challenging. With the Internet of Things, many connected devices do not have a user interface to present information to consumers about data collection. Devices are becoming more numerous, adding to the mountain of information that companies send to consumers in privacy policies. As devices become integrated into homes and other physical spaces, there are also questions around who should receive disclosures about data collection and use practices. How will the consumers who buy a device – and the innocent bystanders near them – know when a device is recording images or audio? And there are other questions: how can consumers choose to avoid having their data collected? For how long will their data be kept by the companies who are collecting it? And how will these companies keep the data secure?

Companies that provide connected devices should recognize that providing transparency will require some creative thinking. Visual and auditory cues, and immersive apps and websites should be employed to describe to consumers, in a meaningful and relatively simple way, the nature of the information being collected. The same signals should be used to provide consumers with choices about whether any of this information can be used by entities or persons who fall outside the context in which the consumer is employing the device, and in which the consumer expects her information to remain private.

Another promising tool for providing information to consumers, as well as allowing them to exercise meaningful choices, is the “command center” that companies are now developing to run multiple household connected devices.⁴² The driving force here is convenience, but these command centers could also provide an opportunity

These transparency requirements and practices have been good for consumers, credit bureaus, and companies that rely on credit scores to make business decisions. With the transparency provided by free credit reports, increasingly, scores, consumers can more effectively exercise their right to dispute and correct inaccurate information. And the thorough analysis of one critical type of credit score by the FTC and Federal Reserve made users more confident that this score was not discriminatory.

Today, we're seeing a proliferation of other types of scores being used to make eligibility determinations covered by the Fair Credit Reporting Act. While these scores are subject to the same obligations of access, accuracy, security and other requirements imposed by the FCRA, they haven't yet been subject to the same kind of scrutiny that Congress and the federal agencies brought to bear on traditional credit scores. The use of new sources of information, including information that goes beyond traditional credit files, to score consumers raises fresh questions about whether these alternative scores may have disparate impacts along racial, ethnic, or other lines that the law protects.

Unfortunately, it's not realistic to rely on the approach that the FTC took – to understand one type of score used for auto insurance to gain an understanding of the full spectrum of scoring models used today. It took the FTC nearly four years to conduct its study. The FTC – and all other federal agencies for that matter – simply do not have the capacity to study every score out there. This approach simply will not scale.

Moreover, scoring algorithms and other forms of data analytics rely on statistical models and data system designs that few on the outside understand in detail. And even if we on the outside could peer into the hundreds of scoring algorithms that could potentially affect consumers, what would we learn? We might learn which features of a data set are used in a given algorithm, and what weight a company attaches to them. These details might be so abstract, and so rapidly changing, that they not tell government, consumers or other

to-gain-access-to-credit-scores (reporting that some credit card issuers are reporting consumers' credit scores on their monthly statements).

⁵¹ See BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM, REPORT TO CONGRESS ON CREDIT SCORING AND ITS EFFECTS ON THE AVAILABILITY AND AFFORDABILITY OF CREDIT S-1 (Aug. 2007), available at <http://www.federalreserve.gov/boarddocs/rptcongresscreditscore/creditscore.pdf> (“The large savings in cost and time that have accompanied the use of credit scoring are generally believed to have increased access to credit, promoted competition, and improved market efficiency.”) [FRB CREDIT SCORING REPORT].

⁵² See generally FTC, Transcript of Spring Privacy Series: Alternative Scoring Products (Mar. 19, 2014), available at http://www.ftc.gov/system/files/documents/public_comments/182261/alternative-scoring-products_final-transcript.pdf; Pam Dixon and Robert Gellman, The Scoring of Am

concerned stakeholders much about what really matters which is how the algorithms are actually used and whether they have discriminatory or other inappropriate effects.

This suggests that testing the effects of big data analytics may be a promising way to go. Doing this kind of analysis from the outside is difficult. Researchers have done some proof-of-concept studies, but they require considerable work and involved efforts to tackle some cutting-edge research questions.⁵⁴

This means that companies using scoring models should themselves do more to determine whether their own data analytics result in unfair, unethical, or discriminatory effects on consumers.

In addition to scrutinizing their own practices, companies should do much more to inform consumers of what is happening with their data. Companies can get creative with user interfaces to provide consumers with more meaningful, usable access to their data. This will serve two purposes: meaningful usable access for consumers themselves address questions about the role that big data analytics plays in the marketplace and whether consumers are being treated fairly; and it will provide a helpful check on potentially troublesome data practices. As Louis Brandeis famously said, “sunlight is said to be the best of disinfectants.”⁵⁵

Technologists have a key role to play, too. They

realizing the full potential of this highly connected, data-driven world. And all of you here – government officials, representatives of industry, and civil society leaders – have important roles to play in this endeavor.

Thank you.