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[Envisioning outcomes: innovation, dynamism, consumer choice & job mbbility

We received over 700 applications from talented individuals since launching the Office. We've had the opportunity to interview excellemechnologists across the United States. Beyond sharing their expertise, some share their career goals to drive meaningful change at a law enforcement agency.

What has been inspiring to me is that candidates express optimism over-dlæfeging the charecto drive positive outcomes for consumers and for the market. We need enforcement for small businesses to be able to innovate and compete in a level playing field.

For instance, a cancer patient should be able to travel to treatment facilities withingthair location shared to thirdparty advertisers! Prospective tenants should not be denied housing due to inaccurate background reporting? Employers should be able to compete for the best skilled workens a new startup should be able to enthe market, grow, and thrive without risking being cut out by dominant gatekeepers.

Bringing this many incredibly talented technologists into our agency creates an opportunity to strengthen the ways that we approach our enforcement and regulatory mission. At the Office of Technology, we are looking to seize this opportunity to create key shifts in the way that the agency approaches technology. But the foundation starts with people and with understanding the importance of how history plays into our currentmoment.

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## [Examining the history of platform shifts]

Once we have a goal in mind for the future state, we must look back and study historical platform shifts that have impacted consumer behavior and business models.

In the 1990s and early 2000's, brick-amortar businesses transitioned to the internet. New technology changed consumer online shopping habits, including price comparisons to purchases and returns. E-commerce platforms collect troves of information about us and can expose us to risks. This includes the risk of sharing sensitive data that could impact one's personal privacy or high stakes deaking including housing access and job opportunities. People no longer line up outside of gaming shops to get the latest gaming console. Companies can create highly curated content for personalization and generate recommendations to continue consuming that content.

And now today – with generative AI, we are shifting from information curation to creation – where generative models can take a large dataset of existing content, learn patterns and relationships and then generate more content through images, text, and video.

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## [Check outdated assumptions

Beyond historical shifts, it's important to check outdate diraptions about how tech markets work to meet modern challenges. Some may believe that companies exergisted and markets will correct themselves! As Chair Khan stated in an op-ed on hhen government action required AT&T to open up its patent vault it "unleashed decades of innovation and spurred the expansion of countless young firms."

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Tech evolves daily. Just as the agency has cultivated tech savvy lawyers – we are building resilient, law savvy technologists who are working directly on cases and enforcement to use their abilities to understand tech systems and structures and get at the root cause of harm.

Thank you.

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Thank you to my FTC colleagues for your contributions to these remarks and to the indefatigable OT crew for which this Office would otherwise not exist. Jessica Colnago, Simon Foreither, Alex Gaynor, Crystal Grant, Amritha Jayanti, Nick Jones, David Koh, Sam Levine, Josephine Liu, E, (e)-12.6k M (J